

Hey Peg & Jamie -

I just tried to call. We were informed today by Axis Communications that there will be an increase in price by 6% due to Tariffs.

That price increase comes into effect June 1st. We have to order the products before that date to get the original pricing.

I know you have to bring it to the board and I apologize it took awhile to get you the estimate. With that being said if you do plan on doing the project I recommend signing within the next two weeks. Otherwise after that date unfortunately all our Axis estimates are invalid and we would have to adjust for the increase.

If you have any questions feel free to reach out.

Thanks!!

Will Kelley

Sales Executive, Complex Security
Solutions
