

Walton County Department Agenda Request

Department Name: **Walton County Sheriff's Office**

Department Head/Representative: **Kim McCord**

Meeting Date Request: **09/02/2025**

Has this topic been discussed at past meetings? **No**

If so, When?

TOPIC: **Axon Enterprise, Inc.**

Wording For Agenda: **Service Agreement with Axon (Interview Rooms) for New Jail**

This Request: **Informational Purposes Only** Needs Action by Commissioners* **Yes**

*What action are you seeking from the Commissioners? **Acceptance**

Department Comments/Recommendation:

Additional Documentation Attached? **Copy of Agreement**

Is review of this request or accompanying documentation by the County Attorney required? **Yes**

If so, has a copy of the documentation been forwarded to County Attorney? **Yes**

Date forwarded to County Attorney: **08/23/2025**

Has the County Attorney review been completed? **No, Agreement is currently being reviewed as of 08/25/2025 - Agreement subject to county attorney's final review and approval**

If this request involves the expenditure of county funds, please answer the following:

Approved in current budget?

Budget information attached?

Comments:

Purchasing Department Comments:

County Attorney Comments:

Chairman's Comments:



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-734893-45873JV

Issued: 08/04/2025

Quote Expiration:

Estimated Contract Start Date: 10/01/2025

Account Number: 110958

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Walton County Sheriff's Office - GA 1425 S Madison Ave Monroe, GA 30655-2815 USA	Walton County Sheriff's Office - GA 303 S HAMMOND DR MONROE GA 30655-2904 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Josh Vance Phone: 770-855-7935 Email: jvance@axon.com Fax:	Scott Whisnart Phone: 770-267-0887 Email: scott.whisnart@co.walton.ga.us Fax: (770) 266-1500

Quote Summary

Program Length	60 Months
TOTAL COST	\$78,593.12
ESTIMATED TOTAL W/ TAX	\$78,593.12

Discount Summary

Average Savings Per Year	\$146.86
TOTAL SAVINGS	\$734.28

Payment Summary

Date	Subtotal	Tax	Total
Sep 2026	\$19,648.28	\$0.00	\$19,648.28
Sep 2027	\$19,648.28	\$0.00	\$19,648.28
Sep 2028	\$19,648.28	\$0.00	\$19,648.28
Sep 2029	\$19,648.28	\$0.00	\$19,648.28
Total	\$78,593.12	\$0.00	\$78,593.12

Quote Unbundled Price: \$79,327.40
 Quote List Price: \$79,327.40
 Quote Subtotal: \$78,593.12

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	60		\$28.21	\$22.57	\$1,354.08	\$0.00	\$1,354.08
50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	60		\$1,500.00	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00
50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	1	60		\$32.98	\$26.38	\$1,583.04	\$0.00	\$1,583.04
50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	1	60		\$1,750.00	\$1,750.00	\$1,750.00	\$0.00	\$1,750.00
50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	60		\$1,750.00	\$1,750.00	\$3,500.00	\$0.00	\$3,500.00
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	60		\$111.75	\$111.75	\$13,410.00	\$0.00	\$13,410.00
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	8	60		\$111.75	\$111.75	\$53,640.00	\$0.00	\$53,640.00
A la Carte Warranties									
101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	4			\$464.00	\$464.00	\$1,856.00	\$0.00	\$1,856.00
Total							\$78,593.12	\$0.00	\$78,593.12

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	10/01/2025	09/30/2030
A la Carte	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	10/01/2025	09/30/2030
A la Carte	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	10/01/2025	09/30/2030
A la Carte	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	1	10/01/2025	09/30/2030
A la Carte	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	1	10/01/2025	09/30/2030
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	10/01/2025	09/30/2030
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	8	10/01/2025	09/30/2030

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	4		

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1425 S Madison Ave	Monroe	GA	30655-2815	USA

Payment Details

Sep 2026					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 2	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	4	\$464.00	\$0.00
Year 2	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	\$375.00	\$0.00
Year 2	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$338.52	\$0.00
Year 2	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	1	\$437.50	\$0.00
Year 2	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$875.00	\$0.00
Year 2	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	1	\$395.76	\$0.00
Year 2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	8	\$13,410.00	\$0.00
Year 2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$3,352.50	\$0.00
Total				\$19,648.28	\$0.00

Sep 2027					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 3	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	4	\$464.00	\$0.00
Year 3	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	\$375.00	\$0.00
Year 3	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$338.52	\$0.00
Year 3	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$875.00	\$0.00
Year 3	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	1	\$437.50	\$0.00
Year 3	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	1	\$395.76	\$0.00
Year 3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$3,352.50	\$0.00
Year 3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	8	\$13,410.00	\$0.00
Total				\$19,648.28	\$0.00

Sep 2028					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 4	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	4	\$464.00	\$0.00
Year 4	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	\$375.00	\$0.00
Year 4	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$338.52	\$0.00
Year 4	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	1	\$437.50	\$0.00
Year 4	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$875.00	\$0.00
Year 4	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	1	\$395.76	\$0.00
Year 4	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$3,352.50	\$0.00
Year 4	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	8	\$13,410.00	\$0.00
Total				\$19,648.28	\$0.00

Sep 2029					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 5	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	4	\$464.00	\$0.00
Year 5	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	\$375.00	\$0.00

Sep 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$338.52	\$0.00	\$338.52
Year 5	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$875.00	\$0.00	\$875.00
Year 5	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	1	\$437.50	\$0.00	\$437.50
Year 5	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	1	\$395.76	\$0.00	\$395.76
Year 5	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$3,352.50	\$0.00	\$3,352.50
Year 5	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	8	\$13,410.00	\$0.00	\$13,410.00
Total				\$19,648.28	\$0.00	\$19,648.28

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

8/4/2025

