



Strand Associates, Inc.®
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Madison, WI 53715
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February 5, 2025

Mr. Pete Hartz, Water Utility Department Manager
City of Watertown
800 Hoffman Drive
Watertown, WI 53094

Re: Fluted Elevated Tank Rehabilitation
Contract 1-2024
City of Watertown, Wisconsin

Dear Pete,

Bids for the above-referenced Project were opened on February 4, 2025. Eleven Bids were received with the resulting Bid tabulation enclosed. The low Bid of \$509,000 was less than ENGINEER's opinion of probable construction cost.

O & J Coatings, Inc. of Hurst, Texas, was the apparent low Bidder at \$509,000. The Bid included a Bid Bond for 10 percent and Addendum Nos. 1 and 2 were acknowledged. The Bid is deemed to be responsive.

Strand Associates, Inc.® has not had previous experience with O & J Coatings, Inc.

If you determine that O & J Coatings, Inc. is a responsible Bidder after your evaluation of their qualifications, we recommend proceeding with award of the Contract in accordance with Article 18 of the Instructions to Bidders.

Sincerely,

STRAND ASSOCIATES, INC.®

Thad G. Noel

Enclosure

Fluted Elevated Tank Rehabilitation																										
Contract 1-2024																										
City of Watertown																										
Solicitor: Strand Associates, Inc.																										
February 4, 2025 11 AM CST																										
				O&J Coatings Inc.		L and T Painting Inc.		V&T Painting LLC		Tankco Inc.		BRZ Coatings Inc.		LC United Painting		D And Six Sons Painting		Clearcreek Coatings, LTD		Viking Industrial Painting		Classic Protective Coatings Inc.		THI Coatings, Inc.		
Section Title	Line Item	Item Description	UoM	Quantity	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension		
Fluted Elevated Tank Rehabilitation																										
	1	Mobilization, Demobilization, and Site Restoration	LS	1	\$10,000.00	\$10,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$20,000.00	\$20,000.00	\$15,000.00	\$15,000.00	\$10,000.00	\$10,000.00	\$40,000.00	\$40,000.00	\$15,000.00	\$15,000.00	\$24,700.00	\$24,700.00	\$20,000.00	\$20,000.00	\$48,000.00	\$48,000.00
	2	Preconstruction Video	LS	1	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$500.00	\$500.00	\$2,500.00	\$2,500.00	\$1,000.00	\$1,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$500.00	\$500.00	\$1,400.00	\$1,400.00	\$1,200.00	\$1,200.00	\$1,000.00	\$1,000.00
	3	Temporary Containment Shroud	LS	1	\$50,000.00	\$50,000.00	\$40,000.00	\$40,000.00	\$40,000.00	\$40,000.00	\$30,000.00	\$30,000.00	\$50,000.00	\$50,000.00	\$35,000.00	\$35,000.00	\$60,000.00	\$60,000.00	\$25,000.00	\$25,000.00	\$123,600.00	\$123,600.00	\$40,000.00	\$40,000.00	\$90,000.00	\$90,000.00
	4	Tank Exterior Surface Preparation and Coating	LS	1	\$180,000.00	\$180,000.00	\$227,900.00	\$227,900.00	\$258,000.00	\$258,000.00	\$224,000.00	\$224,000.00	\$280,000.00	\$280,000.00	\$315,000.00	\$315,000.00	\$300,000.00	\$300,000.00	\$341,000.00	\$341,000.00	\$225,800.00	\$225,800.00	\$376,800.00	\$376,800.00	\$476,000.00	\$476,000.00
	5	Tank Interior Wet Surface Preparation and Coating	LS	1	\$130,000.00	\$130,000.00	\$123,500.00	\$123,500.00	\$140,000.00	\$140,000.00	\$187,000.00	\$187,000.00	\$155,000.00	\$155,000.00	\$149,000.00	\$149,000.00	\$140,000.00	\$140,000.00	\$174,000.00	\$174,000.00	\$131,200.00	\$131,200.00	\$195,400.00	\$195,400.00	\$212,000.00	\$212,000.00
	6	Tank Interior Dry Base Plate Spot Surface Preparation and Recoating	LS	1	\$5,000.00	\$5,000.00	\$19,000.00	\$19,000.00	\$5,000.00	\$5,000.00	\$2,500.00	\$2,500.00	\$30,000.00	\$30,000.00	\$26,000.00	\$26,000.00	\$30,000.00	\$30,000.00	\$25,000.00	\$25,000.00	\$11,700.00	\$11,700.00	\$49,300.00	\$49,300.00	\$41,000.00	\$41,000.00
	7	Tank Valve Vault Piping Surface Preparation and Coating	LS	1	\$10,000.00	\$10,000.00	\$7,000.00	\$7,000.00	\$3,500.00	\$3,500.00	\$6,500.00	\$6,500.00	\$3,000.00	\$3,000.00	\$7,000.00	\$7,000.00	\$10,000.00	\$10,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$4,800.00	\$4,800.00	\$6,000.00	\$6,000.00
	8	Provide New Fallsafe Vent in Place of Existed Bolded on Vent. Remove and Dispose of Existing Vent	LS	1	\$8,000.00	\$8,000.00	\$9,650.00	\$9,650.00	\$5,990.00	\$5,990.00	\$8,500.00	\$8,500.00	\$8,000.00	\$8,000.00	\$6,500.00	\$6,500.00	\$6,000.00	\$6,000.00	\$7,500.00	\$7,500.00	\$6,700.00	\$6,700.00	\$7,000.00	\$7,000.00	\$9,000.00	\$9,000.00
	9	Remove Existing Tank Expansion Joints and Provide Bellows Style Expansion Joint in a Different Location	LS	2	\$5,000.00	\$10,000.00	\$8,700.00	\$17,400.00	\$6,000.00	\$12,000.00	\$9,000.00	\$18,000.00	\$7,000.00	\$14,000.00	\$9,000.00	\$18,000.00	\$15,000.00	\$30,000.00	\$14,500.00	\$29,000.00	\$23,350.00	\$46,700.00	\$10,000.00	\$20,000.00	\$22,000.00	\$44,000.00
	10	Provide Aluminum Cladding on Insulated Riser Pipe	LS	2	\$5,000.00	\$10,000.00	\$8,000.00	\$16,000.00	\$7,000.00	\$14,000.00	\$4,750.00	\$9,500.00	\$5,000.00	\$10,000.00	\$6,000.00	\$12,000.00	\$18,000.00	\$36,000.00	\$15,000.00	\$30,000.00	\$12,500.00	\$25,000.00	\$4,100.00	\$8,200.00	\$12,000.00	\$24,000.00
		Welding Repairs Such as Roof Hole Repairs, Interior Wet Ladder Replacement, Conduit Support Tabs, Roof Support Stands, Conduit Penetration Covering, Weir Box Repairs, Other Welding Repairs	LS	1	\$20,000.00	\$20,000.00	\$9,000.00	\$9,000.00	\$20,000.00	\$20,000.00	\$65,000.00	\$65,000.00	\$7,000.00	\$7,000.00	\$29,000.00	\$29,000.00	\$24,000.00	\$24,000.00	\$48,600.00	\$48,600.00	\$24,300.00	\$24,300.00	\$61,000.00	\$61,000.00	\$19,000.00	\$19,000.00
		Provide Cathodic Protection and All Electrical Work Required for a Complete Installation INCL Wiring and Connection to Existing Panels.	LS	1	\$30,000.00	\$30,000.00	\$38,000.00	\$38,000.00	\$30,000.00	\$30,000.00	\$42,000.00	\$42,000.00	\$35,000.00	\$35,000.00	\$34,000.00	\$34,000.00	\$32,000.00	\$32,000.00	\$25,000.00	\$25,000.00	\$40,000.00	\$40,000.00	\$28,000.00	\$28,000.00	\$38,000.00	\$38,000.00
	13	Tank Base Plate Grout Replacement	LS	1	\$5,000.00	\$5,000.00	\$2,000.00	\$2,000.00	\$1,000.00	\$1,000.00	\$3,500.00	\$3,500.00	\$2,000.00	\$2,000.00	\$3,000.00	\$3,000.00	\$2,000.00	\$2,000.00	\$3,100.00	\$3,100.00	\$3,900.00	\$3,900.00	\$5,200.00	\$5,200.00	\$3,000.00	\$3,000.00
	14	Miscellaneous Work and Other Minor Repairs Not Included in Other Bid Tabs	LS	1	\$30,000.00	\$30,000.00	\$2,000.00	\$2,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$57,000.00	\$57,000.00	\$22,500.00	\$22,500.00	\$5,000.00	\$5,000.00	\$15,700.00	\$15,700.00	\$91,700.00	\$91,700.00	\$9,700.00	\$9,700.00	\$72,000.00	\$72,000.00
	15	OWNER Contingency Allowance, Section 01 29 006"Contract Considerations	LS	1	\$10,000.00	\$10,000.00	\$2,000.00	\$2,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00
Base Bid Total:					\$509,000.00		\$518,450.00		\$548,980.00		\$634,000.00		\$677,000.00		\$679,000.00		\$727,000.00		\$755,400.00		\$772,700.00		\$836,600.00		\$1,093,000.00	
Bid Alternative No. 1																										
	A-1	Deduct Bid Item No. 3: Temporary Containment Shroud Removing This Scope of Work From Bid	LS	-1	\$20,000.00	(\$20,000.00)	\$40,000.00	(\$40,000.00)	\$40,000.00	(\$40,000.00)	\$30,000.00	(\$30,000.00)	\$50,000.00	(\$50,000.00)	\$35,000.00	(\$35,000.00)	\$30,000.00	(\$30,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$40,000.00	(\$40,000.00)	\$60,000.00	(\$60,000.00)
	A-2	Perform Localized Collection at the Point of Cleaning (Section 09 67 16-"Steel Water Storage Tank Painting)	LS	1	\$10,000.00	\$10,000.00	\$6,000.00	\$6,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$10,000.00	\$10,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,000.00	\$35,000.00	\$50,000.00	\$50,000.00
Bid Alternative No. 1 Total:					(\$10,000.00)		(\$34,000.00)		(\$20,000.00)		(\$10,000.00)		(\$15,000.00)		\$0.00		(\$20,000.00)		\$0.00		\$0.00		(\$5,000.00)		(\$10,000.00)	