

Vendor	Quote Received On Time	Base Price	Trade-In Value	Delivery	Demo Discount	Add Ons	Total Cost
# 1	Yes	\$ 532,551.00	\$ 51,000.00	\$ -	\$ 16,500.00	\$ 10,257.00	\$ 475,308.00
# 2	Yes	\$ 566,250.00	\$ 35,000.00	\$ -	\$ -	\$ 9,738.65	\$ 540,988.65
# 3	Yes	\$ 515,777.00	\$ 60,000.00	\$ -	\$ -	\$ -	\$ 455,777.00
# 4	Yes	\$ 533,593.00	\$ 60,000.00	\$ -	\$ -	\$ -	\$ 473,593.00
# 5	Yes	\$ 646,232.00	\$ 85,000.00	\$ 2,895.00	\$ -	\$ -	\$ 564,127.00
# 6	Yes	\$ 526,652.00	\$ 45,000.00	\$ 2,895.00	\$ -	\$ -	\$ 484,547.00

Vendor	Score	Notes:
# 1	78	Best match to the spec. Demo discount is a plus. Great working relationship. Price is well withing budget
# 2	70	No eject body. Hose reel extends, but not as far as RNOW. Delivery summer of 2025. No front arrow board. Price is on the high end.
# 3	67	Great sales team. No eject body. No diagnostics on control panel. Not able to extend hose reel. Building a shop closer, but not available now.
# 4	65	Same as the other, but Triplex pump not single piston.
# 5	61	No eject body. Not able to extend hose reel. 11 Yards not 12. Delivery 2026. A 15% deposit required. Amber lights only.
# 6	62	Same as the other, and it's a demo unit.