



Proposal Prepared For

Town of Upper Marlboro
14211 SCHOOL LN
UPPER MARLBORO MD 20772
dbond@uppermarlboromd.gov
(301) 509-4756



Your Vehicle's Cash Price

MSRP / Market Value	\$58,915.00
Waldorf Ford Savings	-\$1,845.00
Adjusted Selling Price	\$57,070.00
Snow Plow	\$9,600.00
Salt Spreader	\$7,895.00
Sales Sub Total	\$74,565.00
State Tax	\$4,898.66
Doc Fee	\$799.00
Registration Fee	\$694.50
Final Price	\$80,957.16

2026 Ford Super Duty F-250 SRW

WD34778 · 1FT7W2BA4TED34778

Trim	CREW CAB XL 4WD
Exterior	Oxford White
Interior	Medlum Dark Slate
Miles	0

Your Sales Consultant



Hector Rodriguez
hrodriguez@drivewaldorfford.com
(240) 427-1348

Guest Signature

Manager Signature



January 22, 2026 10:01 AM

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Your Vehicle's Cash Price

MSRP / Market Value	\$44,680.00
Waldorf Ford Savings	-\$3,961.00
Adjusted Selling Price	\$40,719.00
Sales Sub Total	\$40,719.00
State Tax	\$2,861.17
Doc Fee	\$799.00
Registration Fee	\$694.50
Final Price	\$45,073.67

2026 Ford Explorer

WA63608 · 1FMUK8DHXTGA63608

Trim	Active 4WD
Exterior	Carbonized Gray Metallic
Interior	Ultra Dark Space Gray
Miles	0

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January 23, 2026 9:40 AM

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2026 Ford F-250 SD

WC30784 · 1FT7W2BNITEC30784
Trim **XL Crew Cab 4WD**
Exterior
Interior
Miles **0**

Your Vehicle's Cash Price

MSRP / Market Value	\$61,090.00
Waldorf Ford Savings	-\$2,017.00
Adjusted Selling Price	\$59,073.00
Sales Sub Total	\$59,073.00
State Tax	\$3,891.68
Doc Fee	\$799.00
Registration Fee	\$694.50
Final Price	\$64,458.18

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January 23, 2026 9:30 AM

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2026 FORD MAVERICK

WA40641 · 3FTTW8BAXTRA40641
Trim SUPERCREW XL GAS AWD
Exterior
Interior
Miles 0

Your Vehicle's Cash Price

MSRP / Market Value	\$30,105.00
Adjusted Selling Price	\$30,105.00
Sales Sub Total	\$30,105.00
State Tax	\$2,008.76
Doc Fee	\$799.00
Registration Fee	\$694.50
Final Price	\$33,607.26

Your Sales Consultant



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