

# The Drafty Cellar LLC

## Profit and Loss

January 2020 - December 2023

	JAN - DEC 2020	JAN - DEC 2021	JAN - DEC 2022	JAN - DEC 2023	TOTAL
Income					
Bar Sales	314,314.47	370,495.57	382,334.39	231,768.98	\$1,298,913.41
Grant/Loan		18,720.42			\$18,720.42
<b>Total Income</b>	<b>\$314,314.47</b>	<b>\$389,215.99</b>	<b>\$382,334.39</b>	<b>\$231,768.98</b>	<b>\$1,317,633.83</b>
Cost of Goods Sold					
Cost of Goods Sold	1,353.35	134.05	-195.00	870.85	\$2,163.25
Bar Supplies	5,181.88	13,116.15	4,990.50	4,271.47	\$27,560.00
Beer and Liquor	111,949.98	141,557.37	144,565.96	75,349.02	\$473,422.33
Food and Fare	12,252.90	4,976.47	9,000.74	5,620.95	\$31,851.06
Merchandise	514.81	2,916.62	1,183.75		\$4,615.18
<b>Total Cost of Goods Sold</b>	<b>131,252.92</b>	<b>162,700.66</b>	<b>159,545.95</b>	<b>86,112.29</b>	<b>\$539,611.82</b>
Shipping			36.00		\$36.00
<b>Total Cost of Goods Sold</b>	<b>\$131,252.92</b>	<b>\$162,700.66</b>	<b>\$159,581.95</b>	<b>\$86,112.29</b>	<b>\$539,647.82</b>
<b>GROSS PROFIT</b>	<b>\$183,061.55</b>	<b>\$226,515.33</b>	<b>\$222,752.44</b>	<b>\$145,656.69</b>	<b>\$777,986.01</b>
Expenses					
Advertising & Marketing	1,285.17	4,677.72	3,187.96	2,511.73	\$11,662.58
Sponsorship	1,128.00	2,117.92	1,485.00		\$4,730.92
<b>Total Advertising &amp; Marketing</b>	<b>2,413.17</b>	<b>6,795.64</b>	<b>4,672.96</b>	<b>2,511.73</b>	<b>\$16,393.50</b>
Ask My Accountant		1,850.00			\$1,850.00
Bank Charges & Merchant Fees	5,527.45	2,840.57	2,107.51	1,166.59	\$11,642.12
Car & Truck	23.16		42.52		\$65.68
Fuel			108.80	148.98	\$257.78
<b>Total Car &amp; Truck</b>	<b>23.16</b>		<b>151.32</b>	<b>148.98</b>	<b>\$323.46</b>
Contractors		1,950.00		1,900.00	\$3,850.00
Dues & subscriptions	963.61	790.18	10,092.64	5,665.99	\$17,512.42
Insurance	12,845.68	6,594.28	6,753.15	4,276.47	\$30,469.58
Job Supplies	106.85			133.84	\$240.69
Legal & Professional Services	4,184.71	4,690.00	6,689.00	4,020.00	\$19,583.71
Meals	2,469.14	814.76	1,268.94	160.39	\$4,713.23
Office Supplies & Software	8,401.64	1,945.47	219.94	288.35	\$10,855.40
Postage			24.00		\$24.00
<b>Total Office Supplies &amp; Software</b>	<b>8,401.64</b>	<b>1,945.47</b>	<b>243.94</b>	<b>288.35</b>	<b>\$10,879.40</b>
Payroll Taxes	724.59	2,286.64	10,672.00	7,135.63	\$20,818.86
Reimbursable Expenses				1,768.62	\$1,768.62
Rent & Lease	18,124.84	13,438.55	28,039.00	17,500.00	\$77,102.39
Repairs & Maintenance	1,138.80	2,481.30	2,648.22	1,060.57	\$7,328.89
Salaries & Wages	19,796.83	31,163.48	124,286.12	74,493.33	\$249,739.76
Payroll Expenses	57.00	6,377.02	684.00	517.00	\$7,635.02
<b>Total Salaries &amp; Wages</b>	<b>19,853.83</b>	<b>37,540.50</b>	<b>124,970.12</b>	<b>75,010.33</b>	<b>\$257,374.78</b>
Sale Taxes Paid		17,594.82	19,994.14	11,341.00	\$48,929.96
Supplies & Materials	2,210.12	2,339.23	1,472.35	1,423.62	\$7,445.32

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	JAN - DEC 2020	JAN - DEC 2021	JAN - DEC 2022	JAN - DEC 2023	TOTAL
Taxes & Licenses	889.00	2,726.11	1,019.18	934.00	\$5,568.29
Travel	830.09	1,744.24	1,962.82		\$4,537.15
Utilities	7,277.15	10,769.20	12,847.61	6,728.06	\$37,622.02
<b>Total Expenses</b>	<b>\$87,983.83</b>	<b>\$119,191.49</b>	<b>\$235,604.90</b>	<b>\$143,174.17</b>	<b>\$585,954.39</b>
NET OPERATING INCOME	<b>\$95,077.72</b>	<b>\$107,323.84</b>	<b>\$ -12,852.46</b>	<b>\$2,482.52</b>	<b>\$192,031.62</b>
Other Expenses					
Reconciliation Discrepancies	280.39				\$280.39
<b>Total Other Expenses</b>	<b>\$280.39</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$280.39</b>
NET OTHER INCOME	<b>\$ -280.39</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$ -280.39</b>
NET INCOME	<b>\$94,797.33</b>	<b>\$107,323.84</b>	<b>\$ -12,852.46</b>	<b>\$2,482.52</b>	<b>\$191,751.23</b>