

# GENERAL EXCAVATION, INC.

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April 26, 2024

**TOWN OF WARRENTON**  
**21 Main Street**  
**Warrenton, VA 20186**

Attention: Warrenton Town Council  
Re: Broadview Avenue Safety Improvements Project  
Subject: Daytime Work Request

Members of the Town Council:

Thank you for taking the time to review this proposal. We would like to begin with a brief introduction to General Excavation, Inc. (GEI) and our history with Fauquier County. General Excavation is a full-service general / prime contractor specializing in heavy highway and utility construction, with completed projects ranging from \$100,000 to over \$29 Million. Located in Opal, GEI has been a part of the Fauquier County Community for more than 30 years. In this time, we have been involved in the development of many projects within Fauquier County and The Town of Warrenton, most recently as the prime contractor for the construction of the Timber Fence Trail Phase 1 project completed in 2021.

The Broadview Avenue Project immediately captured GEI's attention after being announced through VDOT and we were excited to be named the low-bidder and awarded a contract. This is a project that not only fits well within General Excavation's preferred contract value and range of capabilities, but also allows us the opportunity to showcase our work within our community.

We recognized that maintaining traffic and protecting pedestrians were essential aspects of our plan when we submitted our bid for this project, which is why we have chosen Kyle Finch as the Project Superintendent. Mr. Finch is an experienced Project Superintendent who has handled many complex traffic control situations, such as working on interstates and heavily trafficked intersections. With his skilled leadership, we are confident that our capable team will deliver effective and professional traffic control solutions, with minimal interference to the flow of traffic throughout the project.

General Excavation acknowledges the Town of Warrenton's concerns about allowing work during the day on Broadview Avenue, given the high traffic and business activity. However, we believe that the team we have assigned to the project can manage traffic effectively with minimal impacts on businesses and pedestrians. Our purpose for this proposal is not to ask for unrestricted permission to work on the project during the day in its entirety, but rather a request for the Town Council to consider giving us a trial period for daytime work. The benefits of daytime operations, especially in terms of the safety of both construction crews and the public, as well as potential improvement in efficiency, far outweigh the advantages of nighttime work.

There are sections of the project that will still require nighttime operations. For instance, much of the work at the intersection of Broadview Avenue and Frost/Waterloo Avenue, as well as the concrete islands at the entrance to Hospital Drive will have to be done at night to prevent traffic congestion. In situations where nighttime work activities are inevitable, GEI and our subcontractors will adhere to all industry best practices of to ensure the highest safety standards possible for all project staff, including GEI & our subcontractors, The Town of Warrenton, VDOT and the travelling public.

As a member of the community, General Excavation has a vested interest in maintaining a positive relationship with The Town of Warrenton, local business owners and the public. Safety will always be our number one concern, but returning the project to an unobstructed travel way in the interests of all affected by the project will be a primary focus during construction. We firmly believe that working during the day will accelerate the project timeline. A proposal providing the reasoning behind our request to perform daytime work has been provided in addition to this letter. Please review and feel free to ask any questions you may have. This project will require collaboration from everyone involved and we are eager to hear your thoughts and receive your feedback.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark Rowles". The signature is fluid and cursive, with the first name "Mark" being more prominent than the last name "Rowles".

Mark Rowles  
Project Manager  
General Excavation, Inc.