

THE TOWN OF UPPER MARLBORO

Projected Revenue Summary — Fiscal Year 2027

Summary

The Town of Upper Marlboro projects total revenues of \$3,405,491.30 for Fiscal Year 2027. This summary is based on historical actuals and conservative estimates. To facilitate discussion, only existing line items are used; new line items will be introduced in subsequent presentations. Note: The \$250,000 Capital Outlay for the School/Wilson Lane project is not included in this projection. The Town Clerk's budget will be presented in separate line item under General Government. This separation provides greater transparency and clarity in tracking administrative operations distinct from other departmental expenditures.

Key Revenue Notes

Speed & Red Light Cameras (4250): The Town did not significantly increase camera revenue this cycle; however, the updated fee structure is expected to generate higher returns going forward. The FY27 projection of \$910,000 reflects a conservative estimate based on the new schedule and actuals.

Business Licenses (4230): Revenue declined due to limited collection activity in calendar years 2024 and early 2025 when only 27 licenses were processed significantly less than FY26. The 27 licenses are due for renewal in FY27, and the projection of \$9,000 reflects this.

Transfer from MLGIP — Investment Pool (4560): A transfer of \$40,000 is requested from the MLGIP investment pool account to fund the purchase of snow equipment for sidewalk clearing operations.

Transfers from M&T Accounts (4592 & 4594): Two transfers are included: \$18,000 from the M&T Speed Camera account and \$13,800 from the M&T Parking account. These funds will be used to pay off one Police Vehicle and the Parking Vehicle.

Interest Earnings / Investment Pool (4420): Projected at \$63,000 which is consistent with current actuals.

PPT Public Utilities (4150): Projected at \$925,000, above both the FY26 actuals (\$786,146.75) and the FY 26 budget (\$890,000).

Account	Description	FY25 Actuals	FY26 Actuals	FY27 Projected Revenue
4000 — Taxes				
4010	Real Estate Taxes — Residential	\$503,255.00	\$485,763.36	\$503,255.00
4100	Personal Property Taxes	\$43,004.00	\$49,536.30	\$49,536.30
4150	PPT Public Utilities	\$890,402.00	\$786,146.75	\$925,000.00
4310	Income Taxes	\$221,847.00	\$218,609.54	\$225,000.00
Total 4000 Taxes		\$1,658,508.00	\$1,540,055.95	\$1,702,791.30
4200 — Fines, Licenses & Permits				
4220	Town Permits	\$850.00	—	\$1,000.00
4230	Business License	\$600.00	\$4,494.47	\$9,000.00
4240	Parking Meters	\$179,979.00	\$127,286.10	\$197,000.00
4250	Speed & Red Light Cameras	\$599,576.00	\$503,188.85	\$910,000.00
4260	Parking Fines / Penalties	\$24,946.00	\$22,134.02	\$55,000.00
4280	Pub/Edu/Govt Broadcasting	\$10,000.00	—	\$3,900.00

4290	Trader's Franchise Fees	—	\$3,000.00	\$6,000.00
Total 4200 Fines, Licenses & Permits		\$815,951.00	\$660,103.44	\$1,181,900.00
4300 — Intergovernmental				
4320	Highway User Fee	\$42,665.00	\$48,074.94	\$45,000.00
4330	State Police Aid	\$30,884.00	\$9,924.15	\$34,000.00
Total 4300 Intergovernmental		\$73,549.00	\$57,999.09	\$79,000.00
4400 — Miscellaneous Revenue				
4410	Miscellaneous	\$15,519.00	\$17,661.06	\$15,000.00
4420	Interest Earnings / Investment Pool	\$49,569.00	\$39,403.13	\$63,000.00
4430	Town Hall Services — Misc Revenue	\$746.00	\$430.42	\$1,000.00
4440	Transfer from Reserve	—	—	—
4450	Special Events / Donations	\$1,064.00	\$65.00	\$1,000.00
Total 4400 Miscellaneous Revenue		\$66,898.00	\$57,559.61	\$80,000.00
4500 — Grants & Transfers				
4530	FIP Grant	\$49,207.00	—	\$50,000.00
4560	Transfer from MLGIP (Snow Equipment)	\$0.00	\$0.00	\$40,000.00
4592	Transfer from M&T — Speed Camera	—	—	\$18,000.00
4594	Transfer from M&T — Parking Vehicle	—	—	\$13,800.00
4596	PGCO CIP	—	\$10,000.00	\$240,000.00
4630	BJAG	—	\$29,708.00	—
Total 4500 Grants & Transfers		\$49,207.00	\$39,708.00	\$361,800.00
TOTAL PROJECTED REVENUE		\$2,664,113.00	\$2,355,426.09	\$3,405,491.30

Note: The \$250,000 Capital Outlay for School/Wilson Lane is NOT included in this projection. New line items will be presented in future discussions.