

KIMBERLY E. LANZA

KLANZA2000@hotmail.com | 347-512-3176

4829 Saint Armands Way, Westlake, FL 33470

Education

Bachelor of Architecture: Architecture

05/2001

Pratt Institute - Brooklyn, NY

- Undergraduate Architecture 5-Year Accredited Program
- Graduated with honors
- BARCH

Professional Summary

I have over 20 years of experience in the Architecture Design and Interior Design Industry. Throughout this time, I have worked in several sectors. In the beginning of my career, I worked on Institutional and Healthcare projects, such as schools, yeshivas, public libraries, nursing homes, assisted living facilities and HPD affordable housing developments. I then moved to Miami and gained experience in Art Deco Historic Preservation for retail spaces and hotels. At this point in my career, I entered into Hospitality Design as being a core team member for the Soho Beach House located in Miami Beach, FL. After seeing this project through, I returned to New York City, and having found my niche in hospitality design, I joined the ICRAVE Team. During my time at ICRAVE, I have worked on airports, restaurants and nightclubs with my main focus on hotel and cruise ship projects. For example, the Regent Seven Seas Explorer trademarked as The Most Luxurious Cruise Ship Every Built, for which I managed from start to finish. The areas we worked on were the specialty restaurants - Prime 7 and Chartreuse, The Constellation Theater and La Veranda/Sette Mari. Looking forward to another exciting hotel/cruise ship project!

Skills

- Skilled Project Director with 20 years of experience
- Efficient, organized and thorough throughout all design processes getting projects done on time and within budget
- Experience in leading a mid-sized team
- Proficient in AutoCAD, Revit, SketchUp, Adobe
 Photoshop, Adobe InDesign, Microsoft Office
 Suite: PowerPoint, Excel, & Word Perfect

- Permitting and administration knowledge
- Notary Public
- Expertise in retail, commercial and hospitality architecture and interior design
- Knowledge of Building Codes and Zoning Codes in Miami, Miami Beach and New York City, and ADA Codes
- An interest in freehand sketching
- An understanding in Italian; Dual Citizenship with Italy (EU Passport)

Affiliations

Member of the National Trust for Historic Preservation

NCARB Licensure Candidate

LinkedIn Profile Link - https://www.linkedin.com/in/kimberly-lanza-6764b8146

Additional Information

- HONORS & ACHIEVEMENTS:
 - Pratt Presidential Merit Scholarship (1996-2001)
 - Pratt Grant (1996-2001)
 - Pratt "First Year Design Exhibition" Participant (Dec. 1996)
 - Dean's List (1996-2001)
 - Pratt Institute Circle Award for Academic Achievement (2001)
 - Studied abroad in Rome, Italy (spring semester 2000)
 - Shulman + Associates Florida AIA Firm of the Year 2006
 - 2007 AIA Florida Unbuilt Award of Honor Soho Beach House, Miami Beach, FL
 - 2016 Best Airport Sitdown Dining Award PHL Local Tavern
- Project Manager for the SEVEN SEAS EXPLORER "The most luxurious cruise ship ever built".

Various awards include:

- 2017 | "Best Cruise Ship, Luxury" travAlliancemedia Travvy Awards (Gold)
- 2017 | "Editor-in-Chief Awards in On Board Best Art Collection" Porthole
- 2016 | "Readers' Choice Awards in Best Luxury Ship" Porthole
- 2016 | "Best New Luxury Ship" Cruise Critic US Editors' Picks Awards

Work History

Project Director 06/2023 to Current

The Finish – Remote (HQ: Southport, CT)

- Manage and organize company by connecting Designers with Clients, track project flow for profitability purposes, organize structure of company
- Client point of contact
- Interview Candidates
- Write and review proposals
- Assist with invoicing
- Work on interior residential renovation projects

Senior Project Manager 10/2023 to 06/2024

Interior Image Group (IIG) – Remote (HQ: Crown Point, Indiana)

- Client point of contact
- Attend Client/Consultant Meetings
- Oversee the Internal Team
- Keep track of project schedules and budgets
- Involved in all phases of the project: Concept through Construction Administration
- Vendor and Consultant communication and coordination
- Involved in sourcing FF&E and architectural finishes
- Work on commercial hospitality projects hotels
- · Working with the following brands: Hilton and Marriott

Founder + CEO 05/2023 to 10/2023

KEL Hospitality Design, LLC - New York, NY

- Client point of contact
- Attend Client/Consultant Meetings
- Vendor and Consultant communication and coordination
- Manage and organize company's social media and website
- Write and review proposals
- Involved in invoicing and purchasing
- Involved in sourcing FF&E and architectural finishes
- Work on commercial hospitality projects such as, hotels
- · Working with the following brands: Hilton, Best Western, IHG

Project Director 05/2023 to 10/2023

The Finish – Remote (HQ: Southport, CT)

- Manage and organize company by connecting Designers with Clients, track project flow for profitability purposes, organize structure of company
- Client point of contact
- Interview Candidates
- Write and review proposals
- Assist with invoicing
- Work on interior residential renovation projects

WD Partners – Remote (HQ: Columbus, OH)

- Oversee and help structure the Design Team
- Interview Candidates
- Client point of contact
- Attend Client Meetings
- Manage Project Schedules
- Write and review proposals
- Review Team/Project Revenue and Billing
- Work on Retail Design Projects

Project Director 05/2021 to 5/2022

The Finish –Remote (HQ: Southport, CT)

- Manage and organize company by connecting Designers with Clients, track project flow for profitability purposes, organize structure of company
- Client point of contact
- Interview Candidates
- Write and review proposals
- Assist with invoicing
- Work on interior residential renovation projects

Project Director 03/2011 to 05/2021

ICRAVE - New York, NY

- Managed, provided a leadership role and was the Client point of contact on various hospitality projects (nationwide & globally), such as restaurant and bar venues in airports, high-profile restaurants, nightclubs, lounges, hotels and cruise ships
- For each of these projects, I led the Team through the following phases: Programming, Concept Design, Schematic Design, Design Development, and Construction Administration
- Mentored less experienced architects and trained architectural personnel
- Kept the project on schedule and within budget while serving as project leader
- Verified that construction detail documentation conformed to quality assurance and best practice standards
- Recommended minor adaptations and modifications to complete working drawing sets
- Communicated with all other vendors and contractors and incorporated their input into project designs
- Reviewed contractor proposals and sets of drawings prepared by A | E firms
- Drafted furniture designs adapted to floor plans, working closely with multiple furniture vendors
- Coordinated with Clients, Consultants and Contractors during construction bidding
- Created and updated project cost analysis spreadsheets
- Assisted with Business Development tasks, such as responding to RFPs by calculating costs and writing the proposals

Shulman + Associates – Miami, FL

- Involved in programming, site & environmental analysis, schematic design, design development, construction documents, specifications & materials research
- Involved in the Historic Preservation of Art Deco buildings and submitting applications to the City of Miami Beach Historic Preservation Board
- Managed various projects such as hotels, multi-family dwellings, single-family homes, and retail
- Names of projects are Soho Beach House, Rivage, Greystone, Casa Casuarina, and retail on Lincoln
 Road
- Assist in AIA Design Competition Submissions

Junior Architect, Expediter, Notary Public

10/2001 to 08/2005

David Mammina Architect – Rego Park, NY

- Learned the New York City Building Code, Zoning Resolution, the New York State Building Codes, and ADA requirements
- Prepared job applications for the New York State and New York City Building Departments
- Involved in programming, site & environmental analysis, schematic design, design development, construction documents, specifications & materials research
- Communicated with Consultants and Clients
- Experience in commercial buildings including schools, yeshiva, churches, synagogues, assisted living facilities and nursing homes

Junior Architect & Consultant

07/2001 to 10/2001

Create Architecture and Planning – New York, NY

 Created and assisted with construction documents, researched manufacturers and materials, and participated in office and client meetings

Junior Architect 06/1999 to 08/2000

Morgan Stanley Dean Witter – New York, NY

- Produced & updated 12 reference booklets consisting of office plans from all over the world.
- Assisted in surveying and preparing presentation drawings for numerous projects

Intern Architect 07/1997 to 03/1999

David Mammina Architect - Rego Park, NY

 Applied square footages, travel distances for emergency exits, ADA requirements on drawings, surveying, and selecting architectural finishes



KIM LANZA

PORTFOLIO





KIM LANZA PROJECT DIRECTOR

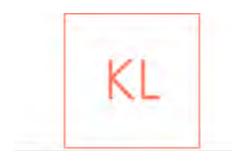
EDUCATION
Bachelor of Architecture,
2001, Pratt Institute

Kim received her Bachelor of Architecture from Pratt Institute in 2001. Kim joined the ICRAVE team as a Project Manager in March 2011 and became Project Director in October 2018. In Kim's role as Project Director, she is responsible for managing the ICRAVE Project Management Team, she is involved in Client communication, project scheduling and staffing. She has been an integral part of dozens of projects including the "Most Luxurious Ship Ever Built" – Regent Seven Seas Cruises Explorer, Catch Restaurant in Miami Beach, several airport projects for OTG Management, Sapphire 39, and various hotel projects across the nation.

Previously, Kim worked for David Lawrence Mammina Architect in New York for 6 years, and Shulman + Associates in Miami for 5 years. At Shulman + Associates, Kim was part of the core architectural team on the Soho Beach House project, one of the premier 4-star properties in South Beach, where she worked on both the architectural and interior designs, as well as being involved in many Art Deco historical projects in Miami Beach.

PROJECT EXPERIENCE

Minneapolis – St. Paul Airport (MSP) Concourse G – Design of the entire Food & Beverage and gate hold program
Philadelphia Airport (PHL) – Sky Asian Bistro and Local Tavern
Catch Restaurant, Miami Beach, FL
Regent Seven Seas Cruises Explorer – The Constellation Theater, La Veranda,
Chartreuse and Prime 7
Sapphire 39, New York, NY



AIRPORTS

MINNEAPOLIS- ST. PAUL INTERNATIONAL AIRPORT MINNEAPOLIS, MINNESOTA

INTERIORS | DESIGNER

We reimagined the airport travel experience through innovative design that incites the same sense of magic as the concept of flight itself. This was successfully accomplished by placing venues directly in the gate hold area without reducing the previous number of seats and incorporating a marketplace model that brings engagement opportunities into the traveler's natural pathway.

Through transforming culinary concepts into innovative dining programs that highlight regional chefs and incorporating technology that facilitates the ordering process, we designed an experience that provides travelers opportunities for entertainment and elevates customer service standards.







SKY ASIAN BISTRO PHILADELPHIA AIRPORT CONCOURSE C PHILADELPHIA, PA

INTERIORS | PROJECT MANAGER

Eastern Culture is rich with contradictions. Old and New.
Ancient and High Tech. Here we explored the contrast of Permanence vs. Ephemeral. The reason cherry blossoms are celebrated in the Eastern Culture is not only for their beauty, but for the fact that their beauty lasts for just a brief moment. We paired the beauty of the ephemeral cherry blossom with the beauty of the permanent Eastern tattoo art to create a striking contrast.







LOCAL TAVERN PHILADELPHIA AIRPORT CONCOURSE F PHILADELPHIA, PA

INTERIORS | LEAD DESIGN

Philadelphia - a true American city. With its rich history - such as the Declaration of Independence and the Liberty Bell, picturesque colonial architecture and an abundance of local, indigenous materials came our inspiration and thus Local, a beer tavern, was born.







TORONTO-PEARSON INTL. AIRPORT TORONTO, CANADA

INTERIORS | DESIGNER

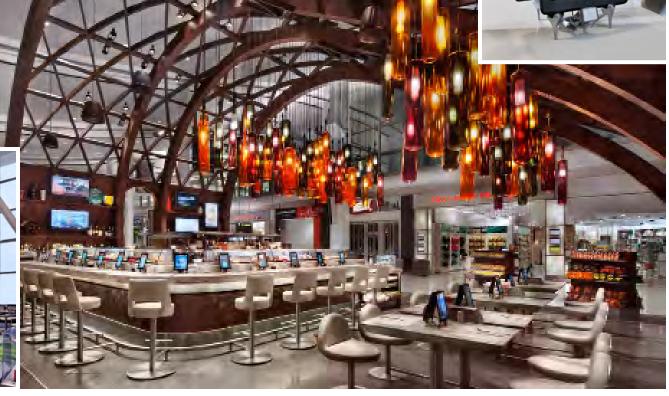
A paradigm shift is taking place in airports across the globe and ICRAVE is at the forefront of reinventing the modern airport and travel experience. Typical row seating at the gate has been ripped out, instead activating each waiting zone with innovative food and beverage spaces equipped with fully integrated technology solutions for travelers preflight.

ICRAVE transformed the gate-hold and dining scene with engaging design and chef-driven concepts in Terminals 1 and 3 at Toronto Pearson International Airport. We created smaller, stand-alone capsule experiences within the larger campus of the airport. Passengers can enjoy refreshing dining options crafted by talented, regional chefs that position each terminal as a true gateway to the city in which it dwells.









MSY SAZERAC AIRPORT RENOVATION NEW ORLEANS, LA

INTERIORS | LEAD DESIGN

Sazerac is an island bar located in the new terminal at the Louis Armstrong Airport (MSY) in New Orleans, LA.
Sazerac is a cocktail that was create in New Orleans. The Sazerac Bar uses this beverage as a reference by selecting warm, amber tones and creating a perfect spot to get a cocktail before

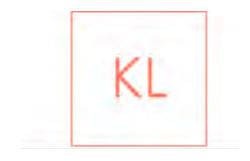












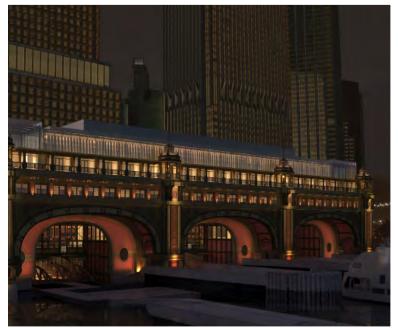
HOTELS

HOTEL LEVIATHAN NEW YORK, NY

INTERIORS | DESIGNER

Leviathan is a holistic and immersive design concept in which ICRAVE built not only a luxury interior design, but developed a full brand identity.

The historic Battery Maritime Building built in 1909 is located at the tip of Manhattan in the center of the Financial District. This restoration project included the renovation of the ferry terminal, converting the building into a functional hotel with great F&B amentities including a new rooftop restaurant addition with fantastic views of the East River and beyond.







THE JAMES WEST HOLLYWOOD, CA

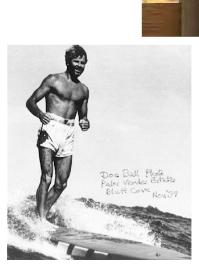
INTERIORS - MODEL ROOM PACKAGE | PROJECT MANAGER

New hotel building located in the West Hollywood section of Los Angeles. We assisted The James Hotel Brand in coming up with a new, fresh overarching concept for their hotel.

The James West Hollywood would have a modern, warm, handcrafted feel. Giving the essence of what LA truly is - relaxed and carefree. Clean, simple details giving the guest everything they need without the fuss. A home away from home.









THE SIXTY HOTEL MONTREAL, CANADA

INTERIORS | PROJECT MANAGER

Converted office building into hotel located in Montreal, Canada.

Sixty Montreal goes beyond hotel programming. It is a vibrant hub, both a collector and a generator of local energy. The Sixty Hotel Brand represents a place where you can live, work, play. Bustling with activity, the hotel, restaurant, shared office space, rooftop pool, event space and nightclub will create a whole new paradigm in the hospitality industry. Surprising guests and activating the hotel throughout the day.

The Guestrooms are described as Tough Chic. It is an attitude dedicated to authentic and unpretentious design. Raw materials add an overall edge and toughness. Thoughtful details add refined elegance.

(Note: The images are for inspiration only and do not reflect the actual hotel.)









THE PERRY HOTEL RENOVATION MIAMI BEACH, FL

CONCEPT PITCH | DESIGNER

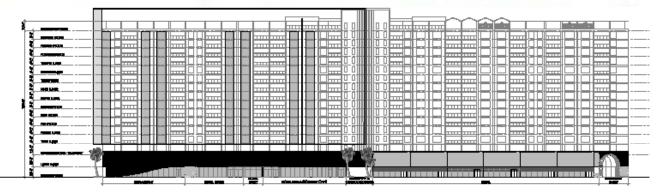
This pitch was to reinvent the circulation flow and facade of the Roney Plaza, and transforming this into a prime oceanfront, bohemian hotel destination. The ground level brings the streetscape in creating this paseo flanked by local retail shops. An organic, louvered screen drapes the front facade storefront to create an exciting, more human scale experience. The long circulation path from the front entry to the beach was redesigned with lush, landscaped seating areas that can be discovered along the way making this long pathway more interesting and experential.











PROPOSED FRONT ELEVATION

WDW DOLPHIN RESORT PUBLIC SPACE RENOVATION ORLANDO, FL

INTERIORS | PROJECT MANAGER

ICRAVE was involved in the recent 2017 renovations to the WDW Dolphin Resort located in Orlando, FL. Our scope included updates to the following public spaces: the Starlight Foyer, Lobby Rotunda with chandelier feature, Lobby Reception, the new Grab & Go space called Fuel, the new Lobby Bar called Phins and the elevator cab renovations at the WDW Swan Resort property.







GREYSTONE HOTEL RENOVATION MIAMI BEACH, FL

INTERIORS | PROJECT MANAGER

"The hotel is really a series of distinct rooms that have unique uses/designs. The trick is tying them together without diluting their individuality."

The renovation of a 1941 Art Deco historic building by Henry Hohauser and the adjacent property - Santa Barbara - located at Collins Avenue and 20th Street. The renovation includes a 100-room boutique hotel, a restaurant, bar, lounge and rooftop pool with bar.





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TURNBERRY ISLE RESORT POOL AMENITIES RENOVATION AVENTURA, FL

INTERIORS | PROJECT MANAGER

The Turnberry Isle Resort is undergoing a renovation, and will be an elevated resort destination in the Florida market - a mixed-use entertainment, dining, and leisure venue that provides a highend experience for all ages. As this property is not oceanfront, Turnberry decided to add specialty features at their pool & lazy river area, such as a waterslide & flowrider, to make this resort a destination. ICRAVE was involved in the pool amenity buildings surrounding these specialty features. The pool amenity buildings scope is as follows:

NEW ENTRY BUILDING: Includes ticketing, retail, kids center, locker rooms and restrooms.

LAGUNA GRILL RENOVATION:

Includes a quick-serve restaurant, al fresco dining and restrooms.

NEW POOL BAR: A 2-story open-air bar overlooking the flowrider.

NEW FIRST-AID BUILDING:

Restroom design.











THOMPSON PLAYA DEL CARMEN HOTEL NEW BUILD + RENO PLAYA DEL CARMEN, MEXICO

INTERIORS | PROJECT MANAGER

Designing the ultimate oceanfront hotel with organic, natural materials perfect for a luxury beach vacation.

Located within the busiest intersection of the Playa, Thompson is the fashionable center of town with a bohemian spirit at heart.

Thompson is a chic oasis atop a lively commercial development, offering a 24-hour program of amenities that tailor to the young and style-conscious.









THE RALLY HOTEL NEW BUILD DENVER, CO

INTERIORS | PROJECT MANAGER

New hotel construction in Downtown Denver. Working with The Colorado Rockies, this new hotel is situated across the street from Coors Field, and is part of a 3-building complex: the hotel, residential building and office building. The design inspiration for The Rally Hotel comes from the American all-time favorite sport of baseball with the Coors Field Stadium as its backdrop. Throughout this hotel, you will be confronted with little hints of baseball through materials and details, while having a classic design. The areas of scope are Public Areas and Guestrooms.





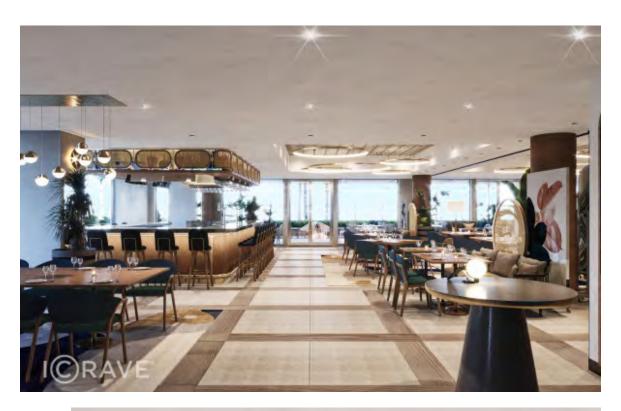


STANTON SOUTH BEACH EVENT SPACE MIAMI BEACH, FL

INTERIORS | PROJECT MANAGER

With its direct views to the Atlantic Ocean, this event space is the perfect oceanfront location for your next affair. The design brought the natural hues of the ocean and beach inside creating a mix of beiges and blues with focus on the cerulean blue feature wall carried throughout. This event space is highly flexible and can be divided into three separate spaces depending on the size of the party. Against these warm tones, are satin brass accents and cane detailing.



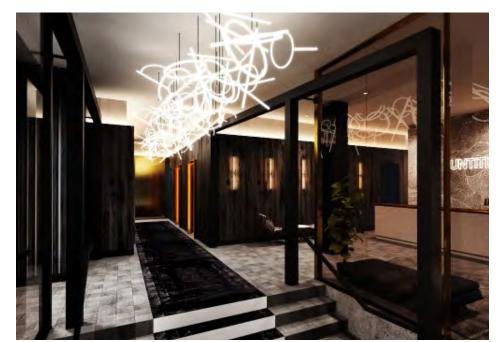




UNTITLED HOTEL HOTEL RENOVATION NEW YORK, NY

INTERIORS | PROJECT MANAGER

Renovation of an iconic hotel in SoHo, NYC. The design concept was to bring the old grit of New York City back to life. A time when Sid Vicious occupied the Chelsea Hotel. A time when The Ramones, Blondie and the New York Dolls were rocking at CBGB. A time when the New York City streets were flooded with energy, rock-n-roll and fashion.









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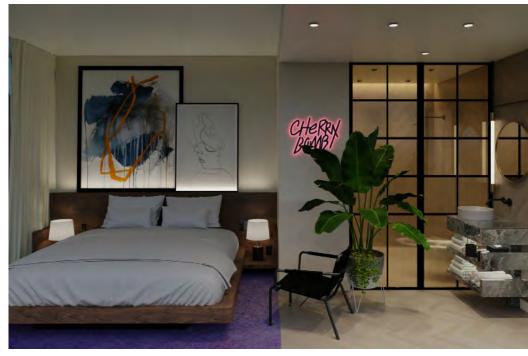
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W HOTEL HOTEL RENOVATION WASHINGTON, D.C.

INTERIORS | PROJECT MANAGER

The renovation of an existing W Hotel, bringing it up-to-date. As inspiration, we used local references and historical insights when designing the public areas, guestrooms and suites.









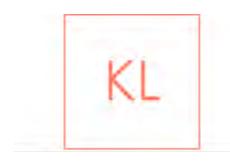
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INTERIORS | PROJECT MANAGER

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ENTERTAINMENT

CATCH MIAMI | SL LOUNGE AT THE SHORECREST MIAMI BEACH, FL

INTERIORS | PROJECT MANAGER

Located in Miami Beach's Architectural District, this historic Art Deco hotel was converted into a restaurant and nightclub. This included the historic renovation of the exterior facade as well as the hotel lobby.







SAPPHIRE 39 GENTLEMEN'S CLUB NEW YORK, NY

INTERIORS | LEAD DESIGN + PM

Located in the heart of midtown we revamped the famous gentlemen's club Sapphire giving it a classy touch. This included the renovation of what once was an annex building to the adjacent Lord & Taylor's department store.

The concept of this new club was based on an English Manor House giving it hints of an Old London Members Only Club.

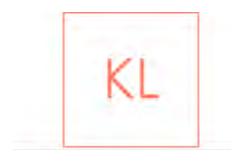
Traditional wood detailing with plush fabrics and dim lighting.











CRUISE

RSSC EXPLORER LUXURY CRUISE LINE BUILT IN ITALY

INTERIORS | LEAD DESIGN + PM

As one of the three design houses, we were in charge of designing the Constellation Theater, La Veranda, and two Specialty Restaurants - Prime 7 and Chartreuse.

The RSSC Explorer - part of the Regent Seven Seas Cruises fleet - is trademarked as the most luxurious cruise ship ever built accommodating 750 guests.

Paying close to detail by using opulent, rich materials such as marble, onyx, Murano glass, brass inlays to name a few.







RSSC EXPLORER LUXURY CRUISE LINE BUILT IN ITALY

THE CONSTELLATION THEATER

(DECKS 4 & 5): A cabaret-style, two-tiered 694-seat theater, which pays homage to the opulent and glamorous theaters of Hollywood's golden age.

CHARTREUSE (DECK 10): A gourmet French specialty restaurant, which evokes memories of Paris.

PRIME 7 (DECK 10): A steakhouse specialty restaurant, which is inspired by the private clubs of London with its masculine design and detailing.

LA VERANDA (DECK 11): A buffet restaurant by day and fine dining restaurant by night called Sette Mari. An effortless chic design influenced by the Italian Riviera in the 1960s.









THE OCEAN SUITE CRUISE CONCEPT

CONCEPT PITCH | LEAD DESIGN

Bringing luxury and organic curves to new design concepts for the guest cabins and suites. Introducing a calming experience through natural, warm tones from day to night.





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BUFFET CRUISE CONCEPT

CONCEPT PITCH | LEAD DESIGN

The purpose of this pitch was to look at the buffet area in a different light. How do we make this experience unique, exciting and like no other. The design and layout consisted of various offerings and experiences appropriate for all ages. From a secret seating area to a children's playground.







BUFFET CRUISE CONCEPT

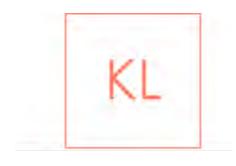
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COMPETITIONS

POP-UP CHAPEL COMPETITION 2011 NEW YORK, NY

In 2011, ICRAVE was one of the three winners for the Pop-Up Chapel.

This was a way of celebrating the legalization of same-sex marriage in the State of New York.

Couples would marry under our designed chapel. This took place at Merchants' Gate in Central Park.



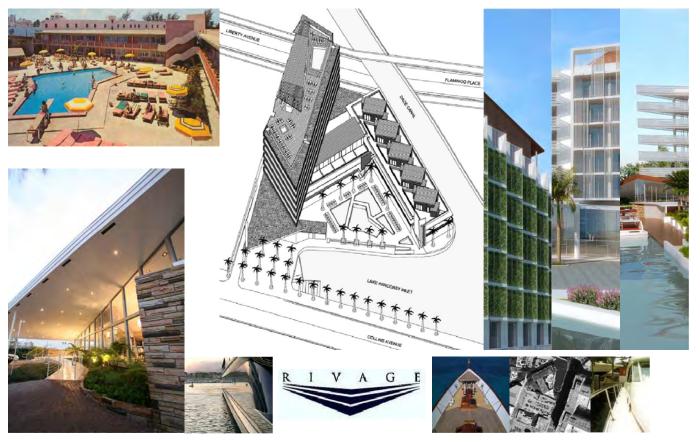


PREVIOUS WORK

HOSPITALITY PROJECTS



Soho Beach House, Miami Beach - Core Team Member & Interior Coordinator - 80,000 SF - \$50M - Opened Oct. 2010



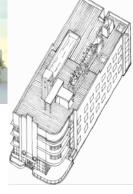
RIVAGE HOTEL, MIAMI BEACH • PROJECT MANAGER • 100,000 SF • UP TO DESIGN DEVELOPMENT 2008

HOSPITALITY PROJECTS

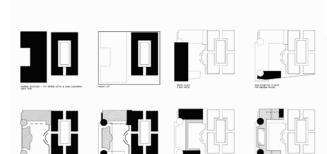


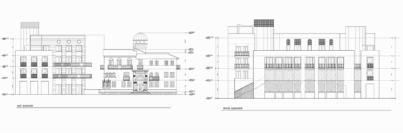






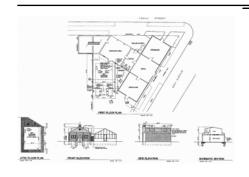
GREYSTONE HOTEL & TURKISH SPA, MIAMI BEACH - PROJECT MANAGER - 23,000 SF - UP TO 60% CD'S - 2008

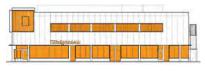




CASA CASUARINA, MIAMI BEACH - CORE TEAM MEMBER - 20,000 SF - UP TO SD - 2006 - RENOVATION & ADDITION

RETAIL PROJECTS







WALGREENS, MIAMI BEACH

EDGEWA

THE FLOWER SHOP, FLUSHING, NY
1,500 SF ADDITION
UP TO DD 2004

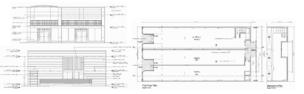
WALGREENS, MIAMI BEACH
HISTORIC RESTORATION
19,000 SF • OPENED 2008
ONE TENANT



WINTER GARDEN, FL







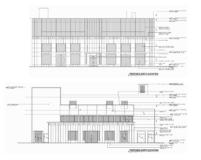
RETAIL PROJECTS









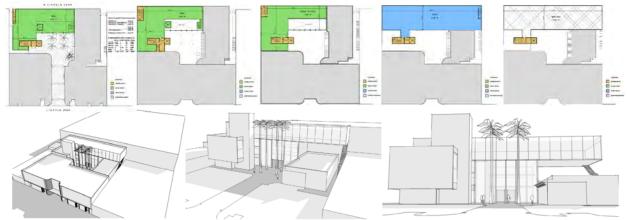




701 Lincoln Road, Miami Beach - Project Manager - 37,000 SF - Forever 21 To Open in 2011 - Two Tenants



530 LINCOLN ROAD, MIAMI BEACH - PROJECT MANAGER - 14,000 SF - UP TO SCHEMATIC DESIGN 2011 - TWO TENANTS

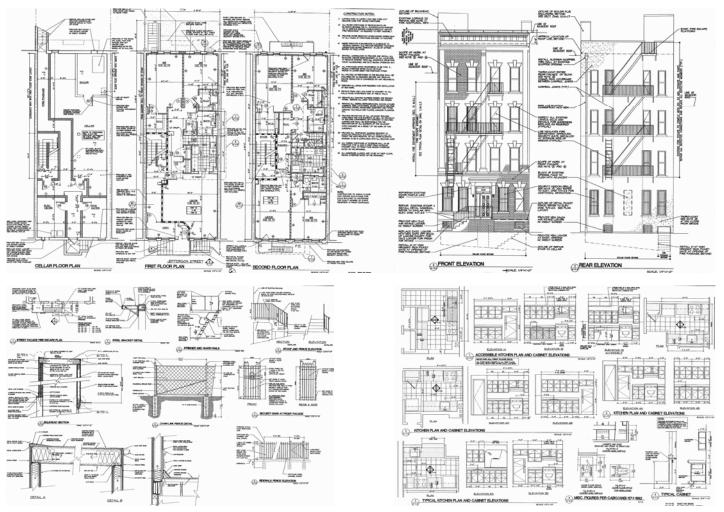


THE STERLING BUILDING, 927 LINCOLN ROAD, MIAMI BEACH - PROJECT MANAGER - 19,500 SF - UP TO SCHEMATIC DESIGN 2011

RESIDENTIAL PROJECTS

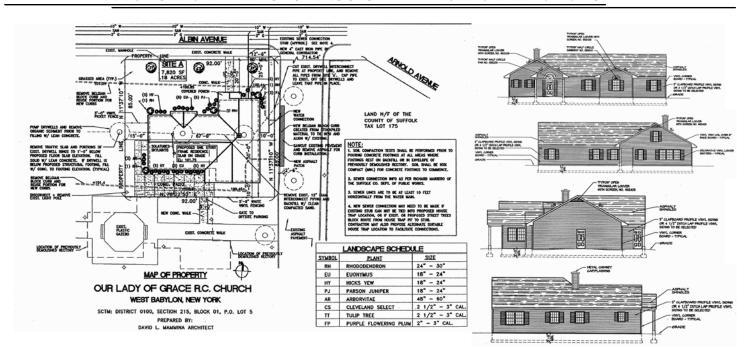


AFFORDABLE HOUSING PROJECTS



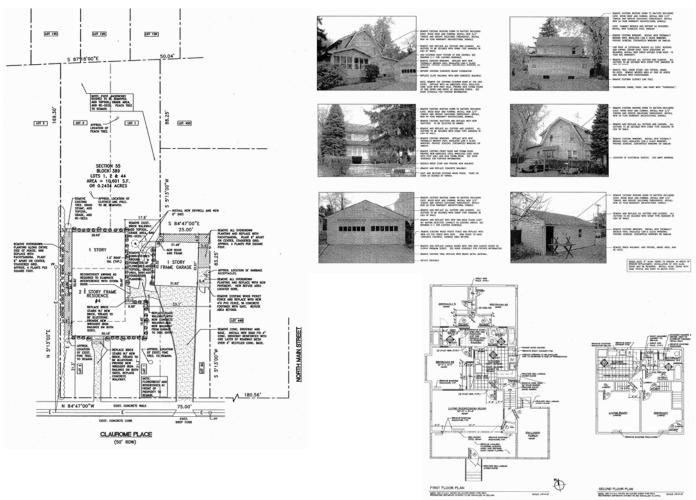
NEIGHBORHOOD REDEVELOPMENT PROGRAM FUNDED BY H.P.D. - CLIENT RIDGEWOOD BUSHWICK - BROOKLYN, NY - COMPLETED 2006

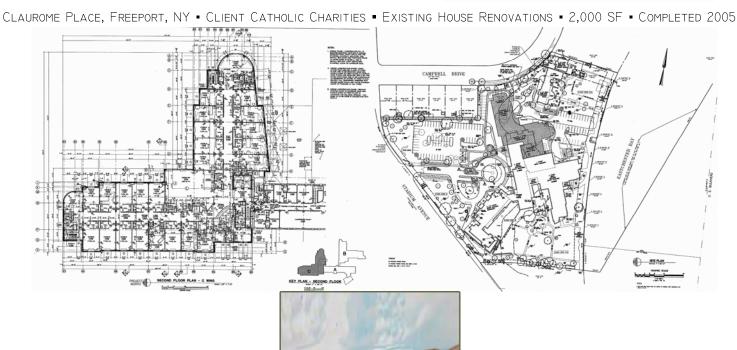
NURSING HOMES & ASSISTED LIVING PROJECTS



OUR LADY OF GRACE, WEST BABYLON, NY - PROJECT MANAGER - TWO HOMES AT 1,400 SF EACH - COMPLETED 2003

NURSING HOMES & ASSISTED LIVING PROJECTS





TEMPORARY ART EXHIBITS

