

## Watertown Fire Dept Furniture Evaluation and Recommendation

Ten proposals received from \$176,449 to \$300,048.

Top five most expensive were disqualified due to price.

Bottom five were evaluated on the following criteria:

25% Quality and Durability of proposal items  
10% Design & appearance in alignment with fire station  
25% Experience & track record with similar projects  
10% Customer service responsiveness & reliability  
30% Cost

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100%

	Evaluators			Ave	Quote
	P	R	S		
EBI	79	75	87	80.33	\$ 191,358
BSI	85	75	75	78.33	\$ 176,449
CJA	82	71	71	74.67	\$ 189,611
Henricksen	84	28	75	62.33	\$ 189,136
JL Business Interiors	42	58	33	44.33	\$ 190,841

### Staff recommendation: EBI

- \* Highest evaluation ranking
- \* Conformed best to specifications requesting HON or equivalent
- \* Proven experience with other city projects, including post-install support
- \* Company utilized for creation of inventory list and diagramming

Current budget allocation for FFE is \$215,000, with \$20,000 reserved for items to be provided outside of bid package (kitchen table, EMS shelving, bunk lights, coffee maker, dayroom end tables, NMR chair)