



COUNCIL AGENDA ITEM COVER SHEET

Meeting Type: Council - Regular

Meeting Date: November 7, 2024

Agenda Item Type: New Business

Staff Contact: Scott Langford

STAFF REPORT

AGENDA ITEM:

Consideration to Award the Spike Road Maintainer to Hoelscher in the amount of \$17,000.

BACKGROUND:

This purchase is to give the Town the ability to mix and smooth the surfaces of unpaved roads. The Hoelscher product contains a magnetic blade that collects nails and other metal items that may be present. This purchase is being considered a sole source as per the attached form and associated email. The cost for this spike road maintainer totals \$17,000.

FUNDING:

General Funds – General Funds - Public Works Equipment (100-40-54.2201)

STAFF RECOMMENDATION:

Staff requests awarding the Spike Road Maintainer to Hoelscher in the amount of \$17,000.

ATTACHMENTS:

See attached proposal and sole source documents

PREVIOUS DISCUSSIONS:

Budget workshop and budget meetings



Hoelscher, Inc.

Quote

312 S. Main St.
 Bushton, KS 67427
 (620) 562-3575
www.hoelscherinc.com

Date: 10/14/2024
 Quote # 124542
 Customer ID: New
 Valid Until: 11/13/2024

Prepared by: Marc Cannon

Customer

Mitch Bowman
 950 Senoia Rd
 Tyrone, GA 30290
 (770) 881-8238
mitch.bowman@tryonega.gov

Attn: Mitch Bowman

Description	QTY	Unit Price	Total Price
SPIKE Road Maintainer (8')	1	\$15,500.00	\$15,500.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
Freight Estimated to zip code: 30290		Subtotal	\$15,500.00
		Estimated Freight	\$1,500.00
		Total:	\$17,000.00

Will need method to unload at delivery site.
 Estimated ship date: 6-8 weeks

If you have any questions about this price quote, please contact
 Marc Cannon @ (620) 562-3575 - ext1

Thank you for your business!



Removes:
corrugations, ruts and potholes

Restores:
proper profile of the road

Reduces:
punctures and cuts to tires

Spike is a road maintainer that efficiently rejuvenates roads with two rows of rigid spikes. The spikes dig deep enough to get to the bottom of corrugations, ruts and potholes, while leaving the material in place.

A floating leveling bar spreads the aggregate across the surface. It can be adjusted to pull material towards the crown, to restore the profile of the road.

A magnet is attached at the rear of the unit, to remove nails and damaging metals from your roads.

Spike can eliminate windrows, which restrict water runoff and create hazards to drivers. Instead, it uses this gravel to create a more weatherproof, longer lasting driving surface.

Spike reduces cost on equipment, gravel, labor, and fuel.

Specifications:

Size	8' (2,438mm)
Width:	96.5" (2,451mm)
Height:	44.2" (1,123mm)
Length:	166" (4,216mm)
Weight:	2,060# (934.4kg)
Tires:	(2) 9.5L-15
Spikes:	37 carbide tipped
Hitch:	Cat II and III

Specifications subject to change without notice.



Scan to view video



Made in U.S.A.



www.hoelscherinc.com



To: Phillip Troquet, Sandy Beach

Cc: Scott Langford

From: Mitch Bowman

Date: October, 24, 2024

RE: Sole Source Procurement Justification – Hoelscher Spike Road Maintainer

Sandy,

This memo serves as a formal record for the sole source procurement of Hoelscher Spike Road Maintainer, required by the Public Works Department for dirt road maintenance. After research and consideration, it has been determined that a sole source situation exists.

JUSTIFICATION:

- **Vendor Name:** Hoelscher Commercial Products
- **Unique Qualifications or Capabilities:** SPIKE is a road maintainer that efficiently rejuvenates roads with two rows of rigid spikes. The spikes dig deep enough to get to the bottom of corrugations, ruts and potholes, while leaving the material in place.
- A floating leveling bar spreads the aggregate across the surface. It can be adjusted to pull material towards the crown, to restore the profile of the road.
- A powerful magnet is attached at the rear of the unit, to remove nails and damaging metals from your roads.
- **Brand Requirement:** This brand is the only brand we found with this spike design that will allow for more efficient maintenance on all of our dirt roads.

SUPPORTING DOCUMENTATION (Optional):

Attached to this memo are the following documents, which confirm the sole source status of Hoelscher Commercial Products for providing the Spike Road Maintainer

- **Vendor's Sole Source Affirmation:** According to research, Hoelscher is the only producer of the road maintainer that includes spikes, floating bar leveler and a magnet to remove metals from the road surface.

Based on the information and documents provided, Hoelscher Commercial Products is identified as the sole source for Spike Road Maintainer. Approval from the Finance Department is requested to proceed with the procurement under the sole source policy.

Best Regards,

Incorporated 1911




Outlook

Fw: Sole Source Documents

From Phillip Trocquet <phillip.trocquet@tyronega.gov>

Date Mon 10/28/2024 2:48 PM

To Scott Langford <scott.langford@tyronega.gov>; Sandy Beach <sandy.beach@tyronega.gov>

 1 attachments (43 KB)

20241025102108481.pdf;

Scott,

These look good for verifying the sole source nature of the equipment needed.

I double checked that the vendors also met the sole-source criteria as well:

- ➔ • **Hoelscher:** New Hoelscher Spike Road Maintainers are exclusively sold directly from Hoelscher, which, according to my research, only operates out of one location in Indiana. This meets section 9 of our Procurement Manual.
- **Bobcat:** New Bobcat Drum Mulchers are available solely from Bobcat directly. The limited number of Bobcat resellers found only deal with used products, and/or redirect straight back to Bobcat dealers. Furthermore, upon contacting Bobcat, I was informed that their dealer network adheres to a protected territory model. Therefore, any quote requested from a dealer outside our territory would likely be redirected to our nearest dealer with the requested item in stock. This meets section 9 of our Procurement Manual.

Please include this email in Sandy's file to support the sole-source justifications for both items.

Thank you,

Phillip Trocquet, AICP, CPM

Asst. Town Manager, Town of Tyrone

Community Development | Public Works

Office: (770) 487-4038 | Direct: (770) 881-8322 | **Book a Meeting:** 



Community
Development

From: Mitch Bowman <mitch.bowman@tyronega.gov>

Sent: Friday, October 25, 2024 10:18 AM

To: Sandy Beach <sandy.beach@tyronega.gov>; Scott Langford <scott.langford@tyronega.gov>; Phillip Trocquet <phillip.trocquet@tyronega.gov>

Subject: Sole Source Documents

Please see the attached documents for the Spike Road Maintainer as well as the Drum Mulcher. Scott has the quotes for these items.

From: copier@tyronega.gov <copier@tyronega.gov>

Sent: Friday, October 25, 2024 10:21 AM

To: Dee Baker <dee.baker@tyronega.gov>; Mitch Bowman <mitch.bowman@tyronega.gov>; Mitch Bowman <mitch.bowman@tyronega.gov>

Subject: Message from "Admin"

Caution: This email originated from an external sender. Verify the source before opening links or attachments.

This E-mail was sent from "Admin" (IM C4510).

Scan Date: 10.25.2024 10:21:08 (-0400)

Queries to: copier@tyronega.gov