

**From:** [Rick Sweeney](#)  
**To:** [Brandon Perkins](#)  
**Subject:** Re: Town of Tyrone\_GA 2024 Price Increase Request  
**Date:** Tuesday, October 1, 2024 3:07:26 PM

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Yes, Sir.

On Oct 1, 2024, at 1:46 PM, Brandon Perkins <[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)> wrote:

Ok, so are you good with taking the fuel surcharge off the table?

**Regards,**

**Brandon Perkins, MBA, CPM, ICMA-CM**

**Town Manager**

Town of Tyrone

770-487-4038

[www.tyronega.gov](http://www.tyronega.gov)

**\*\*Please note my new email address: [brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)\*\***

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**From:** Rick Sweeney <[rsweeney@amwasteusa.com](mailto:rsweeney@amwasteusa.com)>  
**Sent:** Tuesday, October 1, 2024 2:32 PM  
**To:** Brandon Perkins <[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)>  
**Subject:** Re: Town of Tyrone\_GA 2024 Price Increase Request

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Totally agree on the continuing reduced fuel pricing, and absolutely do not want to request an undue increase. I read the same in the contract, and my question to our team was in the comparative timeframe for fuel surcharge only was the price of fuel at the start of the contract, which is what we had based the per home cost, or the progressive YOY as you identified. If it has been implemented only in the YOY historically, then you are absolutely correct there is not a need currently to reimplement. I really was just looking for clarification on how it had been

implemented, as I have not been involved.

What I was looking at after reading the contract, and what prompted my question, is the 12 month previous avg fuel price in Sept 2020 was \$2.94/gal. The current 12 month previous avg fuel price is \$3.90 or a 32.6% increase.

Again, if implemented previously as you outlined, then the fuel surcharge is a moot point and only considered if the YOY is > than 10%.

On Oct 1, 2024, at 12:43 PM, Brandon Perkins  
<[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)> wrote:

The contract language states: "The base rate for fuel will be based on the average, on highway, price of diesel over the most recent 12 month period as reported by the U.S. Energy Information Administration for the Lower Atlantic Region. In the event that the average cost of fuel increases over 10% a fuel surcharge may be added. Once the rate drops below the 10% threshold the surcharge will be removed. Calculations and adjustments shall occur quarterly."

Based on the data from EIA (See attached), there was a 21% decrease in diesel pricing between September 2023 and September 2024 and a 13% decrease between Q3 2023 and Q3 2024. That being the case, I'm not seeing how a fuel surcharge can be implemented.

**Regards,**

**Brandon Perkins, MBA, CPM, ICMA-CM**  
**Town Manager**  
Town of Tyrone  
770-487-4038  
[www.tyronega.gov](http://www.tyronega.gov)

**\*\*Please note my new email address:**  
[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)\*\*

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**From:** Rick Sweeney <[rsweeney@amwasteusa.com](mailto:rsweeney@amwasteusa.com)>

**Sent:** Tuesday, October 1, 2024 12:04 PM  
**To:** Brandon Perkins <[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)>  
**Subject:** Re: Town of Tyrone\_GA 2024 Price Increase Request

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I had the same question for our team regarding comparative time frame of the fuel pricing. My question was did it compare to the published fuel price at the time of contract initiation, or to the previous quarter published fuel pricing. If it is the latter, I am in full agreement with you.

On Oct 1, 2024, at 10:59 AM, Brandon Perkins  
<[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)> wrote:

That's fine. Based on my review of the contract language and the numbers from EIA, fuel has not met the 10% increase threshold so I'm just trying to make sure we are on the same page.

**Regards,**

**Brandon Perkins, MBA, CPM, ICMA-CM**  
**Town Manager**  
Town of Tyrone  
770-487-4038  
[www.tyronega.gov](http://www.tyronega.gov)

**\*\*Please note my new email address:**  
[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)\*\*

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**From:** Rick Sweeney <[rsweeney@amwasteusa.com](mailto:rsweeney@amwasteusa.com)>  
**Sent:** Tuesday, October 1, 2024 11:57 AM  
**To:** Brandon Perkins <[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)>  
**Subject:** Re: Town of Tyrone\_GA 2024 Price Increase Request

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I will put the current in the calculator and send to you  
when I get back to my desk, if that is acceptable?

On Oct 1, 2024, at 10:34 AM, Brandon  
Perkins <[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)>  
wrote:

Just for my reference, what is the fuel  
surcharge price?

**Regards,**

**Brandon Perkins, MBA, CPM, ICMA-CM**  
**Town Manager**  
Town of Tyrone  
770-487-4038  
[www.tyronega.gov](http://www.tyronega.gov)

**\*\*Please note my new email address:**  
**[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)\*\***

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**From:** Rick Sweeney  
<[rsweeney@amwasteusa.com](mailto:rsweeney@amwasteusa.com)>  
**Sent:** Monday, September 30, 2024 3:54 PM  
**To:** Brandon Perkins  
<[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)>  
**Subject:** RE: Town of Tyrone\_GA 2024 Price  
Increase Request

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external sender. Verify the source before  
opening links or attachments.

Thank you, Sir!

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**From:** Brandon Perkins  
<[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)>  
**Sent:** Monday, September 30, 2024 2:52 PM  
**To:** Rick Sweeney  
<[rsweeney@amwasteusa.com](mailto:rsweeney@amwasteusa.com)>  
**Cc:** Randy Lee <[rlee@amwasteusa.com](mailto:rlee@amwasteusa.com)>; Jason Zepp <[jzepp@amwasteusa.com](mailto:jzepp@amwasteusa.com)>; Kevin McDonald <[kmcdonald@amwasteusa.com](mailto:kmcdonald@amwasteusa.com)>  
**Subject:** RE: Town of Tyrone\_GA 2024 Price Increase Request

Received. I will place this on the October 17 agenda.

Regards,

**Brandon Perkins, MBA, CPM, ICMA-CM**  
**Town Manager**  
Town of Tyrone  
770-487-4038  
[www.tyronega.gov](http://www.tyronega.gov)

**\*\*Please note my new email address:**  
**[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)\*\***

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**From:** Rick Sweeney  
<[rsweeney@amwasteusa.com](mailto:rsweeney@amwasteusa.com)>  
**Sent:** Monday, September 30, 2024 3:48 PM  
**To:** Brandon Perkins  
<[brandon.perkins@tyronega.gov](mailto:brandon.perkins@tyronega.gov)>  
**Cc:** Randy Lee <[rlee@amwasteusa.com](mailto:rlee@amwasteusa.com)>; Jason Zepp <[jzepp@amwasteusa.com](mailto:jzepp@amwasteusa.com)>; Kevin McDonald <[kmcdonald@amwasteusa.com](mailto:kmcdonald@amwasteusa.com)>  
**Subject:** Town of Tyrone\_GA 2024 Price Increase Request

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Brandon:

I hope you are doing well. The attached is the formal request to implement the 2024 Price Increase for solid waste and recycling collection in the Town of Tyrone. The following is the rate increase requested:

1. The current rate is \$63.87/Q,  
\$21.29/M
2. Add'l cart is \$8.79/Q - (3 cart max.  
4<sup>th</sup> cart is full rate)
3. The new rate would be \$65.85/Q,  
\$21.95/M
4. Add'l cart \$9.06/Q.

Please let Randy, Jason, or I know, if you have any questions or concerns pertaining to this request.

Respectfully,  
Rick

<AMWaste Surcharge Data.pdf>