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Dear Sir/Madam,

I am pleased to provide this letter of interest to you for the vacant position of City Manager/Chief Administrative Officer for the City of Westlake, FL.

I most recently served as the City Manager/Public Works/Water & Sewer Director for the City of College Park, GA. During my tenure, we made significant accomplishments in strategic planning, enhanced operational effectiveness, communications, excellence in delivering high quality services citywide, and financial goals were also achieved.

As a prior Deputy Chief Administrative Officer (Assistant City Manager) and a highly experience government leader, I will offer the City of Westlake, more than 8 years of experience as a federal government manager and more than 30 years of excellence as a local government leader.

My leadership style is collaborative, creative, innovative, visionary, transparent and transformative. If given the opportunity, I believe I have an exceptional blend of skills that will promote the City of Westlake, that is forward thinking with a collective vision and strategic plan.

My transparent, visionary, collaborative, coaching and

mentoring style has always evolved as an influencer to people who want to see progress and improvement in a positive environment. As a transparent, collaborative, innovative, visionary, transformative, and financially astute leader, I will work side by side with the team as we seek winning outcomes in the delivery of services to the City of Westlake.

My visionary and transparent approach in the fulfillment of my duties will be accomplished through meetings with the Governing Body, and consistent communication with knowledgeable staffs.

Throughout my career, I have been in many areas of government, and I understand its community intricacies, regional impact, and governance. As your City Manager/Administrator, I would offer the same understanding to our staff in building a system that we can all be proud of.

Some of my experience that I believe equips me includes:

City Manager of the City of College Park, GA.
Director of Public Works, Water & sewer City of College Park, GA.
Interim Director/Assistant Director of Public Works for the City of North Miami Beach, Florida
United States Small Business Administration in Miami and other parts of Florida
Interim Director of Public Works/Utilities for the City of Petersburg, VA.
Interim DCAO (Assistant City Manager) and Director of Public Works – City of Richmond, VA

My fiscal leadership:

I managed a budget of more than \$1B, and a Capital Improvement Plan budget of more \$500M.
As a Public Works/Water and Sewer Director, I rehabilitated a \$10.5M lift station.

As the Assistant Director of Operations of Solid Waste Department in the City of Miami, FL. I was able to save more than \$4.5M through solid waste transfer negotiations and route scheduling.

While DCAO(Assistant City Manager) for the City of Richmond and Director of Public Works, I managed the construction of more than \$250M Judicial Center, and improvements to Economic Developments, Streets Caping, Regional Projects and improvements to the aesthetics of our ingress and egress to and from the city.

Other accomplishments of our team included:

Developed, managed, and completed UCI Bike Tour to the Metropolitan Area.

Completed Capital Gateway Improvement Project at I-95 and I-64

Designed and built Fire Station # 17

Designed and built 4 new Richmond Public Schools

Designed and built 5 new Public Works operations and engineering buildings.

Designed and built K-9 Training Center

Removed blighted city property to create prime location as investment property.

I understand I will be responsible for making a high-level decisions that impacts the city's strategic plans, budget allocations, staffing models, and project outcomes. I will also be responsible for setting operational performance priorities, policies and standards with the approval of the Governing Body.

I am FEMA certified by Homeland Security National Incident Management System, serving as a top tier emergency responder for various emergency events such as natural disasters, and other emergencies.

My work ethic is impeccable and my standards for excellence in internal and external service delivery and to stakeholders have rendered highly favorable results throughout my career.

It has been my life long career to serve humanity. My value proposition is leadership presence that can be seen and felt in the embodiment of the work of the city through effective, efficient, and quality service delivery.

Through this proposition, the citizens, and its elected officials, staff, businesses, and visitors will trust and have confidence that their best interest is evident in the delivery of every product and service.

Upon your review, I hope that you will afford me the opportunity to learn more about your needs and share my abilities to meet those needs. Should you require any additional information, please do not hesitate to contact me at (804) 466-9585.

Sincerely,

Emmanuel O. Adediran