



## COUNCIL AGENDA ITEM COVER SHEET

**Meeting Type:** Council - Regular

**Meeting Date:** November 7, 2024

**Agenda Item Type:** New Business

**Staff Contact:** Scott Langford

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### STAFF REPORT

**AGENDA ITEM:**

Consideration to Award the Bobcat 28" MX Drum Mulchger to Bobcat of Atlanta - PTC in the amount of \$18,269.20.

**BACKGROUND:**

This purchase is to give the Town the ability to clear and mulch areas in tight spaces using our mini-ex. This purchase is being considered a sole source as per the attached form and associated email. The cost for this drum mulcher along with the needed hose kit totals \$18,269.20.

**FUNDING:**

General Funds – General Funds - Public Works Equipment (100-40-54.2201)

**STAFF RECOMMENDATION:**

Staff requests awarding the Bobcat 28" MX Drum Mulchger to Bobcat of Atlanta - PTC in the amount of \$18,269.20.

**ATTACHMENTS:**

See attached proposal and sole source documents

**PREVIOUS DISCUSSIONS:**

Budget workshop and budget meetings



Quotation Number: MC794849  
 Quote Sent Date: Oct 14, 2024  
 Expiration Date: Oct 31, 2024  
 Prepared By: Manuel Corrales  
 Phone: 770-337-4259  
 Email: mcorrales@bobcatofatlanta.com

Customer  
**Bobcat of Atlanta - PTC**  
 306 Dividend Dr  
 Peachtree City, GA, 30269-1908  
 Phone: 7706555774

Contact

Dealer  
**Bobcat of Atlanta, Peachtree City, GA**  
 306 DIVIDEND DR.  
 PEACHTREE CITY, GA, 30269

Item Name	Item Number	Quantity	Price Each	Total
MX Drum Mulcher 28"	7486182	1	16,503.20	16,503.20
76" MX Drum Mulcher Hose Kit	46884603	1	666.00	666.00
Total for MX Drum Mulcher 28"				17,169.20
Case Drain Upgrade Installed	N/A	1	1,100.00	1,100.00
Total for Case Drain Upgrade Installed				1,100.00
Quote Total - USD				18,269.20
Sales total before Taxes				18,269.20
Taxes				0.00
<b>Quote Total - USD</b>				<b>18,269.20</b>

**Customer acceptance:**  
 Quotation Number:: MC794849      Purchase Order: \_\_\_\_\_

**Authorized Signature:**  
 Print: \_\_\_\_\_ Sign: \_\_\_\_\_

Date: \_\_\_\_\_ Email: \_\_\_\_\_ Tax Exempt: Y  / N



To: Phillip Troquet, Sandy Beach  
Cc: Scott Langford  
From: Mitch Bowman  
Date: October, 24, 2024  
RE: Sole Source Procurement Justification – Bobcat Drum Mulcher

Sandy,

This memo serves as a formal record for the sole source procurement of Hoelscher Spike Road Maintainer, required by the Public Works Department for dirt road maintenance. After research and consideration, it has been determined that a sole source situation exists.

**JUSTIFICATION:**

- **Vendor Name:** Bobcat of Atlanta
- **Unique Qualifications or Capabilities:** This Drum Mulcher is compatible with our Bobcat Mini-X while other brands could require modifications to the mulcher or our machine to operate it properly.
- **Brand Requirement:** It is highly preferred by the vendor to use this attachment for this particular machine to eliminate modifications that could limit future use of other attachments on this machine.
  
- **Vendor's Sole Source Affirmation:** While other companies do make drum mulchers, Bobcat attachments are preferred to limit unnecessary modifications.

Based on the information and documents provided, Bobcat of Atlanta is identified as the sole source for MX Drum Mulcher. Approval from the Finance Department is requested to proceed with the procurement under the sole source policy.

Best Regards,

Incorporated 1911



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**Fw: Sole Source Documents**

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From Phillip Trocquet <phillip.trocquet@tyronega.gov>

Date Mon 10/28/2024 2:48 PM

To Scott Langford <scott.langford@tyronega.gov>; Sandy Beach <sandy.beach@tyronega.gov>

 1 attachments (43 KB)  
20241025102108481.pdf;

Scott,

These look good for verifying the sole source nature of the equipment needed.

I double checked that the vendors also met the sole-source criteria as well:

- **Hoelscher:** New Hoelscher Spike Road Maintainers are exclusively sold directly from Hoelscher, which, according to my research, only operates out of one location in Indiana. [This meets section 9 of our Procurement Manual.](#)
- ➔ • **Bobcat:** New Bobcat Drum Mulchers are available solely from Bobcat directly. The limited number of Bobcat resellers found only deal with used products, and/or redirect straight back to Bobcat dealers. Furthermore, upon contacting Bobcat, I was informed that their dealer network adheres to a protected territory model. Therefore, any quote requested from a dealer outside our territory would likely be redirected to our nearest dealer with the requested item in stock. [This meets section 9 of our Procurement Manual.](#)

Please include this email in Sandy's file to support the sole-source justifications for both items.

Thank you,

**Phillip Trocquet, AICP, CPM**  
**Asst. Town Manager, Town of Tyrone**  
*Community Development | Public Works*

Office: (770) 487-4038 | Direct: (770) 881-8322 | [Book a Meeting:](#) 



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**From:** Mitch Bowman <mitch.bowman@tyronega.gov>

**Sent:** Friday, October 25, 2024 10:18 AM

**To:** Sandy Beach <sandy.beach@tyronega.gov>; Scott Langford <scott.langford@tyronega.gov>; Phillip Trocquet <phillip.trocquet@tyronega.gov>

**Subject:** Sole Source Documents

Please see the attached documents for the Spike Road Maintainer as well as the Drum Mulcher. Scott has the quotes for these items.

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**From:** copier@tyronega.gov <copier@tyronega.gov>

**Sent:** Friday, October 25, 2024 10:21 AM

**To:** Dee Baker <dee.baker@tyronega.gov>; Mitch Bowman <mitch.bowman@tyronega.gov>; Mitch Bowman <mitch.bowman@tyronega.gov>

**Subject:** Message from "Admin"

Caution: This email originated from an external sender. Verify the source before opening links or attachments.

This E-mail was sent from "Admin" (IM C4510).

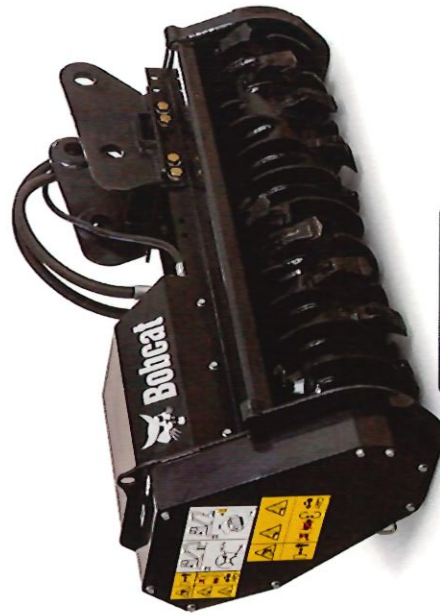
Scan Date: 10.25.2024 10:21:08 (-0400)

Queries to: copier@tyronega.gov

[Home](#) > [Attachments](#) > [Drum Mulcher – Compact \(Mini\) Excavator](#)

# Drum Mulcher

## Compact Excavator Attachment



Tap to zoom



Bobcat drum mulchers for compact excavators are the ideal attachment for clearing trees and heavy brush along roadsides, riverbanks and other hard-to-reach areas.

- Mulch heavy brush, overgrowth and trees up to 5 inches thick