



Axon Enterprise, Inc.
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Q-466878-44999.763NR

Issued: 03/14/2023

Quote Expiration: 04/30/2023

Estimated Contract Start Date: 09/01/2023

Account Number: 507347

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-14211 School Ln 14211 School Ln Upper Marlboro, MD 20772-2866 USA	Upper Marlboro PD - MD 14211 School Ln Upper Marlboro, MD 20772-2866 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Nick Roche Phone: 6466611266 Email: nroche@axon.com Fax:	David Burse Phone: (301) 627-6905 Email: dburse@uppermarlboromd.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$32,107.20
ESTIMATED TOTAL W/ TAX	\$32,107.20

Discount Summary

Average Savings Per Year	\$1,348.80
TOTAL SAVINGS	\$6,744.00

Payment Summary

Date	Subtotal	Tax	Total
Aug 2023	\$6,421.56	\$0.00	\$6,421.56
Aug 2024	\$6,421.41	\$0.00	\$6,421.41
Aug 2025	\$6,421.41	\$0.00	\$6,421.41
Aug 2026	\$6,421.41	\$0.00	\$6,421.41
Aug 2027	\$6,421.41	\$0.00	\$6,421.41
Total	\$32,107.20	\$0.00	\$32,107.20

Quote Unbundled Price:	\$38,851.20
Quote List Price:	\$33,796.80
Quote Subtotal:	\$32,107.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T7Cert	Taser 7 Certification Bundle	8	60	\$80.94	\$70.41	\$66.89	\$32,107.20	\$0.00	\$32,107.20
Total							\$32,107.20	\$0.00	\$32,107.20

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Taser 7 Certification Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	8	08/01/2023
Taser 7 Certification Bundle	20018	TASER 7 BATTERY PACK, TACTICAL	9	08/01/2023
Taser 7 Certification Bundle	20062	TASER 7 HOLSTER - BLACKHAWK, RIGHT HAND	8	08/01/2023
Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	24	08/01/2023
Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	08/01/2023
Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	24	08/01/2023
Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	08/01/2023
Taser 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	16	08/01/2023
Taser 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	16	08/01/2023
Taser 7 Certification Bundle	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	08/01/2023
Taser 7 Certification Bundle	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	08/01/2023
Taser 7 Certification Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	08/01/2023
Taser 7 Certification Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	08/01/2023
Taser 7 Certification Bundle	74200	TASER 7 6-BAY DOCK AND CORE	1	08/01/2023
Taser 7 Certification Bundle	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	08/01/2023
Taser 7 Certification Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	08/01/2023
Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	08/01/2024
Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	08/01/2024
Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	08/01/2025
Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	08/01/2025
Taser 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	16	08/01/2025
Taser 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	16	08/01/2025
Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	08/01/2026
Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	08/01/2026
Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	16	08/01/2027
Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	16	08/01/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Taser 7 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	8	09/01/2023	08/31/2028
Taser 7 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	1	09/01/2023	08/31/2028

Services

Bundle	Item	Description	QTY
Taser 7 Certification Bundle	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	8

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Taser 7 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	9	08/01/2024	08/31/2028
Taser 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	8	08/01/2024	08/31/2028
Taser 7 Certification Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	08/01/2024	08/31/2028

Payment Details

Aug 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	T7Cert	Taser 7 Certification Bundle	8	\$6,421.56	\$0.00	\$6,421.56
Total				\$6,421.56	\$0.00	\$6,421.56

Aug 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	T7Cert	Taser 7 Certification Bundle	8	\$6,421.41	\$0.00	\$6,421.41
Total				\$6,421.41	\$0.00	\$6,421.41

Aug 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	T7Cert	Taser 7 Certification Bundle	8	\$6,421.41	\$0.00	\$6,421.41
Total				\$6,421.41	\$0.00	\$6,421.41

Aug 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	T7Cert	Taser 7 Certification Bundle	8	\$6,421.41	\$0.00	\$6,421.41
Total				\$6,421.41	\$0.00	\$6,421.41

Aug 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	T7Cert	Taser 7 Certification Bundle	8	\$6,421.41	\$0.00	\$6,421.41
Total				\$6,421.41	\$0.00	\$6,421.41

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

3/14/2023

