

TUPELO WATER & LIGHT DEPARTMENT
BID TABULATION - 15 kV, 500 MCM COPPER PRIMARY URD CABLE
BID NUMBER 2025-015WL
MAY 27, 2025

| ITEM | Product | Vendors | |
|------|---|-------------------------------------|--|
| | | Crawford Electric | Border States |
| 1 | 15 kV, 500 MCM Copper Primary URD Cable 4 Reels (Minimum 600' each) | \$94,500.00 Bidding: Okonite | \$389,500.00 Bidding: Kerite 15,000' Minimum |



CITY OF TUPELO

**15kV, 500 MCM Copper Primary URD Cable
(Lump Sum Bid for 4 Reels of 600 ft each)**

Reverse Auction Bid Tabulation

Tuesday, May 27, 2025

| | |
|--------------------------|----------------------------------|
| Start Date / Time | May 27, 2025 10:00 AM US/Central |
| End Date / Time | May 27, 2025 10:30 AM US/Central |

| Low Bid Summary | | |
|-------------------|----------------|---|
| VENDOR | Best Bid Value | Delivery Lead Time |
| Crawford Electric | \$ 94,500.00 | 7-10 business days if still in stock, lead time subject to change if stock gone. |
| Border States | \$ 389,500.00 | 12 weeks after receipt of PO. ** Note price may be subject to escalation/de-escalation at time of shipment. |

| FULL BID HISTORY | | |
|---------------------|--------------|---------------|
| Time of bid | CRAWFORD | Border States |
| Qualification Bids | | |
| Auction Start | | |
| 2025-05-27 10:01:17 | \$ 94,500.00 | |
| 2025-05-27 10:01:34 | \$ 94,500.00 | \$ 391,500.00 |
| 2025-05-27 10:03:12 | \$ 94,500.00 | \$ 389,500.00 |

FORM A

Submission Cover Letter for Unpriced Technical Proposals

**15 kV, 500 MCM Copper Primary URD Cable
Bid # 2025-015WL**

The undersigned proposes to provide equipment as per the specifications provided by the City of Tupelo and the subsequent proposal from the bidder named below:

If, after reviewing all vendor submissions, the City of Tupelo decides to invite Crawford Electric (your company name) to submit priced bids, we agree to participate in the reverse auction, which will take place on **May 27, 2025, at 10:00 AM**. We understand that detailed instructions regarding the reverse auction process will be emailed to all approved vendors.

It is understood that we have only one opportunity to submit an unpriced technical proposal. We affirm that we have read and understood this request for unpriced technical proposals and understand that Phase Two must be completed before the items are awarded. We understand that any missing information or documents required by the BID may be cause for rejection of the proposal.

We acknowledge that the City of Tupelo has the sole discretion and authority to determine whether our proposed commodity meets the specifications issued and if it will meet the requirements and needs of the City of Tupelo. We understand that the City of Tupelo may or may not invite our participation in Phase Two (REVERSE AUCTION – Priced Bids) of this procurement.

If we are invited by the City of Tupelo to participate in Phase Two (REVERSE AUCTION – Priced Bids) of this procurement, the invitation should be directed to:

Printed Name Austin Poole

Title Account Manager

Company Name Crawford Elec.

Email austin.poole@crawfordelectricsupply.com

Phone 228-865-1131

FORM B

SPECIFICATION RESPONSE FORM

**15 kV, 500 MCM Copper Primary URD Cable
Bid # 2025-015WL**

The undersigned proposes to furnish 15 kV, 500 MCM Copper Primary URD Cable, which meets the specifications provided. The undersigned certifies that the minimum specifications, terms, and conditions contained in this BID have been considered and understood. By submitting a response, I/We do certify that the commodities offered do meet the specifications contained in this Invitation to Bid.

Check "Yes" if your product meets each specification, and "No" if it does not. If your product varies from the specification, write the differences in the "Variance" blank.

| Specification | Meet Specification | | Variance |
|---|--------------------|----|----------|
| | Yes | No | |
| Extruded semi-conducting EP conductor screen | | | |
| 220 mil, EP insulation | | | |
| Extruded semi-conducting EP insulation with minimum of 50 mil PE jacket | | | |
| Cable shall be furnished on non-returnable reels as follows: | | | |
| Four (4) reels with a minimum of six-hundred feet (600') each | | | |
| Wire to be stranded COPPER with 1/3 concentric neutral | | | |
| Wire to be minimum of 17 #10 SWG strands of concentric neutral | | | |

BIDDER ACKNOWLEDGES receipt of the following ADDENDA (If Issued):

NUMBER: _____ DATE: _____
NUMBER: _____ DATE: _____
NUMBER: _____ DATE: _____

BIDDER INFORMATION

Company Crawford Electric

Physical Address 15288 Russell Blvd. Gulfport, MS 39503


Billing Address P.O. Box 945650

City Maitland State FL Zip 32794

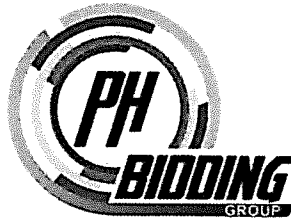
Phone 228-865-9774 Email _____

Authorized Agent Name Austin Poole

Title Account Manager

Signature 

If you will require technical assistance for the submission of the specification response or the reverse auction process, this will require you to either contact PH Bidding Group at least one day prior to the specification response deadline or the reverse auction date.



Supplier Agreement

INTENT AND CONTACT

This document shall detail the conditions upon which a supplier, contractor, vendor or other individual, business or corporation seeking to do business with any client who has contracted, whether verbally, by resolution or any other means with PH Bidding Group for the use of its reverse auction platform shall be allowed to utilize the PH Bidding Group Reverse Auction Platform located at <https://www.phbidding.marketdojo.com>. Only through completion of this document and unconditional agreement to this agreement in its entirety will you or your assigns, agents or employees or other designees be allowed to utilize this platform to submit pricing to the client(s) of PH Bidding Group.

This Agreement contains provisions for an administrative fee, discussed in Section 16.

PH Bidding Group hereby agrees to all sections contained within which outline its obligations and responsibilities.

PH Bidding Group Contact information is:

PH Bidding Group
605 West Main Street
Tupelo, MS 38804
662.407.0195
bids@phbidding.com

TERMS OF USE

Reverse Auction and Strategic Procurement Software – One Time Use Agreement for Suppliers Only

If you have difficulty in completing this document, email us at bids@phbidding.com or call us direct at 662.407.0195.

By participating in the reverse auction procurement process initiated by PH Bidding Group and its strategic partner(s), you agree that you have accepted this agreement in its entirety, without exception, and that you, your representatives, and assigns agree to the following terms, statements and conditions:

Definitions:

"PH Bidding Group" shall mean the provider of a Reverse Auction Event Platform used in conjunction with Buyers to negotiate pricing on desired service, goods or information.


Initials 

“You”, “Supplier” or “Suppliers” shall mean anyone signing this agreement that will use or direct the use of PH Bidding Group’ Reverse Auction Event Platform for the purpose of selling services, goods or information to Buyers who retain the services of PH Bidding Group.

“Buyer” shall mean any client or customer of PH Bidding Group who chooses or has chosen in the past to procure through the use of a Reverse Auction Event Platform or information provided by or in conjunction with PH Bidding Group.

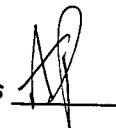
“Reverse Auction Event Platform” shall mean the platform accessed within or from or in conjunction with the website address at <https://www.phbidding.marketdojo.com>, which is used by various Buyers to procure services, goods or information.

- 1.) All information related to bids, projects, specifications, and terms of sale to potential clients of PH Bidding Group are based on information received directly from the client, and not necessarily approved by PH Bidding Group. PH Bidding Group makes no warranty concerning information approved by its clients for use in reverse auction events.
- 2.) PH Bidding Group cannot and will not be held liable for delays in reverse auction events, server failures or changes in scheduling for reverse auction events.
- 3.) You acknowledge that PH Bidding Group is merely the conduit through which pricing is achieved for the benefit of our clients, and not an endorsement of our clients’ creditworthiness, ability to perform upon a contract or agreement, nor the proper use of materials, equipment or any other service or goods purchased through the use of our reverse auction software. PH Bidding Group shall not be held liable clients’ failure to perform or award upon a given reverse auction event. All agreements that arise between suppliers and buyers are then the sole responsibility of those two parties, wherein PH Bidding Group shall be indemnified.
- 4.) This agreement shall be good for a one-time use of PH Bidding Group’s reverse auction strategic procurement solution. Only through acceptance of this agreement are you permitted to utilize the bidding platform. In the event that you violate any of the terms of any part of this agreement, PH Bidding Group may, in its sole and absolute discretion, terminate your ability to access the platform. In the event that PH Bidding Group terminates your access to the reverse auction software for any reason, neither you nor your assigns, affiliates, employers, employees or subsidiaries or beneficiaries shall have a claim against PH Bidding Group, its employees, assigns or beneficiaries.
- 5.) PH Bidding Group shall provide basic training and basic instruction concerning operation of the supplier side functions of its reverse auction software, which is operated entirely online. Supplier shall be solely responsible for his or her attendance to this training. PH Bidding Group shall make reasonable efforts to accommodate training to Supplier’s schedule, but Supplier acknowledges that he or she is ultimately solely responsible for attendance. Supplier agrees not to attempt to reverse engineer, model or copy this software.
- 6.) It shall be the supplier’s responsibility to comply fully with terms and conditions set forth by clients of PH Bidding Group, and to ensure that supplier conduct falls within state purchasing laws.
- 7.) It shall be the sole and absolute responsibility of the Supplier to meet all deadlines for specification responses and sample presentations or the attending of any pre-bid conferences or any other functions as may be required from time to time by either PH Bidding Group or the Buyer. Failure to meet any of these deadlines or appointments does not entitle the supplier to an extension of the deadline or a delay in the scheduled date of the reverse auction event.

Initials 

- 8.) Supplier shall also be solely responsible for his own access to the Internet. If Supplier has no access to the Internet and is unable to locate access on his own, PH Bidding Group may, at its sole and absolute discretion, assist Supplier in locating sufficient Internet access for the purposes of participating in a contemplated Reverse Auction Event. Supplier also agrees that he is solely responsible for using his access to the Internet in a responsible manner in conjunction with this Reverse Auction Event so as not to intentionally interfere with another Supplier's access to the Reverse Auction Event.
- 9.) It shall be the sole and absolute responsibility of the supplier to ensure that it meets all state and federal regulations with respect to product offerings and its ability to offer such items or services.
- 10.) Suppliers agree that any and all information they provide shall be accurate and truthful. PH Bidding Group shall take reasonable precautions deemed necessary in its sole and absolute discretion to protect and safeguard that information but shall not be held liable in the event of a breach of that security. PH Bidding Group does not guarantee either the validity of your information or the safety of the information you provide. In the event your information becomes compromised, PH Bidding Group will issue you a new password.
- 11.) Supplier agrees that he has no right to transfer this one-time use license.
- 12.) Supplier agrees that he shall have no claim against PH Bidding Group for any virus that may infect the hardware or software of the supplier as a direct or indirect result from the use or perceived use of PH Bidding Group' reverse auction software.
- 13.) Supplier agrees that his sole remedy in the event that supplier determines he dislikes the reverse auction process or service is to stop using the service.
- 14.) Supplier agrees that he will neither share nor leak his password to the service for the purpose of allowing competitors of PH Bidding Group to view the reverse auction process or allow unauthorized persons to view a Reverse Auction Event for the purpose of providing information to other unauthorized users, regardless of intent or consequence. In the event of a breach of this section of the agreement, PH Bidding Group may, in its sole and absolute discretion, remove access to the Reverse Auction Event or any other portion of Internet based material from the Supplier.
- 15.) Supplier agrees that in the event of an Internet or server failure on the side of PH Bidding Group, arrangements may be made by PH Bidding Group in conjunction with the buyer for an alternate date for the Reverse Auction Event. Suppliers shall have no claim against PH Bidding Group, its employees, assigns or beneficiaries.
- 16.) An investment of time and financial resources is necessary for the continued operation of Reverse Auction Events run on PH Bidding Group platform. Therefore, a transaction fee based solely upon the final awarded purchase price shall be charged to the supplier. This transaction fee shall be self-assessed by the Supplier, who, by participating or reviewing or viewing PH Bidding Group' Reverse Auction Platform, website or information prepared by or in conjunction with PH Bidding Group, acknowledges receipt of service from PH Bidding Group regardless of the means of the final arrangement of pricing, whether through PH Bidding Group's Reverse Auction Event or other direct negotiations or bids. Supplier agrees that if he or she at any time has used the Reverse Auction platform or any portion or part of the software or Internet platform or website or information provided by or prepared by or in conjunction with PH Bidding Group for purposes of a contemplated bid, the fees described within this agreement as being due to PH Bidding Group shall be due in full in accordance with normal billing procedures set forth herein and are fully earned by PH Bidding Group.

Initials



Fees shall be self-assessed by the winning Supplier in the following amount and shall apply to all bids:

4% of the total contract price, including all service agreements, extended warranties and equipment.


Fees shall be paid to PH Bidding Group in the following manner:

All fees, in full, shall be due to PH Bidding Group within 15 calendar days of payment by the purchasing entity to the winning vendor for equipment, materials or other items by the Buyer. Partial payments shall not be accepted, and payments which are not received within 60 calendar days shall immediately accrue interest at the rate of 2% monthly plus a recurring monthly service fee of \$50. Supplier agrees that after 90 (ninety) days of non-payment, Supplier shall be considered in default of this agreement by PH Bidding Group and subject to all necessary and legal means of collection of this debt. In addition, Supplier agrees to pay all fees and lost monies required to collect Suppliers debt to PH Bidding Group. Jurisdiction for all collection efforts shall be Tupelo, Mississippi exclusively.

Suppliers should ensure that their total bid includes all fees due to PH Bidding Group. Supplier agrees that it is his sole and absolute responsibility to include fees due PH Bidding Group with all submitted bids.

Supplier agrees that any and all future orders or transactions arising from the use of PH Bidding Group' Reverse Auction Event Platform shall be subject to the fees listed above and payable based upon the same guidelines. Future orders and transactions shall include but not be limited to, accessories, modifications, or aftermarket equipment.

- 17.) By participating in this Reverse Auction Event or by viewing materials associated with this Reverse Auction Event, Supplier agrees not to attempt circumvention or contemplate circumvention or enter into any agreement that would circumvent this agreement in any way, whether intentional or unintentional which results or may result in avoiding fees due to PH Bidding Group or negotiating directly with Buyer or avoids or attempts to avoid the Reverse Auction Event. These circumvention techniques could include but shall in no way be limited to verbal agreements, bids written on paper delivered by any means or electronic communications, signals, or other means of communication.
- 18.) Supplier agrees that all content provided by PH Bidding Group is considered the sole property of PH Bidding Group. Unauthorized sharing or use of these materials and content is prohibited. Supplier agrees that he will use this content solely for the purpose of participating in a Reverse Auction Event in good faith.
- 19.) PH Bidding Group may alter this agreement at any time. Notice shall be given to Supplier within 24 hours of PH Bidding Group's alteration of this agreement if currently in force either by email, the posting of specific related information within the bid package located within the Reverse Auction Bid platform that will be used by Supplier to gather information on this specific bid, or by certified mail. PH Bidding Group is hereby informing Supplier that our preferred method of notification is by using the Adobe Acrobat protected document format (PDF), delivered by email.
- 20.) This Agreement and all rights of the parties associated with it shall be governed by the laws as set forth within the State of Mississippi. Jurisdiction relating to any matters arising from the use of this agreement shall be the City of Tupelo, Mississippi. If any portion of this agreement is found to be unenforceable, whether due to illegality or misappropriation, the remainder of this agreement and its enforceability shall survive in full and shall be in no way affected. This agreement constitutes the entire agreement between the parties. No other verbal representations, examples, or correspondence, whether electronic, verbal or written, shall survive the signing of this agreement.

Initials 

Acceptance - This agreement is hereby accepted in its entirety, without exception. I assert under penalty of law, I am the authorized signatory for the following organization, company, group or individual:

Organization, Company, or Individual represented: Crawford Electric

Authorized Representative (Printed Name): Austin Poole

Title of Authorized Representative: Account Manager

BILLING INFORMATION:


Email Address: austin.poole@crawfordelectricSupply.com

Physical Address: 15288 Russell Blvd.
Gulfport, MS 39503

Mailing Address (if different): _____

Office Phone: 228 - 865 - 8774

Mobile Phone: 228 - 224 - 2740

Signature:  _____

Date: 5/20/25

Return this Agreement, with your completed Bid Response Package to PH Bidding Group before the vendor response deadline outlined in the bid advertisement or bid documents. You may scan and submit this agreement with your bid response to the applicable bid management site or you may email the completed, signed pages to bids@phbidding.com. For questions regarding this agreement or the bid item(s), you may contact PH Bidding at 662-407-0195.

If you will require technical assistance for the submission of the specification response or the reverse auction process, this will require you to contact PH Bidding Group at either 662-407-0195 or bids@phbidding.com at least one day prior to the specification response deadline or the reverse auction date.



To: TWL BID #2025-015WL

From: Lisa Shearon

City of Tupelo, MS

Pages:

Date: 5/20/2025

Re: 15kV 500 MCM Copper Primary URD
Cable

CC: Gerald Tutor

☐ **Urgent**

☒ **For Review**

☐ **Please Comment**

☐ **Please Reply**

☐ **Please Recycle**

We are pleased to quote the following material per your request.

*** NOTE: All terms & conditions as stated by the manufacturer are included & will apply.*

Sincerely,

Lisa Shearon

Lisa Shearon
Customer Service Representative
Border States Electric
1645 North Parkway
Jackson, TN 38301
800-372-3863 Phone
lshearon@borderstates.com

STOCK ITEMS SUBJECT TO PRIOR SALE

PAYMENT TERMS: NET 30 DAYS

To access BSE's Terms and Conditions of Sale, please go to
<https://www.borderstateselectric.com>.

Safety Data Sheet for products purchased from Border States is available on our website:
www.borderstates.com

If you do not have internet access and would like a paper copy of BSE Terms and Conditions or Safety Data Sheet, please contact your local sales representative and a copy will be sent to you by means of your choice.

FORM A

Submission Cover Letter for Unpriced Technical Proposals

**15 kV, 500 MCM Copper Primary URD Cable
Bid # 2025-015WL**

material only
The undersigned proposes to provide ~~equipment~~ as per the specifications provided by the City of Tupelo and the subsequent proposal from the bidder named below:

If, after reviewing all vendor submissions, the City of Tupelo decides to invite Border States (your company name) to submit priced bids, we agree to participate in the reverse auction, which will take place on **May 27, 2025, at 10:00 AM**. We understand that detailed instructions regarding the reverse auction process will be emailed to all approved vendors.

It is understood that we have only one opportunity to submit an unpriced technical proposal. We affirm that we have read and understood this request for unpriced technical proposals and understand that Phase Two must be completed before the items are awarded. We understand that any missing information or documents required by the BID may be cause for rejection of the proposal.

We acknowledge that the City of Tupelo has the sole discretion and authority to determine whether our proposed commodity meets the specifications issued and if it will meet the requirements and needs of the City of Tupelo. We understand that the City of Tupelo may or may not invite our participation in Phase Two (REVERSE AUCTION – Priced Bids) of this procurement.

If we are invited by the City of Tupelo to participate in Phase Two (REVERSE AUCTION – Priced Bids) of this procurement, the invitation should be directed to:

Printed Name Lisa Shearon

Title Sr. Inside Sales Representative

Company Name Border States

Email lshearon@borderstates.com

Phone 731-868-7256

Border States
Kerite URD cable

FORM B

SPECIFICATION RESPONSE FORM

**15 kV, 500 MCM Copper Primary URD Cable
Bid # 2025-015WL**

The undersigned proposes to furnish 15 kV, 500 MCM Copper Primary URD Cable, which meets the specifications provided. The undersigned certifies that the minimum specifications, terms, and conditions contained in this BID have been considered and understood. By submitting a response, I/We do certify that the commodities offered do meet the specifications contained in this Invitation to Bid.

Check "Yes" if your product meets each specification, and "No" if it does not. If your product varies from the specification, write the differences in the "Variance" blank.

| Specification | Meet Specification | | Variance |
|---|--------------------|----|----------|
| | Yes | No | |
| Extruded semi-conducting EP conductor screen | ✓ | | |
| 220 mil, EP insulation | ✓ | | |
| Extruded semi-conducting EP insulation with minimum of 50 mil PE jacket | ✓ | | |
| Cable shall be furnished on non-returnable reels as follows: | | | |
| Four (4) reels with a minimum of six-hundred feet (600') each | ✓ | | |
| Wire to be stranded COPPER with 1/3 concentric neutral | ✓ | | |
| Wire to be minimum of 17 #10 SWG strands of concentric neutral | ✓ | | |

BIDDER ACKNOWLEDGES receipt of the following ADDENDA (If Issued):

NUMBER: _____ DATE: _____
NUMBER: _____ DATE: _____
NUMBER: _____ DATE: _____

BIDDER INFORMATION

Company Border States

Physical Address 1645 N. Parkway Jackson, TN 38301

Billing Address P.O. Box 603585

City Charlotte State NC Zip 28260-3585

Phone 731-868-7256 Email lshearon@borderstates.com

Authorized Agent Name Lisa Shearon

Title Sr. Inside Sales Representative

Signature Lisa Shearon

If you will require technical assistance for the submission of the specification response or the reverse auction process, this will require you to either contact PH Bidding Group at least one day prior to the specification response deadline or the reverse auction date.



Supplier Agreement

INTENT AND CONTACT

This document shall detail the conditions upon which a supplier, contractor, vendor or other individual, business or corporation seeking to do business with any client who has contracted, whether verbally, by resolution or any other means with PH Bidding Group for the use of its reverse auction platform shall be allowed to utilize the PH Bidding Group Reverse Auction Platform located at <https://www.phbidding.marketdojo.com>. Only through completion of this document and unconditional agreement to this agreement in its entirety will you or your assigns, agents or employees or other designees be allowed to utilize this platform to submit pricing to the client(s) of PH Bidding Group.

This Agreement contains provisions for an administrative fee, discussed in Section 16.

PH Bidding Group hereby agrees to all sections contained within which outline its obligations and responsibilities.

PH Bidding Group Contact information is:

PH Bidding Group
605 West Main Street
Tupelo, MS 38804
662.407.0195
bids@phbidding.com

TERMS OF USE

Reverse Auction and Strategic Procurement Software – One Time Use Agreement for Suppliers Only

If you have difficulty in completing this document, email us at bids@phbidding.com or call us direct at 662.407.0195.

By participating in the reverse auction procurement process initiated by PH Bidding Group and its strategic partner(s), you agree that you have accepted this agreement in its entirety, without exception, and that you, your representatives, and assigns agree to the following terms, statements and conditions:

Definitions:

“PH Bidding Group” shall mean the provider of a Reverse Auction Event Platform used in conjunction with Buyers to negotiate pricing on desired service, goods or information.

Initials LS

“You”, “Supplier” or “Suppliers” shall mean anyone signing this agreement that will use or direct the use of PH Bidding Group’ Reverse Auction Event Platform for the purpose of selling services, goods or information to Buyers who retain the services of PH Bidding Group.

“Buyer” shall mean any client or customer of PH Bidding Group who chooses or has chosen in the past to procure through the use of a Reverse Auction Event Platform or information provided by or in conjunction with PH Bidding Group.

“Reverse Auction Event Platform” shall mean the platform accessed within or from or in conjunction with the website address at <https://www.phbidding.marketdojo.com>, which is used by various Buyers to procure services, goods or information.

- 1.) All information related to bids, projects, specifications, and terms of sale to potential clients of PH Bidding Group are based on information received directly from the client, and not necessarily approved by PH Bidding Group. PH Bidding Group makes no warranty concerning information approved by its clients for use in reverse auction events.
- 2.) PH Bidding Group cannot and will not be held liable for delays in reverse auction events, server failures or changes in scheduling for reverse auction events.
- 3.) You acknowledge that PH Bidding Group is merely the conduit through which pricing is achieved for the benefit of our clients, and not an endorsement of our clients’ creditworthiness, ability to perform upon a contract or agreement, nor the proper use of materials, equipment or any other service or goods purchased through the use of our reverse auction software. PH Bidding Group shall not be held liable clients’ failure to perform or award upon a given reverse auction event. All agreements that arise between suppliers and buyers are then the sole responsibility of those two parties, wherein PH Bidding Group shall be indemnified.
- 4.) This agreement shall be good for a one-time use of PH Bidding Group’s reverse auction strategic procurement solution. Only through acceptance of this agreement are you permitted to utilize the bidding platform. In the event that you violate any of the terms of any part of this agreement, PH Bidding Group may, in its sole and absolute discretion, terminate your ability to access the platform. In the event that PH Bidding Group terminates your access to the reverse auction software for any reason, neither you nor your assigns, affiliates, employers, employees or subsidiaries or beneficiaries shall have a claim against PH Bidding Group, its employees, assigns or beneficiaries.
- 5.) PH Bidding Group shall provide basic training and basic instruction concerning operation of the supplier side functions of its reverse auction software, which is operated entirely online. Supplier shall be solely responsible for his or her attendance to this training. PH Bidding Group shall make reasonable efforts to accommodate training to Supplier’s schedule, but Supplier acknowledges that he or she is ultimately solely responsible for attendance. Supplier agrees not to attempt to reverse engineer, model or copy this software.
- 6.) It shall be the supplier’s responsibility to comply fully with terms and conditions set forth by clients of PH Bidding Group, and to ensure that supplier conduct falls within state purchasing laws.
- 7.) It shall be the sole and absolute responsibility of the Supplier to meet all deadlines for specification responses and sample presentations or the attending of any pre-bid conferences or any other functions as may be required from time to time by either PH Bidding Group or the Buyer. Failure to meet any of these deadlines or appointments does not entitle the supplier to an extension of the deadline or a delay in the scheduled date of the reverse auction event.

Initials LS

- 8.) Supplier shall also be solely responsible for his own access to the Internet. If Supplier has no access to the Internet and is unable to locate access on his own, PH Bidding Group may, at its sole and absolute discretion, assist Supplier in locating sufficient Internet access for the purposes of participating in a contemplated Reverse Auction Event. Supplier also agrees that he is solely responsible for using his access to the Internet in a responsible manner in conjunction with this Reverse Auction Event so as not to intentionally interfere with another Supplier's access to the Reverse Auction Event.
- 9.) It shall be the sole and absolute responsibility of the supplier to ensure that it meets all state and federal regulations with respect to product offerings and its ability to offer such items or services.
- 10.) Suppliers agree that any and all information they provide shall be accurate and truthful. PH Bidding Group shall take reasonable precautions deemed necessary in its sole and absolute discretion to protect and safeguard that information but shall not be held liable in the event of a breach of that security. PH Bidding Group does not guarantee either the validity of your information or the safety of the information you provide. In the event your information becomes compromised, PH Bidding Group will issue you a new password.
- 11.) Supplier agrees that he has no right to transfer this one-time use license.
- 12.) Supplier agrees that he shall have no claim against PH Bidding Group for any virus that may infect the hardware or software of the supplier as a direct or indirect result from the use or perceived use of PH Bidding Group' reverse auction software.
- 13.) Supplier agrees that his sole remedy in the event that supplier determines he dislikes the reverse auction process or service is to stop using the service.
- 14.) Supplier agrees that he will neither share nor leak his password to the service for the purpose of allowing competitors of PH Bidding Group to view the reverse auction process or allow unauthorized persons to view a Reverse Auction Event for the purpose of providing information to other unauthorized users, regardless of intent or consequence. In the event of a breach of this section of the agreement, PH Bidding Group may, in its sole and absolute discretion, remove access to the Reverse Auction Event or any other portion of Internet based material from the Supplier.
- 15.) Supplier agrees that in the event of an Internet or server failure on the side of PH Bidding Group, arrangements may be made by PH Bidding Group in conjunction with the buyer for an alternate date for the Reverse Auction Event. Suppliers shall have no claim against PH Bidding Group, its employees, assigns or beneficiaries.
- 16.) An investment of time and financial resources is necessary for the continued operation of Reverse Auction Events run on PH Bidding Group platform. Therefore, a transaction fee based solely upon the final awarded purchase price shall be charged to the supplier. This transaction fee shall be self-assessed by the Supplier, who, by participating or reviewing or viewing PH Bidding Group' Reverse Auction Platform, website or information prepared by or in conjunction with PH Bidding Group, acknowledges receipt of service from PH Bidding Group regardless of the means of the final arrangement of pricing, whether through PH Bidding Group's Reverse Auction Event or other direct negotiations or bids. Supplier agrees that if he or she at any time has used the Reverse Auction platform or any portion or part of the software or Internet platform or website or information provided by or prepared by or in conjunction with PH Bidding Group for purposes of a contemplated bid, the fees described within this agreement as being due to PH Bidding Group shall be due in full in accordance with normal billing procedures set forth herein and are fully earned by PH Bidding Group.

Initials LS

Fees shall be self-assessed by the winning Supplier in the following amount and shall apply to all bids:

4% of the total contract price, including all service agreements, extended warranties and equipment.

Fees shall be paid to PH Bidding Group in the following manner:

All fees, in full, shall be due to PH Bidding Group within 15 calendar days of payment by the purchasing entity to the winning vendor for equipment, materials or other items by the Buyer. Partial payments shall not be accepted, and payments which are not received within 60 calendar days shall immediately accrue interest at the rate of 2% monthly plus a recurring monthly service fee of \$50. Supplier agrees that after 90 (ninety) days of non-payment, Supplier shall be considered in default of this agreement by PH Bidding Group and subject to all necessary and legal means of collection of this debt. In addition, Supplier agrees to pay all fees and lost monies required to collect Suppliers debt to PH Bidding Group. Jurisdiction for all collection efforts shall be Tupelo, Mississippi exclusively.

Suppliers should ensure that their total bid includes all fees due to PH Bidding Group. Supplier agrees that it is his sole and absolute responsibility to include fees due PH Bidding Group with all submitted bids.

Supplier agrees that any and all future orders or transactions arising from the use of PH Bidding Group' Reverse Auction Event Platform shall be subject to the fees listed above and payable based upon the same guidelines. Future orders and transactions shall include but not be limited to, accessories, modifications, or aftermarket equipment.

- 17.) By participating in this Reverse Auction Event or by viewing materials associated with this Reverse Auction Event, Supplier agrees not to attempt circumvention or contemplate circumvention or enter into any agreement that would circumvent this agreement in any way, whether intentional or unintentional which results or may result in avoiding fees due to PH Bidding Group or negotiating directly with Buyer or avoids or attempts to avoid the Reverse Auction Event. These circumvention techniques could include but shall in no way be limited to verbal agreements, bids written on paper delivered by any means or electronic communications, signals, or other means of communication.
- 18.) Supplier agrees that all content provided by PH Bidding Group is considered the sole property of PH Bidding Group. Unauthorized sharing or use of these materials and content is prohibited. Supplier agrees that he will use this content solely for the purpose of participating in a Reverse Auction Event in good faith.
- 19.) PH Bidding Group may alter this agreement at any time. Notice shall be given to Supplier within 24 hours of PH Bidding Group's alteration of this agreement if currently in force either by email, the posting of specific related information within the bid package located within the Reverse Auction Bid platform that will be used by Supplier to gather information on this specific bid, or by certified mail. PH Bidding Group is hereby informing Supplier that our preferred method of notification is by using the Adobe Acrobat protected document format (PDF), delivered by email.
- 20.) This Agreement and all rights of the parties associated with it shall be governed by the laws as set forth within the State of Mississippi. Jurisdiction relating to any matters arising from the use of this agreement shall be the City of Tupelo, Mississippi. If any portion of this agreement is found to be unenforceable, whether due to illegality or misappropriation, the remainder of this agreement and its enforceability shall survive in full and shall be in no way affected. This agreement constitutes the entire agreement between the parties. No other verbal representations, examples, or correspondence, whether electronic, verbal or written, shall survive the signing of this agreement.

Initials LS

Acceptance - This agreement is hereby accepted in its entirety, without exception. I assert under penalty of law, I am the authorized signatory for the following organization, company, group or individual:

Organization, Company, or Individual represented: Border States

Authorized Representative (Printed Name): Lisa Shearon

Title of Authorized Representative: SR Inside Sales Rep.

BILLING INFORMATION:

Email Address: lshearon@borderstates.com

Physical Address: 1645 N. Parkway
Jackson, TN 38301

Mailing Address (if different): _____

Office Phone: 731-868-7256

Mobile Phone: _____

Signature: Lisa Shearon

Date: 5-20-2025

Return this Agreement, with your completed Bid Response Package to PH Bidding Group before the vendor response deadline outlined in the bid advertisement or bid documents. You may scan and submit this agreement with your bid response to the applicable bid management site or you may email the completed, signed pages to bids@phbidding.com. For questions regarding this agreement or the bid item(s), you may contact PH Bidding at 662-407-0195.

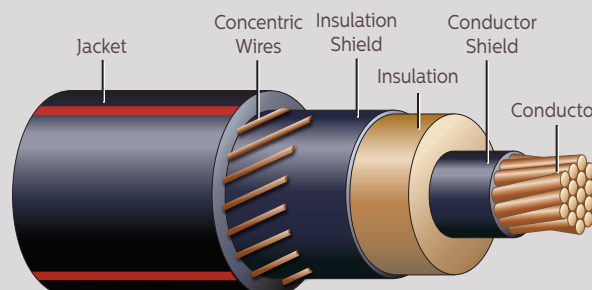
If you will require technical assistance for the submission of the specification response or the reverse auction process, this will require you to contact PH Bidding Group at either 662-407-0195 or bids@phbidding.com at least one day prior to the specification response deadline or the reverse auction date.



- Conductor Shield – Non-Conducting Permashield® Stress Control Layer
- Insulation – Discharge Resistant EPR Insulation
- Insulation Shield – Extruded Free Stripping Semi-Conducting Layer
- Concentric Wires – One-third or Full Neutral
- Jacket – Non-Conducting Polyethylene (LLDPE) with 3 Red Stripes, Semi-Conducting Available

Underground Residential Distribution Cable (URD)

15kV Copper Conductor 90°C



Kerite URD Cable – 15kV

| One-Third Neutral | | | 175 mil Insulation (100%) | | | | 220 mil Insulation (133%) | | | |
|-------------------|----------------|---------------------------------|-------------------------------|-------|---------------------------|-----------------------|-------------------------------|-------|---------------------------|-----------------------|
| Size (AWG/kcmil) | No. of Strands | Copper Neutral Wires (No.-#AWG) | O.D. Over Insulation (Inches) | | O.D. Over Jacket (Inches) | Cable Weight (lbs/ft) | O.D. Over Insulation (Inches) | | O.D. Over Jacket (Inches) | Cable Weight (lbs/ft) |
| | | | Min. | Max. | | | Min. | Max. | | |
| 2 | 7 | 6 - #14 | 0.635 | 0.720 | 0.990 | 0.549 | 0.725 | 0.815 | 1.080 | 0.618 |
| 1 | 19 | 7 - #14 | 0.675 | 0.760 | 1.015 | 0.628 | 0.765 | 0.855 | 1.110 | 0.700 |
| 1/0 | 19 | 9 - #14 | 0.715 | 0.800 | 1.055 | 0.740 | 0.805 | 0.895 | 1.150 | 0.814 |
| 2/0 | 19 | 11 - #14 | 0.760 | 0.845 | 1.100 | 0.871 | 0.850 | 0.935 | 1.190 | 0.947 |
| 4/0 | 19 | 18 - #14 | 0.865 | 0.950 | 1.200 | 1.251 | 0.955 | 1.045 | 1.295 | 1.336 |
| 250 | 37 | 21 - #14 | 0.920 | 1.005 | 1.265 | 1.441 | 1.010 | 1.100 | 1.380 | 1.549 |
| 350 | 37 | 18 - #12 | 1.025 | 1.110 | 1.425 | 1.917 | 1.115 | 1.200 | 1.515 | 2.017 |
| 500 | 37 | 17 - #10 | 1.150 | 1.235 | 1.595 | 2.640 | 1.240 | 1.330 | 1.750 | 2.822 |
| 750 | 61 | 20 - #9 | 1.340 | 1.425 | 1.875 | 3.864 | 1.430 | 1.520 | 1.965 | 3.992 |
| 1000 | 61 | 26 - #9 | 1.485 | 1.575 | 2.035 | 5.140 | 1.575 | 1.670 | 2.155 | 5.300 |
| Full Neutral | | | 175 mil Insulation (100%) | | | | 220 mil Insulation (133%) | | | |
| 2 | 7 | 16 - #14 | 0.635 | 0.720 | 0.990 | 0.680 | 0.725 | 0.815 | 1.080 | 0.749 |
| 1 | 19 | 20 - #14 | 0.675 | 0.760 | 1.015 | 0.798 | 0.765 | 0.855 | 1.110 | 0.870 |
| 1/0 | 19 | 16 - #12 | 0.715 | 0.800 | 1.090 | 0.957 | 0.805 | 0.895 | 1.180 | 1.032 |
| 2/0 | 19 | 20 - #12 | 0.760 | 0.845 | 1.135 | 1.145 | 0.850 | 0.935 | 1.225 | 1.222 |
| 4/0 | 19 | 20 - #10 | 0.865 | 0.950 | 1.280 | 1.682 | 0.955 | 1.045 | 1.370 | 1.768 |

Five minute AC Final Test Voltages

175 mil Insulation Level: 35kV

220 mil Insulation Level: 44kV



Why Kerite?

For over 150 years, Kerite has manufactured the most reliable electrical power cable available. Kerite's reputation for reliability is based on decades of use in real world environmental conditions. Utility customers today are more demanding than ever about the reliability of their electrical service. Kerite cable is a key component of grid reliability.

Long Service Life

Cable service life is a function of its design properties, manufacturing and installation. Kerite is confident enough to warranty our cable for the life of the installation.

Discharge Resistant EPR™ Insulation

The foundation of that reliability is Kerite's proprietary Discharge Resistant Ethylene Propylene Rubber (DR-EPR™) insulation. Kerite has been formulating, compounding, and manufacturing its own Discharge Resistant EPR cable insulation for decades. Every batch of Discharge Resistant EPR insulation is inspected and tested to Kerite's quality standards before extrusion. Kerite's Discharge Resistant EPR has electrical, mechanical, thermal and chemical properties that work together to create superior cable insulation. Millions of feet of Kerite cables have been installed in all types of environments with no known cable failures due to insulation degradation or weakness. This record is unequalled in the electrical power cable industry.

Permashield®

All Kerite cables have our Permashield® stress control layer between the conductor and the insulation. Permashield reduces electrical stress in the primary insulation and limit the available free discharge that can damage the insulation and cause premature cable failure. Permashield's non-conducting properties permit 100% testing during extrusion to verify there are no voids in the stress control layer which could lead to early cable insulation failures.

Superior Underwater Performance and Durability

Moisture in a power cable is a fact of underground and subsea applications and must be addressed by blocking the moisture ingress or selecting an insulation that is impervious to the deterioration which occurs in a wet environment. Kerite cable has the only insulation that utilizes a wet design approach; it performs normally when fully immersed in water. This wet design approach has been used by Kerite cables that have been in service since the 1920s and continue to operate today.

More Reasons to Choose Kerite

Kerite insulation has additional features that contribute to Kerite cables' exceptional reliability.

- Corona Immunity
- Long-term Over-voltage Endurance
- Transient Attenuation

Kerite Power Cable has been manufactured in the USA since 1854.

ISO 9001:2015 registered

