

March 02, 2025

Watertown Fire Department
621 Bernard St.
Watertown, WI 53094

Dear Watertown Fire Department:

We are pleased to present our proposal for purchasing (1) E-One Cyclone Pumper as detailed in specifications 149178. Payment for the truck is due on completion at the REV production facility. Based on the current lead time of the truck, the estimated delivery to the dealership time is 1080 days. This proposal is valid for 30 calendar days.

- E-One Cyclone Pumper spec. 149178 dated 3/2/2026
- Pre-build trip to Ocala, FL, for three department members
- Final inspection trip to E-One factory, for three department members
- Performance Bond - Optional
- Pre-delivery inspection by Fire Service Inc.
- Delivery to Watertown, WI
- Up to three days of training at your facility
- Various extended warranties & Financing options upon request
- Sourcwell Contract 082025-RVG

The price for this unit, as specified at vehicle completion, is:

\$1,353,513

The price for this unit, as specified with a **100% Prepayment Rebate** (1050 Days), would be approximately (Includes \$5,405 Performance Bond):

\$1,358,918

Pre-Payment Rebate Available. 100% Prepayment will receive \$167.48 per day for the number of days money is held at E-One.

Approximate rebate projected if pre-paid 100% is \$175,850

Thank you for your interest in Fire Service, Inc., and E-One for this purchase consideration.

Sincerely,

Nathaniel L Heise

WI Sales Manager- Fire Service Inc.

Fire Service, Inc. Locations:

9545 N. Industrial Dr.
St. John, IN 46373

1719 S. Franklin Rd.
Indianapolis, IN 46239

105 S. Industrial Drive
Lake Mills, WI 53551

1743 Quincy Avenue
Naperville, IL 60540

1805 High Grove Ln.
Naperville, IL 60540