

# 2025 WATERTOWN STORMWATER UTILITY BEST PRACTICES REVIEW AND RATE UPDATE



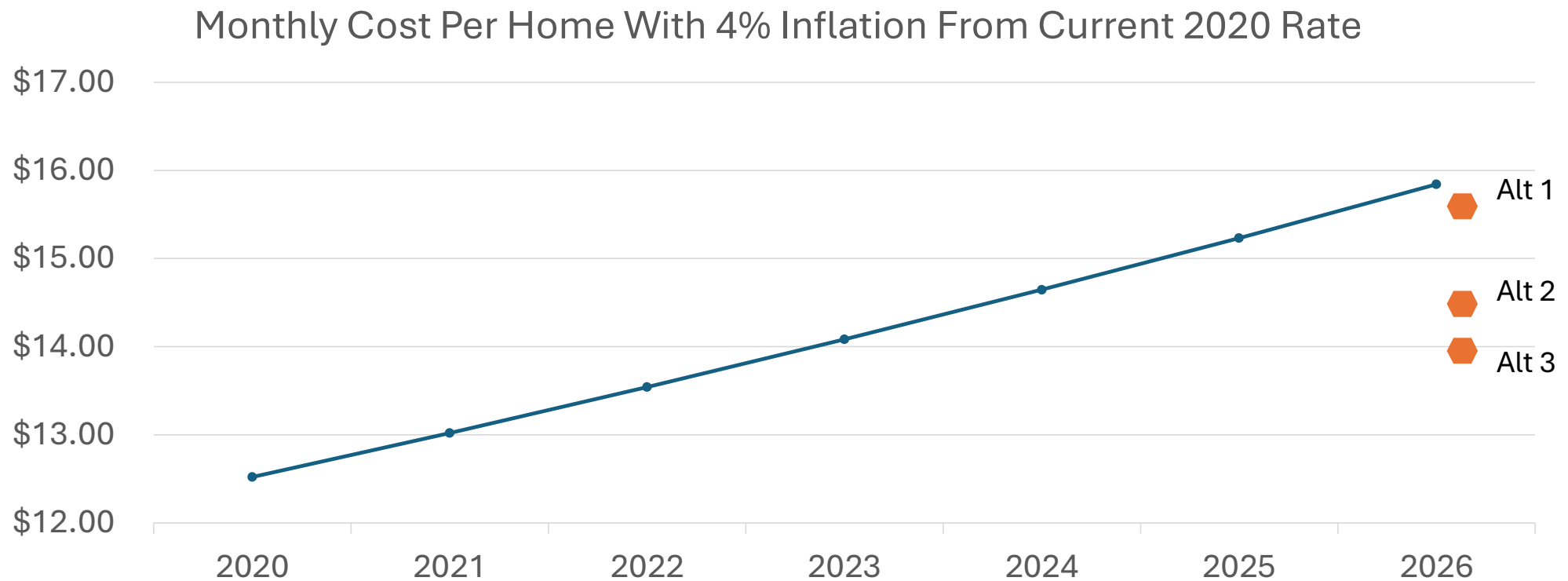
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# Theoretical Rates With Annual Inflation Adjustments



# Projected Rate Increases (from study)

## Single Family Home

|       | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
|-------|------|------|------|------|------|------|------|------|------|------|
| Alt 1 | 26%  | 12%  | 3%   | 3%   | 3%   | 3%   | 3%   | 3%   | 3%   | 3%   |
| Alt 2 | 16%  | 4%   | 9%   | 4%   | 4%   | 4%   | 3%   | 3%   | 3%   | 3%   |
| Alt 3 | 12%  | 4%   | 4%   | 4%   | 8%   | 3%   | 3%   | 3%   | 3%   | 3%   |

## Industrial

|       | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
|-------|------|------|------|------|------|------|------|------|------|------|
| Alt 1 | 30%  | 12%  | 3%   | 3%   | 3%   | 3%   | 3%   | 3%   | 3%   | 3%   |
| Alt 2 | 19%  | 4%   | 9%   | 4%   | 4%   | 4%   | 3%   | 3%   | 3%   | 3%   |
| Alt 3 | 14%  | 4%   | 4%   | 4%   | 8%   | 3%   | 3%   | 3%   | 3%   | 3%   |

# Projected Rate Increases (Lower Initial Increase)

## Single Family Home

|       | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
|-------|------|------|------|------|------|------|------|------|------|------|
| Alt 1 | 20%  | 18%  | 7%   | 7%   | 2%   | 2%   | 2%   | 2%   | 2%   | 2%   |
| Alt 2 | 9%   | 9%   | 9%   | 9%   | 5%   | 5%   | 3%   | 2%   | 2%   | 2%   |
| Alt 3 | 8%   | 8%   | 6%   | 6%   | 4%   | 4%   | 4%   | 3%   | 3%   | 3%   |

## Industrial

|       | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
|-------|------|------|------|------|------|------|------|------|------|------|
| Alt 1 | 20%  | 18%  | 7%   | 7%   | 3%   | 3%   | 3%   | 3%   | 3%   | 3%   |
| Alt 2 | 10%  | 9%   | 9%   | 9%   | 5%   | 5%   | 3%   | 2%   | 2%   | 2%   |
| Alt 3 | 9%   | 8%   | 6%   | 6%   | 4%   | 4%   | 4%   | 3%   | 3%   | 3%   |

# Single Family Home - Monthly Costs

## Original From Study

|       | <b>Current</b> | <b>2026</b> | <b>2027</b> | <b>2028</b> | <b>2029</b> | <b>2030</b> |
|-------|----------------|-------------|-------------|-------------|-------------|-------------|
| Alt 1 | \$12.52        | \$15.77     | \$17.66     | \$18.19     | \$18.73     | \$19.30     |
| Alt 2 | \$12.52        | \$14.48     | \$15.06     | \$16.41     | \$17.07     | \$17.75     |
| Alt 3 | \$12.52        | \$13.99     | \$14.55     | \$15.13     | \$15.74     | \$16.99     |

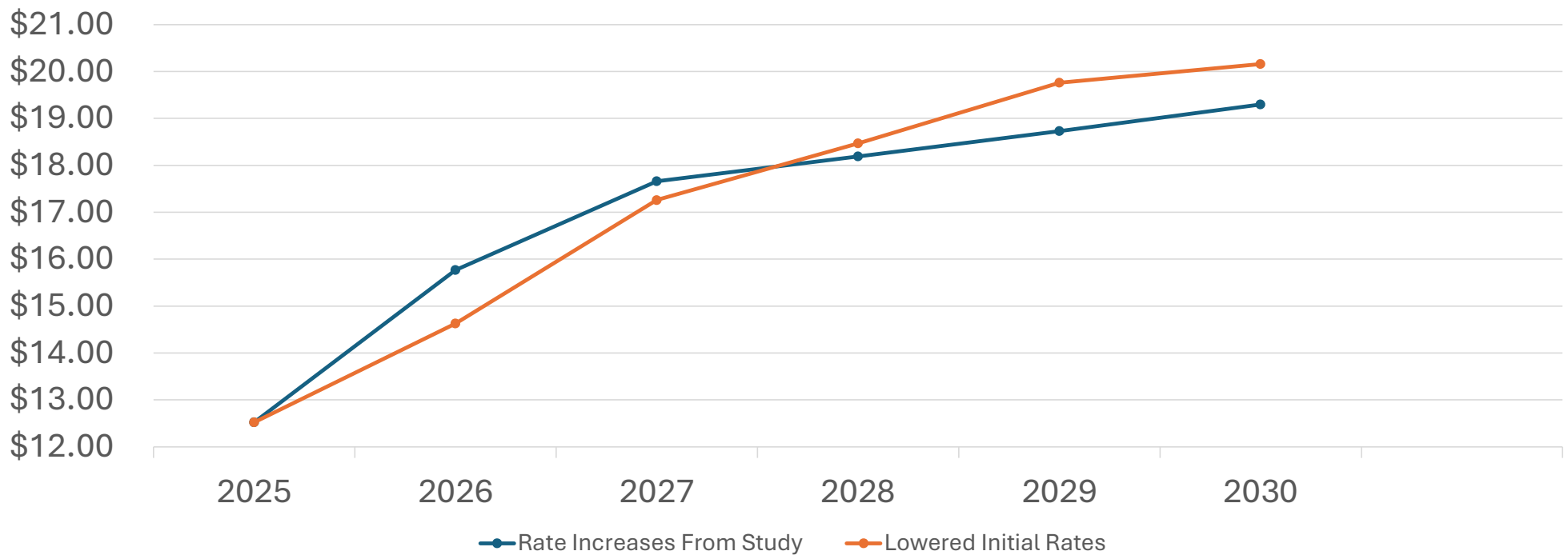
## Revised – Lower Initial Rates

|       | <b>Current</b> | <b>2026</b> | <b>2027</b> | <b>2028</b> | <b>2029</b> | <b>2030</b> |
|-------|----------------|-------------|-------------|-------------|-------------|-------------|
| Alt 1 | \$12.52        | \$14.63     | \$17.26     | \$18.47     | \$19.76     | \$20.16     |
| Alt 2 | \$12.52        | \$13.48     | \$14.69     | \$16.02     | \$17.46     | \$18.33     |
| Alt 3 | \$12.52        | \$13.35     | \$14.42     | \$15.28     | \$16.20     | \$16.85     |



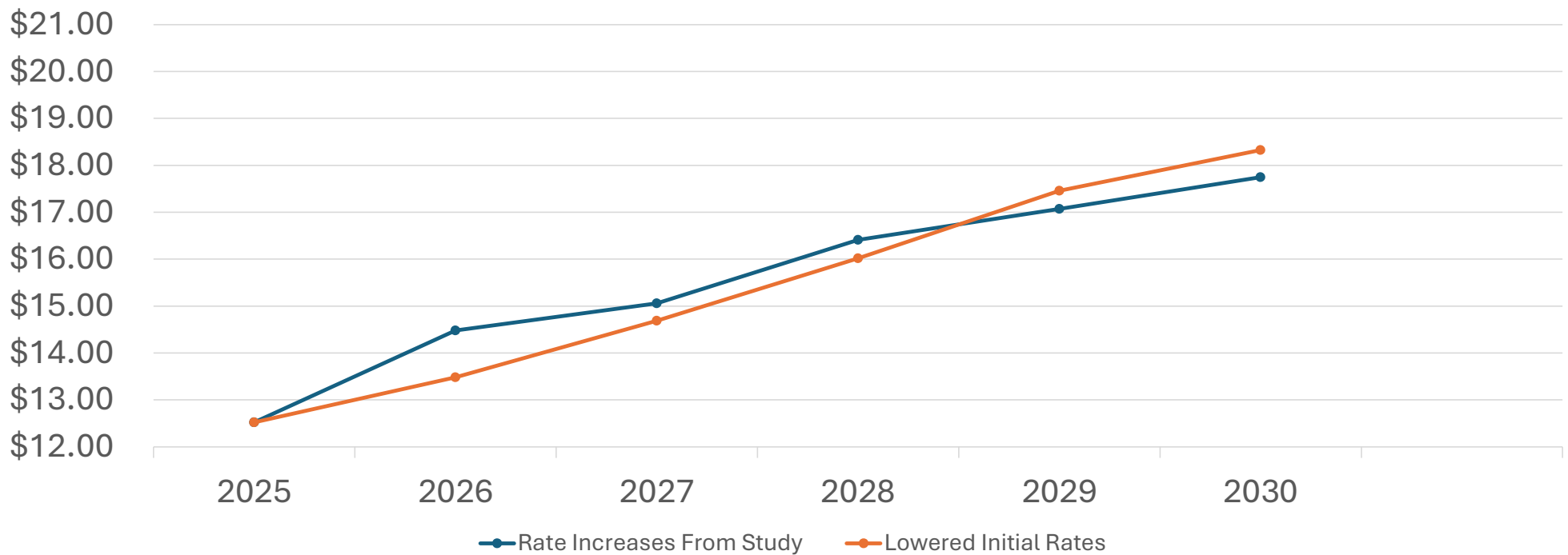
# Rate Adjustment Glide Path – Alternative 1

Monthly Cost Per Home



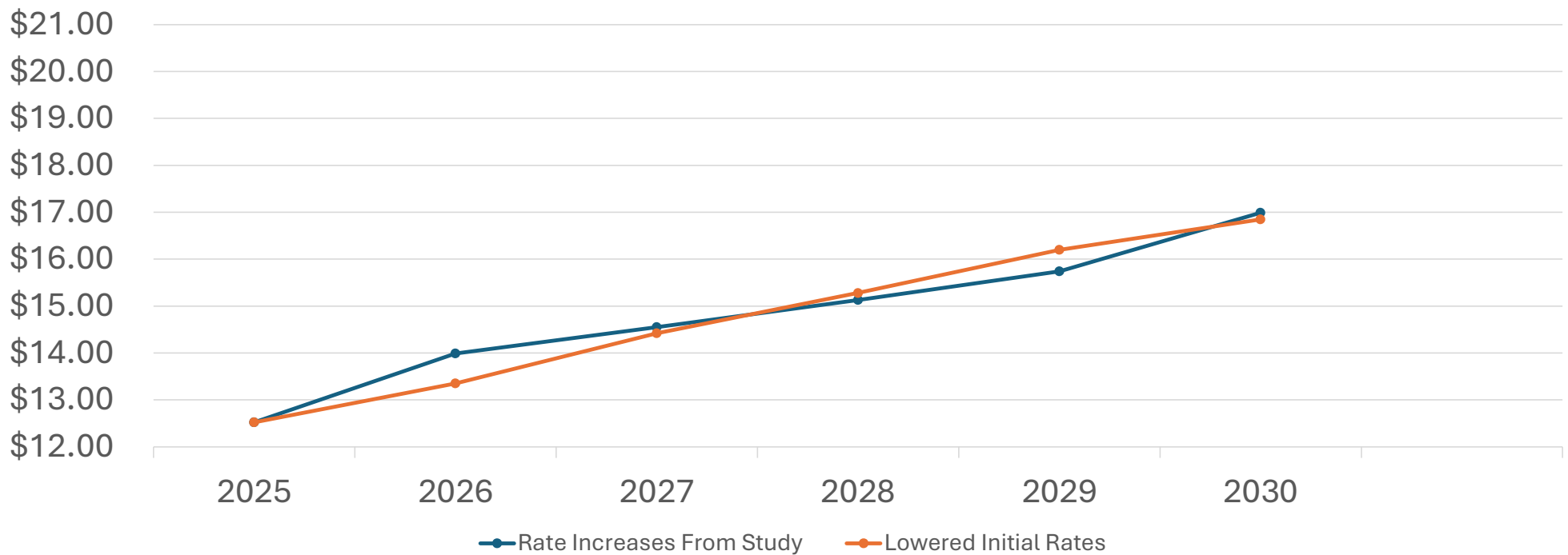
# Rate Adjustment Glide Path – Alternative 2

Monthly Cost Per Home



# Rate Adjustment Glide Path – Alternative 3

Monthly Cost Per Home





# Impact on Cash Balance

- AWWA Recommendation:
  - Cash balance = 1 year of O&M
- Alt 1:
  - 81-99% from 2026-2029; 100%+ from 2030-2035
- Alt 2:
  - 81-94% from 2026-2031, 100%+ from 2032-2035
- Alt 3:
  - 92-99% from 2026-2032, 100%+ from 2033-2035
- Notes:
  - All revised rate structures fall below City's historic cash balance levels and best practice recommendations for first several years
  - AWWA recommendation is conservative
  - Use of debt could flatten out cash flow demands



# Questions



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