



SICO AMERICA INC., 7525 Cahill Road, Minneapolis, Minnesota 554

December 20, 2021

Re: SICO Venue Maker Pro (VMP)

Matt Lentell  
Director of Operations  
**BancorpSouth Arena and Conference Center**  
375 East Main  
Tupelo, MS 38801

Dear Mr. Lentell

This letter is to inform **BancorpSouth Arena and Conference Center** that SICO America Inc. is the, "**sole manufacture and sole resource,**" for **SICO brand Venue Maker Pro (VMP) Stage.**

SICO America Inc. deals on a direct basis with all Convention Centers, Conference Centers, Arenas and the College/University Markets. In doing so, SICO insures our customers are working with knowledgeable people, and receiving our most competitive pricing. SICO employs no wholesale or retail network for distribution in these markets.

SICO is the only manufacture that can insure stage and step connectivity to **SICO VMP frames and ramp systems.** Matching SICO product is important to limit your exposure to legal action.

Thank you for your continued interest in Sico brand products.

Please feel free to call me if you have any questions.

Bryan Tate  
Leisure Regional Sales Manager -Western U.S.  
Sico America Inc.  
877 202-2598