

SCHEDULE "A" Equipment Agreement

Agreement for:

City of Watertown  
106 Jones Street  
Watertown, WI 53094  
(920) 262-4000

Performed at:

City of Watertown  
100 S. Water St  
Watertown, WI 53094

Quantity	Description:	Part Number	List Per Unit	Discount	Cost
1	IP500 Extension Card Phone 2	700431778	\$ 263.00	25.0%	\$ 197.25
1	DuraFon Pro-HC Handset	DuraFon-Pro-HC	\$ 549.00	0%	\$ 549.00
1	4-line Base Unit for DuraFon Pro System	DuraFon-Pro-BU	\$ 1,199.00	0%	\$ 1,199.00
1	Installation Package, Shipping, Labor Warranty	2025CSI	\$ 1,564.50	25%	\$ 1,173.38

Estimate assumes all current cable is useable  
All work to be completed during normal business hours

**Solution Total** \$ **3,118.63**

**Convergent Solutions**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**City of Watertown**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

This agreement, if accepted, is to be governed by the "Terms and Conditions."

**SCHEDULE "A"**  
**Purchase Agreement**

**TERMS AND CONDITIONS**

**For Schedule "A" Equipment Agreement**

**1. Payment Terms**

- 50% payment is due at signing
- 40% payment is due when the installation process begins
- 10% payment is due upon cutover of system

Purchase price fully installed (exclusive of any conduit). Labor warranty for 1-year and parts warranty as defined on the Schedule A Equipment Agreement, provided all service work is performed solely by Convergent Solutions, Inc.

**2. Creation of a Security Interest, Acceleration**

Until such time as Buyer has paid the agreed purchase price, Seller hereby retains and Buyer hereby grants a purchase money security interest in the described equipment. In connection therewith, Buyer agrees to execute all instruments deemed necessary by Seller under applicable law to establish, maintain and continue perfected Seller's purchase money security interest in the equipment of others is protecting its rights in and to said equipment.

Upon Buyer's failure to perform any of its obligations under the Agreement, Convergent Solutions, Inc., at its option, and without notice to Buyer, may thereupon declare the entire amount of the unpaid balance immediately due and payable.

**3. Limited Warranty**

Seller hereby warrants that the installation of said equipment shall be performed in a workmanlike manner. Buyer's remedy under these warranties shall be the repair and replacement by Seller at Seller's expense of non-conforming equipment of parts thereof, unless, however, the equipment or any part thereof is damaged or rendered unserviceable as a result of Buyer's negligence or a connection to direct current, in which case this warranty and any duties and obligations of Seller arising there under shall terminate immediately. In no event shall Seller be liable for consequential damages or commercial losses arising out of a breach of any warranty or any other provision contained herein.

**4. Waiver, Amendment, Notice Termination**

Any waiver or rights hereunder or any amendment or requirement of notice or termination hereof shall not be effective unless made in writing and signed by the party against whom such waiver, amendment, notice or termination is sought to be enforced.

**5. Risk of Loss**

When the equipment or any portion thereof is delivered to the installation site, Buyer shall bear the risk of loss, and the risk of loss shall remain with the Buyer regardless of any breach by Seller of any provisions hereof.

**6. Tax Obligation**

Buyer will pay promptly when due all taxes, assessments and other charges levied or assessed by any governments or governmental agency upon the sale of the described equipment

**7. Assignment**

Buyer may not delegate its performance or assign its rights under this Agreement except upon the express written consent of Seller.

**8. Benefit**

This Agreement shall be binding upon, shall inure to the benefit of, and shall be enforceable, by each of the parties hereto, its successors and assigns, except as limited by Paragraph 6 above.

**9. Construction**

This writing constitutes the final expression of the agreement between the parties and is intended as a complete statement of the terms of the agreement. No course of prior dealing between the parties and no usage trade shall be relevant to supplement or explain any term used in this Agreement. Whenever a term defined by the Uniform Commercial Code (the "Code") is used in this Agreement, the definition contained in the Code is to control unless otherwise stated herein to the contrary. This Agreement has been finally accepted in the State of Wisconsin and shall be governed by the laws of the State of Wisconsin including the Code and its amendments as effective in the State of Wisconsin.

**10. Attorney's Fees**

Buyer shall pay to Seller all attorney's fees, court costs, and all other expenses, which may be incurred by Seller in enforcing, or attempting to enforce collection of agreed costs of the equipment and the installation thereof, or against any guarantors hereof, or with respect to any matters connected with the subject matter hereof.



## DuraFon PRO™-System

# DuraFon PRO™ Long-Range Industrial Cordless Phone Systems

The DuraFon PRO long-range cordless phone system is ideal for business and organizations with employees who conduct work on larger properties outside of a conventional office, where employees need to stay in constant contact with a main office or management team and where Wi-Fi or DECT phones can't reach.

The system complements virtually any existing telecommunications platform; it plugs right in to an existing PBX or IP-PBX phone system. Companies and organizations can start with a single base station and handset, expanding to add more as needed.

The DuraFon PRO system supports three ruggedized handset types: DuraFon PRO standard (telephone), DuraFon UHF-HC (telephone/2-way radio), and DuraWalkie (2-way radio). Mix and match handsets to provide appropriate functionality. All provide for long-range coverage areas, even without an intervening base station.

### Key Features:

- Up to 12 Floors In-Building Penetration
- Up to 250,000 sq. ft. of Facility Coverage
- Up to 3,000 Acres of Property/Open Land Coverage
- Multi-Line (4 Ports/Lines per Base Unit)
- Expandable to 8 Bases for 32 Total Lines/Ports
- Supports up to 90 DuraFon PRO, DuraFon UHF-HC, or DuraWalkie Handsets
- Works Behind any Analog Port (PBX, VOIP, PSTN, FXS or POTS)

### Users may include:

- Hotels/Resorts
- Schools, Colleges and Universities
- Sports Arenas or Stadiums
- Golf Courses
- Warehouses
- Expansive Agricultural Properties
- Industrial Plants
- Oil and Gas Fields
- Convention Centers
- Amusement Parks

