



**TWO
RIVERS**
WISCONSIN

FIRE DEPARTMENT

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MEMO

Date: May 16, 2022
To: City Council
From: Steve Denzien, Fire Chief
Subject: Potential sale of 1992 Pierce ladder truck

Council Members,

As you are aware there is a new Aerial Ladder truck ordered to replace the current 1992 Pierce Aerial. Delivery of the new truck was scheduled to be in July which we have been notified will be pushed back until August of 2022.

In preparation for this new acquisition, the current apparatus has been advertised with three apparatus brokers since December of 2021 in an effort to achieve the best sale price possible.

The resale market on these types of vehicles is normally very limited. Frequently these apparatuses are donated or scrapped as there is no one willing to purchase them due to the age and increased maintenance costs. The asking price for our ladder truck was set at \$35,000 which was at the higher end range for similar vehicles with the thought that the price could be reduced if necessary to aid with the sale.

To our good fortune we received a potential buyer inquiry from the Quincy Fire Department in Massachusetts in late April. Two mechanics were sent out by the department on May 4th to inspect the truck and a verbal offer for the asking price of \$35,000 was expressed by Fire Chief Joseph Jackson. (attached documentation).

I am requesting council approval for the sale of the 1992 Pierce Aerial to the Quincy Fire Department for the asking price of \$35,000 which is to be completed in August of 2022.

Sincerely

Steve Denzien
Fire Chief



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