

Mark Stevens

From: Jeff Jezuit <JJezuit@digicorp-inc.com>
Sent: Friday, January 12, 2024 6:03 PM
To: Andrew Day
Subject: RE: Exacqvision Enterprise

Hi Andrew,

Thanks for your patience on this. I looked up your current licensing using exacq's SSA configuration tool and I calculated a total of 70 Licenses across 6 NVR servers – see the breakdown and screen shot from Exacq's website below. This also shows when the SSA renewal is coming due.

The price of the upgrade license is as follows:

Upgrade License – 1 x Professional-to-Enterprise License Upgrade

MSRP = \$110 /unit

Sales Price = \$90 /unit => \$6,300 total

Would you like assistance from our engineering team applying the upgrade and configuring the AD integration? If so, I'll need to schedule a review with one of my engineers to get a SOW and labor estimate together. We may want to have a call with you to review your requirements in more detail.

I can send you a more formal quote on this but wanted to get something back to you today, before the weekend hits.

Current NVRs:

- Police Dept NVR (33 licenses) – MAC Address D0-50-99-D3-65-E6 – Annual Renewal due 9/24/24
- Senior Center NVR (13 Licenses) – MAC Address A8-A1-59-A9-04-64 – Annual SSA Renewal due 4/24/2025
- Street Dept (4 Licenses) – MAC Address A8-A1-59-A8-EF-E0 – Annual renewal will be due 5/11/2025
- BQ Park Upper NVR (4 Licenses) - MAC Address A8-A1-59-A8-EE-C3 - Annual SSA Renewal due 5/11/2025
- BQ Park Lower NVR (4 Licenses) - MAC Address A8-A1-59-A8-F0-84 – Annual SSA Renewal due 5/11/2025
- Riverside Park NVR (12 camera licenses) - MAC Address A8-A1-59-A8-EE-46 – Annual SSA renewal due 5/29/2025



Quickly view options to extend the software update period, increase IP camera capacity, or add features to any exacqVision V

Save Config

Select SSA

Calculate

Upgrades

Add 0 IP Channels

Show 10 entries (Sort by clicking the column names)

Search:

MAC Address	Serial Number	License Level	IP Channels	Original SSA	New SSA
D0-50-99-D3-65-E6	ER1934032398	Professional	33	2024-09-24	2024-09-24
A8-A1-59-A9-04-64	ER2212023839	Professional	13	2025-04-24	2025-04-24
A8-A1-59-A8-EF-E0	ER2215024593	Professional	4	2025-05-11	2025-05-11
A8-A1-59-A8-EE-C3	ER2215024563	Professional	4	2025-05-11	2025-05-11
A8-A1-59-A8-F0-84	ER2215024566	Professional	4	2025-05-11	2025-05-11
A8-A1-59-A8-EE-46	ER2216025126	Professional	12	2025-05-29	2025-05-29

Showing 1 to 6 of 6 entries

Previous 1 Next

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Have a great weekend!

Jeff Jezuit

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For emergencies outside normal business hours please call: (262) 821-7604 to reach our after hours paging service

From: Jeff Jezuit

Sent: Friday, December 15, 2023 1:30 PM

To: Andrew Day <ADay@watertownwi.gov>

Subject: RE: Exacqvision Enterprise

Hi Andrew,

Thank you for reaching out. I'll work on getting you this proposal. I also owe you the summary of upcoming renewals that we spoke about over lunch the other day. I'll get you this along with the 5 year technology plan worksheet that we started but have not yet completed.

Have a nice weekend!

Jeff Jezuit
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From: Andrew Day <ADay@watertownwi.gov>
Sent: Thursday, December 14, 2023 8:28 AM
To: Jeff Jezuit <JJezuit@digicorp-inc.com>
Subject: Exacqvision Enterprise

Hey Jeff,

I hope you are well.

I was wondering if you have an idea of what the costs would be to move the City's camera systems from the professional licensing to enterprise license. As of right now we are managing each system separately, but the enterprise licensing supports Active Directory integration, which would drastically improve things. Please let me know if you need any information for this.

Thanks,

Andrew Day
Information Technology Coordinator
Administration Department
City of Watertown
(He/Him)

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