COUNCIL AGENDA ITEM COVER SHEET

Meeting Type: Council - Regular
Meeting Date: November 19, 2026
Agenda Item Type: New Business
Staff Contact: Brandon Perkins, Town Manager

STAFF REPORT

AGENDA ITEM:

Consideration of a renewed three-year contract with AMWaste for residential curbside sanitation and recycling.

BACKGROUND:

Agenda Item

The Town's current residential sanitation services contract with AMWaste expires on December 31, 2026. In anticipation of its expiration, the Town issued Request for Proposals (RFP TH-2026-02) seeking qualified firms to provide residential solid waste collection and recycling services beginning January 1, 2027.

Four firms submitted proposals: AMWaste, Capital Waste Services, GFL Environmental, and Waste Management. Each proposal was reviewed and scored by a selection committee using the following evaluation criteria established in the RFP:

Evaluation Criteria	**Maximum Points**
Cost	35
Qualifications, Experience & Financial Stability	20
Operations Plan & Service Delivery	15
Customer Service Program	10
Transition & Implementation	10
Reporting & Technology	5
References & Past Performance	5
Total	**100**

The proposed monthly residential rates were as follows:

Proposer	Monthly Rate
AMWaste	$20.18
GFL Environmental	$20.35
Capital Waste Services	$31.33
Waste Management	$36.40

AMWaste's $20.18 rate includes its standard one-bin garbage and recycling service. Residents may also elect to receive a separate recycling cart for an additional $9.05 per month, bringing their total monthly rate to $29.23.

The RFP was structured as a best-value procurement rather than a lowest-bid procurement, with cost accounting for 35% of the total evaluation. Following the committee's evaluation of all criteria, AMWaste received the highest overall ranking.

The proposed contract provides for weekly residential collection and recycling services, monthly bulk waste collection, twice-monthly yard waste collection, and sanitation services for Town facilities and special events at no additional cost to the Town.

The proposed contract has been reviewed and approved by the Town Attorney. The initial term is three years, beginning January 1, 2027, and ending December 31, 2029, with an option for an additional three-year term.

FUNDING:

There is no direct cost to the Town for residential collection services, as AMWaste bills residents directly. The Town will continue to receive a franchise fee equal to 3% of applicable gross revenues.

STAFF RECOMMENDATION:

Staff recommends approval of the proposed residential solid waste collection and recycling services contract with AMWaste for the initial three-year term beginning January 1, 2027, and authorization for the Mayor to execute the agreement.

ATTACHMENTS:

1. AMWaste Contract

PREVIOUS DISCUSSIONS:

None.