

		<b>Datek/Rhyme, Current Contract</b>	<b>Rhyme</b>	<b>Gordon Flesch, Option A</b>	<b>Gordon Flesch, Option B</b>	<b>Corporate Business Systems</b>
<b>Current average usage:</b>	Black copies, included per quarter	15,000	12,000	0	0	15,000
Black copies, 14,934 / qtr	Overages	\$0.0095	\$0.0065	\$0.0095	\$0.0095	\$0.0082
Color copies, 8,085 / qtr	Color copies, included per quarter	0	3,000	0	0	0
	Overages	\$0.069	\$0.035	\$0.041	\$0.041	\$0.049
	Equipment rental, monthly	\$397.28	\$238.89	\$243.65	\$206.81	\$290.00
	Maintenance Cost, Monthly		\$61.00	included	included	included
	Yearly Net+ Plan	\$195.00	included	included	included	included
	Avg black copy cost/yr	\$0.00	\$76.28	\$567.49	\$567.49	\$0.00
	Avg color copy cost/yr	\$2,231.46	\$711.90	\$1,325.94	\$1,325.94	\$1,584.66
	Equipment lease/yr	\$4,767.36	\$3,598.68	\$2,923.80	\$2,481.72	\$3,480.00
Bottom Line:	<b>TOTAL YEARLY COST ESTIMATE:</b>	<b>\$7,193.82</b>	<b>\$4,386.86</b>	<b>\$4,817.23</b>	<b>\$4,375.15</b>	<b>\$5,064.66</b>
	MONTHLY AVERAGE:	\$599.49	\$365.57	\$401.44	\$364.60	\$422.06
Additional Fees:	Cost to end contract now		WAIVED	\$2,073.00	\$2,073.00	\$2,073.00
	(buyout)		Would start ASAP			
	One-time Documentation Fee		\$125.00	\$0.00	\$0.00	\$99.00
	Brand of machine:	Kyocera	Sharp	Canon	Canon	Ricoh
				Lexmark in Lab	Lexmark in Lab	HP Laser Jet in Lab
		25 ppm	31 ppm	26 ppm/52 ppm	26 ppm/52 ppm	25 ppm
		dual scan x 2	dual scan staff only	dual scan x 2	dual scan x 2	
			To add dual at Circ , +\$20/mo. <b>\$4626.86/yr</b>			
			Print/copy/scan upstairs	Print/copy/scan upstairs	Print Only upstairs	Print Only upstairs
		Unlimited Toner	Unlimited Toner	Unlimited Toner	Unlimited Toner	Unlimited Toner
		No freight charges	No freight charges	?Waved per gov't contract	?Waved per gov't contract	No freight charges
			+ Low Price	+ Low price	<b>+ Lowest price</b>	- Highest Price
			+ Upgraded to scan/copy upstairs	+ Best quality copiers	+ Best quality copiers	
			+ Would start ASAP to reduce monthly cost, no penalty w/same company.	+ Upgraded to scan/copy upstairs	+ Has additional features (Mobile print, scan to email, scan to Word, storage, etc...)	- Worst quality copiers, esp. in computer lab