

Neshotah Park Signage Project

Bid Tabulation

ITB Issued: April 24, 2026

Questions Due: May 15, 2026, by 4:00 PM CDT

Addendum Issued (if needed): No later than May 18, 2026

Bids Due: May 27, 2026, at 1:00 PM CDT

Proposal Review by Staff: May 27, 2026, at 1:00 PM CDT

City Council Award: June 1, 2026

Signs Plus

Lump Sum Based Bid = \$51,257

Graphic House Inc.

Lump Sum Based Bid = \$333,781.59

LaCrosse Sign Group

Lump Sum Based Bid = \$194,378

Michaels's Signs Inc.

Lump Sum Based Bid = \$123,900

Signs Plus

Bidders shall provide unit pricing and total cost for each sign type listed below:

1. Gateway Signs

Quantity: 2
Cost per Unit: \$ 4675
Total Cost: \$ 9,350

Description of materials, construction method, and assumptions:

Poured concrete foundation will rise 8" above grade. (3) 8" x 8" post mounting hardware brackets will be installed for the posts to be anchored to the foundation. Treated posts will be installed to the brackets with proper screws/hardware. Direct printed aluminum composite panels will be face mounted to all three treated posts using pole barn screws. Post caps will be installed to each post top.

2. Auto Directional and Parking Signs

Quantity: 7
Cost per Unit: \$ 2436
Total Cost: \$ 17,052

Description:

Poured concrete foundation will rise 8" above grade. (3) 6" x 6" post mounting hardware brackets will be installed for the posts to be anchored to the foundation. Treated posts will be installed to the brackets with proper screws/hardware. Direct printed ACM will be face screwed to all treated posts using pole barn screws. Post cap matching post mounting hardware will be installed.

3. Orientation Kiosks

Quantity: 5
Cost per Unit: \$ 1689
Total Cost: \$ 8445

Description:

Poured concrete foundation will rise 8" above grade. (2) 6" x 6" post mounting hardware brackets will be installed for the posts to be anchored to the foundation. Treated posts will be installed to the brackets with proper screws/hardware. Direct printed ACM will be face screwed to treated wood supports using pole barn screws. Post caps and support plates matching post mounting hardware will be installed.

4. Pedestrian Directional

Quantity: 10
Cost per Unit: \$ 1152
Total Cost: \$ 11,520

Description:

Poured concrete foundation will rise 8" above grade. 6" x 6" post mounting hardware brackets will be

installed for the posts to be anchored to the foundation. Treated posts will be installed to the brackets with proper screws/hardware. Direct printed ACM will be face screwed to treated wood supports using pole barn screws. Post cap matching post mounting hardware will be installed.

5. Info Posts

Quantity: 6
Cost per Unit: \$ 740
Total Cost: \$ 4,440

Description:

Poured concrete foundation will rise 8" above grade. A 6" x 6" post mounting hardware bracket will be installed for the post to be anchored to the foundation. Treated post will be installed to the bracket with proper screws/hardware. Direct printed ACM will be face screwed to treated post using pole barn screws. Post cap matching post mounting hardware will be installed.

6. Other (if applicable – specify): Potential Computer Design

Quantity: 6
Cost per Unit: \$ 75
Total Cost: \$ 450

Description:

Help with potential design of panel signs - making adjustments to customer supplied artwork or creating a template from scratch. Design time is billed hourly.

Part B: Total Base Bid

- **TOTAL LUMP SUM BASE BID (Sum of Part A):** \$ 51,257
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4. Bid Award Criteria and Bidder Qualifications

The contract will be awarded to the lowest responsive and responsible bidder.

Responsive means the bid is submitted on time, is completely filled out, includes all required component cost estimates, and complies with all instructions in this ITB.

Responsible means the bidder demonstrates the capability, experience, and integrity to successfully complete the project. To determine responsibility, the City reserves the right to require the apparent low bidder to submit the following within 48 hours of the bid opening:

- Experience: Evidence of completing at least three (3) similar municipal or commercial signage projects within the last five (5) years.

Graphic House

Bidders shall provide unit pricing and total cost for each sign type listed below:

1. Gateway Signs

Quantity: 2

Cost per Unit: \$ 21,665.18

Total Cost: \$ 43,330.36

Description of materials, construction method, and assumptions:

Formed aluminum cabinets painted with 3M vinyl graphics, cedar support poles, aluminum caps and bases,
painted. Custom formed concrete base with snow fence impression. Sizes per specifications.

2. Auto Directional and Parking Signs

Quantity: 7

Cost per Unit: \$ 16,664.80

Total Cost: \$ 116,653.60

Description:

Aluminum blade panels painted with 3M vinyl graphics. Aluminum panels with 3M vinyl info graphic. Cedar
support poles. Wayfinding graphic on composite, aluminum caps and bases, painted. Custom formed
concrete base with snow fence impression. Sizes per specifications.

3. Orientation Kiosks

Quantity: 5

Cost per Unit: \$ 12,915.79

Total Cost: \$ 64,578.95

Description:

Orientation kiosk, formed aluminum frame wayfinding graphic with 3M vinyl graphics, aluminum panels with
3M vinyl info graphic. Cedar supports and cross supports, aluminum caps and bases, painted. Custom
formed concrete base with snow fence impression. Sizes per specifications.

4. Pedestrian Directional

Quantity: 10

Cost per Unit: \$ 8,457.80

Total Cost: \$ 84,578.00

Description:

Pedestrian directional, aluminum blade panels, painted with 3M vinyl graphics. Cedar support poles.

La Crosse Sign Group

Bidders shall provide unit pricing and total cost for each sign type listed below:

1. Gateway Signs

Quantity: 2

Cost per Unit: \$ 13,626.00

Total Cost: \$ 27,252.00

Description:

- 8x8 treated posts, 1/8" aluminum sheet, 3-M standard HP vinyl, Matthews sign grade paint- satin finish,
 - Aluminum post caps, Powder-coated steel support brackets, Custom concrete forms for snow fence effect, concrete footings, soil removal, and exposed fasteners to secure all components.
 - Install in customer-approved locations—final production drawings to be provided upon approval.
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2. Auto Directional and Parking Signs

Quantity: 7

Cost per Unit: \$ 8,568.00

Total Cost: \$ 59,976.00

Description:

- 6x6 treated posts, 1/4" aluminum plate, 1/8" aluminum sheet, 3-M standard HP vinyl, Matthews sign grade paint
 - Aluminum post caps, Powder-coated steel support brackets, Custom concrete forms for snow fence effect, concrete footings, soil removal, and exposed fasteners to secure all components.
 - Install in customer-approved locations—final production drawings to be provided upon approval.
-

3. Orientation Kiosks

Quantity: 5

Cost per Unit: \$ 10,728

Total Cost: \$53,640.00

Description:

- 4x4 treated posts, 1/8" .090 aluminum sheet, 3-M standard HP vinyl, 3m Digital prints with premium laminate, Matthews sign grade paint - satin finish,
 - Aluminum post caps, Powder-coated steel support brackets, Custom concrete forms for snow fence effect, concrete footings, soil removal, and exposed fasteners to secure all components.
 - Install in customer-approved locations—final production drawings to be provided upon approval.
-

4. Pedestrian Directional

Quantity: 10

Cost per Unit: \$ 3,956.00

Total Cost: \$ 39,560.00

Description:

- 6x6 treated posts, 1/4" aluminum plate, 1/8" aluminum sheet, 3-M standard HP vinyl, 3m Digital prints with premium laminate, Matthews sign grade paint - satin finish
 - Aluminum post caps, Powder-coated steel support brackets, Custom concrete forms for snow fence effect, concrete footings, soil removal, and exposed fasteners to secure all components.
 - Install in customer-approved locations—final production drawings to be provided upon approval.
-

5. Info Posts - ALT 1 BASE

Quantity: 6

Cost per Unit: \$ 2,325.00

Total Cost: \$13,950.00

Description:

- 6x6 treated posts, 1/8" aluminum sheet, 3-M standard HP vinyl, Matthews sign grade paint - satin finish
 - Direct bury, concrete footings, soil removal, and exposed fasteners to secure all components.
 - Install in customer-approved locations—final production drawings to be provided upon approval.
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6. Other - Info Post - ALT 2

Quantity: 6

Cost per Unit: \$ 3727.00

Total Cost: \$22,362.00

Description:

- 6x6 treated posts, 1/8" aluminum sheet, 3-M standard HP vinyl, Matthews sign grade paint - satin finish
 - Aluminum post caps, Powder-coated steel support brackets, Custom concrete forms for snow fence effect, concrete footings, soil removal, and exposed fasteners to secure all components.
 - Install in customer-approved locations. Final production drawings to be provided upon approval
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Total Base Bid

- TOTAL LUMP SUM BASE BID (Sum of Part A): \$ 194,378.00
- *INFO POST ALT 2 NOT INCLUDED IN TOTAL LUMP SUM*

Michaels Signs Inc.

Bidders shall provide unit pricing and total cost for each sign type listed below:

1. Gateway Signs

Quantity: 2
Cost per Unit: \$ 8200
Total Cost: \$ 16,400.00

Description of materials, construction method, and assumptions:

1/8" Aluminum Sign Faces, Masked, Painted, Vinyl Applications, Treated Timber and
Concrete Base/Foundations

2. Auto Directional and Parking Signs

Quantity: 7
Cost per Unit: \$ 6000
Total Cost: \$ 42,000.00

Description:

" "

3. Orientation Kiosks

Quantity: 5
Cost per Unit: \$ 4900
Total Cost: \$ 24,500.00

Description:

" "

4. Pedestrian Directional

Quantity: 10
Cost per Unit: \$ 2990
Total Cost: \$ 29,900.00

Description:

" "

5. Info Posts

Quantity: 6
Cost per Unit: \$ 1850
Total Cost: \$ 11,100.00

Description:

" "

6. Other (if applicable – specify): _____

Quantity: _____
Cost per Unit: \$ _____
Total Cost: \$ _____

Description:

Part B: Total Base Bid

- **TOTAL LUMP SUM BASE BID (Sum of Part A):** \$ 123,900.00
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