

Item
1
2
3
4
5
6

**NOTICE:**  
RFP No. 2

## Bidder Instructions

### Description

Please provide all pricing in appropriate QTY and/or Unit Price Cells. Cells in Subtotal/Total columns are populated with appropriate formulas to compute totals where possible.

If a price is not to be provided, please indicate none is provided and provide comments. Do not leave blanks for requested pricing.

Do not include references to other documentation for pricing. All pricing must be included in this sheet.

Managed services are required for a 10 year period. Please provide pricing accordingly. If multiple system components are being proposed, a single managed services fee for the system is to be included. Multiple managed services fees will not be accepted rather a single fee for the SYSTEM is required.

Pricing Summary Tab will auto-populate subtotals from relevant sheets. Do not modify these references.

Please provide proposed payment plan in the "Proposed Payment Plan" tab worksheet.

This document has been created for the City of Wauchula, Florida to be used only for the Request for Proposals 24-05. Use in any other circumstances is prohibited.

# One-Time

Category	Area
Hardware	Mechanical Measurement Water Meters w/AMI
	No Moving Parts Water Meters w/AMI
	Meter Retrofits w/ AMI Module
	Meter with Remote Disconnect Option (5/8 x 3/4")
	Water System Points Metering Option - Retrofit
	Water System Points Metering Option - Replace
	Electric Meters w/AMI
	Communications
	Distribution Automation Options
	Non-metering Edge Devices
	System Test Fixtures
	Spare Parts
	Other Misc Hardware
	<b>Hardware Total</b>
Materials	Field Devices
	Field Materials
	<b>Materials Total</b>
Delivery Services	System Integrations Delivery Services
	Training Delivery Services
	Supplier Project Delivery Services
	<b>Delivery Services Total</b>
Field Installaton Services	Field Install of Water Meters w/ AMI
	Field Installation Meter Retrofits w/ AMI Module
	Field Install of Water System Metering Retrofit Option
	Field Install of Water System Metering Replace Option
	Field Install of Electric Meters
	Field Install of Communications
	Field Install Non-Metering Edge Devices
	Field Install Project Management
	Field Remediations Services
	Warehousing Services
	Material Recycling & Disposal
	Miscellaneous
	<b>Field Installaton Services Total</b>
<b>One-Time Pricing TOTAL</b>	

# Recur

Reference	Area
Customer Portal Fees	Total Service Fees for Years 1–10
re and Network as a Service (SaaS/NaaS)	Total Service Fees for Years 1–10
Annual Recurring Miscellaneous	Annual Recurring Miscellaneous
<b><i>Recurring Pricing TOTAL</i></b>	

<b><i>GRAND TOTAL</i></b>	
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Time Pricing Summary

Subtotal	City Comments/Clarifications
\$0.00	
\$892,283.20	
\$72,500.00	
\$129,746.40	
\$926.46	
\$0.00	
\$523,307.36	
\$0.00	
\$0.00	
\$1,019.49	
\$12,500.00	
\$0.00	
\$0.00	
<b>\$1,632,282.91</b>	
\$7,909.76	
\$249,972.70	
<b>\$257,882.46</b>	
\$25,083.33	
\$0.00	
\$90,500.00	
<b>\$115,583.33</b>	
\$219,645.37	
\$25,000.00	
\$600.00	
\$0.00	
\$130,895.00	
\$45,000.00	
\$300.00	
\$13,333.33	
\$760,853.33	
\$12,740.00	
\$359.00	
\$0.00	
<b>\$1,208,726.04</b>	
<b>\$3,214,474.74</b>	

ring Pricing Summary

Subtotal	City Comments/Clarifications
\$0.00	
\$542,723.13	
\$2,425.00	
<b><i>\$545,148.13</i></b>	

<b><i>\$3,759,622.87</i></b>	
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Proposer Comments/Clarifications



Item	Area
1	Displacement Water Meters w/AMI
2	Displacement Water Meters w/AMI
3	Displacement Water Meters w/AMI
4	Displacement Water Meters w/AMI
5	Displacement Water Meters w/AMI
6	Displacement Water Meters w/AMI
7	Displacement Water Meters w/AMI
ST	<b>Mechanical Measurement Water Meters w/AMI</b>
1	Non-displacement Water Meters w/AMI
2	Non-displacement Water Meters w/AMI
3	Non-displacement Water Meters w/AMI
4	Non-displacement Water Meters w/AMI
5	Non-displacement Water Meters w/AMI
6	Non-displacement Water Meters w/AMI
7	Non-displacement Water Meters w/AMI
ST	<b>No Moving Parts Water Meters w/AMI</b>
1	Field Retrofit of Meters w/AMI
ST	<b>Meter Retrofits w/ AMI Module</b>
1	Water Meters w/AMI (w/remote disconnect)
ST	<b>Meter with Remote Disconnect Option (5/8 x 3/4")</b>
1	Well #1 flow meter
2	Well #2 flow meter
3	Well #3 flow meter
4	Well #4 flow meter
5	Well #5 flow meter
6	Outflow meter #6
ST	<b>Water System Points Metering Option - Retrofit</b>

1	Well #1 flow meter
2	Well #2 flow meter
3	Well #3 flow meter
4	Well #4 flow meter
5	Well #5 flow meter
6	Outflow meter #6
<b>ST</b>	<b><i>Water System Points Metering Option - Replace</i></b>
1	Electric Meters w/AMI
2	Electric Meters w/AMI
3	Electric Meters w/AMI
4	Electric Meters w/AMI
5	Electric Meters w/AMI
5A	Electric Meters w/AMI
6	Electric Meters w/AMI
7	Electric Meters w/AMI
7A	Electric Meters w/AMI
8	Electric Meters w/AMI
9	Electric Meters w/AMI
9A	Electric Meters w/AMI
<b>ST</b>	<b><i>Electric Meters w/AMI</i></b>
1	Communications
2	Communications
3	Communications
4	Communications

5	Communications
6	Communications
7	Communications
<b>ST</b>	<b>Communications</b>
1	Distribution Automation Devices
2	Distribution Automation Devices
3	Distribution Automation Devices
4	Distribution Automation Devices
5	Distribution Automation System Components
6	Distribution Automation System Components
7	Distribution Automation Services
8	Distribution Automation Services
9	Distribution Automation Services
10	Distribution Automation Services
11	Distribution Automation Services
<b>ST</b>	<b>Distribution Automation Options</b>
1	Non-metering Edge Devices
2	Non-metering Edge Devices
3	Non-metering Edge Devices
4	Non-metering Edge Devices
5	Non-metering Edge Devices
6	Non-metering Edge Devices
7	Non-metering Edge Devices
8	Non-metering Edge Devices
<b>ST</b>	<b>Non-metering Edge Devices</b>
1	System Test Fixtures
2	System Test Fixtures
3	System Test Fixtures
4	System Test Fixtures

<b>ST</b>	<b>System Test Fixtures</b>
<b>1</b>	Spare Parts
<b>2</b>	Spare Parts
<b>3</b>	Spare Parts
<b>4</b>	Spare Parts
<b>5</b>	Spare Parts
<b>6</b>	Spare Parts
<b>7</b>	Spare Parts
<b>8</b>	Spare Parts
<b>9</b>	Spare Parts
<b>10</b>	Spare Parts
<b>ST</b>	<b>Spare Parts</b>
<b>1</b>	Non-displacement Water Meters w/AMI
<b>2</b>	Non-displacement Water Meters w/AMI
<b>3</b>	Other Misc Hardware
<b>4</b>	Other Misc Hardware
<b>5</b>	Other Misc Hardware
<b>6</b>	Other Misc Hardware
<b>7</b>	Other Misc Hardware
<b>8</b>	Other Misc Hardware
<b>9</b>	Other Misc Hardware
<b>10</b>	Other Misc Hardware
<b>ST</b>	<b>Other Misc Hardware</b>
<b>Total</b>	<b>All Hardware</b>

<b>Item</b>	<b>Area</b>
<b>1</b>	Field Devices
<b>2</b>	Field Devices

[illegible]

<b>ST</b>	<b>Field Materials</b>
<b>Total</b>	<b>All Field Materials</b>

Item	Area
1	Integration Services Support
2	Billing System Integration
3	WOMS Integration to Billing System
4	GIS LAT/LON Integration
5	Customer Portal Integartion (VertexOne)
6	Customer Portal Integartion (Tyler ERP Pro 9)One Time Setup Fe
7	Pressure Profile Application (One time setup)
8	Pressure Profile with Placement Plan

9	Alert and Message Manager (AMM)(One time setup)
<b>ST</b>	<b>System Integrations</b>
<b>Total</b>	<b>System Integrations Delivery Services</b>

Item	Area
1	Systems Training (Head-End, Comms, Portal etc)
2	Field Training
3	Tools Training
4	Other (specify)
5	Other (specify)
6	Other (specify)
<b>ST</b>	<b>Training Delivery Services</b>
<b>Total</b>	<b>Training Delivery Services</b>

Item	Area
1	Program & Project Management

2	Business Process Support
3	Project Delivery Support
4	Ad-hoc Analytical Services (if applicable)
5	NaaS One Time Setup (if applicable)
6	SaaS One Time Setup (if applicable)
7	Other (specify)
8	Other (specify)
9	Other (specify)
<b>ST</b>	<b>Supplier Project Delivery Services</b>
<b>Total</b>	<b>Supplier Project Delivery Services</b>

Item	Area
1	Field Install of Water Meters w/ AMI
2	Field Install of Water Meters w/ AMI
3	Field Install of Water Meters w/ AMI
4	Field Install of Water Meters w/ AMI
5	Field Install of Water Meters w/ AMI
6	Field Install of Water Meters w/ AMI
7	Field Install of Water Meters w/ AMI
8	Field Install of Water Meters w/ AMI
<b>ST</b>	<b>Field Install of Water Meters w/ AMI</b>
1	Field Retrofit of Meters w/AMI
<b>ST</b>	<b>Field Installation Meter Retrofits w/ AMI Module</b>
1	Well #1 flow meter
2	Well #2 flow meter
3	Well #3 flow meter
4	Well #4 flow meter
5	Well #5 flow meter
6	Outflow meter #6



<b>ST</b>	<b>Field Install of Water System Metering Retrofit Option</b>
1	Well #1 flow meter
2	Well #2 flow meter
3	Well #3 flow meter
4	Well #4 flow meter
5	Well #5 flow meter
6	Outflow meter #6
<b>ST</b>	<b>Field Install of Water System Metering Replace Option</b>
1	Electric Meters w/AMI
2	Electric Meters w/AMI
3	Electric Meters w/AMI
4	Electric Meters w/AMI
5	Electric Meters w/AMI
6	Electric Meters w/AMI
7	Electric Meters w/AMI
8	Electric Meters w/AMI
9	Electric Meters w/AMI
<b>ST</b>	<b>Field Install of Electric Meters</b>
1	Field Install of Communications
2	Field Install of Communications
3	Field Install of Communications
4	Field Install of Communications
5	Field Install of Communications
6	Field Install of Communications
<b>ST</b>	<b>Field Install of Communications</b>
1	Field Install Non-Metering Edge Devices
2	Field Install Non-Metering Edge Devices
3	Field Install Non-Metering Edge Devices
4	Field Install Non-Metering Edge Devices

5	Field Install Non-Metering Edge Devices
<b>ST</b>	<b>Field Install Non-Metering Edge Devices</b>
1	Field Installation Project Management
2	Installation Stand-down cost
3	WOMS Integration to Billing System
4	Other (specify)
5	Other (specify)
<b>ST</b>	<b>Field Install Project Management</b>
1	Meter Box & Lid Replacement (single meter in box)
2	Meter Box & Lid Replacement (dual meter in box)
3	Meter Lid Replacement
4	Meter Lid Drilling
5	Meter Box Grading (significant below/above grade)
6	Meter Box Repositioning
7	Curb Stop Replacement
8	Meter yoke / riser replacement
9	Other box related (vacuum sand)
10	Plumbing Repairs / Plumbing connections repairs
11	Electrical Meter Base Repairs
<b>ST</b>	<b>Field Remediations Services</b>

1	Warehousing Services
2	Warehousing Services
3	Warehousing Services
4	Warehousing Services
<b>ST</b>	<b>Warehousing Services</b>
1	Water Meter Disposal
2	Water Meter Recycling
3	Electric Meter Disposal
4	Hazardous Waste Disposal
5	Other (specify)
6	Other (specify)
7	Other (specify)
<b>ST</b>	<b>Material Recycling &amp; Disposal</b>
1	Miscellaneous
2	Miscellaneous
3	Miscellaneous
4	Miscellaneous
5	Miscellaneous
<b>ST</b>	<b>Miscellaneous</b>
<b>Total</b>	<b>Field Installation Services</b>

<b>T</b>	<b>Total One-Time Pricing</b>
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## Hardware (One Time Pricing as Required)

Description	Quantity	Unit Price
Mechanical Measurement Water Meters w/ AMI - Pricing with Site Preparation		
5/8 x 3/4" inch	0	\$257.50
1" inch	0	\$342.50
1.5" inch	0	\$619.19
2" inch	0	\$817.97
3" inch	0	\$1,343.65
4" inch	0	\$2,496.02
Other (specify)		
<b>Subtotal</b>	<b>0</b>	
No Moving Parts (Ultrasonic/Electromagnetic) Water Meters w/AMI - Pricing with Site Preparation		
5/8 x 3/4" inch	2,160	\$248.19
1" inch	250	\$332.60
1.5" inch	36	\$1,688.26
2" inch	85	\$1,913.92
3" inch	7	\$2,545.68
4" inch	8	\$3,970.31
Other (specify)		
<b>Subtotal</b>	<b>2,546</b>	
Meter Retrofits w/ AMI Module		
Module for Kamstrup FlowIQ (2100 and 3101 models)	500	\$145.00
	<b>500</b>	
Meter with Remote Disconnect Option		
5/8 x 3/4" inch	240	\$540.61
<b>Subtotal</b>	<b>240</b>	
Water System Points Metering Option (RET)		
Water Specialties 6-inch Serial No 902296 (retrofit)	1	\$154.41
Water Specialties 6-inch Serial No 20121600-06 (retrofit)	1	\$154.41
Water Specialties 10-inch Serial No 902298-10 (retrofit)	1	\$154.41
Water Specialties 12-inch Serial No 20083006-12 (retrofit)	1	\$154.41
Krohne Serial 12-inch C102929 (retrofit)	1	\$154.41
Krohne Serial 10-inch No C10-1542 (retrofit)	1	\$154.41
<b>Subtotal</b>	<b>6</b>	

Water System Points Metering Option (RE)		
Water Specialties 6-inch Serial No 902296 (replace)	0	\$5,311.43
Water Specialties 6-inch Serial No 20121600-06 (replace)	0	\$5,311.43
Water Specialties 10-inch Serial No 902298-10 (replace)	0	\$7,330.00
Water Specialties 12-inch Serial No 20083006-12 (replace)	0	\$7,954.29
Krohne Serial 12-inch C102929 (replace)	0	\$7,954.29
Krohne Serial 10-inch No C10-1542 (replace)	0	\$7,330.00
<b>Subtotal</b>	<b>0</b>	
Electric Meters w/ AMI (Meter R		
2S CL200	2,592	\$142.51
2S CL320	32	\$157.36
3S CL20	4	\$221.30
4S CL20	16	241.05
9S CL20	52	\$640.19
9S CL20 (NO K Switch -kVA, Power Factor, and Kvar Measurements)	0	\$575.52
12S CL200	36	170.15
16S CL320	100	\$689.90
16S CL20 (NO K Switch -kVA, Power Factor, and Kvar Measurements)	0	\$625.12
25S CL200	0	170.15
36S KV2C (Previously stated as 46S CL20)	56	\$638.19
36S CL20 480V (No K Switch - kVA, Power Factor, kvar measurements)	0	\$589.64
<b>Subtotal</b>	<b>2,888</b>	
Communications (Collectors, Gateways, Repeater		
Network collection points (e.g. Gateways/collectors)	0	
Network transceivers	0	
Network repeaters	0	
Backhaul	0	\$34,108.71

Network support for Test Environment Option	0	
Cellular (if applicable, specify)	0	
Other (specify)	0	
<b>Subtotal</b>	<b>0</b>	
<b>Distribution Automation O</b>		
Voltage Regulators	0	
Faulted Circuit Indicator (FCI)	0	
Recloser	0	
Capacitor Bank Controllers	0	
DA Hardware	0	
DA Software	0	
Renewables/DER Support	0	
Integration services if needed	0	
Other (specify)	0	\$1,424.85
Other (specify)	0	\$2,825.99
Other (specify)	0	\$4,275.43
<b>Subtotal</b>	<b>0</b>	
<b>Non-metering Edge Devices (e.g. Intelligent</b>		
Intelligent water level sensors	0	\$1,200.00
Water temperature sensors	0	\$850.00
Water pressure sensors	0	\$1,200.00
Acoustic leak detection sensors	0	\$1,726.67
Intelligent Edge Gateway	3	\$339.83
Streetlight Controller	0	
Other (specify)		
Other (specify)		
<b>Subtotal</b>	<b>3</b>	
<b>System Test Fixtures (Water, Electric, Gas test and d</b>		
Water Test & Demonstration Fixture	1	\$12,500.00
Electric Test & Demonstration Fixture	0	
Other (specify)		
Other (specify)		

<b>Subtotal</b>	<b>1</b>	
Spare Parts		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
<b>Subtotal</b>	<b>0</b>	
Other Misc Hardware		
5/8 x 3/4" inch METAL BODY	0	\$ 292.75
1" inch METAL BODY	0	\$ 350.90
Other (specify) - Others as applicable		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
<b>Subtotal</b>	<b>0</b>	
<b>Total</b>		

Materials (One Time Pricing as Required)		
Description	Quantity	Unit Price
Field Devices (E.g. Handhelds, Meter Readers)		
Handheld units to read meters locally	3	\$937.50
Devices to troubleshoot/program/upgrade meters locally	3	\$882.99

Other (specify)	3	\$273.85
Other (specify)	3	\$532.25
Other (specify)	3	\$10.00
<b>Subtotal</b>	<b>15</b>	
<b>Field Materials (E.g. magnets, bolts, screws, seals, locks, doorhangers, mailers)</b>		
Lid Only for DFW1200 W/ Hole	1330	\$10.60
Lid Only for DFW1600 box W/Hole	70	\$20.25
Water Meter boxes and lids for single meter box	1330	\$22.75
Hourly Rate for Plumbing Repairs (Per Hour)	0	\$187.50
Hourly Rate for Licensed Electrician (Per Hour)	0	\$187.50
Meter yokes	1960	\$19.00
Mailers for customer notification	5450	\$2.00
Doorhangers for customer notification	5450	\$0.67
Double meter box with lid	70	\$42.26
Curb stop	1960	\$76.25
Other (specify)		
DFW1200 PLASTIC METER BOX LESS LID		\$14.20
DFW1200CIR 12X17 RECT STD LID		\$15.80
DFW 1800F-18-BODY MTR BOX BODY		\$84.85
DFW 1200.1.LID (SOLID BLACK)		\$11.50
012-12 BLACK MB 4MH 00122010		\$93.40
CARSON FLSH CIR COVER 00124008		\$50.65
CARSON 1419-6 BLACK EXTENSION		\$63.65
QUAZITE BOX 11X18X12 TIER 15		\$110.00
QUAZITE LID 11X21 MK: WATER		\$52.50
AMI ready lid with single hole for single meter box size TRAFFIC RATED (16,000 axle lbs) - DFW37C LID		\$51.00
Traffic rated single box (16,000 axle lbs) - DFW37C BOX		\$77.10
AMI ready lid with 2-hole (side-by-side, not diagonal) for double meter box size TRAFFIC RATED (16,000 axle lbs) - DFW39C LID		\$54.00



Traffic rated double meter box (16,000 axle lbs) - DFW39C BOX		\$88.55
<b>Subtotal</b>	<b>17,620</b>	
<b>TOTAL</b>		

System Integration Delivery Services (One Time Price)		
Description	Quantity	Unit Price
System Integrations and Applications (One Time Pricing)		
Proposer to define	0	\$0.00
Proposer to define	0	\$0.00
Proposer to define	1	\$5,333.33
Proposer to define	0	\$0.00
Proposer to define	0	\$56,500.00
Standard integration to support consumption interval read data from Sensus into Tyler ERP Pro 9 customer portal. Assume this will not include alerts or alarms. Please include assumptions associated with your pricing.	1	\$10,500.00
Pressure profile application (One time setup fee)	0	\$10,000.00
	0	\$10,000.00

The ability to send notifications to certain City staff groups based on alerts/alarms	1	\$9,250.00
<b>Subtotal</b>	<b>3</b>	
<b>TOTAL</b>		

### Training Delivery Services (One Time Pricing)

Description	Quantity	Unit Price
Training Delivery Services (One Time Pricing as F		
Proposer to define	0	\$10,000.00
Proposer to define	0	\$3,000.00
Proposer to define	0	\$2,000.00
Other (specify)		
Other (specify)		
Other (specify)		
<b>Subtotal</b>	<b>0</b>	
<b>TOTAL</b>		

### Supplier Project Delivery Services (One Time Pri

Description	Quantity	Unit Price
Supplier Project Delivery Services (One Time Pricing		
Proposer to define	1	\$90,500.00

Support for re-engineering existing processes as needed to support the AMI solution		
Proposer to define		
Proposer to define		
Proposer to define		
Proposer to define		
Proposer to define	0	\$36,701.10
Proposer to define		
Proposer to define		
<b>Subtotal</b>	<b>1</b>	
<b>TOTAL</b>	<b>1</b>	

## Field Installation Services (One Time Pricing)

Description	Quantity	Unit Price
Field Installation of Water Meters with		
5/8 x 3/4" inch	2,400	\$65.00
1" inch	250	\$65.00
1.5" inch	36	\$296.25
2" inch	85	\$296.25
3" inch	7	\$493.44
4" inch	8	\$1,011.88
Other (specify)		
Other (specify)		
	<b>2,786</b>	
Field Installatin of Meter Retrofits with		
Module for Kamstrup FlowIQ (2100 and 3101 models)	500	\$50.00
	<b>500</b>	
Field Installation of Water System Metering		
Water Specialties 6-inch Serial No 902296 (retrofit)	1	\$100.00
Water Specialties 6-inch Serial No 20121600-06 (retrofit)	1	\$100.00
Water Specialties 10-inch Serial No 902298-10 (retrofit)	1	\$100.00
Water Specialties 12-inch Serial No 20083006-12 (retrofit)	1	\$100.00
Krohne Serial 12-inch C102929 (retrofit)	1	\$100.00
Krohne Serial 10-inch No C10-1542 (retrofit)	1	\$100.00

	<b>6</b>	
<b>Field Installation of Water System Meter</b>		
Water Specialties 6-inch Serial No 902296 (replace)	0	
Water Specialties 6-inch Serial No 20121600-06 (replace)	0	
Water Specialties 10-inch Serial No 902298-10 (replace)	0	
Water Specialties 12-inch Serial No 20083006-12 (replace)	0	
Krohne Serial 12-inch C102929 (replace)	0	
Krohne Serial 10-inch No C10-1542 (replace)	0	
	<b>0</b>	
<b>Field Installation of Electric</b>		
2S CL200	2592	\$43.75
2S CL320	32	\$43.75
3S CL20	4	\$72.50
4S CL20	16	\$72.50
9S CL20	52	\$72.50
12S CL200	32	\$43.75
16S CL320	100	\$51.25
25S CL200	4	\$72.50
46S CL20	56	\$72.50
	<b>2,888</b>	
<b>Field Installation of Commun</b>		
Network Collection Point Installation	2	\$22,500.00
Network Repeater Installation	0	
Backhaul Infrastructure (If applicable)	0	\$0.00
Other (specify)		
Other (specify)		
Other (specify)		
	<b>2</b>	
<b>Field Installation of Non-Metering</b>		
Install Intelligent Water Sensors	0	
Install Intelligent Sensor Gateways	3	\$100.00
Other (specify)		
Other (specify)		

Other (specify)		
	<b>3</b>	
<b>Field Installation Project Man</b>		
Proposer to define	1	\$13,333.33
Cost Per Day of Stand Down	0	\$5,348.00
Integration Costs and File Update Costs during project	0	\$5,333.33
Proposer to define		
Proposer to define		
	<b>1</b>	
<b>Field Remediations Services (pump box, box repla</b>		
Proposer to define	1,344	\$73.33
Proposer to define	70	\$93.33
Proposer to define	1400	\$4.00
Proposer to define	14	\$6.67
Proposer to define	0	\$73.33
Proposer to define	700	\$93.33
Proposer to define	1960	\$173.33
Proposer to define	1960	\$53.33
Proposer to define	700	\$50.67
The price per hour for a Licensed Plumber	280	\$187.50
The price per hour for Licensed Electrician	280	\$187.50
<b>Subtotal</b>	<b>8,708</b>	
<b>Warehousing Services</b>		

Warehousing for Mass Deployment	1	\$1,700.00
Conex cost per month during project	24	\$460.00
Other (specify)		
Other (specify)		
<b>Subtotal</b>	<b>25</b>	
Material Recycling & Disposal		
Proposer to define	1	\$3.00
Proposer to define	2786	-\$3.00
Proposer to define	2888	\$3.00
Proposer to define	25	\$2.00
Other (specify)		
Other (specify)		
Other (specify)		
<b>Subtotal</b>	<b>5,700</b>	
Miscellaneous		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
Other (specify)		
<b>Subtotal</b>	<b>0</b>	
<b>TOTAL</b>		

Total	
-------	--

## Required per Specifications)

Total	City Comments / Clarifications
Single Port AMI Module (Meter Replacements)	
\$0.00	brass body meter
\$0.00	brass body meter
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
<b>\$0.00</b>	
g with Single Port AMI Module (Meter Replacements)	
\$536,090.40	Lay length is standard 5/8x3/4 (No full 3/4 meters); Polymner Body 90% of contract qty as iPERL+, 10% as Ally
\$83,150.00	Polymer Body
\$60,777.36	
\$162,683.20	
\$17,819.76	
\$31,762.48	
\$0.00	
<b>\$892,283.20</b>	
odule	
\$72,500.00	
<b>\$72,500.00</b>	
on (5/8 x 3/4")	
\$129,746.40	Purchasing 10% of the RFP 5/8x3/4 inch as Ally meters instead of the original RFP qty of 12
<b>\$129,746.40</b>	
ROFIT existing meters)	
\$154.41	
\$154.41	
\$154.41	
\$154.41	
\$154.41	
\$154.41	
<b>\$926.46</b>	

PLACE existing meters)	
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
<b>\$0.00</b>	
Replacements)	
\$369,385.92	
\$5,035.52	
\$885.20	
\$3,856.80	
\$33,289.88	
\$0.00	Lower Cost Reduced Functions Option
\$6,125.40	RFP contained four 25S CL200 meters. It has been confirmed these can be replaced with 12S CL200 meters. Therefore, the RFP qty of 12S CL200 meters has increased from 32 to 36.
\$68,990.00	
\$0.00	Lower Cost Reduced Functions Option
	These are included in the 12S CL200 line item.
\$0.00	RFP contained four 25S CL200 meters. It has been confirmed these can be replaced with 12S CL200 meters. Therefore, the RFP qty of 12S CL200 meters has increased from 32 to 36.
\$35,738.64	RFP listed this item as 46S CL20. It has been confirmed these can be replaced with Aclara 36S KV2C therefore the item description was updated.
\$0.00	Lower Cost Reduced Functions Option
<b>\$523,307.36</b>	
Towers, Radios, Base Stations etc)	
\$0.00	Proposer to define.
\$0.00	Proposer to define.
\$0.00	Proposer to define.
\$0.00	Tower/Base station/etc. equipment <b>(Included in NaaS Pricing)</b>



\$0.00	No test environment option is requested
\$0.00	Specify any field equipment if required for cellular option. Monthly cell charges are to be listed under Recurring Misc.  This includes all necessary backhaul associated charges/equipment such as modem, airtime etc.
\$0.00	
<b>\$0.00</b>	
Options	
\$0.00	No DA options are requested
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
<b>\$0.00</b>	
Water Level Sensors)	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$1,019.49	3 Intelligent Gateway to be used with the existing 4-20ma sensors at the 2 existing waters towers and the planned 3rd water tower
\$0.00	
\$0.00	
\$0.00	
<b>\$1,019.49</b>	
Demo boards, carts and fixtures)	
\$12,500.00	
\$0.00	
\$0.00	
\$0.00	

<b>\$12,500.00</b>	
\$0.00	Proposer to recommend
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
<b>\$0.00</b>	
\$0.00	Complete Price Metal iPerl with 520M Smartpoint City decided on polymer instead of metal
\$0.00	Complete Price Metal iPerl with 520M Smartpoint City decided on polymer instead of metal
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
<b>\$0.00</b>	
<b>\$1,632,282.91</b>	

Required per Specifications)	
Total	City Comments / Clarifications
	loading devices etc)
\$2,812.50	Proposer to indicate recommended quantities for this size implementation.
\$2,648.96	Proposer to indicate recommended quantities for this size implementation.

[illegible]

\$0.00	
\$0.00	
<b>\$249,972.70</b>	
<b>\$257,882.46</b>	

## Pricing as Required per Specifications)

Total	City Comments / Clarifications
-------	--------------------------------

## Pricing as Required per Specifications)

\$0.00	Integrations as noted in RFP
\$0.00	Integrations as noted in RFP
\$5,333.33	This price was included under Field Installation. It has been moved to this section.
\$0.00	The ability for a simple, manual export of GIS data from the Sensus architecture is included at no cost. To be clear, this would be a data file extract, not an actual live integration with a secondary system.
\$0.00	Integrations as noted in RFP
\$10,500.00	<p>Please provide pricing for a standard integration to support consumption interval read data from Sensus into Tyler ERP Pro 9 customer portal. Assume this will not include alerts or alarms. Please include assumptions associated with your pricing.</p> <p>NOTE: This is for both electric and water. It is typically 1 hour intervals for both (delivered every 4 hours).</p>
\$0.00	This was originally in the Recurring Sheet but has been moved to the One Time sheet. <b>City has decided this is too costly for the benefit.</b>
\$0.00	<p>This was originally in the Recurring Sheet but has been moved to the One Time sheet</p> <p>City is not purchasing stand alone sensors rather will be using all Cordone1 for larger meters and 10% of the 5/8x3/4 population as Ally meter.</p>

\$9,250.00	This was originally in the recurring pricing sheet and has been moved to the one time pricing sheet.
	Please provide pricing for standalone Alert and Message Manager.
	No integrations are required. Nothing sent to work order or outage management etc.
	The ability to send notifications to certain City staff groups based on alerts/alarms
<b>\$25,083.33</b>	
<b>\$25,083.33</b>	

as Required per Specifications)	
Total	City Comments / Clarifications
Required per Specifications)	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
<b>\$0.00</b>	
<b>\$0.00</b>	

cing as Required per Specifications)	
Total	City Comments / Clarifications
as Required per Specifications)	
\$90,500.00	

\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	City is not requesting this service
\$0.00	
\$0.00	
<b>\$90,500.00</b>	
<b>\$90,500.00</b>	

**as Required per Specifications)**

[illegible]

<b>\$600.00</b>	
<b>ing REPLACE Option</b>	
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
\$0.00	City has decided to retrofit, not replace
<b>\$0.00</b>	
<b>Meters</b>	
\$113,400.00	
\$1,400.00	
\$290.00	
\$1,160.00	
\$3,770.00	
\$1,400.00	
\$5,125.00	
\$290.00	
\$4,060.00	
<b>\$130,895.00</b>	
<b>ications</b>	
\$45,000.00	This is correct, it is a one-time upfront installation cost. It could be rolled into NaaS reoccurring if desired but might result in an increase. Decision is to leave here.
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
<b>\$45,000.00</b>	
<b>Edge Devices</b>	
\$0.00	Provide pricing should City desire to install gateways & sensors in the field
\$300.00	
\$0.00	
\$0.00	

\$0.00	
<b>\$300.00</b>	
<b>agement</b>	
\$13,333.33	
\$0.00	Quantity of 0; No charge unless event occurs
\$0.00	This has been moved to the integration section
\$0.00	
\$0.00	
<b>\$13,333.33</b>	
<b>cement, meter base repairs)</b>	
\$98,560.00	Per unit as approved.
\$6,533.33	Per unit as approved.
\$5,600.00	Per unit as approved.
\$93.33	Per unit as approved. Only required for exceptions that may not be replaced. Provide itemized labor
\$0.00	Per unit as approved. Provide itemized labor (per City standards) pricing
\$65,333.33	Per unit as approved. Provide itemized labor (per City standards) pricing
\$339,733.33	Per unit as approved. Provide itemized labor and material (per City standards) pricing This is labor only
\$104,533.33	Per unit as approved.
\$35,466.67	Per unit as approved. Provide itemized labor and material (per City standards) pricing
\$52,500.00	Per unit as approved. Provide itemized labor and material (per City standards) pricing. Local licensed plumber to be used
\$52,500.00	Per unit as approved. Local licensed electrician to be used
<b>\$760,853.33</b>	
<b>\$</b>	



\$1,700.00	City can provide access to telehandler, forklift but supplier would provide their own pallet jack.
	Vendor to supply Conex box. city to provide secure location.
\$11,040.00	
\$0.00	
\$0.00	
<b>\$12,740.00</b>	
<b>Disposal</b>	
\$3.00	Per <u>water Meter</u> Disposal fee if non-recyclable (non-Bronze Body)
-\$8,358.00	Per <u>Water Meter</u> Recycle Credit for Bronze Body Water Meters
\$8,664.00	Per <u>Electric Meter</u> Disposal fee for electric meters after any batteries, other waste removed.
\$50.00	Per <u>pound</u> disposal for Hazardous waste (Batteries, LCD Displays, Etc.)
\$0.00	
\$0.00	
\$0.00	
<b>\$359.00</b>	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
<b>\$0.00</b>	
<b>\$1,208,726.04</b>	
<b>\$3,214,474.74</b>	

**Proposer Comments / Clarifications**

SRII E-Reg w/ Sensus 520M SmartPoint

SRII E-Reg w/ Sensus 520M SmartPoint

Sensus OMNI+ R2 w/ Sensus 520M SmartPoint

Sensus OMNI+ R2 w/ Sensus 520M SmartPoint

Sensus OMNI+ T2 Turbine Meter w/ Sensus 520M SmartPoint

Sensus OMNI+ T2 Turbine Meter w/ Sensus 520M SmartPoint

Sensus iPERL+ Smart Water Meter w/ Sensus 520M SmartPoint

Sensus iPERL+ Smart Water Meter w/ Sensus 520M SmartPoint

Sensus Cordonel Ultrasonic w/ Sensus 520M SmartPoint

Sensus Cordonel Ultrasonic w/ Sensus 520M SmartPoint

Sensus Cordonel Ultrasonic w/ Sensus 520M SmartPoint

Sensus Cordonel Ultrasonic w/ Sensus 520M SmartPoint

Sensus 522M SmartPoint w/ Itron Connector

Sensus ally Smart Water Meter w/ Sensus 520M SmartPoint

Sensus 512M SmartPoint. Meter must have 4-20 mA output.

Sensus 512M SmartPoint. Meter must have 4-20 mA output.

Sensus 512M SmartPoint. Meter must have 4-20 mA output.

Sensus 512M SmartPoint. Meter must have 4-20 mA output.

Sensus 512M SmartPoint. Meter must have 4-20 mA output.

Sensus 512M SmartPoint. Meter must have 4-20 mA output.

Direct Replacement for Existing Meter w/ Sensus 512M SmartPoint.

Direct Replacement for Existing Meter w/ Sensus 512M SmartPoint.

Direct Replacement for Existing Meter w/ Sensus 512M SmartPoint.

Direct Replacement for Existing Meter w/ Sensus 512M SmartPoint.

Direct Replacement for Existing Meter w/ Sensus 512M SmartPoint.

Direct Replacement for Existing Meter w/ Sensus 512M SmartPoint.

Stratus IQ+, WITH Remote Disconnect

Stratus IQ+, no Remote Disconnect

Stratus IQ+, no Remote Disconnect

Stratus IQ+, no Remote Disconnect

Has kVA and Kvar Measurements

Aclara KV2C, No Remote Disconnect

Has K Switch - kVA, Power Factor, and Kvar Measurements

Aclara KV2C, No Remote Disconnect (less K Switch)

Stratus IQ+, WITH Remote Disconnect

Aclara KV2C, No Remote Disconnect

Has K Switch - kVA, Power Factor, and Kvar Measurements

Aclara KV2C, No Remote Disconnect (less K Switch)

Stratus IQ+, WITH Remote Disconnect

Aclara 36S KV2C, No Remote Disconnect

Has K Switch-kVA, Power Factor, and Kvar Measurements

Aclara 36S KV2C, No Remote Disconnect (less K Switch)

N/A

N/A

N/A

A quantity of 2 Sensus M420B Base Stations with battery backup are included in the NaaS pricing

Will need further discussion with Sensus Professional Services.

More information will be needed to get accurate pricing.

More information will be needed to get accurate pricing.

More information will be needed to get accurate pricing.

More information will be needed to get accurate pricing.

More information will be needed to get accurate pricing.

More information will be needed to get accurate pricing.

More information will be needed to get accurate pricing.

More information will be needed to get accurate pricing.

Interfaces w/ reclosure controllers, cap bank controllers, voltage regulators, etc. (provided and spec'd by customer)

Interfaces w/ Hortsmann PDP Smart Navigator FCI (provided and spec'd by customer)

Interfaces with analog and digital sensors (provided and spec'd by customer)

MJK Level Sensor and Sensus Smart Gateway

Keller Temperature Sensor and Sensus Smart Gateway

Keller Pressure Sensor and Sensus Smart Gateway

PermaLog+ Acoustic Leak Sensor

Sensus Smart Gateway

Not able to provide a product for this device.

Test & Demonstration Fixture for both Water & Electric

See above.



Sensus Field Logic Communicator Package	
Sensus TouchReader Plus Visual Display	
USB-C Adapter	
AMI ready lid with hole (DFW1200) for Single meter box - standard size, standard duty, not traffic rated. Darrin confirmed this is NOT traffic rated	
AMI ready lid with 2 holes (side-by-side, not diagonal) (DFW1500) for dual meter box - standard size, standard duty, not traffic rated. Darrin confirmed this is NOT traffic rated	
Single meter box (DFW1200) with AMI read lid (DFW1200) with hole, standard size, standard duty, not traffic rated. Darrin confirmed this is NOT traffic rated	
Like for like = \$0; If broken/leaking or wrong size then quote on hourly rate for labor portion, owners allowance \$ amount with quote; handle with contingency. Consider hourly rate with City providing parts.	
Dual meter box (DFW1600) with dual AMI ready lid with 2 holes (side-by-side, not diagonal) (DFW1500) . Dual size, standard duty, not traffic rated. Darrin confirmed this is NOT traffic rated	
Not a typical stocked item, would need to be ordered. Darrin to check on lead times.	Needs re-visited, initial order qty v
Darrin to check on lead times	Needs re-visited, initial order qty v
Darrin to check on lead times	Needs re-visited, initial order qty v
Darrin to check on lead times	Needs re-visited, initial order qty v

Darrin to check on lead times

Needs re-visited, initial order qty v

Proposer Comments / Clarifications
Standard Integration included with NaaS Costs
VertexOne Setup Costs
<p>This is not a re-occurring fee, this is the one-time fee.</p>
Pressure Profile Mapping Software in SA. One time setup, not re-occurring
<p>This is not a re-occurring fee, this is the one-time fee. Its only charged during the deployment plan or if ever revisited in the future (e.g. 5 years)</p>

City declined

This is not a re-occurring fee, this is the one-time fee.

**Proposer Comments / Clarifications**

Training included in NaaS Costs

Training included in NaaS Costs

Training included in NaaS Costs

**Proposer Comments / Clarifications**

Program/ Project Management for duration of project through Core & Main.





To be installed by the city. Pricing can be given upon further inspections of sites.

To be installed by the city. Pricing can be given upon further inspections of sites.

To be installed by the city. Pricing can be given upon further inspections of sites.

To be installed by the city. Pricing can be given upon further inspections of sites.

To be installed by the city. Pricing can be given upon further inspections of sites.

To be installed by the city. Pricing can be given upon further inspections of sites.

Like for Like Installation

Like for Like Installation

Like for Like Installation

Like for Like Installation

Like for Like Installation

Like for Like Installation

Like for Like Installation

Like for Like Installation

Like for Like Installation

Installation of Network Infrastructure

N/A

Sensors to be installed by City. With guidance from Core & Main.

Installation of Sensus Smart Gateway

Like for like = \$0; If broken/leaking or wrong size then quote on hourly rate for labor portion, owners allowance \$ amount with quote; handle with contingency. Consider hourly rate with City providing parts.

Initial setup cost of \$1700 for both Conex.

There will be an ongoing cost of \$460 per month while in use.

Water occurring first, Electric occurring second.

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will be based on lead time

will be based on lead time

will be based on lead time

will be based on lead time

will be based on lead time

Item	Annual Service Fee	Monthly Fee	Yearly
1	Year 1		\$15,000.00
2	Year 2		\$17,950.00
3	Year 3		\$18,488.50
4	Year 4		\$19,043.16
5	Year 5		\$19,614.45
6	Year 6		\$20,202.88
7	Year 7		\$20,808.97
8	Year 8		\$21,433.24
9	Year 9		\$22,076.24
10	Year 10		\$22,738.52
ST	Total Service Fees for Years 1–10		\$0.00

Software and Ne			
Item	Annual Service Fee	Monthly Fee	Yearly
1	Year 1		\$48,635.00
2	Year 2		\$48,635.00
3	Year 3		\$50,094.05
4	Year 4		\$51,596.87
5	Year 5		\$53,144.78
6	Year 6		\$54,739.12
7	Year 7		\$56,381.29
8	Year 8		\$58,072.73
9	Year 9		\$59,814.92
10	Year 10		\$61,609.36
ST	Total Service Fees for Years 1–10		\$542,723.13

Item	Device Description	Quantity	Unit Price
1	Extended Warranty Pricing	0	\$10,000.00
2	Managed Services 24/7 support if not standard.		
3	Cellular Monthly Charges (if offered)		
4	Test Environment (Head-End, Test Network etc.)		
5	Pressure Profile (One time setup)	0	\$20,000.00
5b	Pressure Profile (Recurring Annual Maintenance Fee)	0	\$15,000.00
6	Pressure Profile with Placement Plan	0	\$10,000.00
7	Alert and Message Manager (AMM)(One time setup)	0	\$9,250.00
7a	Alert and Message Manager (AMM)(Annual Maintenance Fee)	1	\$1,850.00
8	RNI, Network Command Suite, Basic Outage Service, Data Lake, Se	1	\$0.00
9	Customer Portal Integartion (Tyler ERP Pro 9)(Annual maintenance	1	\$575.00
10			
11			
12			
13			
14			
15			
ST	Annual Recurring Miscellaneous		

## Customer Portal Fees

City Comments / Clarifications

City has decided to use Tyler Customer Portal

## Network as a Service (SaaS/NaaS) Fees

## City Comments / Clarifications

## Annual Recurring Miscellaneous

Total

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$1,850.00

\$0.00

\$575.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

**\$2,425.00**

Proposer Comments / Clarifications	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
VertexOne Customer Portal SaaS Costs	
\$683,566	

Proposer Comments / Clarifications	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	
Installation of infastructure will be priced seperately. Sensus SaaS and NaaS Costs included.	

5

## City Comments / Clarifications

No extended warranty pricing is requested at this time

Test environment not requested

This has been moved to the One Time Pricing Sheet

Annual Hosting Fees; City decided this is too costly for benefit

This is not recurring, it has been moved to the One Time pricing sheet.

This is not recurring, it has been moved to the One Time pricing sheet.

Please clarify if this is recurring annual fee is needed given it is a standalone product with the Sensus architecture and is not integrated with any other systems

If any, please provide any recurring annual pricing for a standard integration to support consumption interval read data from Sensus into Tyler ERP Pro 9 customer portal.

Assume this will not include alerts or alarms. Please include assumptions associated with your pricing.

NOTE: This is for both electric and water. It is typically 1 hour intervals for both (delivered every 4 hours)



Changed from SaaS to customer portal

City declined

Changed from NaaS to Saas/NaaS



Proposer Comments / Clarifications

Included in payment of SaaS or NaaS fees.

Included in payment of SaaS or NaaS fees.

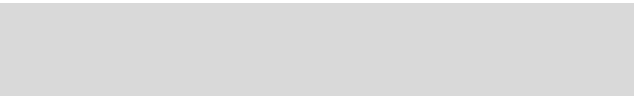
Included in payment of SaaS or NaaS fees.

Further discussion upon what test environment will be required.

This has been moved to the One Time Pricing Sheet

Annual maintenance fee

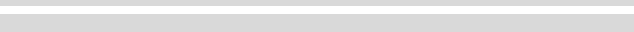
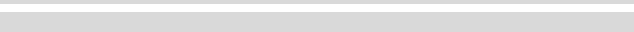
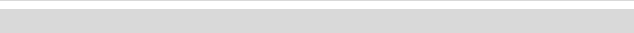
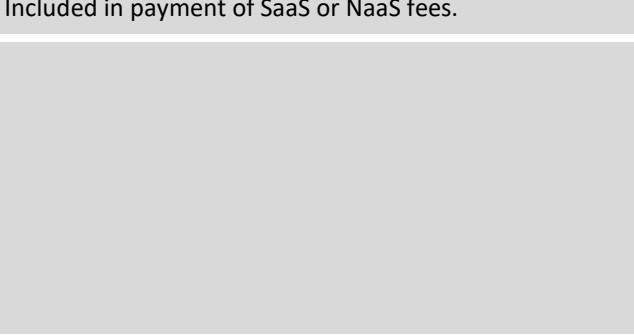
City declined



Annual maintenance fee

RNI, Network Command suite, Basic outage service, Data Lake, Service management are all included in RNI pricing.

Included in payment of SaaS or NaaS fees.



Field Rep		
Item	Estimated Percent	Estimated Qty
<b>MATERIALS</b>		
Lid Only: Single meter box size (material)	48%	1330
Lid Only: Double meter box size (material)	2.5%	70
Meter Box with lid: Single meter box size (material)	48%	1330
Meter Box with lid: Double meter box size (material)	2.5%	70
Curb Stop Replacement (material)	70%	1960
Yoke Replacement (material)	70%	1960
DFW 1800F-18-BODY MTR BOX BODY		0
AMI ready lid with single hole for single meter box size TRAFFIC RATED (16,000 axle lbs) - DFW37C LID		0
Traffic rated single box (16,000 axle lbs) - DFW37C BOX		0
AMI ready lid with 2-hole (side-by-side, not diagonal) for double meter box size TRAFFIC RATED (16,000 axle lbs) - DFW39C LID		0
Traffic rated double meter box (16,000 axle lbs) - DFW39C BOX		0
<b>LABOR</b>		
Replace meter box lid any size (labor)	50%	1400
Meter Box Lid Drilling (labor)	1%	14
Vacuum Sand/Water from Meter Boxes (labor)	25%	700
Curb Stop Replacement (labor)	70%	1960
Yoke Replacement (labor)	70%	1960
Meter Box - Reposition labor (reuse existing box)	25%	700
Meter Box & Lid Replacement single size (labor)	48%	1344
Meter Box & Lid Replacement dual size (labor)	2.5%	70
Electric repairs	10%	280
Water repairs	10%	280
<b>Comparative Pricing</b>		

Estimated quantities to be reviewed later

mediation Items

Unit	Extended	Notes	
\$10.60	\$14,098		
\$20.25	\$1,418		
\$22.75	\$30,258		
\$42.26	\$2,958		
\$76.25	\$149,450	Ford 3/4" Curbstop	
\$19.00	\$37,240		
\$84.85	\$0		
\$51.00	\$0		
\$77.10	\$0		
\$54.00	\$0		
\$88.55	\$0		
	\$235,421		
\$4.00	\$5,600		
\$6.67	\$93		
\$50.67	\$35,467		
\$173.33	\$339,733	This is a labor only price see materials above	
\$53.33	\$104,533		
\$93.33	\$65,333		
\$73.33	\$98,560		
\$93.33	\$6,533		
\$187.50	\$52,500		Assume 5%
\$187.50	\$52,500		Assume 5%
	\$760,853		
\$996,275			

Total Water	2800
-------------	------

Total Electric	2800
----------------	------

; require repair but enter 10% as each will likely be 2 hours long

; require repair but enter 10% as each will likely be 2 hours long

## Section 24.2.3: F

<b>Resource</b>	<b>Title</b>	<b>Hourly Rate</b>	
<b>1</b>	Sensus Professional Services	\$468.75	
<b>2</b>	Additional Sr. Project Manager	\$206.25	
<b>3</b>	Additional Project Coordinator/Smart Grid Systems Specialist	\$140.00	
<b>4</b>	Additional Grid Systems Administrator	\$122.50	
<b>5</b>			

### ees for Additional Requested Services

## City Comments / Clarifications

[illegible]



Item	Payment Description
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	

### Table 23-1: Proposed Payment Terms

### Time Frame for Proposed Payment

## Terms

## Proposer Comments

To be discussed during negotiations.

**This sheet represents electric meter pricing as of 2025-02-13 for**

Seq#	Qty	Description	Units
10		ELECTRIC METER PRICING:	
30		NORMAL REMOTE DISCONNECT	
40		PRICING AFTER THE CONTRACT	
50		ENDS	
60	1	2S RD	E.
70	1	12S RD	E.
80		OPTIONAL EXTENDED	
90		WARRANTY FOR THE METERS	
100		ABOVE (4 YEARS FROM THE	
110		INITIAL 1 YEAR WARRANTY)	
120		*NOT INCLUDED IN BASE	
130		METER PRICING	
140	1	2S RD	E.
150	1	12S RD	E.
160		**PRICING ON ELECTRIC	
170		METERS ASSUMES PALLET	
180		QUANTITY ORDERS	

or electric meters and extended warranty purchased outside of the AM

Price	Ext Price	
A	205.00	205.00
A	225.25	225.25
A	8.25	8.25
A	9.00	9.00

## II Project Contract