



**TWO  
RIVERS**  
WISCONSIN

**PUBLIC WORKS**  
**Engineering Division**  
1717 E. Park Street  
P.O. BOX 87  
Two Rivers, WI 54241-0087



Date: May 1, 2026  
 To: City Council  
 Kyle Kordell, City Manager  
 From: Matthew R Heckenlaible, PE, City Engineer / Public Works Director *meh*  
 Re: Bid Award Recommendation: Contract 3-2026 Sanitary Sewer Lining

Three (3) bids were received and opened on April 30<sup>th</sup>, 2026, for Contract 3-2026, sanitary sewer lining throughout various locations within the city. The project involves investigative televising of approximately 12,000 lineal feet of sanitary sewer mains, along with lining and repairs of the same. The project also includes supplemental items for joint testing and grouting, lateral connection testing and sealing and repairing of protruding taps or connections into the sewer main.

Town & Country, Consulting Engineer's Bid Tabulation and recommendation memo is attached. I concur with the recommendations of Town & Country, Consulting Engineers to award the contracts to the respective Low Bidder:

Contract	Eng. Cost Estimate	Low Bid Amount	Contractor
<b>3-2026</b>	<b>\$879,900.00</b>	<b>\$690,000.00</b>	<b>Visu-Sewer LLC</b>

Revenue sources for the project include the following:

	Construction Bid Costs	Construction Bid Costs w/ 10% Eng. & Contingency
		\$759,000.00
DNR Loans (Sewer Mains)	\$745,124.00	
DNR Principal Forgiveness (20%)	\$248,375.00	
	\$993,499.00	\$759,000.00

Should any questions arise, please contact me at your earliest opportunity.



[www.two-rivers.org](http://www.two-rivers.org)



920.793.5539



920.793.5537

April 30, 2026

City of Two Rivers  
1717 East Park Street  
P.O. Box 87  
Two Rivers, WI 54241

Attention: Mr. Kyle Kordell, City Manager

Subject: Analysis of Bids and Recommendation for Award of Contract  
3 - 2026 Sanitary Sewer Lining

Bid Deadline: April 30, 2026 at 1:00 p.m. local time

Ladies and Gentlemen:

The purpose of this letter is to analyze the bids received for the 2026 Sanitary Sewer Lining project and to recommend award of a contract. This project involves investigative televising of a large amount of sanitary sewer, along with lining and repairs of the same, and supplemental items for joint testing, joint grouting, lateral connection testing, lateral connection sealing and protruding tap repair.

The pre-bid estimate for the project was \$749,800. Three general contractors, subcontractors, and material suppliers requested sets of the bidding documents and submitted bids.

A summary of the bids is as follows:

<b>Contractor</b>	<b>Base Bid</b>	<b>Supplemental Bid Total</b>
Visu-Sewer, LLC	\$596,900.00	\$93,100.00
Insituform Technologies USA, LLC	\$785,654.55	\$104,271.02
National Power Rodding Corp	\$789,200.00	\$210,000.00

The bid was properly submitted. The low bidder, Visu-Sewer LLC of Pewaukee, Wisconsin is an experienced sewer lining contractor that completed similar work throughout Wisconsin and previously for the City. The bid prices are lower than the original budget due to the competition in the market and conservative budgeting for the project. We recommend that Visu-Sewer be awarded a contract for the base bid, plus the supplemental bids, for a total of \$690,000.00.

This will be a unit price contract. That is, the contractor will be paid for the work performed based on the unit prices bid. This means that the final costs could be either greater than or less than the bid totals. Also, unexpected conditions are sometimes encountered which result in increased project costs. Therefore, it would be wise to continue to carry the recommended 10% contingency.

As this project is intended to be funded in part through the Wisconsin DNR Clean Water Fund (CWF) loan program, the City will need to execute this agreement and provide a signed copy to the Wisconsin DNR to secure the grant and loan funding to be utilized.

If you have any questions with respect to our thoughts on this matter, I am available at your convenience to discuss them with you.

Respectfully,  
TOWN & COUNTRY ENGINEERING, INC.

A handwritten signature in blue ink, appearing to read "Gregory J. Drosler".

Gregory J. Drosler, P.E.  
Vice-President

GJD:sai

**BID TABULATION**

Project: **3 - 2026 Sanitary Sewer Lining**  
 Engineer's Project Number: **TR 44(3)** Bid Deadline: **April 29, 2026 at 1:00 p.m. local time**

ITEM NO.	DESCRIPTION OF WORK	QUANT.	BID UNITS	PRE-BID ESTIMATE		Visu-Sewer	
				UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT
<b>BASE BID</b>							
1.	Mobilization / Demobilization	1	lump sum	\$ 15,000.00	\$ 15,000.00	\$ 13,000.00	\$ 13,000.00
2.	Investigation Set Up (Sections)	47	each	\$ 150.00	\$ 7,050.00	\$ 50.00	\$ 2,350.00
3.	Preparatory Sewer Cleaning and Pre-Lining Televising (8-inch)	6,540	lineal feet	\$ 10.00	\$ 65,400.00	\$ 4.00	\$ 26,160.00
4.	Preparatory Sewer Cleaning and Pre-Lining Televising (10-inch)	1,180	lineal feet	\$ 10.00	\$ 11,800.00	\$ 4.00	\$ 4,720.00
5.	Preparatory Sewer Cleaning and Pre-Lining Televising (12-inch)	1,760	lineal feet	\$ 10.00	\$ 17,600.00	\$ 4.00	\$ 7,040.00
6.	Preparatory Sewer Cleaning and Pre-Lining Televising (15-inch)	2,230	lineal feet	\$ 10.00	\$ 22,300.00	\$ 4.00	\$ 8,920.00
7.	Lining Set Up (Sections)	47	each	\$ 500.00	\$ 23,500.00	\$ 100.00	\$ 4,700.00
8.	Tempoary Sewer Bypassing	1	lump sum	\$ 10,000.00	\$ 10,000.00	\$ 1,500.00	\$ 1,500.00
9.	Lining & Post-Lining Televising (8-inch)	6,540	lineal feet	\$ 35.00	\$ 228,900.00	\$ 35.25	\$ 230,535.00
10.	Lining & Post-Lining Televising (10-inch)	1,180	lineal feet	\$ 45.00	\$ 53,100.00	\$ 42.50	\$ 50,150.00
11.	Lining & Post-Lining Televising (12-inch)	1,760	lineal feet	\$ 60.00	\$ 105,600.00	\$ 52.75	\$ 92,840.00
12.	Lining & Post-Lining Televising (15-inch)	2,230	lineal feet	\$ 85.00	\$ 189,550.00	\$ 69.50	\$ 154,985.00
	<b>TOTAL BID</b>				\$ 749,800.00		\$ 596,900.00
<b>SUPPLEMENTAL ITEMS</b>							
S1	Joint Testing (Joints)	60	each	\$ 750.00	\$ 45,000.00	\$ 365.00	\$ 21,900.00
S2	Joint Grouting (Joints)	60	each	\$ 60.00	\$ 3,600.00	\$ 10.00	\$ 600.00
S3	Lateral Connection Testing	10	each	\$ 1,500.00	\$ 15,000.00	\$ 850.00	\$ 8,500.00
S4	Lateral Connection Sealing	10	each	\$ 150.00	\$ 1,500.00	\$ 10.00	\$ 100.00
S5	Repair Protruding Tap	10	each	\$ 500.00	\$ 5,000.00	\$ 300.00	\$ 3,000.00
S6	Spot Sanitary Sewer Main Repairs, 8-inch	1	each	\$ 20,000.00	\$ 20,000.00	\$ 17,000.00	\$ 17,000.00
S7	Spot Sanitary Sewer Main Repairs, 12-inch	1	each	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00
S8	Spot Sanitary Sewer Main Repairs, 15-inch	1	each	\$ 20,000.00	\$ 20,000.00	\$ 22,000.00	\$ 22,000.00
	<b>TOTAL SUPPLEMENTAL ITEMS</b>				\$ 130,100.00		\$ 93,100.00

**BID TABULATION**

Project: **3 - 2026 Sanitary Sewer Lining**  
 Engineer's Project Number: **TR 44(3)** Bid Deadline: **April 29, 2026 at 1:00 p.m. local time**

ITEM NO.	DESCRIPTION OF WORK	BID		Insituform Technologies USA, LLC		National Power Rodding Corp	
		QUANT.	UNITS	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT
<b>BASE BID</b>							
1.	Mobilization / Demobilization	1	lump sum	\$ 52,347.40	\$ 52,347.40	\$ 75,000.00	\$ 75,000.00
2.	Investigation Set Up (Sections)	47	each	\$ 59.10	\$ 2,777.70	\$ 500.00	\$ 23,500.00
3.	Preparatory Sewer Cleaning and Pre-Lining Televising (8-inch)	6,540	lineal feet	\$ 3.35	\$ 21,909.00	\$ 1.00	\$ 6,540.00
4.	Preparatory Sewer Cleaning and Pre-Lining Televising (10-inch)	1,180	lineal feet	\$ 3.05	\$ 3,599.00	\$ 1.00	\$ 1,180.00
5.	Preparatory Sewer Cleaning and Pre-Lining Televising (12-inch)	1,760	lineal feet	\$ 4.73	\$ 8,324.80	\$ 1.00	\$ 1,760.00
6.	Preparatory Sewer Cleaning and Pre-Lining Televising (15-inch)	2,230	lineal feet	\$ 5.88	\$ 13,112.40	\$ 1.00	\$ 2,230.00
7.	Lining Set Up (Sections)	47	each	\$ 63.83	\$ 3,000.01	\$ 500.00	\$ 23,500.00
8.	Temporary Sewer Bypassing	1	lump sum	\$ 5,444.44	\$ 5,444.44	\$ 65,000.00	\$ 65,000.00
9.	Lining & Post-Lining Televising (8-inch)	6,540	lineal feet	\$ 40.85	\$ 267,159.00	\$ 32.00	\$ 209,280.00
10.	Lining & Post-Lining Televising (10-inch)	1,180	lineal feet	\$ 47.06	\$ 55,530.80	\$ 42.00	\$ 49,560.00
11.	Lining & Post-Lining Televising (12-inch)	1,760	lineal feet	\$ 51.91	\$ 91,361.60	\$ 63.00	\$ 110,880.00
12.	Lining & Post-Lining Televising (15-inch)	2,230	lineal feet	\$ 117.08	\$ 261,088.40	\$ 99.00	\$ 220,770.00
	<b>TOTAL BID</b>			\$	\$ 785,654.55	\$	\$ 789,200.00
<b>SUPPLEMENTAL ITEMS</b>							
S1	Joint Testing (Joints)	60	each	\$ 339.98	\$ 20,398.80	\$ 1,500.00	\$ 90,000.00
S2	Joint Grouting (Joints)	60	each	\$ 216.29	\$ 12,977.40	\$ 500.00	\$ 30,000.00
S3	Lateral Connection Testing	10	each	\$ 2,039.86	\$ 20,398.60	\$ 2,500.00	\$ 25,000.00
S4	Lateral Connection Sealing	10	each	\$ 216.29	\$ 2,162.90	\$ 1,500.00	\$ 15,000.00
S5	Repair Protruding Tap	10	each	\$ 111.11	\$ 1,111.10	\$ 2,000.00	\$ 20,000.00
S6	Spot Sanitary Sewer Main Repairs, 8-inch	1	each	\$ 15,277.78	\$ 15,277.78	\$ 5,000.00	\$ 5,000.00
S7	Spot Sanitary Sewer Main Repairs, 12-inch	1	each	\$ 15,833.33	\$ 15,833.33	\$ 10,000.00	\$ 10,000.00
S8	Spot Sanitary Sewer Main Repairs, 15-inch	1	each	\$ 16,111.11	\$ 16,111.11	\$ 15,000.00	\$ 15,000.00
	<b>TOTAL SUPPLEMENTAL ITEMS</b>			\$	\$ 104,271.02	\$	\$ 210,000.00