Request for Proposals (RFP 2025-01)

Solid Waste & Recycling Collection and Disposal City of Westlake

4001 Seminole Pratt Whitney Road
Westlake,Florida 33470
August 7, 2025 - 10:00 a.m.



Coastal Waste & Recycling

Coastal Waste & Recycling, Inc.
4950 Communication Avenue, Suite 920
Boca Raton, Florida 33431
954.947.4000

John Casagrande
Senior Vice President
jcasagrande@coastalwasteinc.com

Coastal
Waste & Recycling

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Transmittal Letter



Zoie Burgess, City Clerk
City of Westlake
4001 Seminole Pratt Whitney Road
Westlake, Florida 33470

Coastal Waste & Recycling

To Whom It May Concern:

Coastal Waste & Recycling, Inc. ("Coastal" or "the Company") appreciates the opportunity to submit this proposal to the City of Westlake in response to Request for Proposals (RFP 2025-01) Solid Waste & Recycling Collection and Disposal.

Coastal currently delivers municipal solid waste and recycling services in Palm Beach County from our strategically located facilities in Lake Worth, Florida. Coastal is a privately owned company, headquartered in Boca Raton, Florida, providing solid waste and recycling services throughout Florida, Georgia, and South Carolina. We offer residential, commercial, industrial, and municipal waste and recycling services to our customers collectively providing over 2 million service transactions each month. Operating from forty-three (43) locations, with nearly 1,600 employees, Coastal has assembled an experienced team focused on a single "Coastal Vision" of commitment to our Core Values of Safety, Integrity, and Customer Service.

Coastal provides a full line of collection services under exclusive contract to several municipalities in the Southeastern United States. Our leadership team of industry professionals fully understands the requirements and scope of the services and specifications spelled out in the solicitation. They are a seasoned team with over 150 years of collective experience.

From our founding in 2017 until today, our goal has been to be a well-capitalized private company that can execute on all contracts with the same financial strength as our competitors while delivering exceptional customer service. Our reputation and success have led us to a partnership with Macquarie Asset Management, one of the world's largest infrastructure management groups. Our growth is strategic and well planned. This partnership provides extensive access to capital and a solid financial foundation for sustainable growth.

The entire Coastal team stands ready to provide the residents of the City of Westlake with the individual attention required to successfully execute this contract for citywide Solid Waste, Bulk and Recycling Collection and Disposal Service at the rates submitted with the Proposal. The information in this proposal will remain valid for a period of not less than ninety (90) calendar days from August 7, 2025. From the moment we are awarded the contract, our team will begin actively executing a transition plan that will fulfill the requirements spelled out in our proposal.

As Founder and CEO, I am authorized to commit to the City that we can provide the assets and services necessary to honor what is detailed in our response. I can represent the Company throughout negotiations and bind Coastal in contract with the City as identified in this solicitation. Additionally, I designate John Casagrande, Senior Vice President, to negotiate on behalf of the company in this solicitation. (jcasagrande@coastalwasteinc.com - 954-444-7457)

Sincerely,

Brendon J. Pantano, Founder and CEO
bpantano@coastalwasteinc.com – 954-947-4000

Disclosures



Coastal Waste & Recycling has no disclosures.

Resumes


Coastal
Waste & Recycling
www.coastalwasteinc.com
Coastal
Waste & Recycling
USDOT 3074913

Experience

Coastal Waste & Recycling was formed in 2017 by Founder and CEO Brendon Pantano with the goal of becoming a well-capitalized, privately owned waste services provider capable of competing with the largest firms in the industry while delivering exceptional customer service. With over 62,500 unique customers, not including our residential subscription customers, and eighteen (18) exclusive municipal franchise contracts, our proven track record has led our customers to know they can rely on our team for the exceptional personalized service we have remained focused on daily.

Headquartered in Boca Raton, Florida, Coastal has grown strategically to provide comprehensive solid waste and recycling services throughout Florida, Georgia, and South Carolina. Since its inception, Coastal has expanded to operate from forty-three (43) locations and currently employs over 1,600 individuals. Through a strategic partnership with Macquarie Asset Management, one of the world's largest infrastructure investment groups, Coastal has secured a robust financial foundation that supports its continued growth and long-term sustainability.

As a regional waste services provider committed to safety and excellence, Coastal prides itself on its ability to rapidly respond to the evolving needs of its municipal clients, while also delivering extraordinary service to each of its individual customers day in and day out. The bench depth and unmatched technical expertise of Coastal's management team allows us to act quickly, decisively, and with a high degree of accuracy and safety.

Key personnel assigned to this project are all full-time employees of Coastal and highly experienced in full contract and program transition activities. The following chart identifies key senior leadership involved in the development of this proposal and the oversight to ensure a smooth and seamless contract transition. Our hands-on executive leadership brings decades of successful experience to Coastal. We pride ourselves on our agility, enabling swift adaptation to the evolving needs of our customers in today's dynamic corporate and government landscape.

Upon receiving the award of the contract, this project will be staffed by committed full-time personnel as shown in the enclosed resumes. Our team embodies a wealth of experience. Given the experienced leadership within our management team, we are adept at addressing challenges that may arise. Drawing from our collective experience, we are equipped to take precise actions that yield rapid, accurate, and optimal results, ensuring the project's success. You will find evidence of this, provided in the reference section of this submittal.

Senior Leadership Team



Brendon Pantano
Chief Executive Officer

2017 Founded Coastal | **>20** Yrs. Of Experience

(Select Prior Experience)

Waste Connections



Charles Lomangino
President and COO

2021 Founded SWWS | **>20** Yrs. Of Experience

(Select Prior Experience)

SW Southwest Waste



Kristi Beaudoin
Chief Financial Officer

2019 Joined Coastal | **>15** Yrs. Of Experience

(Select Prior Experience)

Republic Services



Dennis Pantano
Vice President, Hauling

2021 Joined Coastal | **>45** Yrs. Of Experience

(Select Prior Experience)

casella | WM Waste Management



Christian Gorino
Chief Revenue Officer

2023 Joined Coastal | **>15** Yrs. Of Experience

Summer Street Capital Partners



Kurt Hadermann
Chief Information Officer

2025 Joined Coastal | **>25** Yrs. Of Experience

(Select Prior Experience)

SunTrust | BlueScope



Matt Wentzel
VP, Sales and Marketing

2021 Joined Coastal | **>15** Yrs. Of Experience

(Select Prior Experience)

Republic Services



John Casagrande
SVP, Business Development

2018 Joined Coastal | **>40** Yrs. Of Experience

(Select Prior Experience)

WM Waste Management



Patti Hamilton
VP, Brand and Culture

2021 Joined Coastal | **>35** Yrs. Of Experience

(Select Prior Experience)

Power of Ten Consulting | gm



Didi Diaz
VP, People Experience

2019 Joined Coastal | **>10** Yrs. Of Experience

(Select Prior Experience)

Royal Caribbean Group | Clarion by Choice Hotels



Matthew Cowan
General Counsel

2022 Joined Coastal | **>15** Yrs. Of Experience

(Select Prior Experience)

Office Depot | SGS



Chad Abell
VP, Post Collections / EH&S

2018 Joined Coastal | **>20** Yrs. Of Experience

(Select Prior Experience)

Waste Connections | WM Waste Management

Long – Tenured management team with a collective > 200 years of industry experience and strong leadership

South Florida Local Leadership



Brendon Pantano
Founder, CEO



John Casagrande
Senior Vice President, Business Development



Charles Lomangino
President & COO



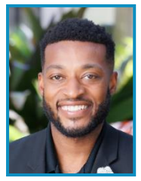
Patti Hamilton
Vice President, Brand & Culture



Trevor Black
Area President



Eric Bergin
Senior District Manager



Ed Peters
Municipal Marketing Director



Frank Brown
District Manager

Charles Lomangino

President and Chief Operating Officer

Coastal Waste & Recycling, Inc. **October 2024 – Present**

- Collaborates with the CEO to translate strategic goals into actionable plans, focusing on efficiently executing operations.
- Oversee the company's daily management, ensuring adherence to safety standards, regulatory compliance, and customer satisfaction.
- Oversee talent development, empowering teams and fostering a culture of innovation and accountability within the organization.

Southwest Waste Services, LLC, Fort Myers, FL **2021-2024**
Founder, President and CEO

Southwest Waste Services LLC, a full-service waste & recycling company, merged with Coastal Waste & Recycling, Inc., in October of 2024. Prior to merging, Southwest Waste grew rapidly during the nearly 4 years of operation, serving customers from Marco Island, Florida to Bradenton, Florida, and employing over 300 team members.

Southern Waste Systems and Sun Recycling **2008- 2016**
General Manager, Hauling Operations

Southern Waste Systems served Palm Beach, Broward, and Miami Dade Counties, and was one of the largest privately-owned full-service waste and recycling companies in Florida. SWS sold to Waste Management in January of 2016.

All Star Recycling and All Star Toilets **January 2005- January 2008**
Owner, Founder

Charles founded All Star Toilets and All Star Recycling with a strategic focus on combining the offerings of roll off containers and portable restrooms to enhance the overall service to his roll off customers on construction sites. All Star Toilets merged with SWS in 2008.

A graduate of Florida Atlantic University, Charles has over 20 years of experience as a successful leader in the waste and recycling industry. He has throughout his career been an innovator of processes that have advanced the collection, recycling, and disposal of solid waste. He has successfully founded and sold two prominent industry businesses in Florida. He brings this wealth of knowledge and experience to his role as President and COO of Coastal Waste & Recycling.

Trevor Black

Coastal Waste & Recycling, Pompano Beach, FL

Area President: 2020 - Present

- Oversees personnel needs of the route sites including selecting, coaching, disciplining and training employees and evaluating employee performance. Responsible for termination, compensation and promotion decisions.
- Partner with local city, municipal and county agencies to ensure Coastal's providing superior customer service, and identifies ways to improve services.
- Executes necessary precautions to ensure safety and compliance with Coastal, DOT, OSHA and other standards and regulations.
- Responsible for developing and implementing processes and procedures for personnel to operate in a safe, efficient and cost effective manner.
- Has P&L and capital responsibility for the District. Participates in regular P&L reviews to ensure budgets are met; develops and implements programs for optimal equipment utilization, equipment maintenance, and labor and material costs.
- Manage residential contracts and commercial franchises for the District
- Conduct safety meetings, route observations, and coach drive cams leading to improved safety results
- Perform reroutes to ensure our customers are being serviced safely and efficiently

Waste Connections, Thompsonville, IL

Site Manager: 2019 - 2020

- Drop into a newly acquired site to assess where improvements can be made
- Develop strategic vision for the site to repair lackluster reputation with the customers and community
- Establish individual and team goals to ensure the strategic vision is being met
- Create a dynamic safety culture where the team looks forward to coming to work every day
- Implement operational controls to drive improved, sustainable P&L results

Assistant District Manager - Erie,CO: 2018 - 2019

- Oversee all facets of business to ensure operations, maintenance, and sales are working synergistically
- Identify and develop team members that could handle more responsibility within the company leading to 3 promotions within 2 months
- Create individual and team goals then delegated responsibility to make sure the goals are achieved
- Hold town hall meetings and site tours to create community awareness about the site
- Overhaul maintenance program to lower the maintenance cost per ton while achieving fleet optimization

Operations Manager - Athens, TN: 2017 - 2018

- Manage personnel to ensure the site is operating safely and efficiently while remaining compliant with relevant governing bodies
- Perform and monitor monthly forecasting to make sure the site meets or exceeds budget
- Conduct safety meetings and implement SOPs to ensure all employees are working in a safe and productive manner
- Work with senior management to create and execute short & long term goals to keep the site operating at peak performance Coach employees to develop their skills in order to create a dynamic culture that fosters success

Site Manager - Athens, TN: 2016 - 2017

- Perform and monitor monthly forecasting to make sure the site meets or exceeds budget
- Perform environmental audits to ensure the site remains in compliance with relevant governing bodies
- Manage leachate treatment systems to make sure they are being utilized to their maximum potential
- Implement cost cutting measures where applicable to improve the P&L

Coastal Waste & Recycling, Pompano Beach, FL

Senior District Manager: 2023 – Present

- Manages commercial routes in Broward and Dade Counties.
- Managed the launch of Coral Springs and Cooper City contracts
- Oversees operations for multiple waste facilities, ensuring compliance with environmental regulations and optimizing efficiency.
- Leads facility managers and team members to achieve operational excellence and meet performance goals
- Oversees the transition from incumbent vendors to in-house processes after contracts are awarded to Coastal
- Oversees operations across 8+ municipalities, driving consistent improvements in profitability and performance.

GFL Environmental, Inc., Atlanta, GA

Regional Vice President: 2021-2022

- Managed daily operations and oversaw $275 million in revenue.
- Gained 8% customer service ranking by fostering integrity, inclusion, and collaboration with team members and partnering with local city, municipal, and county agencies to identify and launch client-centric solutions.
- Achieved a $750,000 claim expense reduction and a 28% drop in safety claims by implementing systems to ensure secure and cost-effective operations.
- Accomplished an 18% improvement in regulatory compliance by building processes to support transportation industry rules and regulations and training staff in end-to-end procedural execution.
- Employed excellent communication and interpersonal skills as an organizational representative to elected officials, external groups, and organizations.

Waste Connections, St Louis, MO

Division Vice President, Missouri, Kansas & Southern Illinois 2016-2021

- Reported to regional vice president and controlled $376 million in revenue and a $260 million for expenditures.
- Led a post-merger team of 425 in authorizing policies and procedures and crafting short- and long-range divisional plans focused on customer satisfaction.
- Onboard and trained talent and conducted performance assessments and career coaching.
- Oversaw and directed daily operations of nine hauling companies, five landfills, and three transfer stations over a three-state area.
- Attained $2.2 million yearly safety expense savings and 42% drop in safety claims.
- Ranked #1 for safety for multiple years through employee engagement and empowerment, culture change, fieldwork inspection, and execution of precautions for organizational, DOT, and OSHA standards and regulation observance.

Waste Connections, Kansas, South Carolina, NE

District Manager: 2012 - 2016

- Created and administered budgets ranging from $22 to 27 million and oversaw $114 to 137 million in revenue over three years.
- Cut 25% of safety claims by ideating and launching a “Safety Path to Success” program and engaging associates in participation.
- Gained a 25% boost in customer satisfaction by expeditiously resolving issues and delivering best-in-class service in the market.
- Championed culture change and empowerment for district performance by motivating and mentoring staff, promoting organizational talent, and establishing and maintaining employee performance targets and objectives.

Republic Services (Formerly Allied Waste), Phoenix, AZ

Operations Manager: 2010-2012

- Oversaw operations and operational metrics in Fort Lauderdale, Florida, and champion tactical plans to optimize customer experience.

Education

- University of Central Oklahoma - Bachelor of Science, Business

Frank R. Brown Jr.

Coastal Waste & Recycling, West Palm Beach **10/2024 - present**
District Manager

- Created and organized routing for new municipal contracts
- Facilitate the hiring process for new drivers and support staff.
- Coordinate and Facilitate Smith System Safety meetings.
- Respond to questions from citizens or staff for, City Manager's Office, other City departments, and outside agencies regarding collection issues.
- Plans, schedules and supervises a work unit of employees who provide collection of contained or uncontained refuse.
- Analyses and reports on contractor performance for services stipulated in various contract.
- Demonstrates superior seamless customer service, integrity, and commitment to innovation, efficiency, and fiscally responsible activity.

LGL Recycling LLC, West Palm Beach **10/2017 – 10/2024**
Operations Manager

- Supervise and monitor the facility to meet compliance
- Monitor and supervise the safety of work site
- Analyze quality of all products and material to meet the needs of customers
- Implement customer service functions leading to an increase in customer service satisfaction

Southern Waste Systems, West Palm Beach **2013- 2017**
Residential and Commercial Collection Route Manager

- Created and organized routing for new municipal contracts
- Facilitate the hiring process for new drivers and support staff.
- Coordinate and Facilitate Smith System Safety meetings.
- Respond to questions from citizens or staff for, City Manager's Office, other City departments, and outside agencies regarding collection issues.
- Plans, schedules and supervises a work unit of employees who provide collection of contained or uncontained refuse.
- Analyses and reports on contractor performance for services stipulated in various contract.

Veolia ES Solid Waste Service (Advanced Waste) **2003-2013**
Residential Collections Operations Supervisor

BFI/Allied Waste - Waste Management Services **1999-2003**
Refuse Collector/ Operations Supervisor

United States Armed Forces Army **6/85-3/91**
E-5 Sergeant

Qualifications



Management Approach

This section shall outline the contractor's management plan that adequately demonstrates how the contractor intends to organize personnel to meet the day-to-day operational needs of the contract. The plans shall include but not be limited to the following, route layout, can delivery, missed pickups, complaint handling / solutions, response times, city wide sequencing of pickup days. The plan shall demonstrate the degree to which the firm understands the scope of services herein.

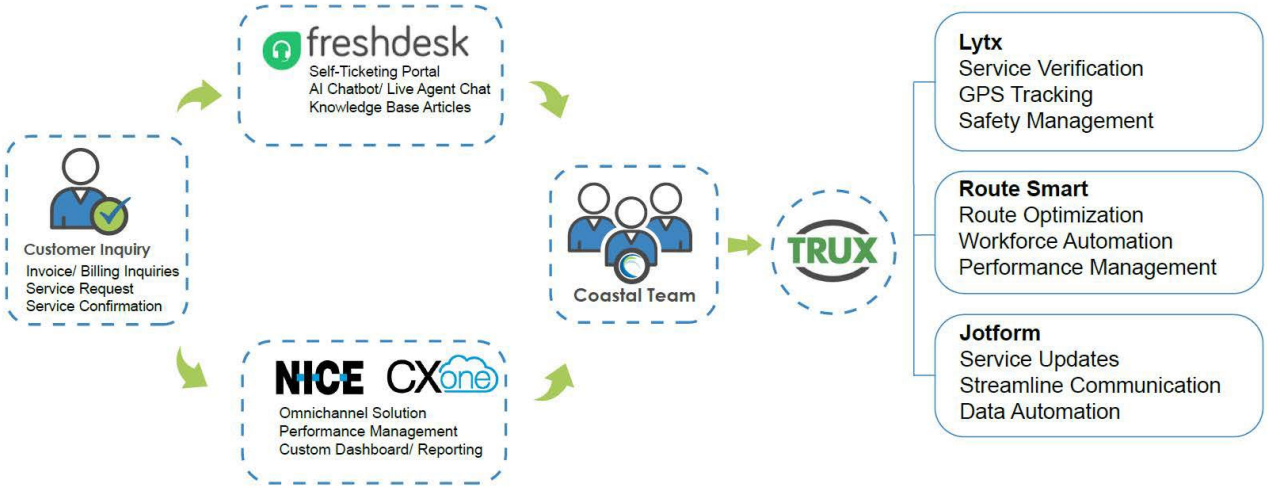
Customer Service

At Coastal, Customer Service is not just a department. It stands as one of our three core values, and every Coastal employee, regardless of their role, is consistently coached and trained to focus on the customer experience. Additionally, we consistently review and update our standard operating procedures and organizational framework to ensure both our internal team and our external partners are aligned in meeting the highest levels of service expectations. Our interdepartmental team structure promotes the highest levels of customer support.

This ensures that both our internal team and external partners have the necessary resources to meet our Service Level Agreements effectively. Our goal is to provide the ultimate experience for our clients, offering them an impeccable white-glove journey across every facet of our services. By continuously educating and empowering our team, and collaborating with innovative technology, our goal is to significantly improve our operational experience.

Coastals' commitment to customer service excellence is thoroughly detailed in this proposal. You will have direct access to a dedicated customer service representative who is specifically trained in the contract requirements, an assigned municipal liaison who will address City requests, the direct phone numbers of all Field Supervisors assigned to the contract, and a City monitored email address for resident communications. Our customer service team is located in Palm Beach County.

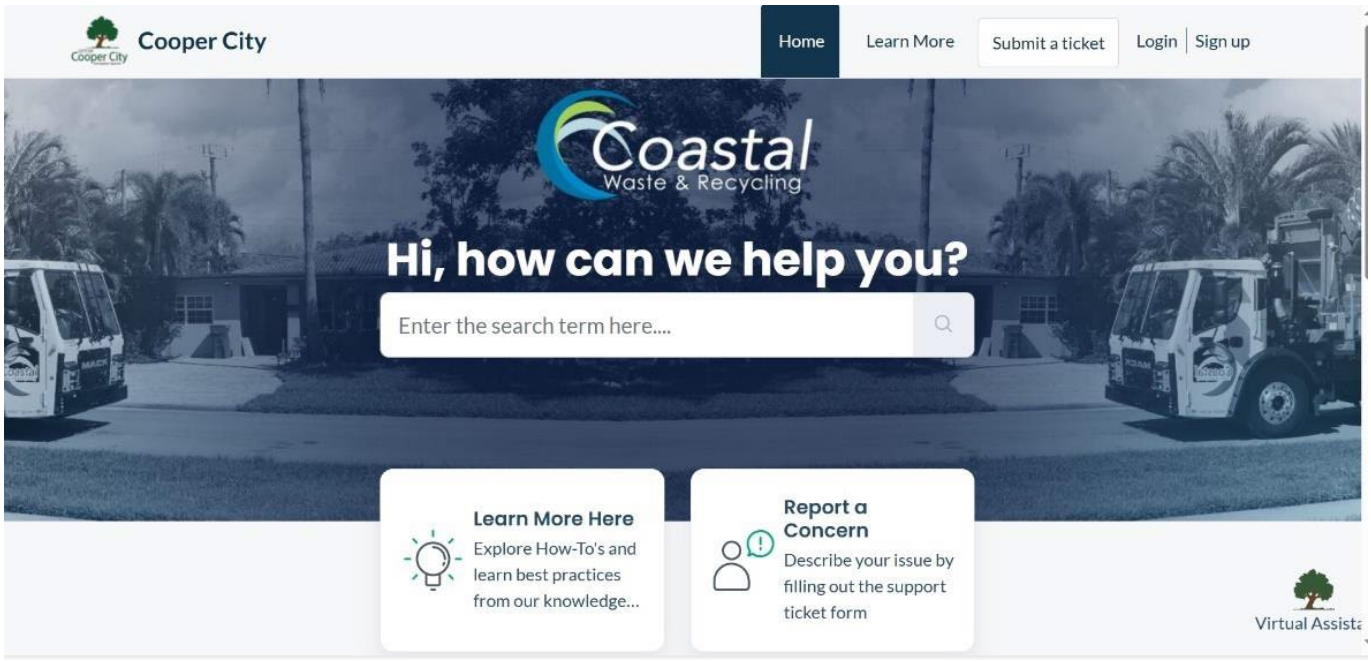
To gain insight into the technology utilized by Coastal, please refer to the info-graphic below. It illustrates the functionality of each component and their interrelations.



Self-Ticketing Portal For Outside of Service Hours

Our call center operates Monday through Friday from 7:00 AM to 7:00 PM, and on Saturdays from 7:00 AM to 7:00 PM. Should any escalated issues arise outside of these hours, residents have the option to leave a voicemail or utilize our customized residential portal to report their inquiries. We recognize the

need to ensure our customers receive adequate attention. Therefore, we will provide all residents with access to a self-ticketing portal through Freshdesk. Our resident portal offers the flexibility of self-service. Through this portal, residents can create inquiry tickets for various issues such as broken containers, missed pick-up claims, new resident packets, and other service requests. The portal will feature an AI-integrated chatbot available 24/7 to provide support and access to knowledge-based articles. During business hours, residents will have the option to chat with a live agent instead of the AI bot all within the portal platform. The ticketing system enables residents to report issues and receive automated email alerts that inform them of all stages of the issue until resolution.



Maps and schedules will be available through this self-service portal. Customers can use the chat feature to verify their scheduled garbage days, recycling days, and bulk pick-up according to their zoned schedule. The record of a resident's inquiries will be available in their account upon login. This allows them to review the resolutions provided and access relevant educational materials for related questions.

These tickets will feature an alert system designed to ensure that all issues are resolved within the time frame specified in the contract. This mechanism allows us to maintain accountability to our standards and contractual requirements. Additionally, the City will benefit from full transparency through alerts when issues are escalated, in the event that we do not meet our internal time frames.

The City will have a dedicated phone number and a dedicated email; **westlake@coastalwasteinc.com** to manage all inquiries through our Nice CXone platform, enabling customers to seamlessly choose their preferred method of interaction. They will have the options to call, text, live chat, email, Whatsapp, or submit tickets via the selfservice portal. service portal. All contact methods will be integrated into a unified system, providing comprehensive visibility across all communication channels. This ensures residents receive the attention they deserve, regardless of the contact method they select.

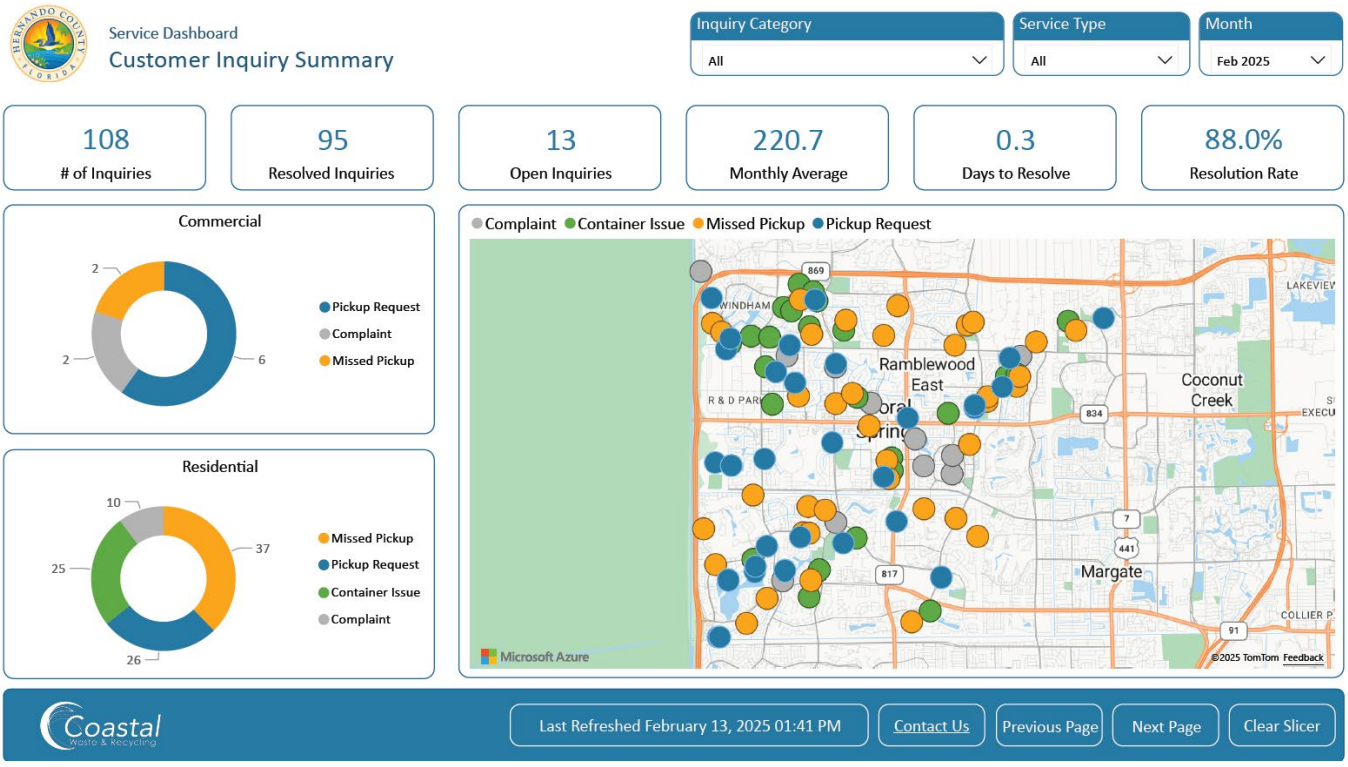
In the event of an escalated issue arising through any communication channel, Nice CXone provides email alerts to local team supervisors to ensure these escalations receive prompt attention as they approach contract SLA. Our local team will diligently ensure all issues are addressed according to the requirements, with full access granted to the City for monitoring all ssues and inquiries. Whether it is the prompt response on the phones (Average speed of answer) or ensuring that a missed pickup is resolved within the contractual timeframe, the system has many alerts to get a supervisor immediately involved. Our platform provides AI analytics that measure the tone of voices during phone calls. This allows the Customer Experience Manager to handle escalations without having to listen to the call directly, enabling them to identify and address upset customers before the agent requests supervisor's support.

In the event of unforeseen weather conditions, we employ our technology to keep all residents thoroughly informed about any operational changes. Our residential platforms will provide live updates on all such changes, ensuring that residents are well-informed about how to secure their garbage carts, rescheduled service days, and any other modifications to their services. Our call centers will remain operational until local teams report unsafe conditions. We will provide updated messages on our phone system, and additionally, we have the ability to send mass texts to our residents to ensure they are fully informed of any changes.

Reporting & Customization

The tools we use provide us with incredible opportunities when it comes to visual and analytical reporting. From basic report requests to intricate transcript-based reporting, Coastal has diligently ensured its team is trained and certified to deliver the data you require amongst all channels of communication.

Our capacity to tailor reporting will provide complete transparency, ensuring the City receives real-time data concurrently with our team. We will collaborate with the City to ensure the report encompasses all essential details desired and is produced at the frequency specified by the City. The following dashboard is an example of Coastal's commitment to maintaining transparency in its communications with the City. It provides clear visibility into all commercial business inquiries and residential inquiries. Additionally, it highlights our team's accountability by providing a map with the addresses of all reported issues. This approach allows us to identify repetitive inquiries and conduct root cause analysis.



Route / Vehicle / Staffing Plan
Coastal will maintain the current schedule of Monday / Thursday for Residential Solid Waste, however, Coastal proposes changing the bulk and yard waste schedule to be on the same service day and have recycling be serviced on the other service day. The following pages details the days, vehicles and staffing plan for this contract.

Service Schedule		
Residential Solid Waste	**Bulk / Yard Waste**	**Residential Recycling**
Monday / Thursday	Monday	Thursday
Tuesday / Friday	Tuesday	Friday

Residential Support Saff

Staff Type	Number of Staff
Drivers	Three (3)
Driver Helpers	Two (2)
Customer Service / Dispatchers	One (1)
Supervisors	One (1)

Automatic Side Loader + Carts - Primarily Residential



Materials Collected: Garbage

Collection 2024 or newer Peterbilt/Labrie

Capacity: 28 Cubic Yard

Monday and Thursday
Tuesday and Friday

Number of Vehicles: One
Staffing: One Driver

Split Body Rear Loader - Recycling and Yard and Bulk Waste



Materials Collected: Recycling + Bulk / Yard Waste

2024 or newer Peterbilt/GALFAB

Capacity: 25 Cubic Yard

Monday: Bulk / Yard Waste
Tuesday: Bulk / Yard Waste
Thursday: Recycling
Friday: Recycling

Number of Vehicles: Two
Staffing: Two Drivers and Two Driver Helpers

Pickup Truck



Coastal is already operating in the neighboring community of Loxahatchee Groves and has an experienced Supervisor in place who is fully trained to oversee the new routing in the City of Westlake. The team is already equipped with a pickup truck capable of servicing carts, including recovering any missed pickups or late set-outs, ensuring a seamless and responsive operation from day one

Cart Delivery



Coastal has a truck available for the delivery and repair of any carts.

Collaboration

A collaborative process amongst all stakeholders assures a smooth transition. Regular communication is essential, and Coastal recommends an initial strategy session with the City and regularly scheduled coordination meetings in advance of the operations start date, on a schedule agreed to by both parties.

Intelligent Planning

Utilizing the proposed transition plan included in this proposal as a starting point, the transition team will continually define and/or adjust subtasks as the team moves closer to the collection start date.

We have learned after many successful contract transitions that to be effective, an implementation plan must function in a manner that can easily adjust to events that may arise during the period leading up to the operation's start date. Therefore, the following timeline is flexible and will be fine-tuned based on the initial planning session and adjusted weekly as needed. Coastal's transition team will be in close communication with City staff to ensure that all challenges and changes are discussed with solutions developed and built into the plan on a go-forward basis. This plan will fluidly deepen and evolve over the course of the transition time period.

Immediately upon contract award, the key transition team members will meet with the City in a strategy session to review and outline all programs and specific requirements of the contract. The team will outline all program objectives, key contractual requirements, timelines, and important milestones, as well as to assign specific responsibilities related to all aspects of the transition. A more detailed Implementation Plan will be developed by both teams.

Expert Execution of Tasks

The Coastal management team will ensure each task/subtask is completed within the specified time frame, meeting all contract parameters and to the satisfaction of the City. Coastal requires a high level of accountability and communication within the project team, including equipment vendors.

Coastal will ensure:

All team members have clear, unambiguous milestones and deliverables that tie directly to the finalized Franchise agreement.

The formal and informal interfaces between Coastal, its vendors and suppliers, the City, and all other stakeholders are well documented and communicated.

Before starting on any group of tasks, Coastal will obtain or issue any necessary authorization to proceed and document it.

This planning work will be closely coordinated by Coastal to ensure the efforts of all parties are integrated into a cohesive plan through the process of top-down project control, which will assure a successful transition. Coastal will provide the City with status reports of its progress on a regular basis throughout the entire implementation period.

Implementation Plan

Coastal has developed an insightful, strategic and holistic service initiation approach that minimizes customer impact and provides an excellent foundation for the start of a new contract. Features of Coastal's plan will include the following elements.

> "The transition from the previous service provider was seamless. The Coastal team was well prepared and did an excellent job."
>
> - Andres Conde, Solid Waste Collections Administrator, Broward Municipal Services District

Displaced Workers

Coastal will strive for an experienced local work force through the hiring of collection personnel who work for the current provider. These new employees will be on board for company orientation and additional paid professional driver development in the weeks leading up to the operations start date.

Routing

With the experience Coastal has built servicing over 400,000 single family homes, our approach to routing is a blend of route optimization through the use of appropriate technology and the safeguards inherent in the manual fine tuning of routes for safety.

Upon receiving the tax roll data, we first review the information to ensure it is accurate and consistently formatted, particularly the addresses. If discrepancies are found, we standardize the formatting. We then verify the geo-coding accuracy and map the data.

Historical data on service times and single-family disposal weights is incorporated into the process. Using specialized software, we define new service day boundaries and create individual routes. A route optimization tool is employed to verify that the routes are efficient and can be completed within the contract's service window. The optimization tool considers several factors to determine the most efficient service plan. This includes the type of service required, the style of truck needed for the account, service frequency, cart size, the type of material within the cart (or loose Yard waste), and the available disposal facilities for handling the waste. Once the routes and times are finalized, the data is input into a mapping tool for presentation to project stakeholders.

Account Data Confirmation

Coastal's approach to the development of its customer account database is comprehensive. We do not assume we will always receive account data in a timely manner so we have developed a multi-pronged approach to database build-out and testing to ensure the first invoice cycle is accurate.

Retaining Current Talent

Coastal has transitioned a number of major contracts within the past five years and we have met our goal of having all personnel on board and ready to take over on the first day of operating the contracts.

When transitioning a contract, Coastal focuses on retaining existing drivers to ensure a smooth transition from the current service provider. All qualified current employees are offered employment. Coastal's human resources and recruiting professionals are trained to match existing employee skills to open positions so all are slotted into the right position. Remaining open positions are filled by recruiting local talent to complete the team of people needed to deliver unbeatable service. All new personnel are brought on board at least two months prior to the operation start date.

Committed to Safety

All new staff, whether acquired through transition or outside sources, immediately attend safety, operational and company procedural training.

Safety is the first of our Core Values and emphasis on safety is top priority on a daily basis. Company-wide safety topics are communicated daily at team crew out meetings. Route supervisors regularly travel with drivers to conduct observational on the job training. It is an ongoing constant program.

Coastal is committed to every employee remaining accident and injury free. There is extra emphasis on the training that develops important skills and habits that reduce OSHA recordable injuries and vehicle accidents. Coastal Waste & Recycling is committed to key objectives in order to achieve this goal.

Benefits that lead to reaching our safety goals include:

- No injuries to our employees and the public
- No damage to trucks, property, or the environment
- Culture that puts safety in the forefront of everything we do
- Full commitment and accountability by all employees
- Defensive driving practiced at all times.
- Providing all employees with the tools to be successful
- Competent trained workers who understand safe work practices
- Continuous improvement in our safety training and awareness
- Identification and mitigation of hazards.
- Properly maintained trucks.
- Full investigations into all incidents and near misses
- Open communication and feedback regarding incidents and safety concerns
- Continual improvement to safety stats, including TRIR, and VIFR

Recruiting Top Talent

Finding the right person for the position is the toughest challenge many businesses face. We are pleased that our reputation and position in the industry has afforded us the opportunity to bring some of the brightest and most experienced professionals in the market to our organization. Everyone from the owners to the representative that will personally answer your residents' calls completely understand that our customers are our greatest asset. Coastal is an equal opportunity, drug free workplace employer. Our company is committed to an inclusive workplace and does not discriminate. Our employees receive a comprehensive package that includes benefits for their entire family.

Great recruiting practices start with the vision and leadership provided by senior management. Having hands on experience working in a variety of positions in the waste industry, our Founder and CEO, Brendon Pantano, had a clear idea of the dream team he wanted when forming the company.

His vision of a people focused culture began with our Core Values of Safety, Integrity, and Customer Service. Our recruiting team is mindful of these ideals throughout the hiring process.

Strategic Hiring Approach

- Our primary focus is to attract and onboard the **incumbent drivers** from the previous contract holder. These individuals already have experience with the routes and community, assisting in creating a **seamless transition** for both the municipality and residents.
- We evaluate their **current compensation** and **PTO offerings** to make competitive employment proposals.
- To support key hires, we may also offer COBRA coverage assistance to help retain top talent.

Pre-Contract Launch Preparation

- Our multi-lingual HR professionals (English, Spanish, Portuguese, and Creole) conduct in-person interviews and on boarding as needed.
- While traditional on boarding is electronic, for large-scale transitions (15+ new hires), we provide in-person on boarding support.
- Before the official contract start date, we begin on boarding drivers by having them complete administrative tasks and safety training in advance. This ensures they are fully prepared and compliant on **Day One** of service.
- We expedite uniform orders so that every new team member represents the Coastal Waste brand from day one, reinforcing a sense of belonging and professionalism.

Onboarding & Training

- New drivers participate in a two-week training program covering: Safety expectations & Company culture and values.
- While traditional onboarding is electronic, for large-scale transitions (15+ new hires), we provide in-person onboarding support.

Day One Launch Experience

- The People Experience Department assists in organizing a special Launch Day welcome event for all new team members.
- This includes a team celebration, introductions to leadership, and a strong cultural welcome to make employees feel valued and engaged from the start.

Career Growth & Retention

- Our recruiters, known as Career Path Experts, focus on long-term talent development rather than just filling positions.
- We maintain an internal promotion rate of over 20%, reflecting our commitment to career growth.

Key Value to Municipal Clients

- By retaining the same drivers under our new contract, we ensure continuity and reliability for the community.
- This approach minimizes disruptions, maintains high service quality, and strengthens relationships with municipalities.
- While drivers may be using different trucks, the consistency in personnel provides an immediate advantage in service efficiency.

This approach allows us to secure top-tier experienced talent, ensure smooth contract transitions, and create a positive, engaged workforce** from day one.

Benefits at a Glance (Full-Time)

Coastal offers the following benefits to employees. Employees must complete the enrollment process within 31 days of the date of hire to be eligible. If an employee enrolls on time, coverage is effective on the first of the month following 30 days.

Health and Welfare Benefits: Coastal offers several plan choices as well as a variety of resources and tools to help employees maintain a healthy lifestyle.

Medical - Vision

Dental - Flexible Spending Account

Education

Coastal will prepare a heat stamped recycling guide that will be imprinted on each new recycling cart we deliver. In the information that will be mailed, it will contain the information the residents need to help them understand their collection schedule, how to place the cart at the curb, yard waste and bulk guidelines, and any additional information the City would like to add.

Coastal will also add a link on its web page that brings the residents right to a site that can provide any information necessary regarding the collection services. After the first year of service, Coastal will continue to mail information as outlined in the contract.



Hydraulic Oil Leaks

Spill Prevention Procedures

- Preventative maintenance
- Identification of leaks
- Stock hoses, fittings, cylinders for quick repairs



In the Event of a Spill

- Containment
- Supervisory Notification
- Clean Up
- City Notification (before and after)
- Truck is locked out until repair

Spill Prevention Procedures

- Trucks to be inspected for leaks:
    - By drivers, every morning during crew out pre-trip inspections, continually throughout the day on route, then again during post-trip inspections.
    - By maintenance during daily walkarounds, morning pre-trip inspections, PMS and after trucks are in the shop for write ups.
    - By management during morning crew out inspections, daily walkarounds, safety lane inspections, and during safety observations.
    - Inspections include a visual review of tanks, hoses, and fittings to identify any leaks. All leaks need to be immediately repaired.

Spill Kits: All collection vehicles will have Berg part number 9040MDVZB medium mixed fluids vinyl zipper bag kits or equivalent spill kit. The spill kit is to be inspected every morning during pre-trip inspection. A truck will not leave the yard if it does not have the proper spill kit.

In the Event of a Spill

If a spill occurs on route:

- Immediately pull the vehicle over to a safe location.
- Close main fluid control valve (as equipped) to stop the source of the spill.
- Keep spills out of storm drains, ditches, creeks, and other waterways.
- Contact management immediately.
- Wear the proper PPE.
- Use absorbent materials in the truck's spill kit and/or other nearby materials to contain the spill.

Notification Procedures

- Drivers will notify management immediately in the event of a spill.
- Management will notify the City.
- Supervisors report spill in EHS Insight, safety tracking system.
- Management to coordinate with local third-party spill response if needed.
- Management notifies EPA of spills that meet reportable quantities.

Training

- All new hires are trained in spill prevention and response during new hire training.
- Spill prevention and response refresher training to occur in daily crew out safety meetings.

Facility Footprint

South Florida Area

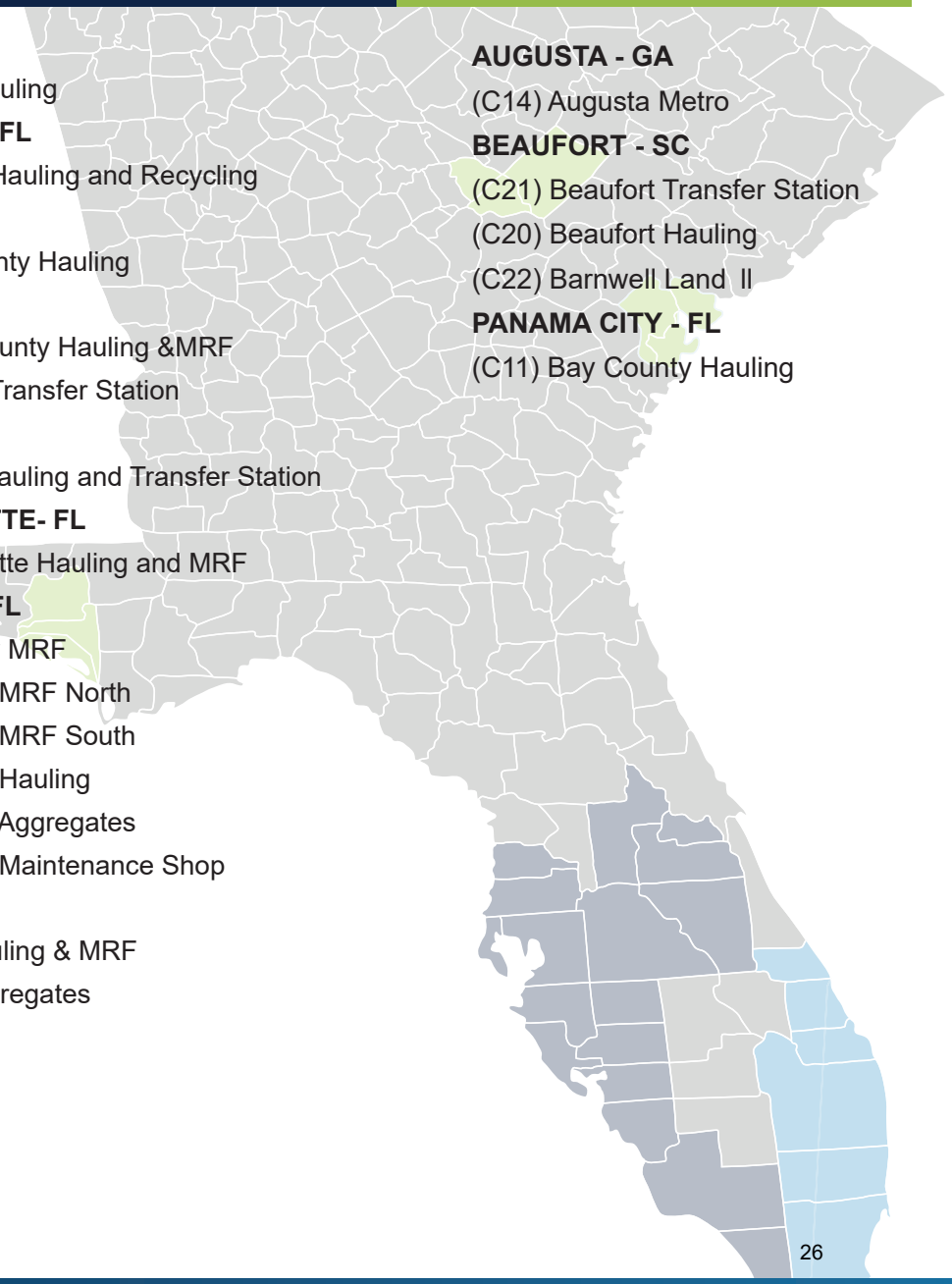
VERO BEACH - FL
(C32) Indian River County Hauling & Recycling
PALM CITY - FL
(C7) Palm City MRF
HOBE SOUND - FL
(C1) Martin Hauling/MRF
WEST PALM BEACH - FL
(C2) Palm Beach MRF
(C24) Palm Beach Hauling
(C27) West Palm Beach Aggregate & Metal Processing
DEERFIELD BEACH - FL
(C28) Deer eld Beach Metal Processing
POMPANO - FL
(C16) Broward West Hauling
(C3) Broward East Hauling
(C18) Pompano Recycling
(C4) Broward MRF
(C29) Pompano Beach Metal Processing
LAUDERHILL - FL
(C30) Lauderhill Metal Processing
FORT LAUDERDALE - FL
(C31) Ft. Lauderdale Metal Processing
DAVIE - FL
(C19) Broward South Transfer Station
MIAMI - FL
(C5) Miami West Hauling
(C8) Miami East Transfer Station
(C6) Miami Central Transfer Station
(C23) Miami East Hauling

Gulf Coast Area

ORLANDO - FL
(C13) Orlando Hauling
BROOKSVILLE- FL
(C43) Hernando Hauling and Recycling
HUDSON - FL
(C17) Pasco County Hauling
LARGO - FL
(C12) Pinellas County Hauling &MRF
(C33) Cigar City Transfer Station
SARASOTA- FL
(C34) Sarasota Hauling and Transfer Station
PORT CHARLOTTE- FL
(C35) Port Charlotte Hauling and MRF
FORT MYERS - FL
(C26) Lee County MRF
(C36) Fort Myers MRF North
(C37) Fort Myers MRF South
(C38) Fort Myers Hauling
(C39) Fort Myers Aggregates
(C40) Fort Myers Maintenance Shop
NAPLES - FL
(C41) Naples Hauling & MRF
(C42) Naples Aggregates

South Atlantic Area

AUGUSTA - GA
(C14) Augusta Metro
BEAUFORT - SC
(C21) Beaufort Transfer Station
(C20) Beaufort Hauling
(C22) Barnwell Land II
PANAMA CITY - FL
(C11) Bay County Hauling



Transition History

Coastal Waste & Recycling has transitioned into more new municipal contracts in Florida over the last five years than any of the other haulers participating in this RFP. Provided below you will find a sample list of those contracts including start date, residential unit count, number of employees hired and who the incumbent hauler was prior to Coastal starting service.

City	Award Start Date	Single Family Units	# of Employees	Transition From
Coral Springs	10/1/24	28,616	48	Waste Pro
Cooper City	4/1/24	10,919	8	WM
Wilton Manors	10/1/23	3,507	6	WM
Lantana	10/1/23	3,176	7	Waste Pro
Pompano Beach	10/1/22	27,150	34	WM
N. Miami Beach	6/1/22	8,400	25	WM
Davie	6/1/21	25,130	22	WM
Fort Lauderdale	12/1/20	39,540	9	Gold Medal Environmental
El Portal	10/1/20	854	2	WM
Unincorporated Broward County	4/1/20	4,250	6	Waste Pro

CITY OF POMPANO BEACH - Residential, Multi-family and Commercial

Exclusive Franchise

Contact:
Russell Ketchem, Director of Environmental Services
1190 NE 3rd Ave., Pompano Beach, FL 33060
(954) 786-4030 / russell.ketchem@cpbfl.com

Contract Type:
Residential collection services with automated, semi-automated and clam shell vehicles. Commercial collection with front-end loaders and roll-off vehicles.

Service Frequency:
- Twice Weekly Collection of Residential Solid Waste
- Weekly Collection of Yard, Bulk and Recycling

Duration:
October 1, 2022 – September 30, 2027

27,150 Homes

Curbside Automated Solid Waste, Recycling & Bulk Collection

Commercial - 1.2 milllion cubic yards/year

Contract Value - $33,100,284 Annually (primary provider)

TOWN OF DAVIE - Residential, Multi-family and Commercial

Exclusive Franchise

Contact:
Phillip Holste, Assistant Town Manager
8800 SW 36th Street, Davie, FL 33328
(954) 797-1041/pholste@davie.fl.gov

Contract Type:
Residential collection services with automated, semi-automated and clam shell vehicles. Commercial collection with front-end loaders and roll-off vehicles.

Service Frequency:
- Twice Weekly Collection of Residential Solid Waste
- Monthly Collection of Bulk and Recycling

Duration:
June 1, 2021- December 31, 2030

24,728 Homes

Curbside Automated Solid Waste & Monthly Bulk Collection

Commercial - 600,000 cubic yards/year

Contract Value - $20,827,911 Annually (primary provider)

CITY OF FORT LAUDERDALE - Residential Collection

Contact:
Melissa Doyle, Program Manager
949 NW 38th St., Fort Lauderdale, FL 33309
(954) 828-6111/mdoyle@fortlauderdale.gov

Contract Type:
Residential collection services with automated and semi-automated vehicles.

Service Frequency:
- Weekly Collection of Residential Recycling

Duration:
December 1, 2020 – July 30, 2023

40,218 Homes

Curbside Automated Collection (Recycling)

Contract Value - $1,916,000 Annually (primary provider)

VILLAGE OF EL PORTAL - Residential Collection

Exclusive Franchise

Contact:
Christia Alou, Village Manager
(305) 795-7880/villagemanager@villageofelportal.org

Contract Type:
Residential collection with automated and clam shell type vehicles.

Service Frequency:

- Twice Weekly Collection of Residential Solid Waste
- Quarterly Bulk
- Twice Weekly Collection of Residential Recycling (Separate Contract)

Duration:
October 1, 2020 - 2025 plus (2) 5 years renewals

848 Homes

Curbside Automated Solid Waste, Recycling and Bulk

Contract Value - $331,284 Annually (primary provider)

CITY OF WILTON MANORS - Residential and Commercial

Exclusive Franchise

Contact:
Bert Fisher 2020 Wilton Drive, Wilton Manors FL 33305
(954) 390-2190 /bfisher@wiltonmanors.com

Contract Type:
Residential collection services with semi-automated and clam shell vehicles. Commercial collection with front-end loaders and roll-off vehicles.

Service Frequency:

- Twice Weekly Collection of Residential Solid Waste
- Weekly Residential Recycling
- Monthly Bulk & Household Hazardous Waste

Duration:
October 1, 2023 – September 30, 2026
Plus two (2) two-year extension

3,507 Homes

Curbside Automated Solid Waste, Recycling and Bulk Collection

Commercial - 110,000 cubic yards/year

Contract Value - $4,930,000 Annually (primary provider)

BROWARD CO. MUNICIPAL SERVICES DIST - Residential, Multi-family and Commercial

Exclusive Franchise

Contact: Andres Conde, Solid Waste Collection Administrator
1 North University Dr., Plantation FL 33324
aconde@broward.org

Contract Type:
Residential collection services with automated, semi-automated and clam shell vehicles. Commercial collection with front-end loaders and roll-off vehicles.

Service Frequency:

- Twice Weekly Collection of Residential Solid Waste
- Weekly Collection of Residential Recycling
- Monthly Collection of Bulk

Duration:
October 1, 2020 – September 30, 2025

4,700 Homes

Curbside Automated Solid Waste, Recycling and Bulk Collection

Commercial - 43,568 cubic yards/year

Contract Value - $1,631,124 Annually (primary provider)

CITY OF COOPER CITY- Residential and Collection

Contact:
Alex Rey, City Manager
155 F Road, Loxahatchee Groves, FL 33470
(954) 434-4300 #293/arey@coopercity.gov

Contract Type:
Residential collection with semi-automated and clam shell type vehicles. Commercial collection with front-end loaders and roll-off type vehicles.

Service Frequency:

- Twice a week Collection of Residential Solid Waste
- Weekly Recycling, Yard Waste & Bulk

Duration: April 2024-2031


10,919 Homes


Curbside Semi-Automated Solid Waste, Recycling and Bulk Collection


Contract Value - $1,150,092 Annually

CITY OF HIALEAH - Residential Collection

Contact:
Yasmani Diaz, Superintendent of Solid Waste
3700 W. 4th Ave., Hialeah, FL 33012
(305) 687-2616/cityclerk@hialeahfl.gov / ydiaz@hialeahfl.gov

Contract Type:
Recyclables Collection with automated vehichles.

Service Frequency:

- Every Other Week Collection of Residential Recycling

Duration:
April 1, 2018 – September 30, 2024
Plus one (1) four-year renewal option


38,623 Homes


Curbside Automated Recycling Collection


Contract Value - $1,060,475 Annually (primary provider)

MIAMI DADE COUNTY - Residential Collection

Exclusive Franchise
Contact:
Johanna Faddis, Solid Waste Department
2525 NW 62nd St, Miami , FL 33142
(305) 514-6666/johanna.faddis@miamidade.gov
Contract Type:
EOW Recyclable Collection with automated vehicles.

Service Frequency:

- Weekly EOW Collection
- Weekly Collection of Residential Recycling

Duration:
June 30, 2008 – April 30, 2025


230,284 Homes


Curbside Automated Collection (Recycling)


Contract Value - $6,000,000 Annually

TOWN OF LANTANA - Residential Solid Waste and Recyclable Materials Collection and Disposal Services

Exclusive Franchise

Contact:
Vanessa Holloway, Contract & Grants Administrator
(561) 540-5766/vholloway@lantana.org

Contract Type:
Residential collection with automated and clam shell type vehicles.

Service Frequency:

- Twice Weekly Collection of Residential Solid Waste
- Weekly Yard Waste
- Weekly Collection of Residential Recycling

Duration:
October 1, 2023 - September 30, 2028 (1 five year extension)

3,176 Homes
2,840 Multi-Family units

Curbside Automated Solid Waste & Recycling

Contract Value - $1,800,000 Annual Revenues (primary provider)

TOWN OF GULFSTREAM - Residential and Commercial Franchise Collection of Solid Waste, Recyclables, and Yard Waste

Exclusive Franchise

Contact:
Greg Dunham/ Town Manager
2020 Wilton Drive, Wilton Manors FL 33305
(561) 276-5116 /gdunham@gulf-stream.org

Contract Type:
Residential collection services with semi-automated and clam shell vehicles.

Service Frequency:

- Twice Weekly Collection of Residential Solid Waste
- Weekly Residential Recycling
- Weekly Bulk and Yard Waste

Duration:
April 2, 2025 – March 31, 3035 (2 five year extensions)

336 Homes
409 Multi-Family

Side/Backdoor service, Manual

Contract Value - $217,000 Annually (primary provider)

Our team has been operating in Palm Beach County since 2008 through our partnership with World Waste. The two entities merged in 2019 and the corporate name changed from World Waste to Coastal Waste & Recycling of Florida Inc, in 2020. Detail is provided in the documents below.

Anne M. Gannon, Tax Collector

P. O. Box 3715
West Palm Beach, FL 33402-3715
www.pbcgov.com/tax Tel: (561) 355-2272

WORLD WASTE SERVICES INC
SAROZA MARTHA
4701 NW 35TH AVE
MIAMI FL 33142-3901

Account Number: **2003-13317**

Dear Business Owner:

This is your new local business tax receipt. Please keep the upper portion for your records and detach the bottom of this form. Verify the information and display it conspicuously at your place of business, open to the view of the public.

This receipt is in addition to and not in lieu of any license required by law or municipal ordinance and is subject to regulations of zoning, health, and any other lawful authority (County Ordinance Number 72-7).

Receipts may be transferred to a new **owner** when evidence of a sale is provided; the original receipt is surrendered and a transfer fee is paid.

Receipts may be transferred to a new **location** when proof of zoning approval is provided; the original receipt is surrendered and a transfer fee is paid.

Business name changes require a new receipt.

This receipt **expires on September 30, 2008.** Renewal notices are mailed at the end of June. If you do not receive the notice by the end of July, please let us know.

I hope you have a successful year.

Anne M. Gannon

Tax Collector

PBC TC FORM 221 (05/07) ***** DETACH AND DISPLAY BOTTOM PORTION, AND KEEP UPPER PORTION FOR YOUR RECORDS ****

2003-13317

STATE OF FLORIDA
PALM BEACH COUNTY
LOCAL BUSINESS TAX RECEIPT

OS-012
CLASSIFICATION

EXPIRES: SEPTEMBER - 30 - 2008

WORLD WASTE SERVICES INC
SAROZA MARTHA

** LOCATED AT
350 TALL PINES RD #E
WEST PALM BEACH FL 33413

CNTY $33.00

TOTAL $33.00

This receipt is hereby valid for the above address for the period beginning on the first day of October and ending on the thirtieth day of September to engage in the business, profession or occupation of:

ADMINISTRATIVE OFFICE

THIS IS NOT A BILL - DO NOT PAY

PAID. PBC TAX COLLECTOR
$33.00 OCC 054 1534487 08-09-2007

ANNE M. GANNON
TAX COLLECTOR, PALM BEACH COUNTY

THIS DOCUMENT IS VALID ONLY WHEN RECEIPTED BY TAX COLLECTOR

ANNE M. GANNON
CONSTITUTIONAL TAX COLLECTOR
Serving Palm Beach County
Serving *you.*

P.O. Box 3353, West Palm Beach, FL 33402-3353
www.pbctax.com Tel: (561) 355-2264

****LOCATED AT****
4701 Northwest 35th AVE
MIAMI, FL 33142

TYPE OF BUSINESS	OWNER	CERTIFICATION #	RECEIPT #/DATE PAID	AMT PAID	BILL #
56-0073 GARBAGE REMOVAL SERVICE	WORLD WASTE RECYCLING INC		B17.529307 - 09/28/17	$33.00	B40183274

This document is valid only when receipted by the Tax Collector's Office.

STATE OF FLORIDA
PALM BEACH COUNTY
2017/2018 LOCAL BUSINESS TAX RECEIPT

B1 - 2731

WORLD WASTE RECYCLING INC
WORLD WASTE RECYCLING INC
4701 NW 35TH AVE
MIAMI, FL 33142

LBTR Number: 2017096108
EXPIRES: SEPTEMBER 30, 2018

This receipt grants the privilege of engaging in or managing any business profession or occupation within its jurisdiction and MUST be conspicuously displayed at the place of business and in such a manner as to be open to the view of the public.

3/31/2020 Division of Corporations H20000096835 3

P02000007567

Florida Department of State
Division of Corporations
Electronic Filing Cover Sheet

RESUBMIT: PLEASE USE ORIGINAL FILE DATE: 3/30/2020

Note: Please print this page and use it as a cover sheet. Type the fax audit number (shown below) on the top and bottom of all pages of the document.

(((H20000096835 3)))

H200000968353ABC0

Note: DO NOT hit the REFRESH/RELOAD button on your browser from this page. Doing so will generate another cover sheet.

To:
Division of Corporations
Fax Number : (850)617-6380

From:
Account Name : CORPORATION SERVICE COMPANY
Account Number : I20000000195
Phone : (850)521-0821
Fax Number : (850)558-1515

Enter the email address for this business entity to be used for future annual report mailings. Enter only one email address please.

Email Address:_____

2020 APR -9 PM 4:46

2020 MAR 31 AM 8:56
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

COR AMND/RESTATE/CORRECT OR O/D RESIGN
WORLD WASTE RECYCLING, INC.

Certificate of Status	0
Certified Copy	0
Page Count	06
Estimated Charge	$35.00

Electronic Filing Menu Corporate Filing Menu Help

APR 10 2020

34

H20000096835 3

COVER LETTER

TO: Amendment Section
Division of Corporations

NAME OF CORPORATION: World Waste Recycling, Inc.

DOCUMENT NUMBER: P02000007567

The enclosed *Articles of Amendment* and fee are submitted for filing.

Please return all correspondence concerning this matter to the following:

Name of Contact Person

Firm/ Company

Address

City/ State and Zip Code

E-mail address: (to be used for future annual report notification)

For further information concerning this matter, please call:

Name of Contact Person at (_____) Area Code & Daytime Telephone Number

Enclosed is a check for the following amount made payable to the Florida Department of State:

☐ $35 Filing Fee ☐ $43.75 Filing Fee & Certificate of Status ☐ $43.75 Filing Fee & Certified Copy (Additional copy is enclosed) ☐ $52.50 Filing Fee Certificate of Status Certified Copy (Additional Copy is enclosed)

Mailing Address
Amendment Section
Division of Corporations
P.O. Box 6327
Tallahassee, FL 32314

Street Address
Amendment Section
Division of Corporations
The Centre of Tallahassee
2415 N. Monroe Street, Suite 810
Tallahassee, FL 32303

H20000096835 3

Articles of Amendment
to
Articles of Incorporation
of

World Waste Recycling, Inc.

(Name of Corporation as currently filed with the Florida Dept. of State)

P02000007567

(Document Number of Corporation (if known))

Pursuant to the provisions of section 607.1006, Florida Statutes, this *Florida Profit Corporation* adopts the following amendment(s) to its Articles of Incorporation:

A. **If amending name, enter the new name of the corporation:**

Coastal Waste & Recycling of Florida, Inc. *The new name must be distinguishable and contain the word "corporation," "company," or "incorporated" or the abbreviation "Corp.," "Inc.," or Co.," or the designation "Corp," "Inc," or "Co". A professional corporation name must contain the word "chartered," "professional association," or the abbreviation "P.A."*

B. **Enter new principal office address, if applicable:**
(Principal office address MUST BE A STREET ADDRESS)

1840 NW 33rd Street
Pompano Beach, FL 33064

C. **Enter new mailing address, if applicable:**
(Mailing address MAY BE A POST OFFICE BOX)

1840 NW 33rd Street
Pompano Beach, FL 33064

FILED
2020 MAR 31 AM 8:56
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

D. **If amending the registered agent and/or registered office address in Florida, enter the name of the new registered agent and/or the new registered office address:**

Name of New Registered Agent _____

_____
(Florida street address)

New Registered Office Address: 1840 NW 33rd Street, Pompano Beach, Florida 33064
(City) *(Zip Code)*

New Registered Agent's Signature, if changing Registered Agent:
I hereby accept the appointment as registered agent. I am familiar with and accept the obligations of the position.

_____
Signature of New Registered Agent, if changing

Check if applicable
☐ The amendment(s) is/are being filed pursuant to s. 607.0120 (11) (e), F.S.

H20000096835 3

If amending the Officers and/or Directors, enter the title and name of each officer/director being removed and title, name, and address of each Officer and/or Director being added:

(Attach additional sheets, if necessary)

Please note the officer/director title by the first letter of the office title:

P = President; V= Vice President; T= Treasurer; S= Secretary; D= Director; TR= Trustee; C = Chairman or Clerk; CEO = Chief Executive Officer; CFO = Chief Financial Officer. If an officer/director holds more than one title, list the first letter of each office held. President, Treasurer, Director would be PTD.

Changes should be noted in the following manner. Currently John Doe is listed as the PST and Mike Jones is listed as the V. There is a change, Mike Jones leaves the corporation, Sally Smith is named the V and S. These should be noted as John Doe, PT as a Change, Mike Jones, V as Remove, and Sally Smith, SV as an Add.

Example:

X Change	PT	John Doe
X Remove	V	Mike Jones
X Add	SV	Sally Smith

2020 MAR 31 AM 8:56
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

Type of Action (Check One)	Title	Name	Address
1) X Change	CEO	Brendon J. Pantano	1840 NW 33rd Street
Add			Pompano Beach, FL 33064
Remove			
2) X Change	CFO	Kristi Beaudoin	1840 NW 33rd Street
Add			Pompano Beach, FL 33064
Remove			
3) Change			
Add			
Remove			
4) Change			
Add			
Remove			
5) Change			
Add			
Remove			
6) Change			
Add			
Remove			

H20000096835 3

E. If amending or adding additional Articles, enter change(s) here.
(Attach *additional sheets, if necessary).* *(Be specific)*

F. If an amendment provides for an exchange, reclassification, or cancellation of issued shares, provisions for implementing the amendment if not contained in the amendment itself:
(*if not applicable, indicate N/A*)

2020 MAR 31 AM 8:56
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

H20000096835 3

The date of each amendment(s) adoption: _____, if other than the date this document was signed.

Effective date if applicable: _____
(no more than 90 days after amendment file date)

Note: If the date inserted in this block does not meet the applicable statutory filing requirements, this date will not be listed as the document's effective date on the Department of State's records.

Adoption of Amendment(s) **(CHECK ONE)**

☐ The amendment(s) was/were adopted by the incorporators, or board of directors without shareholder action and shareholder action was not required.

☒ The amendment(s) was/were adopted by the shareholders. The number of votes cast for the amendment(s) by the shareholders was/were sufficient for approval.

☐ The amendment(s) was/were approved by the shareholders through voting groups. *The following statement must be separately provided for each voting group entitled to vote separately on the amendment(s):*

"The number of votes cast for the amendment(s) was/were sufficient for approval

by _____."
(voting group)

2020 MAR 31 AM 8:56
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

Dated March 27, 2020

Signature _____

(By a director, president or other officer – if directors or officers have not been selected, by an incorporator – if in the hands of a receiver, trustee, or other court appointed fiduciary by that fiduciary)

Brendon J. Pantano
(Typed or printed name of person signing)

Chief Executive Officer
(Title of person signing)

Key Indicators of Successful Contract Transitions

10 Successful Transitions in 3 years

Incumbent Employee Retention Rate

65%

Municipality Start Up Brand New Trucks

142

First Month Service Performance (MPU's) per 10,000 services

0.018%

Coastal Waste & Recycling

New Commercial Containers Delivered

7,421

On Time Launch and Contract Start

100%

Total Service Performance (MPU)'s per 10,000 services

0.015%

New Residential Carts Delivered

110,854

CORAL SPRINGS
EVERYTHING UNDER THE SUN

February 10, 2025

Re: Letter of Reference

To Whom it May Concern:

On October 1st, 2024 the City of Coral Springs commenced a partnership with Coastal Waste and Recycling as our solid waste hauler through an exclusive franchise agreement. Prior to Coastal taking over, the city had been contracted with a different hauler for over 10 years, which required substantial planning for a smooth transition.

Immediately following the award of the contract, Coastal sprang into action to begin planning this huge transition. Not only were they responsible for swapping out dumpsters, solid waste carts and recycling carts for the entire city, but they were charged with being the bearer of bad news about significant price increases to commercial customers. Due to the changing climate in solid waste collection and disposal since the previous bids in 2013, there were significant price increases to commercial and multifamily customers. Coastal did an excellent job of engaging these customers early in the process to make them aware of the budgetary impacts.

They have worked great with city staff to resolve disputes with commercial customers and provide a smooth process for residents. Their staff has been professional, both in their actions and their presentation. They delivered an exceptional fleet of brand-new vehicles and ensured they had extra coverage early on to avoid missed pickups.

No transition of this size comes without hiccups, and Coastal is quick to react to any issues. No one likes change and that includes the residents of Coral Springs, however Coastal has proven to the residents that they will provide exceptional service. I highly recommend Coastal for a solid waste transition of this size and hope our experience continues to be just as good.

Sincerely,

John C. Norris
Director of Public Works

Greg Ross, Mayor
Jeff Green, Commissioner
Ryan C. Shrouder, Commissioner
Jeremy Katzman, Commissioner
Lisa Mallozzi, Commissioner
Alex Rey, City Manager

October 1, 2024

To Whom It May Concern,

I am writing to highly recommend Coastal Waste and Recycling for their exceptional waste management services. Cooper City's experience with Coastal has been nothing short of outstanding, and I am pleased to share our positive experience.

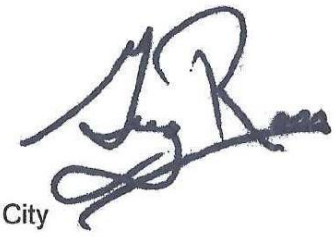
Since becoming Cooper City's franchise hauler for solid waste and recycling on April 1, 2024, the Coastal team has demonstrated a high level of efficiency and reliability. Their team ensured a seamless transition from our previous provider, minimizing any disruptions to our operations. The entire process was handled with great professionalism, and their attention to detail has been evident throughout.

Coastal's commitment to exceptional service is truly commendable. The reliable team has allowed many members of the City staff to utilize valuable time and resources on other core activities and initiatives, instead of consistently handling waste management issues. The responsiveness to our needs and concerns has been impressive, and the team has always gone above and beyond to accommodate our requests. They are always punctual, courteous, and dedicated to maintaining the highest standards of service.

Furthermore, Coastal has proven to be a reliable partner in our community. The Coastal team has stepped up to provide meaningful sponsorships for special events and take an active role by sending team members to Cooper City events to engage with our residents.

I wholeheartedly recommend Coastal Waste and Recycling for their outstanding service, efficiency, reliability, and partnership. They have exceeded our expectations in every aspect, and we are grateful for their exceptional support.

Sincerely,



Greg Ross
Mayor, Cooper City

Coastal
Waste & Recycling

pompano beach
Florida's Warmest Welcome

Environmental Services Department
Russell S. Ketchem
Director of Environmental Services

City of Pompano Beach, Florida
1190 NE 3rd Avenue, Bldg. B., Pompano Beach, Florida 33060
Phone: 954.786.5516 | Email: Russell.Ketchem@copbfl.com

10 July 20223

To whom it may concern,

Re: Letter of reference for Coastal Waste & Recycling Inc.

As Director of Environmental Services and on behalf of the City of Pompano Beach, I submit this letter of recommendation and reference for Coastal Waste & Recycling.

The City of Pompano Beach recently awarded a contract and entered into an exclusive franchise agreement with Coastal Waste & Recycling. The contract began on October 1, 2022. Coastal provides residential solid waste collection twice a week, residential recycling once a week, and residential bulk once a week. In addition, they provide collection to all multifamily and commercial properties up to seven days a week.

Coastal accomplished a seamless transition from the city's previous service provider, who had been servicing the city for nearly the past 48 years.

Coastal had all personal and equipment ready to go on day one. They exchanged over 450 roll off containers and compactors as well as over 3,500 commercial and multifamily containers. During the transition process, and several months into the startup, Coastal scheduled weekly meetings with myself and my staff to review the process and discuss any issues that may have arisen. The entire Coastal team made themselves available whenever the need arose. From the C.O.O. and Sr. VP to the District manager, route managers and customers service supervisor.

Additionally, Coastal Waste & Recycling is already an active participant within the community. They collaborate with the city with awarding scholarships to students and help sponsor local events.

While there are times that an issue arises, the Coastal team responds quickly and effectively.

In short, Coastal has stood behind and delivered on every promise. Should you have any questions, please do not hesitate to give me a call.

Respectfully,

Russell S. Ketchem
Director of Environmental Services

Coastal
Waste & Recycling

ADMINISTRATION DEPARTMENT
8800 SW 36TH STREET • DAVIE, FLORIDA 33328
PHONE: 954.797.1034 • FAX: 954.797.2061 • WWW.DAVIE-FL.GOV

June 22, 2023

John Casagrande
VP Business Development
Coastal Waste and Recycling
2481 NW 2nd Avenue, Boca Raton, FL 33431

RE: Town of Davie's Successful Partnership with Coastal Waste & Recycling

To Whom It May Concern,

In June 2021, the Town of Davie (Town), a municipality of 107,000 residents and over 5,500 businesses transitioned from a prior long-serving solid waste company to Coastal Waste & Recycling (Coastal) as our solid waste provider. The transition was intricate in that it included an overall change in services including waste collection service days, bulk pickup days, new residential solid waste containers, new service days for the business community, and new policies for the solid waste program. Nevertheless, Coastal was able to complete a successful transition and has continued to meet and exceed the Town's performance expectations.

A transition of this magnitude took a lot of time, planning, and most importantly, a partner organization that was invested in ensuring that the process was carried out seamlessly. In so doing, benchmarks and goals were set to ensure that the impact on the community was minimal. As such, several months prior to the transition, Coastal and Town personnel met on numerous occasions to discuss the new routes, bulk maps, Town service areas, garbage container swap-outs, adjusting the commercial/business containers, and most importantly, communication with the community.

For the past two years, the collective goals instituted have provided the framework for the successful partnership between the Town and Coastal. The designated contacts for the respective solid waste fields including residential, commercial, and billing have proven time and time again to be helpful in resolving customer issues. Another key element that we have seen really drive the community's positive interaction with Coastal is the consistency in addressing concerns promptly.

The designated Coastal route managers, drivers, and customer service teams have continually provided enhanced service and customer-facing experiences in the community which are vital when establishing positive connections with our community.

Coastal's proactive approach to providing exemplary services and addressing the solid waste needs in the community is evident in the way they carry out business day-to-day.

The Town is proud of our partnership with Coastal and looks forward to our continued relationship that benefits the residents and businesses of Davie.

Should you have any questions or need to dialogue further, do not hesitate to contact me at pholste@davie-fl.gov or 954-797-1041.

Sincerely,

Phillip R. Holste
Assistant Town Administrator/CRA Director

Coastal
Waste & Recycling

CITY OF
FORT LAUDERDALE

All-America City

July 7, 2023

RE: Letter of recommendation for Coastal Waste & Recycling of Florida, Inc.

To Whom It May Concern:

Coastal Waste and Recycling of Florida, Inc. (Coastal) provides curbside recycling service to the City of Fort Lauderdale under contract 12412-803 *Curbside Residential Recycling Services.* This contract has been in effect and in good standing since December 1, 2020.

Under contract 12412-803 *Curbside Residential Recycling Services*, Coastal provides once weekly curbside recycling service to more than 38,000 Fort Lauderdale properties. Included in their service are all cart shop related activities, including cart deliveries, repairs, exchanges and removals. Coastal has proven themselves to be an incredible service partner. Their missed pick-ups are extremely low- with less than 10 being recorded monthly. Additionally, they provide cart services typically within 48 hours of a request being made, exceeding their contractual obligation to provide services within 5 days.

Coastal transitioned services in December 2020 from an under-performing incumbent vendor. Not only were they successful in cleaning up what was incomplete behind this vendor, but they also successfully rerouted the City from a 6-day per week schedule to 5-days per week. The local management team was instrumental in this successful transition, reaching out to staff daily to make sure any issues were addressed immediately before they became larger problems.

Coastal has been a valued partner during normal operations as well as in times of emergency such as tropical storms, hurricanes and recent flooding events. They have extended their commitment by participating in community events, like the annual Big Toy and Truck Show, where they distributed children's "recycle driver" shirts and provided other giveaways to children as a means to reinforce the importance of recycling and truck safety.

From transparent communications, to going the extra mile in delivering carts that have been swept away during storm events, Coastal simply rolls up their sleeves and gets to work. There are no excuses. There are no extraordinary asks. They simply get the job done.

Should you have any questions, please contact me at mdoyle@fortlauderdale.gov or (954) 828-6111.

Sincerely,

Melissa Doyle

Division Manager- City of Fort Lauderdale

PUBLIC WORKS DEPARTMENT – SUSTAINABILITY DIVISON
101 NE 3RD AVENUE, SUITE 1400, FORT LAUDERDALE, FLORIDA 33301
TELEPHONE (954) 828-6190, FAX (954) 828-4745
WWW.FORTLAUDERDALE.GOV

Coastal Waste & Recycling

BROWARD COUNTY FLORIDA

Public Works Department
SOLID WASTE AND RECYCLING SERVICES
1 N. University Drive, Suite 400 • Plantation, Florida 33324 • 954-765-4999 • FAX 954-577-2391

Date: July 7, 2023

To: Whom it may concern

From: Andres Conde, Solid Waste Collections Administrator

Subject: Letter of Recommendation for Coastal Waste & Recycling

I am writing on behalf of Coastal Waste & Recycling who has been our solid waste and recycling service provider since April 2020. Coastal provides solid waste, recycling and bulk collection services to over 4,000 residential units and approximately 200 commercial customers throughout the Broward Municipal Services District (unincorporated areas of Broward County). To date, we are very pleased with the services Coastal has provided.

The transition from the previous service provider to Coastal was seamless. There were no interruptions in collection services. The Coastal team was well prepared and did an excellent job. At the commencement of the contract, a new residential solid waste, recycling and bulk collection schedule was introduced which streamlined operations. The new schedule reduced time, traffic and the overall carbon footprint of the Broward Municipal Services District. Coastal's customer service related to responding to complaints, delivering carts, or making themselves available for special, last minute service requests is invaluable. As of this letter, they are timely, responsive and display a notion of customer care. Even as Coastal continues to grow, our services continue to be exceptional.

Coastal's professionalism and customer service is greatly appreciated.

Thank you,

ANDRES CONDE
Digitally signed by ANDRES CONDE
Date: 2023.07.07 15:43:43 -04'00'

Andres Conde - Solid Waste Collections Administrator
Broward Municipal Services District

Broward County Board of County Commissioners
Mark D. Bogen • Lamar P. Fisher • Beam Furr • Steve Geller • Robert McKinzie • Nan H. Rich • Hazelle P. Rogers • Tim Ryan • Michael Udine
www.broward.org

Required Forms and Documents



Section 3.4 – Required Forms

BID SUBMITTAL FORM RFP NO. 2025-01

Page 1 of 4

SUBMITTED TO:

City of Westlake

4001 Seminole Pratt Whitney Road

Westlake, Fl 33074

1. The undersigned proposer agrees, if this Proposal is accepted, to enter into an agreement with CITY to perform all work as specified in the Request for Proposal No. 2025-01 Documents for the price(s) and within the time indicated in this Request for Proposal No. 2025-01, and in accordance with the terms and conditions of the Request for Proposal No. 2025-01 Documents. Agreed

2. Proposer accepts and hereby incorporates by reference in this Bid Submittal Form all of the terms and conditions of the Request for Proposal and Instructions to Proposers, including without limitation those pertaining to the disposition of Request for Proposal Security. Agreed

3. The Proposer has examined the site of the project and has become fully informed concerning local conditions, and the nature and extent of the work. Proposer has examined the indemnification and liquidated damages provisions, if any, and the bond and insurance requirements of the bid submittal. accepts and agrees to abide by those terms and conditions without exception or limitation of any kind. Agreed

4. Proposer has given the CITY written notice of all conflicts, errors or discrepancies that it has discovered in the RFP No 2025-01 and/or Contract documents and the written resolution thereof by the CITY is acceptable to Proposer. Agreed

5. Will you subcontract any part of this work? If so, give details including a list of each subcontractor(s) that will perform this work more than ten percent (10%) of the contract amount and the work that will be performed by each subcontractor(s).

Coastal Waste & Recycling, Inc. will not subcontract any part of this work.

6. Proposer proposes to furnish all labor, materials, equipment, machinery, tools, transportation, supplies, services, and supervision for the Work of this RFP for Solid Waste & Recycling Services. Agreed

7. All purchases of materials required for the work will be made directly by the Contractor, unless discussed and specified otherwise at the time of task development and approval. Agreed

8. The Proposer will adhere to the awarded Bid Price(s) listed on their submitted BID PROPOSAL FORM RFP# 2025-01 Solid Waste & Recycling Services Agreed

9. The Proposer agrees that the work will be completed within the timeframe specified in the scope of services and the contractor will be paid within (30) calendar days of CITY receiving invoice. Agreed

10. The undersigned Proposer will extend the same prices, terms and conditions to other governments located in the State of Florida during the period covered by this contract and any extensions, if requested. (Yes) No

11. Acknowledgment is hereby made of the following addenda (identified by number) received since issuance of the Request for Proposal:

Pre-Bid Meeting 1 Dated 7/16/2025
Addendum No. 1 Dated 7/31/2025
Addendum No. Dated
Addendum No. Dated
Addendum No. Dated

12. **PLEASE HAVE YOUR INSURANCE REPRESENTATIVE CAREFULLY REVIEW THE INSURANCE REQUIREMENTS CONTAINED IN THE INSTRUCTIONS TO PROPOSER PRIOR TO SUBMITTING YOUR BID PACKAGE TO ENSURE COMPLIANCE WITH ALL INSURANCE REQUIREMENTS.**

13. The CITY reserves the right to award this contract on the basis of any combination or all items, which the CITY deems in its best interests.

14. All communications concerning this RFP shall be emailed to:

Zoie Burgess, City Clerk
City of Westlake
4001 Seminole Pratt Witney Road
Westlake, Fl 33074
Email: zburgess@westlakegov.com

15. The following documents are attached to and made as a condition to this RFP:

a. Drug-Free Workplace Certification
b. Proof of Insurance
c. State of Florida Business License
d. E-Verify Affidavit: 3 pages
e. Non-Collusion Oath
f. Qualification Statement: 9 pages
g. Client References
h. Bid Submittal Form for RFP No. 2025-01: 4 pages
i. Bid Submittal Security, if required
j. Public Entity Crimes: 3 pages
k. Scrutinized Vendor Certification: 2 pages
l. Good Faith Affidavit
m. Schedule D Fee Schedule
n. Schedule E Schedule of Reimbursable Cost

PROPOSER'S CERTIFICATION

In witness whereof, the Proposer has executed this Bid Submittal Form for RFP# 2025-01

this 4th day of August ,2025

CFO

Signature of Individual/Title

Witness Matthew Cowan

Kristi Beaudoin

Printed Name of Individual

ACKNOWLEDGMENT

STATE OF Florida

COUNTY OF Palm Beach

Sworn to (or affirmed) and subscribed before me this 4th **day of** August **2025**

By _____

Physical presence ✓ **OR Online notarization** _____

SANDRA DEJESUS
Commission # HH 636847
Expires February 4, 2029

Signature of Notary Public

[STAMP HERE]State of

Personally Known ✓ **OR Produced Identification** _____

Type of Identification Produced: _____

QUALIFICATION STATEMENT

The undersigned certifies under oath the truth and correctness of all statements and of all answers to the questions made hereinafter:

Submitted To: City of Westlake

4001 Seminole Pratt Whitney Road

Westlake, Florida 33470

Doing Business as (if Applicable): Coastal Waste & Recycling, Inc.

Proposer's Name: John Casagrande

Proposers Address: 4950 Communication Ave., Ste 920

City, State, Zip Code: Boca Raton, FL 33431

Telephone No: 954-444-7457

Email: bids@coastalwasteinc.com

If payment (s) is/are to be mailed to an address other than stated above, please complete the section below:

Contact Name: Coastal Waste & Recycling Attn: Accounts Receivable

"Remit to Address": P.O. Box 632201

City, State, Zip Code: Cincinnati,OH 45263-2201

Telephone No.: 954-633-2405

Email: ar@coastalwasteinc.com

QUALIFICATION STATEMENT

1. State true, exact, correct, and complete name of the corporation, partnership, LLC, or fictitious name under which you do business and the address of the place of business.

Legal Name of Proposer: Coastal Waste & Recycling, Inc.

Address of the principal place of business:

4950 Communication Ave., Ste 920, Boca Raton, FL 33431

Contact person name and title: John Casagrande, Vice President, Business Development

Proposer's Telephone: 954-444-7457

Email: jcasagrande@coastalwasteinc.com

Proposers License Number: State of Florida Certificate of Good Standing F17000003741.

2. If Proposer is a corporation, answer the following:
   a. Date of Incorporation: August 18, 2017
   b. State of Incorporation: Delaware
   c. Presidents Name: Brendon Pantano, CEO
   d. Vice President's name: Kristi Beaudoin
   e. Secretary's Name: Matthew Cowan
   f. Treasurer's name: Kristi Beaudoin
   g. Name and Address of

      Registered Agent: Corporation Service Company

      1201 Hays Street

      Tallahassee, FL 32301-2525

3. If the proposer is an individual corporation or partnership answer the following:
   a. Date of Articles of Incorporation: August 18, 2017
   b. Individual, Corporation, or Partnership: Corporation
   c. Name of Individual or Partnership: _____
   d. Address of Individual or Partnership: _____

      _____

      _____

   e. Ownership units for partner (if applicable): _____

4. If proposer is other than an individual, corporation, or partnership, describe the organization and provide the name and address of the principals:

   Not Applicable

5. If proposer is operating under a fictious name, submit evidence of compliance with Florida's Fictious Name Statute:
6. How many years have you operated under the present business name: 7
7. Under what other names has your organization operated under:

   Coastal Waste & Recycling of Florida, Inc.

   Coastal Waste & Recycling of Palm Beach County LLC.

8. Indicate registration, license, or certificate number for business which are subject to this RFP. Please attach certificate of competency, occupational license, and or state registration.

   State of Florida Certificate of Good Standing F17000003741.

   Palm Beach County Business Tax Receipt - 2019114501

9. Do you have a complete set of documents, including addenda, drawings (if applicable)

   Yes X No _____

10. Did you attend the mandatory pre-proposal meeting?

    Yes X No _____

11. Has you organization ever failed to complete any work awarded to you?

    Yes _____ No X

    If yes, state when, where and why:

12. Within the past five (5) years, has any officer or partner in you organization ever been an officer or partner in another organization that failed to complete a contract?

Yes _____ No X

If so, state where, when and why:

THE PROPOSER ACKNOLEDGES AND UNDERSTANDS THAT THE INFORMATION CONTAINED IN THIS RESPONSE SHALL BE RELIED UPON BY THE CITY IN AWARDING THE CONTRACT AND SUCH INFORMATIONIS WARRANTED BY THE PROPOSER TO BE TRUE. THE DISCOVERY OF ANY OMISIONOR MISSTATEMENT THAT MATERIALLY AFFECTS THE PROPOSER'S QUALIFICATION TO PERFORM THE PROPOSED WORK UNDER THE CONTRACT SHALL CAUSE THE CITY TO REJECT THE PORPOSAL AND BID FOR THE WORK, AND IF AFTER THE AWARD, TO CANCEL AND TERMINATE THE AWARD AND OR CONTRACT.

AUTHORIZATION FOR FURNISHING INFORMATION

THE UNDERSIGNED HEREBY AUTHORIZE(S) AND REQUEST(S) ANY PERSON, FIRM, OR COPRORATION TO FURNISH ANY PERTANANT INFORMATION REQUESTED BY THE CITY OR ITS AUTHRIZED AGENTS, DEEMED NECESSARY TO VERIFY THE STATEMENTS MADE IN THIS DOCUMENT OR DOCUMENTS ATTACHED HETERTO, OR NECESSARY TO DETERMINE IF THE CITY SHOULD CONSIDER THE PROPOSER FOR BIDDING THE SOLOD WASTE AND RECYCLING SERVICES AS OUTLINED IN THIS

Signature: Kristi Beaudoin **Title:** Chief Financial Officer

State Of Florida

County Of Palm Beach

Sworn to (or affirmed) and subscribed before me this 4th day of August

20 25 , by _____ Physical presence _____ Or Online Notarization _____

SANDRA DEJESUS
Commission # HH 636847
Expires February 4, 2029

_____
Signature of Notary Public

[Stamp Here]

State of Fl.

Personally Known ✓ OR Produced Identification _____

Type of Identification Produced _____

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ANNE M. GANNON
CONSTITUTIONAL TAX COLLECTOR
Serving Palm Beach County
Serving *you.*

P.O. Box 3353, West Palm Beach, FL 33402-3353
www.pbctax.com Tel: (561) 355-2264

****LOCATED AT****
6759 WALLIS ROAD
WEST PALM BEACH, FL 33413

TYPE OF BUSINESS	OWNER	CERTIFICATION #	RECEIPT #/DATE PAID	AMT PAID	BILL #
GARBAGE REMOVAL SERVICE	COASTAL WASTE AND RECYCLING OF PALM BEACH COUNTY LLC		B24.661512 08/16/2024	$99.00	B40156806

This document is valid only when receipted by the Tax Collector's Office.

COASTAL WASTE AND RECYCLING OF PALM BEACH COUN
COASTAL WASTE AND RECYCLING OF PALM BEACH COUN
1840 NW 33RD ST
POMPANO BEACH FL 33064-1309

2 - 46

STATE OF FLORIDA
PALM BEACH COUNTY
2024 / 2025 LOCAL BUSINESS TAX RECEIPT
LBTR Number: 2019114501
EXPIRES: 09/30/2025

This receipt MUST be conspicuously displayed at the place of business and in such a manner as to be open to the view of the public.

State of Florida
Department of State

I certify from the records of this office that COASTAL WASTE & RECYCLING, INC. is a Delaware corporation authorized to transact business in the State of Florida, qualified on August 18, 2017.

The document number of this corporation is F17000003741.

I further certify that said corporation has paid all fees due this office through December 31, 2025, that its most recent annual report/uniform business report was filed on February 13, 2025, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Nineteenth day of February, 2025

Secretary of State

Tracking Number: 1474146447CU

To authenticate this certificate,visit the following site,enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

INSURANCE

The undersigned further agrees to the following stipulations of the RFP requirements.

1.LIABILITY

A. CONTRACTOR shall not commence work under this Agreement until it has obtained all insurance required under this paragraph and such insurance has been approved by the City nor shall the CONTRACTOR allow any subcontractor to commence work on any subcontract until all similar such insurance required of the subcontractor has been obtained and similarly approved. It shall be the responsibility of the Firm to comply with all Federal, State, and Local Environmental Rules and/or Regulations.

B. Professional Liability/Errors & Omissions Insurance with the limits of liability Insurance no less than $2,000,000 per wrongful or negligent act. This coverage shall be maintained for a period of no less than the latter of three (3) years after the delivery of goods/services or final payment pursuant to this agreement. Retroactive date, if any, to be no later than the first day of service to the City. Coverage must follow the form of General Liability, Auto Liability and Employer's Liability.

C. Commercial General Liability Insurance written on an occurrence basis including, but not limited to coverage for bodily injury and property damage, personal & advertising injury, products & completed operations,

and contractual liability. Coverage must be written on an occurrence basis, with limits of liability no less than:

1. Each Occurrence Limit - $1,000,000
2. General Aggregate Limit - $2,000,000

E. Commercial Crime Insurance with a per loss limit of no less than $1,000,000.

F. The City of Westlake shall be named as an Additional Insured on each of the General Liability policies required herein.

Certificate Holder should read as follows:

City of Westlake

4001 Seminole Pratt Whitney Road

Westlake, Fl 33470

G. CONTRACTOR shall name the City, as an additional insured on each of the General Liability policies required herein and shall hold the City, its

elected and appointed officers, agents, employees, and instrumentalities harmless on account of claims for damages to persons, property or premises arising out of the services provided hereunder.

H. Any insurance required of the CONTRACTOR pursuant to this Agreement must also be required of any subcontractor in the same limits and with all requirements as provided herein, including naming the City as an additional insured, in any work that is subcontracted unless such subcontractor is covered by the protection afforded by the CONTRACTOR and provided proof of such coverage is provided to City. The CONTRACTOR and any subcontractors shall maintain such policies during the term of this Agreement.

I. The City reserves the right to require any other additional types of insurance coverage and/or higher limits of liability it deems necessary based on the nature of work being performed under this Agreement.

J. The insurance requirements specified in this Agreement are minimum requirements and in no way reduce any liability the CONTRACTOR has assumed in the indemnification/hold harmless section(s) of this Agreement.

Signed By: _____

Title: Chief Financial Officer

Dated: 8/4/2025

THE REMAINDER OF THIS PAGE LEFT INTENTIONALY BLANK

CLIENT REFERENCES

Firm's Name: Coastal Waste & Recycling, Inc.

The contractor must provide the following information for three (3) previous clients in which similar scope of services were performed within the last five (5) years. Firm is responsible for verifying correct phone numbers, email address, and contact information. Public Entities are preferred as references. Failure to provide all three (3) references may deem your submittal non-responsive

Reference No. 1

Company Name:	Solid Waste Authority of Palm Beach County
Location (City, State):	7501 N Jog Rd, West Palm Beach, FL 33412
Date of Service:	Since 2019, Current Contract Started 2022
Contact Person:	Richard Meyers, Land Management Services, Director
Contact Number:	561-688-9004
Email Address:	rmeyers@swa.org

Reference No. 2

Company Name:	School District of Palm Beach County
Location (City, State):	3300 Summit Blvd, West Palm Beach, FL 33406
Date of Service:	Since 2018, Current Contract Started 2021
Contact Person:	David Massinello, Utilities & Energy Manager
Contact Number:	561-687-7124
Email Address:	david.massinello@palmbeachschools.org

Reference No. 3

Company Name:	Town of Loxahatchee Groves
Location (City, State):	155 F Road, Loxahatchee Groves
Date of Service:	September 30, 2024 plus 2 two year renewals
Contact Person:	Franchine Ramaglia, Assistant Town Manager
Contact Number:	561-793-2418
Email Address:	FRamaglia@loxahatcheegrovesfl.gov

PUBLIC ENTITY CRIMES

Section 287.132-133(3)(a), Florida Statutes, effective July 1, 1989, require that no public entity shall enter into a contract, award of RFP, or transact business in excess of $10,000.00 with any person or affiliate who has been convicted of a public entity crime. Prior to entering into a sworn statement with the Purchasing Department on form 7088.

A copy of the form is reproduced below. This completed form must be on file prior to the issuing of a contract for services.

Sworn Statement Under Section 287.133(3)(a),
Florida Statutes on Public Entity Crimes

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with **RFP# 2025-01 Solid Waste & Recycling Services**
2. This sworn statement is submitted by: Coastal Waste & Recycling, Inc.
   Whose business address is: 4950 Communication Ave. Ste 920
   Boca Raton, FL 33431

and (if applicable) it's Federal Employer Identification No. FEIN) is 82-2069658 (if the entity has no FEIN, include the Social Security Number of the individual signing the sworn statement).

3. My name is Kristi Beaudoin and my relationship with the entity named above is Chief Financial Officer.
4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g) Florida Statutes means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity of with an agency or political subdivision of any other state or with the United states, including but not limited to, any RFP or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other stater or the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
5. I understand that "convicted or conviction" as defined in Paragraph 287.133 (1)(b), Florida Statutes means a finding or fault or conviction of a public entity crime, with or without adjudication of guilt, in any federal trial court of record relating to

Type

charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a). Florida Statutes, means:

A. A predecessor or successor of a person convicted of a public entity crime; or

B. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

7. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of the state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity

8. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. **(Please indicate which one of the two statements applies.)** A

A. ___A___ Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor the affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

B. _____ The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, have been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND **(Please indicate which of the three additional statement applies below.)**

C. _____ There have been proceedings concerning the conviction before a hearing officer of the State of Florida, Division of Administration Hearings. The final

order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. **(Please attach a copy of the Final Order)**

D. _____ The person of affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administration Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. **(Please attach a copy of the Final Order)**

E. _____ The person or affiliate has not been placed on the convicted vendor list. **(Please describe any action taken by or pending with the Department of General Services)**

Signature of Firm's Authorized Official

Kristi Beaudoin, Chief Financial Officer

Printed Name and Title of Authorized Official

8/4/2025

Date

STATE OF Florida

COUNTY OF Palm Beach

Sworn to (or affirmed) and subscribed before me this 4th day of August

2025, by _____

Physical presence ✓ OR Online notarization _____

SANDRA DEJESUS
Commission # HH 636847
Expires February 4, 2029

Signature of Notary Public

[STAMP HERE]

State of Fl.

Personally Known ✓ OR Produced Identification _____

Type of Identification Produced: _____

DRUG-FREE WORKPLACE CERTIFICATION

THE BELOW SIGNED Firm CERTIFIES that it has implemented a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. **Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violation of such prohibition.**
2. **Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.**
3. **Give each employee engaged in providing the commodities or contractual services that are under quote a copy of the statement specified in subsection 1.**
4. **In the statement specified in subsection 1, notify the employees that, as a condition of working on the commodities or contractual services that are under quote, the employee will abide by the terms of the statement and will notify the employer of any conviction or plea of guilty or nolo contendere to any violation occurring in the workplace no later than five (5) days after such conviction.**
5. **Impose a sanction on, or require the satisfactory participation in, drug abuse assistance or rehabilitation program if such is available in the employee's community, by an employee who is convicted.**
6. **Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.**

As the person authorized to sign this statement, I certify the Firm complies fully with the above requirements.

Coastal Waste & Recycling, Inc.

Name of Company



Signature of Firm's Authorized Official

Kristi Beaudoin

Print Name of Firm's Authorized Official

Chief Financial Officer

Print Title of Firm's Authorized Official

8/4/2025

Date

SCRUTINIZED VENDOR CERTIFICATION

I, Kristi Beaudoin, Chief Financial Officer, on behalf of Coastal Waste & Recycling, Inc.
Print Name and Title Firm Name

Certify that Coastal Waste & Recycling, Inc. does not:
Firm Name

1. Participate in a boycott of Israel; and
2. Is not on the Scrutinized Companies that Boycott Israel List; and
3. Is not on the Scrutinized Companies with Activities in Sudan List; and
4. Is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List; and
5. Has not engaged in business operations in Syria.

Submitting a false certification shall be deemed a material breach of contract. The City shall provide notice, in writing, to the Firm of the City's determination concerning the false certification. The Firm shall have ninety (90) days following receipt of the notice to respond in writing and demonstrate that the determination of false certification was made in error. If the Firm does not demonstrate that the City's determination of false, certification was made in error then the City shall have the right to terminate the contract and seek civil remedies pursuant to Florida Statute § 287.135.

Section 287.135, Florida Statutes, prohibits the City from: 1) Contracting with companies for goods or services in any amount if at the time of bidding on, submitting a proposal for, or entering into or renewing a contract if the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, F.S. or is engaged in a boycott of Israel; and 2) Contracting with companies, for goods or services over $1,000,000.00 that re on either the Scrutinized Companies with activities in the Iran Petroleum Energy Sector List, created pursuant to s. 215.473, or are engaged in business operations in Syria.

Type text here

SCRUTINIZED VENDOR CERTIFICATION

As the person authorized to sign on behalf of the Firm, I hereby certify that the company identified above in the section entitled "Firm Name" does not participate in any boycott of Israel, is not listed on the Scrutinized Companies that Boycott Israel List, is not listed on either the Scrutinized Companies with activities in the Iran Petroleum Energy Sector List, and is not engaged in business operations in Syria. I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject the company to civil penalties, attorney's fees, and/or costs. I further understand that any contract with the City for goods or services may be terminated at the option of the City if the company is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan list or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List.

Coastal Waste & Recycling, Inc.

Name of Company



Signature of Firm's Authorized Official

Kristi Beaudoin

Print Name of Firm's Authorized Official

Chief Financial Officer

Print Title of Firm's Authorized Official

8/4/2025

Date

E-VERIFY FORM UNDER SECTION 448.095, FLORIDA STATUTES

Project Name: SOLID WASTE AND RECYCLING SERVICES

Project No.: RFP# 2025-01

DEFINITIONS:

"Firm" means a person or entity that has entered or is attempting to enter into a contract with a public employer to provide labor, supplies, or services to such employer in exchange for salary, wages, or other remuneration. "Firm" includes, but is not limited to, a vendor or consultant.

"Subcontractor" means a person or entity that provides labor, supplies, or services to or for a contractor or another subcontractor in exchange for salary, wages, or other remuneration.

"E-Verify system" means an Internet-based system operated by the United States Department of Homeland Security that allows participating employers to electronically verify the employment eligibility of newly hired employees.

Effective January 1, 2021, Firms shall register with and use the E-Verify system in order to verify the work authorization status of all newly hired employees. Firm shall register for and utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of:

a) All persons employed by a Firm to perform employment duties within Florida during the term of the contract; and
b) All persons (including sub vendors/subconsultants/subcontractors) assigned by Firm to perform work pursuant to the contract with the Coral Springs Improvement City. The Firm acknowledges and agrees that registration and use of the U.S. Department of Homeland Security's E-Verify System during the term of the contract is a condition of the contract with the Coral Springs Improvement City; and
c) Should vendor become the successful Firm awarded for the above-named project, by entering into the contract, the Firm shall comply with the provisions of Section 448.095, Fla. Stat., "Employment Eligibility," as amended from time to time. This includes but is not limited to registration and utilization of the E-Verify System to verify the work authorization status of all newly hired employees. The contractor shall also require all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The Firm shall maintain a copy of such affidavit for the duration of the contract.

E-VERIFY FORM UNDER SECTION 448.095, FLORIDA STATUTES

CONTRACT TERMINATION:

a) **If the City has a good faith belief that a person or entity with which it is contracting has knowingly violated s. 448.09 (1) Fla. Stat., the contract shall be terminated.**

b) **If the City has a good faith belief that a subcontractor knowingly violated s. 448.095 (2),**
but the Firm otherwise complied with s. 448.095 (2) Fla. Stat., shall promptly notify the Firm and order the Firm to immediately terminate the contract with the subcontractor.

c) **A contract terminated under subparagraph a) or b) is not a breach of contract and may not be considered as such.**

d) **Any challenge to termination under this provision must be filed in the Circuit Court no later than 20 calendar days after the date of termination.**

e) **If the contract is terminated for a violation of the statute by the Firm, the Firm may not be awarded a public contract for a period of 1 year after the date of termination.**

Coastal Waste & Recycling, Inc.
Name of Company

Signature of Firm's Authorized Official

Kristi Beaudoin
Print Name of Firm's Authorized Official

Chief Financial Officer
Print Title of Firm's Authorized Official

8/4/2025
Date

E-VERIFY FORM UNDER SECTION 448.095, FLORIDA STATUTES

STATE OF Florida

COUNTY OF Palm Beach

Sworn to (or affirmed) and subscribed before me this 4th **day of** August

20 25 **, by** _____

Physical presence ✓ **OR Online notarization** _____

NOTARY PUBLIC STATE OF FLORIDA

SANDRA DEJESUS
Commission # HH 636847
Expires February 4, 2029

Sandra DeJesus
_____
Signature of Notary Public

[STAMP HERE]

State of Fl.

Personally Known ✓ **OR Produced Identification** _____

Type of Identification Produced:

NON-COLLUSION OATH

Before me, the Undersigned, a Notary Public, for and in the County and State aforesaid,

personally appeared: Kristi Beaudoin **and made oath that the Firm herein, its agents, servants, and/or employees, to the best of its knowledge and belief, have not in any way colluded with anyone for and on behalf of the Firm, or themselves, to obtain information that would give the Firm an unfair advantage over others, nor have they colluded with anyone for and on behalf of the Firm, or themselves, to gain any favoritism in the award of the contract.**

Kristie Beaudoin, Chief Financial Officer
Affiant Signature

STATE OF Florida
COUNTY OF Palm Beach

Sworn to (or affirmed) and subscribed before me this 4th **day of** August
20 25**, by** _____

Physical presence ✓ **OR Online notarization** _____

SANDRA DEJESUS
Commission # HH 636847
Expires February 4, 2029

Signature of Notary Public

[STAMP HERE]

State of Fl.

Personally Known ✓ **OR Produced Identification** _____

Type of Identification Produced: _____

GOOD FAITH AFFIDAVIT

I hereby propose providing the services requested in the City's RFP and, if awarded, enter into a contract with the City. I agree that the terms and conditions of the City's RFP shall take precedence over any conflicting terms and conditions submitted with my proposal and agree to abide by all conditions of the RFP. I acknowledge that the City may not accept the proposal due to any exceptions.

I certify that all information contained in my proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this proposal on behalf of the company as its agent and that the company is ready, willing, and able to perform if awarded a contract.

I further certify, under oath, that this proposal is made without prior understanding, agreement, connection, discussion or collusion with any other person, company or corporation submitting a proposal for the same product or service; no gratuities, gifts or kick-backs were offered or given by the Firm or anyone on its behalf to gain favorable treatment concerning this procurement; no elected official, employee or agent of the City or of any other company is interested in said proposal; and that the undersigned executed this affidavit with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

Kristie Beaudoin, Chief Financial Officer
Affiant Signature

STATE OF Florida

COUNTY OF Palm Beach

Sworn to (or affirmed) and subscribed before me this 4th **day of** August

20 25 **, by** _____ **via**

Physical presence ✓ **OR Online notarization** _____

SANDRA DEJESUS
Commission # HH 636847
Expires February 4, 2029

Signature of Notary Public Sandra DeJesus

[STAMP HERE] **State of** FL

Personally Known ✓ **OR Produced Identification** _____

Type of Identification Produced: _____

Appendix B

Fee Schedule

Residential Service	Unit Type SF Detached	Unit Type SF Attached 4 Units	Unit Type SF Attached 5 Units	Unit Type Cluster Homes	Unit Type Z Homes
Garbage	2 X week	2 X week	2 X week	2 X week	2 X week
Recycling	1 X Week	1 X Week	1 X Week	1 X Week	1 X Week
Yard Debris	1 X Week	1 X Week	1 X Week	1 X Week	1 X Week
Bulk Trash	1 X Week	1 X Week	1 X Week	1 X Week	1 X Week
Monthly Collection Rate	$ 27.06	$ 27.06	$ 27.06	$ 27.06	$ 27.06
Monthly Disposal	$ 6.33	$ 2.35	$ 2.59	$ 6.33	$ 6.33
Collection Franchise Fee 3%	$ (0.81)	$ (0.81)	$ (0.81)	$ (0.81)	$ (0.81)
SWA Disposal Credit	$ (6.33)	$ (2.35)	$ (2.59)	$ (6.33)	$ (6.33)
Net Fee Per Unit	$ 26.25	$ 26.25	$ 26.25	$ 26.25	$ 26.25
Cart Fee	$ -	$ -	$ -	$ -	$ -
Total Per Month Per Unit Type	$ 26.25	$ 26.25	$ 26.25	$ 26.25	$ 26.25

Commercial

Container type	Service Level 1 x Week	Service Level 2 X week	Service Level As needed
2 CY	$ 47.63	$ 95.26	$ 47.63
4 CY	$ 95.26	$ 190.52	$ 95.26
6 CY	$ 142.89	$ 285.78	$ 142.89
8 CY	$ 190.52	$ 381.04	$ 190.52
Compactor			
2 CY	$ 142.89	$ 285.78	$ 142.89
4 CY	$ 285.78	$ 571.56	$ 285.78
6 CY	$ 428.67	$ 857.34	$ 428.67
8 CY	$ 571.56	$ 1,143.12	$ 571.56
Roll-Off	$350 per Haul plus Disposal		

Franchise fee of 3% not included in commercial rates above.

Alternative Option 1: Full 7 Year Term					
Residential Service	Unit Type SF Detached	Unit Type SF Attached 4 Units	Unit Type SF Attached 5 Units	Unit Type Cluster Homes	Unit Type Z Homes
Garbage	2 X week	2 X week	2 X week	2 X week	2 X week
Recycling	1 X Week	1 X Week	1 X Week	1 X Week	1 X Week
Yard Debris	1 X Week	1 X Week	1 X Week	1 X Week	1 X Week
Bulk Trash	1 X Week	1 X Week	1 X Week	1 X Week	1 X Week
Monthly Collection Rate	$ 25.31	$ 25.31	$ 25.31	$ 25.31	$ 25.31
Monthly Disposal	$ 6.33	$ 2.35	$ 2.59	$ 6.33	$ 6.33
Collection Franchise Fee 3%	$ (0.76)	$ (0.76)	$ (0.76)	$ (0.76)	$ (0.76)
SWA Disposal Credit	$ (6.33)	$ (2.35)	$ (2.59)	$ (6.33)	$ (6.33)
Net Fee Per Unit	$ 24.55	$ 24.55	$ 24.55	$ 24.55	$ 24.55
Cart Fee	$ -	$ -	$ -	$ -	$ -
Total Per Month Per Unit Type	$ 24.55	$ 24.55	$ 24.55	$ 24.55	$ 24.55

Commercial

Container type	Service Level 1 x Week	Service Level 2 X week	Service Level As needed
2 CY	$ 47.63	$ 95.26	$ 47.63
4 CY	$ 95.26	$ 190.52	$ 95.26
6 CY	$ 142.89	$ 285.78	$ 142.89
8 CY	$ 190.52	$ 381.04	$ 190.52
Compactor			
2 CY	$ 142.89	$ 285.78	$ 142.89
4 CY	$ 285.78	$ 571.56	$ 285.78
6 CY	$ 428.67	$ 857.34	$ 428.67
8 CY	$ 571.56	$ 1,143.12	$ 571.56
Roll-Off	$350 per Haul plus Disposal		

Franchise fee of 3% not included in commercial rates above.

Alternative Option 2: Full 10 Year Term					
Residential Service	Unit Type SF Detached	Unit Type SF Attached 4 Units	Unit Type SF Attached 5 Units	Unit Type Cluster Homes	Unit Type Z Homes
Garbage	2 X week	2 X week	2 X week	2 X week	2 X week
Recycling	1 X Week	1 X Week	1 X Week	1 X Week	1 X Week
Yard Debris	1 X Week	1 X Week	1 X Week	1 X Week	1 X Week
Bulk Trash	1 X Week	1 X Week	1 X Week	1 X Week	1 X Week
Monthly Collection Rate	$ 23.87	$ 23.87	$ 23.87	$ 23.87	$ 23.87
Monthly Disposal	$ 6.33	$ 2.35	$ 2.59	$ 6.33	$ 6.33
Collection Franchise Fee 3%	$ (0.72)	$ (0.72)	$ (0.72)	$ (0.72)	$ (0.72)
SWA Disposal Credit	$ (6.33)	$ (2.35)	$ (2.59)	$ (6.33)	$ (6.33)
Net Fee Per Unit	$ 23.15	$ 23.15	$ 23.15	$ 23.15	$ 23.15
Cart Fee	$ -	$ -	$ -	$ -	$ -
Total Per Month Per Unit Type	$ 23.15	$ 23.15	$ 23.15	$ 23.15	$ 23.15

Commercial

Container type	Service Level 1 x Week	Service Level 2 X week	Service Level As needed
2 CY	$ 47.63	$ 95.26	$ 47.63
4 CY	$ 95.26	$ 190.52	$ 95.26
6 CY	$ 142.89	$ 285.78	$ 142.89
8 CY	$ 190.52	$ 381.04	$ 190.52
Compactor			
2 CY	$ 142.89	$ 285.78	$ 142.89
4 CY	$ 285.78	$ 571.56	$ 285.78
6 CY	$ 428.67	$ 857.34	$ 428.67
8 CY	$ 571.56	$ 1,143.12	$ 571.56
Roll-Off	$350 per Haul plus Disposal		

Franchise fee of 3% not included in commercial rates above.

CPI – Proposed increases over the term of the contract

Coastal Waste & Recycling would like to propose an annual CPI increase to be effective October 1, 2026, and every October 1st thereafter for the term of the contract. Specifically, the collection rate shall be adjusted by an amount that is equal to the percentage change in the consumer price index - Water and Sewer and Trash Collection Services (CPI-WST), during the most recent twelve (12) Consecutive months, April to March. The percentage increase will be based on the change in the CPI-WST or 3%, whichever is greater."

Alternative Pricing

Based on the response to Question 14 in Addendum No. 1, Coastal Waste & Recycling is unable to provide the city with a Residential rate that includes the Commercial component at this time. Without complete information regarding service frequency, container sizes, and compactor collection schedules, it is not possible to accurately present the city with the appropriate price reduction that may apply.

This critical information is only available to the incumbent hauler, giving them a distinct and unfair advantage. If Coastal were to be awarded the contract and the Commercial Collection details were made available, we would promptly review and adjust our pricing to reflect any efficiencies or cost savings that could benefit the City.

Coastal Waste & Recycling would like to provide the City with additional alternative pricing options to support a thorough evaluation of all available service and cost proposals.

In addition to the residential pricing based on an initial 5-year term, Coastal has included the following alternatives:

- Alternative Pricing I: Residential pricing based on a 7-year initial term
- Alternative Pricing II: Residential pricing based on a 10-year initial term

Each of these scenarios reflect the capital investment required and distributes that cost over the respective contract term, offering the City flexibility and potential long-term savings.