

Walton County Department Agenda Request

Department Name: **Walton County Sheriff's Office**

Department Head/Representative: **Kim McCord**

Meeting Date Request: **11/04/2025**

Has this topic been discussed at past meetings? **No**

If so, When?

TOPIC: Motorola 5 year Agreement for cameras and body cams

Wording For Agenda: Motorola 5 year Agreement for cameras and body cams

This Request: Informational Purposes Only Needs Action by Commissioners* Yes

***What action are you seeking from the Commissioners? Acceptance**

Department Comments/Recommendation:

Additional Documentation Attached? **Copy of Quote, Pricing Summary and Payment Terms**

Is review of this request or accompanying documentation by the County Attorney required? **Yes**

If so, has a copy of the documentation been forwarded to County Attorney? **Yes**

Date forwarded to County Attorney: **10/24/2025**

Has the County Attorney review been completed? **No, pending CA approval once full agreement/contract is received from Motorola Solutions**

If this request involves the expenditure of county funds, please answer the following:

Approved in current budget? **Yes, Year 1, payment 1 is in the FY26 budget**

Budget information attached?

Comments: **Year 1, payment 2 and Years 2-5 will be requested in future budgets FY27-FY30**

Purchasing Department Comments:

County Attorney Comments:

Chairman's Comments:

Cameras



Motorola Solutions, Inc.

Tel. +1 847 576 5000
Fax +1 847 538 6020

To: Motorola Solutions, Inc. ("Motorola")
500 W. Monroe St.
Chicago, IL 60661

Re: Walton County Sheriff's Office (WALTON COUNTY) / QUOTE-3262761

Contract Name / Number: Walton County Sheriff's Office (WALTON COUNTY) / MCN: 1012319902

This Notice to Proceed (NTP) serves as authorization for Motorola Solutions to place an order and invoice for the communication equipment and services as referenced on QUOTE-3262761 dated 8/22/2025 for the purchase price of \$856,613.00 subject to the terms and conditions of GA Sourcewell.

Year 1-

Payment 1- \$165,260.50 (Due NET 30 Days)
Payment 2- \$165,260.50 (Due July 1, 2026)

Year 2- \$131,523.00 (Due July 1, 2027)

Year 3- \$131,523.00 (Due July 1, 2028)

Year 4- \$131,523.00 (Due July 1, 2029)

Year 5- \$131,523.00 (Due July 1, 2030)

Total 5 Year Contract Amount is \$856,613.00. This contract runs through Jun 30th, 2031.

Walton County Sheriff's Office (WALTON COUNTY) agrees to pay Motorola Solutions "Net 30 days from receiving an invoice" for the equipment and services.

Customer affirms that execution of this Agreement is the only Notice to Proceed that Motorola will receive for the term of this Agreement. Customer affirms funding has been encumbered for this order in accordance with applicable law and will pay all proper invoices as received from Motorola solely against this Agreement.

Unless otherwise agreed upon in writing, invoices will be billed based on equipment shipped, services rendered, and standard payment terms and milestones. Once billed, invoices shall be sent and emailed to the Customer at the following address: PLEASE PROVIDE ADDRESS BELOW.

Invoices should reference QUOTE-3262761 to Walton County Sheriff's Office (WALTON COUNTY) and be sent to Walton County Sheriff's Office (WALTON COUNTY) at the address listed below: : PLEASE PROVIDE ADDRESS BELOW.

The Equipment will be shipped to the Customer at the following address: : PLEASE PROVIDE ADDRESS BELOW.

The ultimate destination address (if different from the ship to above) where the Equipment will be delivered to Customer is: PLEASE PROVIDE ADDRESS BELOW.

The customer may change shipment information by giving written or electronic notice to Motorola. If you have any questions regarding this order, please feel free to contact Col. Scott Whisnant at 678-618-6514 or scott.whisnant@co.walton.ga.us.

Sincerely yours,

Signature: SB
Name: Keith Brooks
Title: Sheriff

Date: 10/21/2025



Cameras

Walton County Sheriff's Office
QUOTE-3262761
(29) V700, (29) Sierra Wireless
V7I

Billing Address:
WALTON COUNTY SHERIFFS
DEPT
303 S HAMMOND DR STE 330
MONROE, GA 30655
US

Quote Date: 08/22/2025
Expiration Date: 10/21/2025
Quote Created By:
Brian Hoey
Sr. Account Executive
Brian.Hoey@
motorolasolutions.com
(704) 516-5935

End Customer:
WALTON COUNTY SHERIFFS DEPT
Colonel Scott Whisnant
scott.whisnant@co.walton.ga.us

Contract: 36874 - SOURCEWELL MOBIL
VIDEO-101223-MOT
AGREEMENT: WG AGREEMENT

Line #	Item Number	Description	Qty	Term	Refresh Durat
<u>Video as a Service</u>					
1	AAS-M5-3CAM-BWC	M500 3-CAMERA IN-CAR SYSTEM WITH BODY WORN CAMERA AND VIDEO MANAGER EL CLOUD- 5 YEARS VIDEO-AS-A-SERVICE	32	5 YEAR	
2	WGB-0178AAS	VIDEO EQUIPMENT, V700 USB DESKTOP DOCK VAAS	32		
3	WGB-0708A	M500 ICV SYSTEM W/RCAM, V300 WIFI DOCK	32		
4	WGC02001-VAAS	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE PER BODY WORN CAMERA VAAS*	32	5 YEAR	
5	LSV07S03512A	ESSENTIAL SERVICE W/ACC DMG AND ADV REPLACEMENT - V700	32	5 YEAR	
6	SWV07503593A	BODY WORN CAMERA SOFTWARE ENHANCEMENTS	32	5 YEAR	
7	WGP02798-KIT	V700 MAGNETIC MOUNT WITH BWC BOX	32		
8	AAS-BWC-USB-DOC	V300/V700 USB CHARGE/UPLOAD DOCK - VIDEO-AS-A-SERVICE	32	5 YEAR	
9	WGP02950	V700 BATTERY, 3.8V, 4180MAH, REMOVABLE	32		



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



Line #	Item Number	Description	Qty	Term	Refresh Durat
10	WGC02003-VAAS	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE FOR IN-CAR VIDEO SYSTEM PER ADDITIONAL CAMERA VAAS*	32	5 YEAR	
11	WGW00502	M500 EXTENDED WARRANTY	32	5 YEAR	
12	WGC02002-VAAS	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE PER IN-CAR VIDEO SYSTEM WITH 2 CAMERAS VAAS*	32	5 YEAR	
13	WGB-0138AAS	TRANSFER STATION, 8 SLOTS, FOR V300/V700 VAAS	4		
14	LSV07S05139A	HARDWARE REPAIR - TRANSFER STATION / SMARTDOCK	4	5 YEARS	
15	AAS-BWC-XFS-DOC	V300/V700 TRANSFER STATION - VIDEO-AS-A-SERVICE	4	5 YEARS	
16	WGB-0741A	V700 BODY WORN CAMERA FIRSTNET READY	32		3 YEAR
17	WGW00122-301	MOBILE VIDEO DEPLOYMENT SERVICES	45904		
18	WGW00121	IN-CAR SYSTEM INSTALLATION (PER UNIT CHARGE)	53		
19	WGP02225-130-KIT2	BRKT4RE DISP/VISTA/CAMVR POST 2020+EXPL	29		
Sierra Wireless Devices					
20	WSWA-1104789	XR80 5G ROUTER WIFI 1-YEAR AIRLINK COMPL	32		
21	WSWA-6001444	ANT SHKFIN10IN1,5G/ LTE,GNSS,WIFIBLK	32		
22	WSWA-9010394	UPGRADE AIRLINK COMPLETE TO 5 YEARS XR80	32		
23	WSWA-6001350	MOUNTING BRACKET FOR XR80/90	32		
Investigative LPR Applications					
24	VS-VM-HS	SOFTWARE, VEHICLEMANAGER HOSTED SUBSCRIPTION*	1	5 YEAR	
25	VS-CD-HS	SOFTWARE, COMMERCIAL DATA SUBSCRIPTION	1	5 YEAR	
26	ACC-SFT-ENBL	ACCOUNT/SOFTWARE ENABLEMENT	1		
Video as a Service					

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QUOTE-3262761
Walton County Sheriff's Office: (2
M500V700, (29) Sierra Wireless, (5
V700

Line #	Item Number	Description	Qty	Term	Refresh Durat
27	AAS-BWC-5YR-001	BODY WORN CAMERA AND VIDEO MANAGER EL CLOUD - 5 YEARS VIDEO-AS-A-SERVICE	55	5 YEAR	
28	WGB-0178AAS	VIDEO EQUIPMENT, V700 USB DESKTOP DOCK VAAS	55		
29	WGC02001-VAAS	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE PER BODY WORN CAMERA VAAS*	55	5 YEAR	
30	WGB-0741A	V700 BODY WORN CAMERA FIRSTNET READY	55		3 YEAR
31	LSV07S03512A	ESSENTIAL SERVICE W/ACC DMG AND ADV REPLACEMENT - V700	55	5 YEAR	
32	SWV07S03593A	BODY WORN CAMERA SOFTWARE ENHANCEMENTS	55	5 YEAR	
33	WGP02798-KIT	V700 MAGNETIC MOUNT WITH BWC BOX	55		
34	AAS-BWC-USB-DOC	V300/V700 USB CHARGE/UPLOAD DOCK - VIDEO-AS-A-SERVICE	55	5 YEAR	
35	WGP02950	V700 BATTERY, 3.8V, 4180MAH, REMOVABLE	55		
36	WGB-0142AAS	VIDEO EQUIPMENT, V700 WIFI BASE FOR 4RE VAAS	44		
37	AAS-BWC-WIF-DOC	V300/V700 WIFI CHARGE/UPLOAD DOCK - VIDEO-AS-A-SERVICE	44	5 YEAR	
VideoManager EL or EX: Video Evidence Management					
38	WGC01013	VIRTUAL UPLOAD APPLIANCE*	1	5 YEAR	
LPR Integrations and Parking					
39	WGS00222	M500 BASIC ALPR VAAS	2	5 YEAR	
Investigative LPR Applications					
40	VS-VM-HS	SOFTWARE, VEHICLEMANAGER HOSTED SUBSCRIPTION*	1	5 YEAR	
41	ACC-SFT-ENBL	ACCOUNT/SOFTWARE ENABLEMENT	1		
VideoManager EL or EX: Video Evidence Management					
42	WGC02002	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE PER IN-CAR VIDEO SYSTEM WITH 2 CAMERAS*	32	6 MONTHS	



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Line #	Item Number	Description	Qty	Term	Refresh Durat
43	WGC02001	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE PER BODY WORN CAMERA*	87	6 MONTHS	
44	WGC02003	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE FOR IN-CAR VIDEO SYSTEM PER ADDITIONAL CAMERA*	32	6 MONTHS	
Subtotal					\$1,257,851.65
Total Discount Amount					Expiration Date 11/14/2025 \$401,237.65
Grand Total					\$856,614.00(USD)

The services proposed will run through 6/30/2031.

Payment Plan:

Year 1 - *Cameras*

Payment 1 - \$165,260.50 (NET 30) *FY26*

Payment 2 - \$165,260.50 (Payment due 7/1/2026) *FY27*

Year 2 - \$131,523.00 *FY27*

Year 3 - \$131,523.00 *FY28*

Year 4 - \$131,523.00 *FY29*

Year 5 - \$131,523.00 *FY30*

Total: \$856,613.00

95K

558K
475K





Pricing Summary

	Payment Term	Upfront Sale Price
Upfront Costs*		\$124,039.82
Upfront Subscription Fee		
Video as a Service	Annually	\$112,507.83
Investigative LPR Applications	Annually	\$17,242.68
VideoManager EL or EX: Video Evidence Management	Annually	\$76,053.13
LPR Integrations and Parking	Annually	\$677.88
Sub Total:		\$330,521.34
Year 2 Subscription Fee		
Video as a Service	Annually	\$112,507.83
Investigative LPR Applications	Annually	\$17,242.68
VideoManager EL or EX: Video Evidence Management	Annually	\$1,094.77
LPR Integrations and Parking	Annually	\$677.88
Year 3 Subscription Fee		
Video as a Service	Annually	\$112,507.83
Investigative LPR Applications	Annually	\$17,242.68
VideoManager EL or EX: Video Evidence Management	Annually	\$1,094.77
LPR Integrations and Parking	Annually	\$677.88
Year 4 Subscription Fee		
Video as a Service	Annually	\$112,507.83
Investigative LPR Applications	Annually	\$17,242.68
VideoManager EL or EX: Video Evidence Management	Annually	\$1,094.77
LPR Integrations and Parking	Annually	\$677.88
Year 5 Subscription Fee		

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Video as a Service	Annually	\$112,507.83	\$112,507.83
Investigative LPR Applications	Annually	\$17,242.68	\$17,242.68
VideoManager EL or EX: Video Evidence Management	Annually	\$1,094.77	\$1,094.77
LPR Integrations and Parking	Annually	\$677.88	\$677.88
Sub Total:			\$526,092.66
Grand Total System Price (Inclusive of Upfront and Annual Costs)			\$856,614.00

**Upfront costs include the cost of Hardware, Accessories and Implementation, where applicable.*

Notes:

- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.
- Additional information is required for one or more items on the quote for an order.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.
- Unless otherwise noted in this quote / order, installation of equipment is not included.



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