

Armani Nelson

West Palm Bch, FL 33414

armanishanenelson@gmail.com

(337) 831-5848

Professional Summary

OBJECTIVE: Seeking new position.

Future-focused leader, investor, loan officer, and a loyal military professional that is multi-skilled and educated with a decade of supervisory and management experience. Bachelor of Business Management with a concentration in Human Resources and Retention.

MBA in Business Analytics at American Military University. A member of Phi Theta Kappa Honors Society.

Experience in talent acquisition and retention both as a Soldier and as a Mortgage Loan Officer.

Has 4 years of investment experience and 3-years experience as a Mortgage Loan

Officer, Army Recruiter, Real Estate Investor, and Landlord. Equally capable of working alone or as a team member. Comfortable exercising initiative and problem solving. Qualifications and skills include:

- Leading Large groups • Networking • Delegation
- Business Negotiation • Multi-tasking • Real Estate Investor
- Secret Security Clearance • Marketing Focused • Mortgage Loan Originator

License (Louisiana & Florida)

Work Experience

Mortgage Originator

United State Army Recruiter/Mortgage LO-Palm Beach, FL

December 2023 to Present

- \$2,000,000 in loan origination in 2024

- Recruited 4 loan officers

#Army Recruiter

- Recruited 16 Soldiers in 10 months which exceeding the annual sales quota by 60%

Recruiter

U.S. Army-Palm Beach County, FL

November 2023 to Present

As a United States Army recruiter, I received the gold badge within 1 1/2 years which constitutes roughly 24 enlistments. This is roughly at a rate of 150% of expected recruiting numbers in a highly competitive market.

Infantryman/11B, Army

U.S. Army-West Virginia, U.S.

May 2021 to Present

- 2 nd Battalion 4th Infantry Regiment • Louisiana, U.S. • May 2020- present

Head Quarters Supervisor

U.S. Army-Fort Johnson, LA

December 2022 to December 2023

Graduated ARC Army Recruiting College (11/2023)

Updated Secret Clearance (12/2023)

- Inventoried, distributed, and tracked over \$3,000,000 in military weapons, optics, and technology for 2 nd BN 4 th Infantry Regiment Higher Headquarters Company.

- Was the supervisor for headquarters element and was charged with tracking all weaponry, communication equipment, and general supply equipment to sustain military operations for a company of 96 Soldiers.

Graduate of American Military University with BA in Business Management with a concentration in Talent Acquisition and Retention (April 30, 2023)

Administrative Supervisor (Section Sergeant and Platoon Sergeant)

U.S. Army

May 2020 to December 2023

- Led a team of 19 Soldiers for 24 days in operating a refugee camp (2500 refugees in Kuwait) during the Afghanistan withdraw of 2021.

- Delivered 180,000 meals to refugees in a time of crisis during Operation Over the Horizon

- Successfully lead 2 sections and 19 Soldiers through 630 hours of infantry team/truck training.

- Conducted 85 hours of ITAS missile delivery weapons system.

- Successfully supervise 3 rd Platoon D Company 2 nd BN 4 th Infantry Battalion achieving best platoon score for team training

Project Manager for Cadet Summer Training

U.S. Army-Fort Knox, KY

May 2022 to August 2022

- Supervised and coordinated 2,400 contract work orders maintaining 7 three story buildings.

- Facilitated proper living conditions for over 1,000 military personnel.

- Built strong working relationships with contractors and developed SOP for future company events

#Licensed, Mortgage Loan Officer

- Closed on home loans totaling \$1,900,000 in first year as a mortgage loan officer

Student

Honolulu Community College-Hawaii, U.S.

January 2020 to May 2020

- 4.0 GPA and member of Phi Theta Kapa

- Public Speaking 151, Business Writing, Math Theory,

Administration Supervisor (Squad Leader)

U.S. Marine Corps-Honolulu, HI

January 2019 to February 2020

- Delegated 20 subordinates to successfully execute logistic support for 100% of missions resulting in promotion.

- Managed a complete and detailed inventory of all supplies facilitating a prepared workforce.

- Coordinated schedules, tasks, and all details required for 20 subordinates to participate in job simulation training for a total of 400 field hours resulting in the graduation of 120 students.

Infantryman/0352, Marine Corps

U.S. Marine Corps-Hawaii, U.S.

December 2015 to February 2020

Team Supervisor (Vehicle Commander)

U.S. Marine Corps

June 2017 to January 2019

- Supervised 5 subordinates during Jungle Warfare Training resulting in successful completion of 100% of events.
- Maintained \$23,000,000 in equipment producing millions of dollars in cost savings.
- Deployed to Japan for second time to perform assignments and supported multinational relationships resulting in six months of cultural experience and partnership building.
- Mentored 5 subordinates in preparation for an overseas deployment through a developed training plan which built a workforce that was prepared.
- Fostered an environment for subordinates that produced a pass rate of 95% for all measured tests and 100% pass rate for re-evaluations.

Missile Gunner

U.S. Marine Corps

June 2016 to June 2017

- Collaborated with a total of 20 adjacent personnel to provide flexible support for a company of 150 personnel enabling the company to expand capabilities.
- Demonstrated an ability to thrive under a team and as an individual that expanded the team's efficiency.
- Networked with departments and organized equipment, 5 vehicles, and 20 personnel leading to the successful execution of over 2,000 hours.
- Deployed to Japan to perform assignments and supported multinational relationships resulting in six months of cultural experience and partnership building.

Infantry Marine

U.S. Marine Corps

March 2016 to June 2016

- Acquired training in security and people reading tactics resulting in skill development and a heightened sense of situational awareness.
- Employed expensive and dangerous missile delivery systems ensuring mission readiness.
- Analyzed data on competition and learned counter measurements which grew personal preparedness.

United States Marine

U.S. Marine Corps

December 2015 to March 2016

- Learned the institution's history and obtained a strong sense of loyalty that lead to a positive mindset.
- Obtained basic skills to react to a medical emergency that is vital to a safer work atmosphere.

Education

American Military University

January 2021 to Present

Master's degree in Business Management

American Military University

BA in Business Management and MBA in n Business Analytics

Skills

- Data Analytics (3 years)
- Property Leasing (3 years)
- Investment Experience (10+ years)
- Military Experience (9 years)
- Public Speaking (9 years)
- Talent Acquisition (2 years)
- Team Development (9 years)
- Sales Experience (3 years)
- Recruiting (2 years)
- Property Management (3 years)
- Sales management (5 years)
- Project Management (9 years)
- Real Estate (3 years)

Military Service

Branch: United States Army

Service Country: United States

Rank: Staff Sergeant

May 2020 to Present

Infantryman and Recruiter

Branch: United States Marine Corps

Service Country: United States

Rank: Sergeant

December 2015 to February 2020

Infantryman

Certifications and Licenses

MLO License