

TOWN OF UPPER MARLBORO 457(B) GOVERNMENTAL PLAN

Proposal Summary

This summary outlines the estimated annualized cost payable by the Plan with respect to the first year of the contract based on the assumptions shown below. It is for illustration purposes only and is not a legally binding agreement.

Any change in these assumptions may result in a change to the *Estimated Annual Plan Costs* below. Additional fees may apply for certain features or services individually elected by the participants.¹

ASSUMPTIONS

Total number of participants with account balances	15
Total number of eligible employees	N/A
Total recurring contributions	\$100,000
Total external transfer amount	\$25,000

Additional Notes

- Contribution allocation instructions will be submitted electronically using a submission method acceptable to John Hancock.

ESTIMATED ANNUAL PLAN COSTS (Asset-based + Dollar-based)

Asset-based	Current *	After Waiver *
Investment Services	0.18%	0.18%
Plan services	1.08%	1.08%
Total:	1.26%	1.26%

Dollar-based**	Current *	After Waiver *
Plan services	\$4.00/month	\$0.00/month
Total:	\$4.00/month	\$0.00/month

The fee shown is based on an annual dollar based contract-level charge that has been converted to a per month per participant charge based on the number of participants shown in the Assumptions section of this agreement.

An annual administration fee of \$1,000.00 will be applied to this contract. The administration fee is converted to a monthly amount and deducted prorata from participant accounts at the end of each month. See the *Supplemental Information Guide* for complete details.

* Important Information

Some charges vary over time and are waived once certain conditions are met. The amounts shown in the Current column above will reduce as described below:

- The dollar-based contract-level charge reduces by \$4.00 per month per participant when the average balance per participant is \$50,000 or more at any contract anniversary.

The "After Waiver" column reflects the estimated annual plan costs if all waivers have taken effect.

**Dollar-based costs are in addition to asset-based costs and are calculated described in the *Recordkeeping Agreement*.

Details of Estimated Annual Plan Costs

The estimated annual plan costs shown in the preceding summary cover the following items.

The cost for these items may fluctuate based on a variety of factors. For full details, see the *Recordkeeping Agreement (RKA)* and *Supplemental Information Guide*.

Core Plan Costs

Included in the Expense Ratios

Investment Services (asset-based)	
Underlying fund net cost	0.18%
Total average expense ratio:	0.18%

Contract-level charges

Plan Services (asset-based)	
John Hancock required revenue	0.51%
John Hancock TPA Program	0.05%
Financial representative services	0.50%
Wilshire 3(21) Adviser Services	0.02%
Total asset based charges:	1.08%

Plan Services (dollar-based) **	
John Hancock required revenue	\$1,000.00/annual

Emerging Plan Required Revenue – Subject to Waivers

The following fees are in addition to the Core Plan Costs listed above. These fees are waived when the conditions listed in the Important Information on the preceding page are met.

Contract-level charges

Plan Services (dollar-based) **	
John Hancock required revenue	\$4.00/month

**Dollar-based costs are in addition to asset-based costs and are calculated described in the *Recordkeeping Agreement*. See the Details of Charges and Fees section of the *Supplemental Information Guide* for additional information.

Selected Investment Options

The following chart lists the investment options (Funds), and their corresponding Expense Ratios (ER's), that have been currently selected for the contract based on a sample lineup that is provided to all plans of a similar size, unless the Plan's advisor or the Plan Sponsor has directed John Hancock to present another lineup. The Funds selected below do not constitute legal or investment advice to you, your Plan or its participants by John Hancock.

The Average Expense Ratio is determined based on a simple average of the Expense Ratios for the Funds listed below and may vary depending on your final Fund selections.

The Expense Ratios (ER's) shown for the Funds are based on Signature Menu. They are effective as of June 30, 2022 and reflect the sub-account charges as of the proposal print date. Some Funds are marked with a "*". In these cases, the underlying fund (the mutual fund, collective trust, or exchanged traded fund ("ETF") in which the Fund invests) has either waived a portion of, or capped, its fees. The Expense Ratio shown reflects the net expense ratio of the underlying fund after such expense waiver or cap. Please see the *Investment Comparative Chart (ICC)* for details.

Investment Option	Fund Manager	Expense Ratio
• DFA US Large Cap Value Fund	DFA	0.22%
• 500 Index Fund	John Hancock	0.05%
• Capital Appreciation Fund	Jennison	0.48%
TIAA-CREF Small-Cap Blend Index Fund	TIAA-CREF	0.05%
• DFA International Value Fund	DFA	0.29%
Fidelity International Index Fund	Fidelity	0.04%
Vanguard International Growth Fund	Vanguard	0.32%
• Northern Emerging Markets Equity Index Fund	Northern Trust	0.14%
• BlackRock LifePath Index 2065 Fund	BlackRock	0.09%
• BlackRock LifePath Index 2060 Fund	BlackRock	0.09%
• BlackRock LifePath Index 2055 Fund	BlackRock	0.09%
• BlackRock LifePath Index 2050 Fund	BlackRock	0.09%
• BlackRock LifePath Index 2045 Fund	BlackRock	0.09%
• BlackRock LifePath Index 2040 Fund	BlackRock	0.09%
• BlackRock LifePath Index 2035 Fund	BlackRock	0.09%
• BlackRock LifePath Index 2030 Fund	BlackRock	0.09%
• BlackRock LifePath Index 2025 Fund	BlackRock	0.09%
• BlackRock LifePath Index Retirement Fund	BlackRock	0.09%
John Hancock Stable Value Fund	John Hancock	0.42%
• Total Bond Market Fund	John Hancock	0.08%
DFA Inflation-Protected Securities Fund	DFA	0.11%
• Federated Hermes Institutional High Yield Bond Fund	Federated Hermes	0.45%
American Funds Capital World Bond Fund	American Funds	0.48%

Average Expense Ratio 0.18%

For full details on Expense Ratios of the Funds available in Signature Menu see the *Investment Comparative Chart (ICC)*.

Supplemental Information

Underlying Fund Net Cost

The Underlying Fund Net Cost represents the amount paid for investment management or advisory services, and for operational and/or other expenses of the underlying fund. It is determined by deducting the amount of "Revenue from underlying fund (12b-1, STA, Other)" paid to John Hancock from the expense ratio of the underlying fund. The underlying fund expense ratio is determined by the underlying mutual fund, collective trust, or ETF, and reported in their annual reports, prospectuses, or trust documents. The Underlying Fund Net Cost is included in the Average Expense Ratio that constitutes part of the *Estimated Annual Plan Costs* stated above. See the *RKA* and *Supplemental Information Guide* for details.

John Hancock's Required Revenue

- This represents the estimated revenue required to pay for the recordkeeping services that John Hancock provides to your Plan and participants, based on your Plan's characteristics and attributes. This is equal to the sum of the John Hancock required revenue charges listed in both the Core Plan Costs and Emerging Plan Required Revenue sections. See the *RKA* and *Supplemental Information Guide* for details.

John Hancock TPA Program

The compensation received by John Hancock under the contract includes an amount that is used by the company to fund the John Hancock TPA Program. See the *John Hancock TPA Program* section of the *RKA* for details.

Financial Representative Compensation

The following compensation is payable to your Financial Representative for the duration of your relationship with this Financial Representative. Compensation chargeback may apply (e.g., depending on the type, timing, date of withdrawal or the distribution event, etc.). Please contact your John Hancock representative for such rules and details.

Compensation based on Assets

As a % per annum of assets0.50%

¹ The following charges are only applicable if a participant elects the service:

- For charges related to Participant Service Fees, see the *John Hancock Required Revenue* section of the *RKA*

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