



PROUDLY SERVING - ARKANSAS - IOWA - KANSAS - MINNESOTA - MISSOURI - NEBRASKA - NORTH DAKOTA - OKLAHOMA - SOUTH DAKOTA - WISCONSIN

## QUOTATION

2429 S MILL STREET KANSAS CITY, KS 66103  
PHONE (913) 432-5002  
<http://www.midamsignal.com>

PREPARED FOR: Watertown Fire Dept

DATE: 4/22/2025

PREPARED BY: Steve Herbst

**Per Your Request: Cloud Based Opticom**

	QTY	EACH		TOTAL
Intersection	11	Miovision Opticom Priority (Int)	\$ 2,850.00	\$ 31,350.00
		Miovision Opticom Priority provides priority and preemption at the intersection, configuration, and analytics/reporting. (Miovision One Perpetual License)		
Intersection	11	Configuration, Intersections (SW Only)	\$ 150.00	\$ 1,650.00
Intersection	11	Miovision Core with IO Cable	\$ 3,595.00	\$ 39,545.00
		Miovision Core (NA). Provides wireless connectivity, telemetry, and alert capabilities. Includes Core device, advanced antenna, cables, and power adaptor.		
Intersection	1	Installation	4,000.00	\$4,000.00
		Total		\$76,545

Vehicle	13	Miovision Opticom Vehicle	\$ 3,150.00	\$ 40,950.00
		Miovision Opticom Vehicle provides real-time telematics priority/preemption solutions, integrating seamlessly with existing fleet hardware and cloud solutions, and 3rd party devices and cloud providers. (Miovision One Perpetual License)		
Vehicle	13	Vehicle Software-only Configurations	\$ 150.00	\$ 1,950.00
		Total	\$	42,900.00

**TOTAL: \$ 119,445.00**

Terms: Net 30 days from date of invoice, or as approved by Mid American Signal Credit Department.

An interest charge, as permitted by law, may be assessed on accounts unpaid after 30 days.

Quotation is valid for 60 days, with delivery 4-6 weeks after receipt of order.

Quotation is based upon quantities shown, any changes can be subject to price adjustment.

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