



## BOARD OF SUPERVISORS OF FAUQUIER COUNTY

10 HOTEL STREET  
WARRENTON, VIRGINIA 20186

Tel: (540) 422-8020

Fax: (540) 422-8022

[bos@faquiercounty.gov](mailto:bos@faquiercounty.gov)

March 24, 2026

Warrenton Town Council  
21 Main Street  
Warrenton, VA 20186

Dear Members of the Warrenton Town Council,

On behalf of the Fauquier County Board of Supervisors, we write to you with respect and appreciation for your continued partnership in serving the residents and businesses of Warrenton and the broader County community. We humbly request your support in the redevelopment of the Warren Green Building.

Over the past several years, the Board of Supervisors has carefully considered the future of the Warren Green property. Since 2021, we have explored options for its use, guided by a commitment to responsible stewardship and the evolving economic needs of our community. In 2024, we initiated a more formal process to evaluate how this property might best serve the public moving forward.

After thoughtful deliberation, we have chosen to pursue the sale and redevelopment of the Warren Green Building with the intention of returning it to productive economic use. This decision reflects a set of guiding principles: preserving the historic character of the property, strengthening the local economy, supporting small businesses, and ensuring long-term sustainability for both the Town and the County. At present, the property does not generate revenue and remains underutilized. We believe that returning it to private-sector stewardship, particularly as a boutique hotel and hospitality destination, offers the greatest opportunity to realize its full potential while honoring its historic role.

We also believe the economic benefits of this project are both meaningful and measurable. Based on current estimates, redevelopment could generate approximately \$90,000 annually in real estate tax revenue and an additional \$25,000 in personal property tax revenue. Most significantly, the Town of Warrenton could receive more than \$200,000 annually in transient occupancy tax revenue, assuming a conservative 50–75% occupancy rate. Additional revenues would include BPOL taxes and increased food and beverage tax receipts driven by greater activity at local restaurants and retailers. Beyond these direct revenues, the project is

Warrenton Town Council  
March 24, 2026  
Page 2

expected to create jobs and stimulate broader economic activity by encouraging visitors to stay longer and engage more fully with the Town's businesses.

We believe this project represents a meaningful opportunity to attract visitors and serve as a catalyst for economic development in downtown Warrenton. We remain committed to working collaboratively and transparently with the Town Council to ensure this effort reflects our shared goals and benefits the entire community.

Thank you for your time, your partnership, and your thoughtful consideration.

Respectfully,



Kevin T. Carter  
Chairman

cc: Fauquier County Board of Supervisors