



AVCON, INC.
ENGINEERS & PLANNERS

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June 26, 2026

John Eason, Deputy City Manager
Wauchula Municipal Airport
126 South 7th Avenue
Wauchula, FL 33873

**Re: Recommendation to Award
Wauchula Municipal Airport (CHN)
Fuel Farm and Generator
FAA AIP #3-12-0084-021-2025
FDOT FPN #452061-1**

John:

On June 23, 2026 at 2PM, the Airport received bids on the above-noted project. A total of two (2) bids were received as follows:

Bidder	Sch A	Sch B	Total Bid
L Cobb Construction, Inc.	\$1,379,873.54	\$909,554.10	\$2,289,427.64
Gonzalez and Sons Equipment, Inc.	\$1,742,239.00	\$608,130.00	\$2,350,369.00
Engineer's Estimate	\$1,475,000.00	\$600,000.00	\$2,075,000.00

A complete list of all quantities and unit prices is provided in the attached Bid Tabulation.

The apparent low bidder is **L Cobb Construction, Inc. (Cobb)** whose Bid Total is \$2,289,427.64 which is approximately 10.3% higher than the Engineer's Estimate, as noted above.

The bid submitted by Cobb appears to be complete and responsive, including the required proposal documentation, Bid Schedules A and B, bonding, project history, and acknowledgement of Addendums 1-5. and is well known throughout the industry with a good reputation for Airport construction. The project references provided are in good standing at CHN Wauchula, Hardee County Sports Complex, Sebring Hangar, Lakeland Amazon Distribution Facility, and others. Finally, AVCON has worked with Cobb at CHN on many projects including the Harvest Aviation Hangar and Apron, Pilot's Lounge and others.. Cobb is local and well known as a solid company for Airport and vertical construction in the industry. Additionally, Cobb constructed the original fuel tank, apron, and containment at the Airport.

The second bid was received from Gonzalez & Sons Equipment, Inc. (Gonzalez) whose Bid Total is \$2,350,369.00 which is approximately 13.3% higher than the Engineer's Estimate, as noted above.

The bid submitted by Gonzalez appears to be complete and responsive, including the required proposal documentation, Bid Schedules A and B, bonding, project history, and acknowledgment of Addendums 1-5. The project references provided are in good standing at Miami International Airport and others.

We note that the addition of Schedule A of Cobb and Schedule B of Gomez is below the Engineer's Estimates and in line with the original budgets, so at this time we recommend splitting the Schedules between the contractors to optimize costs:



SPLIT BID SCHEDULE COST OPTIMIZATION TABLE						
Sched	Funding Source	Desc	Cobb	Gonzalez	Low Bids	Engineers Estimate
BS A	FDOT	Fuel Farm	\$ 1,379,873.54	\$ 1,742,239.00	\$ 1,379,873.54	\$ 1,475,000.00
BS B	FAA	Genset	\$ 909,554.10	\$ 608,130.00	\$ 608,130.00	\$ 600,000.00
		Totals	\$ 2,289,427.64	\$ 2,350,369.00	\$ 1,988,003.54	\$ 2,075,000.00

Additionally, as you are aware, FAA pulled out of the Fuel Farm portion of the project, so as recently discussed, we will need to pursue FDOT funding in FY 2027 with District 1 for that project

Therefore, and notwithstanding the City's Legal Counsel review, AVCON recommends Award of the Bid Schedule A Fuel Farm to L Cobb Construction, Inc. for the Bid Total of \$1,379,873.54 (One Million, Three Hundred Seventy-Nine Thousand, Eight Hundred Seventy-Three and 54/100 Dollars), subject to the availability of FDOT funding.

AVCON recommends award of the Bid Schedule B Engine Generator Set to Gonzalez and Sons, Equipment, Inc for the Bid Total of \$608,130.00 (Six Hundred Eight Thousand One Hundred Thirty and 00/100 Dollars) subject to the availability of FAA funding. FDOT already has issued a PTGA to match federal funding at 8% of the non-federal share for the project.

Should you have any questions or require additional information, please do not hesitate to contact me.

Sincerely,

AVCON, INC.

A handwritten signature in blue ink, appearing to read "Russell D. Holliday", is written over a light blue rectangular background.

Russell D. Holliday, PE, M.ASCE
Senior Project Manager - Airports

Enclosure: Bid Tabulation



**WAUCHULA MUNICIPAL AIRPORT
FUEL FARM & GENERATOR
BID TABULATION**

2025.052.01

BID SCHEDULE A - DESIGN/BUILD FUEL FARM - FDOT					ENGINEER'S ESTIMATE		L COBB CONSTRUCTION, INC.		GONZALEZ AND SONS EQUIPMENT, INC.	
INDEX	PAY ITEM	DESCRIPTION	UNIT	QTY	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1	C-100-1	Contractor Quality Control Program (CQCP) and Testing	LS	1	\$25,000.00	\$25,000.00	\$8,240.49	\$8,240.49	\$23,072.00	\$23,072.00
2	C-105-1	Mobilization (Limited to 10%)	LS	1	\$100,000.00	\$100,500.00	\$68,155.53	\$68,155.53	\$17,046.00	\$17,046.00
3	C-105-2	Dewatering	LS	1	\$10,000.00	\$10,000.00	\$1,201.42	\$1,201.42	\$16,022.00	\$16,022.00
4	C-105-3	Construction Surveys/As-Builts	LS	1	\$12,500.00	\$10,500.00	\$5,166.11	\$5,166.11	\$17,343.00	\$17,343.00
5	C-105-4	Construction Safety and Phasing/MOT	LS	1	\$15,000.00	\$15,000.00	\$48,711.03	\$48,711.03	\$51,253.00	\$51,253.00
6	C-105-5	Construction Permits, Licenses, Fees, AHJ Coordination	LS	1	\$10,000.00	\$10,000.00	\$12,014.20	\$12,014.20	\$84,086.00	\$84,086.00
7	C-105-6	Utility Service Development Charges, City/County, FDEP Inspections	LS	1	\$5,000.00	\$5,000.00	\$12,014.20	\$12,014.20	\$6,409.00	\$6,409.00
8	FF-101-1	Final EOR Design Documents	LS	1	\$20,000.00	\$20,000.00	\$18,021.30	\$18,021.30	\$7,562.00	\$7,562.00
9	FF-101-2	Fabricate, Furnish and Install (Construct) One (1) Double Wall 12,000 Gallon AVGAS Self Service Fuel Tank and Pay Management/Dispenser System, with All Equipment, Complete Turnkey Facility	LS	1	\$425,000.00	\$425,000.00	\$397,349.23	\$397,349.23	\$495,081.00	\$495,081.00
10	FF-101-3	Fabricate, Furnish and Install (Construct) One (1) 12,000 Gallon Jet-A Self-Service Fuel Tank and Pay Management/Dispenser System and All Equipment, Complete Turnkey Facility	LS	1	\$425,000.00	\$425,000.00	\$413,980.71	\$413,980.71	\$512,088.00	\$512,088.00
11	FF-101-4	Civil Site Construction	LS	1	\$50,000.00	\$50,000.00	\$23,605.09	\$23,605.09	\$103,701.00	\$103,701.00
12	FF-101-5-A	Electrical Site Construction (Division 26 and Electrical Drawings)	LS	1	\$150,000.00	\$150,000.00	\$144,410.68	\$144,410.68	\$173,040.00	\$173,040.00
13	FF-101-6	Design Build Permitting Fees	AL	1	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00
14	FF-101-7	SPCC Plan, Fuel System Operation and Training, Certification	LS	1	\$5,000.00	\$5,000.00	\$3,003.55	\$3,003.55	\$11,536.00	\$11,536.00
15	FF-101-8	AVGAS – Full Tank of Fuel	GAL-AL	10,200	\$10.00	\$102,000.00	\$10.00	\$102,000.00	\$10.00	\$102,000.00
16	FF-101-9	Jet-A – Full Tank of Fuel	GAL-AL	10,200	\$10.00	\$102,000.00	\$10.00	\$102,000.00	\$10.00	\$102,000.00
SUB-TOTAL BID SCHEDULE A						\$1,475,000.00		\$1,379,873.54		\$1,742,239.00

BID SCHEDULE B - EMERGENCY ENGINE GENERATOR SET - FAA					ENGINEER'S ESTIMATE		L COBB CONSTRUCTION, INC.		GONZALEZ AND SONS EQUIPMENT, INC.	
INDEX	PAY ITEM	DESCRIPTION	UNIT	QTY	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1	C-100-1	Contractor Quality Control Program (CQCP) and Testing	LS	1	\$6,750.00	\$6,750.00	\$7,039.07	\$7,039.07	\$19,227.00	\$19,227.00
2	C-105-1	Mobilization (Limited to 10%)	LS	1	\$54,000.00	\$54,000.00	\$71,947.65	\$71,947.65	\$5,682.00	\$5,682.00
3	C-105-2	Dewatering	LS	1	\$6,750.00	\$6,750.00	\$1,201.42	\$1,201.42	\$6,409.00	\$6,409.00
4	C-105-3	Construction Surveys/As-Builts	LS	1	\$10,800.00	\$10,800.00	\$5,166.11	\$5,166.11	\$7,450.00	\$7,450.00
5	C-105-4	Construction Safety and Phasing/MOT	LS	1	\$6,750.00	\$6,750.00	\$34,746.77	\$34,746.77	\$10,999.00	\$10,999.00
6	C-105-5	Construction Permits, Licenses, Fees, AHJ Coordination	LS	1	\$6,750.00	\$6,750.00	\$6,007.10	\$6,007.10	\$18,330.00	\$18,330.00
7	C-105-6	Utility Service Development Charges, City/County, FDEP Inspections	LS	1	\$6,750.00	\$6,750.00	\$6,007.10	\$6,007.10	\$2,820.00	\$2,820.00
8	L-109-1-B	Airfield Electrical Vault Modifications	LS	1	\$50,000.00	\$50,000.00	\$214,093.04	\$214,093.04	\$70,498.00	\$70,498.00
9	L-109-2-B	Short Circuit/Coordination/Device Evaluation/Arc Flash Analysis	LS	1	\$10,000.00	\$10,000.00	\$18,021.30	\$18,021.30	\$51,271.00	\$51,271.00
10	L-109-3-B	Airfield Lighting Vault Emergency Engine Power Generator	LS	1	\$441,450.00	\$441,450.00	\$545,324.54	\$545,324.54	\$415,444.00	\$415,444.00
SUB-TOTAL BID SCHEDULE B						\$600,000.00		\$909,554.10		\$608,130.00
TOTAL BID (SCH A + SCH B)						\$2,075,000.00		\$2,289,427.64		\$2,350,369.00

BID TABULATION PREPARED BY RUSSELL D. HOLLIDAY, PE



**Russell D
Holliday**

Digitally signed by
Russell D Holliday
Date: 2026.06.25
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AVCON, INC, 2026