



1702 Pankratz Street  
 Madison, WI 53704  
 (608) 242-7779  
 www.msa-ps.com

## COST

Below is the proposed cost to provide professional real estate services for STH 19 | C Watertown, Main Street | Church Street to Market Street | Project ID: 3050-01-78 & 3050-01-79 in the City of Watertown, WI. A more detailed cost breakdown follows on the next page.

### COMPENSATION FOR THE WORK IS AS FOLLOWS:

Payment for Real Estate Acquisition services will be per each lump sum based on the amount identified below:

ITEM	METHOD OF PAYMENT	ESTIMATED NUMBER /PARCELS	UNIT COST	COST
<b>Consultants and Valuation Services</b>				
Project Sales Study	Each	1	\$3,000	\$3,000
Nominal Payment Parcel Report	Each	1	\$13,000	\$13,000
<b>Subtotal</b>				<b>\$16,000</b>
<b>Parcel Acquisition Service</b>				
Project / Parcel Preparation	Each	87	\$250	\$21,750
Nominal Parcel Negotiation	Each	87	\$950	\$82,650
Parcel Closing/Condemnation	Each	87	\$350	\$30,450
Close-out	Each	87	\$75	\$6,525
Utility Parcel Release of Rights	Each	1	\$1,500	\$1,500
<b>Subtotal</b>				<b>\$142,875</b>
<b>Management Services</b>				
Project Management	Each	1	\$10,000	\$10,000
<b>Grand Total</b>				<b>\$168,875</b>

*The number of affected parcels is approximate and may change upon the final plat. The invoicing and final costs will reflect the final number of parcels of each type.*

<b>MSA Professional Services</b>									
Date: 5/8/2026			<b>Team Lead</b>	<b>Sr. Professional</b>	<b>Proj Mgr</b>	<b>Professional II</b>	<b>Professional I</b>	<b>Assistant</b>	<b>Total Hours</b>
<b>Phase</b>	<b>Task</b>	<b>Description</b>	<b>Estimated Hours</b>	<b>Estimated Hours</b>	<b>Estimated Hours</b>	<b>Estimated Hours</b>	<b>Estimated Hours</b>	<b>Estimated Hours</b>	
	101	Project Preparation	0	0	9	33	33	137	<b>212</b>
	102	Nominal Payment Parcel Report	1	0	10	36	40	26	<b>113</b>
	103	Nominal Parcel Negotiation	0	0	72	224	164	168	<b>628</b>
	105	Utility Parcel Release of Rights (1)	0	0	3	6	0	3	<b>12</b>
	106	Closing Transaction	0	0	16	44	24	122	<b>206</b>
	107	Condemnation	0	0	6	20	20	34	<b>80</b>
	108	File Close-out	0	0	3	10	14	32	<b>59</b>
	301	Meetings with Agency; Project Coordination	4	0	12	8	8	0	<b>32</b>
	302	Contract Management	8	0	8	0	0	0	<b>16</b>
	303	Invoice and Billing	4	0	12	0	0	0	<b>16</b>
<b>Totals</b>			<b>17</b>	<b>0</b>	<b>151</b>	<b>381</b>	<b>303</b>	<b>522</b>	<b>1374</b>