

REQUEST FOR PROPOSALS

Un-Priced Technical Proposals

To provide

COMPACT EXCAVATOR

A Reverse Auction Event
For
City of Tupelo, Mississippi

BID # 2021-037PW



Publication Dates: November 9, 2021 & November 16, 2021

Un-Priced Responses Due: December 2, 2021 at 2:00 PM

Reverse Auction: December 9, 2021 at 10:00 AM

FORM A

*Submission Cover Letter
for
Un-priced Technical Proposals*

**COMPACT EXCAVATOR
Bid # 2021-037PW**

The undersigned proposes to provide a Compact Excavator as per the specifications provided by the City of Tupelo and the subsequent proposal from the bidder named below:

If, after reviewing all vendor submissions, the City of Tupelo decides to invite _____ (your company name) to submit priced bids, we agree to participate in the reverse auction, which will take place on **December 9, 2021 at 10:00 AM**. We understand that detailed instructions regarding the reverse auction process will be emailed to all approved vendors.

It is understood that we have only one opportunity to submit an un-priced technical proposal. We affirm that we have read and understood this request for un-priced technical proposals and understand that Phase Two must be completed before the items are awarded. We understand that any missing information or documents required by the BID may be cause for rejection of the proposal.

We acknowledge that the City of Tupelo has the sole discretion and authority to determine whether our proposed commodity meets the specifications issued and if it will meet the requirements and needs of the City of Tupelo Public Works Department. We understand that the City of Tupelo may or may not invite our participation in Phase Two (REVERSE AUCTION – Priced Bids) of this procurement.

We agree to abide by the terms and conditions of the PH Bidding Group Supplier agreement and understand that any questions regarding the agreement or the bid process should be directed to 662-407-0193 or cory@phbidding.com.

If we are invited by the City of Tupelo to participate in Phase Two (REVERSE AUCTION – Priced Bids) of this procurement, the invitation should be directed to:

Printed Name Bubba Dean
Title Sales
Company Name Thompson Machinery
Email bubba.dean@tmcut.com
Phone 662-260-0199

**CITY OF TUPELO
COMPACT EXCAVATOR
Bid # 2021-037PW**

General Information

INTENT:

This specification describes a Compact Excavator to be used in a county public works setting. It is not the intent of this specification to "write out" any vendor.

GENERAL TERMS:

All equipment furnished under this contract shall be new, unused and the same as the manufacturer's current production model. Accessories not specifically mentioned herein, but necessary to furnish complete unit ready for use, shall also be included. Unit shall conform to the best practice known to the trade in design, quality of material and workmanship. Assemblies, sub-assemblies and component parts shall be standard and interchangeable throughout the entire quantity of units as specified in this invitation to bid. All units shall be fully assembled and ready to operate or use.

GUARANTEE:

All units shall be covered by the manufacturer standard warranty. Other warranty conditions may apply.

SPECIFICATION RESPONSE:

Bidders shall complete every space in the specification response form with a check mark to indicate if the item being bid is exactly as specified. If not, the "NO" column must be checked and a detailed description of the deviation from the specification to be supplied.

BID QUOTATION:

Bidders shall complete every space in the specification bidder's proposal column with a check mark to indicate if the item being bid is exactly as specified. If not, the "NO" column must be checked and a detailed description of the deviation from the specification to be supplied.

DELIVERY:

Delivery shall be FOB to the Purchasing Entity.

QUANTITY:

Quantity determined by unit. Quantities may vary. The Purchasing Entity reserve the right to alter quantities and purchase more or less of any one item or all items.

UNIT AND MODEL EQUIVALENT:

Where model numbers are used, they are used for the sole purpose of illustrating the design and functionality of the unit. In no way is a model name or manufacturer used or meant to indicate a preference for one manufacturer over another.

QUESTIONS:

Vendors who have questions or comments regarding this specification may direct them to Cory Dewett via email at cory@phbidding.com.

BID PROCESS:

This bid event is being conducted by reverse auction, which is a bid process during which vendors compete for the City of Tupelo's business in real time. A timer is set for an initial period of 30 minutes, during which vendors may place bids and receive feedback in the form of a rank (rank will be displayed in brackets adjacent to the vendor's input pricing per line item, as well as a total rank for the group of items together. In our format, a second-place rank would appear as such: [2]. Vendors may reduce their price as many times as they choose to do so. Within the final three minutes of the bid timer, any bid placed shall trigger an extension of an additional three minutes.

Vendors may contact Cory Dewett with PH Bidding Group at 662-407-0193 or cory@phbidding.com for any questions regarding the website, response submission or Reverse Auction process. Vendors who do not contact PH Bidding for training will be assumed to be familiar with the website and/or bidding process.

PRICING:

Pricing will only be accepted during the reverse auction process from vendors that were approved to participate in the reverse auction after review of the specification response forms. No pricing will be accepted outside of the reverse auction process.

COMPLETING THIS FORM & UN-PRICED PROPOSAL SUBMISSION BY ELECTRONIC MEANS:

Log-in at www.tupelomsbids.com and perform the following steps:

- A. Scan in all required documentation as a pdf file.
- B. On the left side of the webpage, click on "Public bids".
- C. Click on the appropriate bid that you will be participating in.
- D. Click on the "Submit Bid" tab.
 - a. Fill in or check your contact information and required boxed.
 - b. Drag and drop your pdf file into the box as outlined or click inside the box to find your file.
 - c. Click the box agreeing to the Terms and Conditions
 - d. Click "Submit" when you are ready to submit your file.
- E. Once submitted and the solicitation period has ended, the City of Tupelo will review all solicitations, and all approved bidders will be able to take part in the reverse auction process once it begins.
- F. The bid submission can be redacted at any time prior to the bid opening time.
- G. The responses will be reviewed, and vendors meeting the minimum specifications will be sent detailed instructions for participation in the reverse auction, which will be held on December 9, 2021, at 10:00 am CST

The following items should be included with the submission:

- A. Submission Cover Letter (Form A)
- B. Completed Specification Response Form (Form B)
- C. Product Brochures
- D. Warranty Information
- E. Any other information vendor would like for the City of Tupelo to consider
- F. PH Bidding Supplier Agreement

Any questions regarding the website usage, bid documents, or the bidding process should be directed to:

PH Bidding Group

Phone: 662-407-0193

Email: cory@phbidding.com

SPECIFICATION RESPONSE FORM COMPACT EXCAVATOR

The undersigned proposes to furnish a NEW COMPACT EXCAVATOR, which meets the specifications provided. The undersigned certifies that the minimum specifications, terms and conditions contained in this BID have been considered and understood. By submitting a proposal, I/We do certify that the items offered do meet the specifications contained in this Invitation to Bid.

Please check '✓' each line item – confirming specifications will be as listed. Any variance to the specifications should be noted in the blank provided.

SPECIFICATIONS Please acknowledge in the boxes to the right where required. Quantities are indicated where applicable.	Acknowledge		Variance
	Yes	No	
ENGINE & ENGINE COMPARTMENT			
Liquid cooled 4-cylinder diesel turbo charged with direct injection.	✓		
Rated Net Power shall be no less than 56 hp. (List engine hp in box to the right)	✓		
Engine shall be certified to EPA Final Tier 4/EU Stage IV	✓		
List Engine Displacement in box to the right	✓		
Engine shall have auto-idle mode to reduce engine speed when hydraulics are not in use to reduce fuel consumption and noise.	✓		
Engine Oil interval shall have a scheduled 500-hour interval for reduced operating costs	✓		
Fuel filter shall have a water separator	✓		
Off-level capacity shall be no less than 35 degrees	✓		
Engine should have a cold start aid such as glow plugs	✓		
The engine oil and fuel filters shall be remotely mounted for ease of access	✓		
Engine coolant shall protect the machine to temperature of - 34° F (-37 C°)	✓		
The radiator and oil cooler shall be protected with a trash screen to protect against debris entering coolers	✓		
POWER TRAIN & CHASSIS			
Rated Net Power shall be no less than 56 hp. (List engine hp in box to the right)	✓		
Two-speed propel shall be standard with auto-shifting when travel motors encounter heavier load. A switch shall be provided to allow selection of either high or low speed propel	✓		
In low travel speed, the machine shall reach at minimum 1.6 mph and 2.7 mph in high speed.	✓		

SPECIFICATIONS Please acknowledge in the boxes to the right where required. Quantities are indicated where applicable.	Acknowledge		Variance
	Yes	No	
POWER TRAIN AND CHASSIS (continued)			
The hydraulic pilot levers shall have short stroke and low effort to reduce fatigue	/		
The swing brake shall be wet disk, or equivalent, spring applied and hydraulically released.	/		
The propel brake shall be spring applied and hydraulically released	/		
HYDRAULIC SYSTEM			
The hydraulic system shall be open center, load sensing	/		
The main pumps shall be 3 variable-displacement axial-piston pumps with flow of 2x19+15 gpm	/		
Boom and arm shall have reduced drift valves for greater stability and positioning	/		
SWING SYSTEM			
Axial piston motor, automatic brake	/		
Minimum swing speed 9RPM (In the box to the right, state the swing speed of offered unit)	/		
List Swing Torque in box to the right	/		
The swing boom shall move no less than 60° to the left and right	/		
STEERING SYSTEM			
Each track to be independently driven by a hydraulic axial piston motor	/		
Min Turning radius of 20'	/		
Max Turning radius 26'	/		
In the box to the right, state the turning radius of your offered unit:			
ELECTRICAL SYSTEM			
24 Volt and Alternator Min 50 Amps	/		
2 work lights shall be provided, with one mounted on the frame and one on the boom	/		
The fuse box shall be in the cab, protected from the elements & shall be opened without tools	/		
A safety cover shall cover the positive terminal of the battery(s)	/		
UNDERCARRIAGE			
Front mounted angle blade	/		
Rear mounted outriggers	/		

SPECIFICATIONS Please acknowledge in the boxes to the right where required. Quantities are indicated where applicable.	Acknowledge		Variance
	Yes	No	
ENCLOSED CAB			
Enclosed Cab with HVAC	/		
Auto climate control, HVAC and pressurizer	/		
ROPS/TOPS	/		
Adjustable joystick controls	/	/	
Keyless Start	/	/	
LED work lights- 2 front facing cab mounted, 1 under boom	/		
Cab swing may be conventional, compact, or zero turn radius	/		
Mirrors- Left and Right side	/		
Front Windshield wipers	/		
Rearview Camera with In-Cab Display – Min 720P	/		
Pilot Controls	/		
Foot Travel Pedals	/		
Horn	/		
Suspension Seat, vinyl or deluxe cloth covered	/		
12 Volt Fan	/		
Lockable Fuel Caps	/		
Door Locks	/		
Interior Lights	/		
Fuel Gauge	/		
Coolant Temp Gauge	/		
Hour Meter Gauge	/		
Engine Oil Gauge	/		
Hydraulic Temp Gauge	/		
AM/FM Radio	/		
Cell phone power outlet: 12v, 60 watt, 5 amp	/		
DIGGING FORCE			
Min Stick Digging Force: 6900 Lbs (In the box to the right, state the Stick Digging Force of offered unit)	/		
Min Bucket Digging Force: 10,475 Lbs (State the Bucket Digging Force of offered unit)	/		13946lb
Min Dig Depth: 12' 0" (In the box to the right, state the Dig Depth of your offered unit)	/		
Min Reach at Ground Level: 19' 6" (State the Reach at Ground Level of your offered unit)	/		

SPECIFICATIONS Please acknowledge in the boxes to the right where required. Quantities are indicated where applicable.	Acknowledge		Variance
	Yes	No	
BUCKET/ATTACHMENT INFORMATION			
Unit must be capable of accepting a wide variety of auxiliary attachments: Specifically, hydraulic thumb, hammer, angling ditching bucket	/		
Unit shall arrive completed with all lines, connectors, and cab controls to operate hydraulic thumb, hammer, angling ditching bucket	/		
24" Digging bucket to be included	/		
Hydraulic Thumb attached	/		
48": wide angling ditching bucket to be included	/		
Rubber track system	/		
Quick couplers	/		
In the box to the right, state the angled ditching bucket capacity of your offered bucket:	.		
Blade angles minimum 25 degrees left and right	/		
In the box to the right, state the blade angling capability of your offered bucket:			
Min Blade Lift Height 16 Inches	/		
In the box to the right, state the blade lift height of your offered bucket:			
Min Blade Width 78 Inches	/		
In the box to the right, state the blade width of your offered bucket:			
Bolt on cutting edges on all attachments with blades	/		
Pin Disconnect (Hydraulic Disconnect not allowed)	/		
OPERATING WEIGHT			
Max 20,000 Pounds	/		
In the box to the right, state the operating weight of your offered unit:			

SPECIFICATIONS		Acknowledge		Variance
Please acknowledge in the boxes to the right where required. Quantities are indicated where applicable.		Yes	No	
MAINTENANCE INFORMATION				
Does your unit utilize a DPF (Diesel Particulate Filter)?		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
If so, in the box to the right, state the service interval of the DPF:	3000			
If so, in the box to the right, state the guaranteed total cost of service for the DPF:				
In the box to the right, indicate the mileage from City of Tupelo Public Works department to your service center:				
In the box to the right, state the cost of towing per incident from the City of Tupelo Public Works department to your service location, including hook-up fees and any other incidental charges:				
In the box to the right, state the hourly shop rate for service and repairs:				
In the box to the right, state the hourly rate for on-site service and repairs:				
Does your company offer on-site routine service?		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Does your company offer on-site repair services for incidents under warranty?		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Vendor should have a Parts Counter within 25 miles of the City of Tupelo		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
WARRANTY				
In the box to the right, state the standard warranty of your offered unit:	60 3000 Hours			
PAINT				
Paint shall be applied with the highest industry standards. Color shall be manufacturer's typical color for this specific equipment piece.		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
DELIVERY				
Unit shall be transported FOB to Buyer with vendor assuming all liabilities for said transfer.		<input checked="" type="checkbox"/>	<input type="checkbox"/>	
List the approximate Lead time of unit in the box to the right:	Lead Time:			
WARRANTY AND SERVICE REQUIREMENTS				
Response time for warranty claims shall be closely monitored by the City of Tupelo. Units with warranty issues shall be diagnosed within 48 hours of arrival at the dealership. Parts for warranty repairs, if not in dealer stock, shall be ordered within 24 hours of diagnoses. Dealer shall communicate with Public Works department as to the expected return date of unit.		<input checked="" type="checkbox"/>	<input type="checkbox"/>	

16 – By participating in this Reverse Auction Event or by viewing materials associated with this Reverse Auction Event, Supplier agrees not to attempt circumvention or contemplate circumvention or enter into any agreement that would circumvent this agreement in any way, whether intentional or unintentional which results or may result in avoiding fees due to PH Bidding Group or negotiating directly with Buyer or avoids or attempts to avoid the Reverse Auction Event. These circumvention techniques could include but shall in no way be limited to verbal agreements, bids written on paper delivered by any means or electronic communications, signals, or other means of communication.

17 – Supplier agrees that all content provided by PH Bidding Group is considered the sole property of PH Bidding Group. Unauthorized sharing or use of these materials and content is prohibited. Supplier agrees that he will use this content solely for the purpose of participating in a Reverse Auction Event in good faith.

18 – PH Bidding Group may alter this agreement at any time. Notice shall be given to Supplier within 24 hours of PH Bidding Group's alteration of this agreement if currently in force either by email, the posting of specific related information within the bid package located within the Reverse Auction Bid platform that will be used by Supplier to gather information on this specific bid, or by certified mail. PH Bidding Group is hereby informing Supplier that our preferred method of notification is by using the Adobe Acrobat protected document format (PDF), delivered by email.

19 – This Agreement and all rights of the parties associated with it shall be governed by the laws as set forth within the State of Mississippi. Jurisdiction relating to any matters arising from the use of this agreement shall be the City of Tupelo, Mississippi. If any portion of this agreement is found to be unenforceable, whether due to illegality or misappropriation, the remainder of this agreement and its enforceability shall survive in full and shall be in no way affected. This agreement constitutes the entire agreement between the parties. No other verbal representations, examples, or correspondence, whether electronic, verbal or written, shall survive the signing of this agreement.

Acceptance - This agreement is hereby accepted in its entirety, without exception. I assert under penalty of perjury, I am the authorized signatory for the following organization, company, group or individual:

Organization, Company or Individual represented: Thompson Marketing
Authorized Representative (Printed Name): Bobby Dean
Signature: [Signature]
Title of Authorized Representative: Sales

Billing Information:

Email Address: bubba.dean@thecat.com

Physical Address: 421 Wallace Drive
Belden MS 38826

Mailing Address (if different) _____

Office Phone: 662.844.1634

Mobile Phone: 662.260-0199

Date: 12.2.21

Return this Agreement, with all pages initialed in the space provided at the bottom right corner along with your completed Bid Response Package to PH Bidding Group before the vendor response deadline outlined in the bid advertisement or bid documents. You may scan and submit this agreement with your bid response to the applicable bid management site or you may email the completed, signed and initialed pages to cory@phbidding.com. For questions regarding this agreement or the bid item(s), you may contact PH Bidding at 662.407.0193.



Reverse Auction Event Platform Agreement

INTENT AND CONTACT

This document shall detail the conditions upon which a supplier, contractor, vendor or other individual, business or corporation seeking to do business with any client who has contracted, whether verbally, by resolution or any other means with PH Bidding Group for the use of its reverse auction platform shall be allowed to utilize the PH Bidding Group Reverse Auction Platform located at <https://phbidding.procureport.com/>. Only through completion of this document and unconditional agreement to this agreement in its entirety will you or your assigns, agents or employees or other designees be allowed to utilize this platform to submit pricing to the client(s) of PH Bidding Group.

This Agreement contains provisions for an administrative fee, discussed in Section 15.

PH Bidding Group hereby agrees to all sections contained within which outline its obligations and responsibilities.

PH Bidding Group Contact information is:

PH Bidding Group
605 West Main Street
Tupelo, MS 38804
662.407.0193
cory@phbidding.com

TERMS OF USE

Reverse Auction and Strategic Procurement Software – One Time Use Agreement for Suppliers Only

Instructions for completing this document can be found after the signatory page, located on Page 8. If you have difficulty in completing this document, email us at cory@phbidding.com or call us direct at 662.407.0193.

By participating in the reverse auction procurement process initiated by PH Bidding Group and its strategic partner(s), you agree that you have accepted this agreement in its entirety, without exception, and that you, your representatives and assigns agree to the following terms, statements and conditions:

Definitions:

"PH Bidding Group" shall mean the provider of a Reverse Auction Event Platform used in conjunction with Buyers to negotiate pricing on desired service, goods or information.

"You", "Supplier" or "Suppliers" shall mean anyone signing this agreement that will use or direct the use of PH Bidding Group's Reverse Auction Event Platform for the purpose of selling services, goods or information to Buyers who retain the services of PH Bidding Group.

"Buyer" shall mean any client or customer of PH Bidding Group who chooses or has chosen in the past to procure through the use of a Reverse Auction Event Platform or information provided by or in conjunction with PH Bidding Group.

"Reverse Auction Event Platform" shall mean the platform accessed within or from or in conjunction with the website address at <https://phbidding.procureport.com/>, which is used by various Buyers to procure services, goods or information.

1 – All information related to bids, projects, specifications, and terms of sale to potential clients of PH Bidding Group are based on information received directly from the client, and not necessarily approved by PH Bidding Group. PH Bidding Group makes no warranty concerning information approved by its clients for use in reverse auction events.

2 – PH Bidding Group cannot and will not be held liable for delays in reverse auction events, server failures or changes in scheduling for reverse auction events.

3 – You acknowledge that PH Bidding Group is merely the conduit through which pricing is achieved for the benefit of our clients, and not an endorsement of our clients' creditworthiness, ability to perform upon a contract or agreement, nor the proper use of materials, equipment or any other service or goods purchased through the use of our reverse auction software. PH Bidding Group shall not be held liable clients' failure to perform or award upon a given reverse auction event. All agreements that arise between suppliers and buyers are then the sole responsibility of those two parties, wherein PH Bidding Group shall be indemnified.

4 – This agreement shall be good for a one time use of PH Bidding Group's reverse auction strategic procurement solution. **Only through acceptance of this agreement are you permitted to utilize the bidding platform.** In the event that you violate any of the terms of any part of this agreement, PH Bidding Group may, in its sole and absolute discretion, terminate your ability to access the platform. In the event that PH Bidding Group terminates your access to the reverse auction software for any reason, neither you nor your assigns, affiliates, employers, employees or subsidiaries or beneficiaries shall have a claim against PH Bidding Group, its employees, assigns or beneficiaries.

- 5 – PH Bidding Group shall provide basic training and basic instruction concerning operation of the supplier side functions of its reverse auction software, which is operated entirely online. Supplier shall be solely responsible for his or her attendance to this training. PH Bidding Group shall make reasonable efforts to accommodate training to Supplier's schedule, but Supplier acknowledges that he or she is ultimately solely responsible for attendance. Supplier agrees not to attempt to reverse engineer, model or copy this software.
- 6 – It shall be the supplier's responsibility to comply fully with terms and conditions set forth by clients of PH Bidding Group, and to ensure that supplier conduct falls within state purchasing laws.
- 7 – It shall be the sole and absolute responsibility of the Supplier to meet all deadlines for specification responses and sample presentations or the attending of any pre-bid conferences or any other functions as may be required from time to time by either PH Bidding Group or the Buyer. Failure to meet any of these deadlines or appointments does not entitle the supplier to an extension of the deadline or a delay in the scheduled date of the reverse auction event. Supplier shall also be solely responsible for his own access to the Internet. If Supplier has no access to the Internet and is unable to locate access on his own, PH Bidding Group may, at its sole and absolute discretion, assist Supplier in locating sufficient Internet access for the purposes of participating in a contemplated Reverse Auction Event. Supplier also agrees that he is solely responsible for using his access to the Internet in a responsible manner in conjunction with this Reverse Auction Event so as not to intentionally interfere with another Supplier's access to the Reverse Auction Event.
- 8 – It shall be the sole and absolute responsibility of the supplier to ensure that it meets all state and federal regulations with respect to product offerings and its ability to offer such items or services.
- 9 – Suppliers agree that any and all information they provide shall be accurate and truthful. PH Bidding Group shall take reasonable precautions deemed necessary in its sole and absolute discretion to protect and safeguard that information but shall not be held liable in the event of a breach of that security. PH Bidding Group does not guarantee either the validity of your information or the safety of information you provide. In the event your information becomes compromised, PH Bidding Group will issue you a new password.
- 10 – Supplier agrees that he has no right to transfer this one-time use license.
- 11 – Supplier agrees that he shall have no claim against PH Bidding Group for any virus that may infect the hardware or software of the supplier as a direct or indirect result from the use or perceived use of PH Bidding Group's reverse auction software.
- 12 – Supplier agrees that his sole remedy in the event that supplier determines he dislikes the reverse auction process or service is to stop using the service.
- 13 – Supplier agrees that he will neither share nor leak his password to the service for the purpose of allowing competitors of PH Bidding Group to view the reverse auction process, or allow unauthorized persons to view a Reverse Auction Event for the purpose of providing information to other unauthorized users, regardless of intent or consequence. In the event of a breach of this section of the agreement, PH Bidding Group may, in its

sole and absolute discretion, remove access to the Reverse Auction Event or any other portion of Internet based material from the Supplier.

14 – Supplier agrees that in the event of an Internet or server failure on the side of PH Bidding Group, arrangements may be made by PH Bidding Group in conjunction with the buyer for an alternate date for the Reverse Auction Event. Suppliers shall have no claim against PH Bidding Group, its employees, assigns or beneficiaries.

15 – An investment of time and financial resources is necessary for the continued operation of Reverse Auction Events run on PH Bidding Group platform. Therefore, a transaction fee based solely upon the final awarded purchase price shall be charged to the supplier. This transaction fee shall be self-assessed by the Supplier, who, by participating or reviewing or viewing PH Bidding Group' Reverse Auction Platform, website or information prepared by or in conjunction with PH Bidding Group, acknowledges receipt of service from PH Bidding Group regardless of the means of the final arrangement of pricing, whether through PH Bidding Group's Reverse Auction Event or other direct negotiations or bids. Supplier agrees that if he or she at any time has used the Reverse Auction platform or any portion or part of the software or Internet platform or website or information provided by or prepared by or in conjunction with PH Bidding Group for purposes of a contemplated bid, the fees described within this agreement as being due to PH Bidding Group shall be due in full in accordance with normal billing procedures set forth herein and are fully earned by PH Bidding Group.

Fees shall be self-assessed by the winning Supplier in the following amount and shall apply to all bids:

4% of the total contract price, including all service agreements, extended warranties and equipment.

Fees shall be paid to PH Bidding Group in the following manner:

All fees, in full, shall be due to PH Bidding Group within 15 calendar days of payment by the purchasing entity to the winning vendor for equipment, materials or other items by the Buyer. Partial payments shall not be accepted, and payments which are not received within 60 calendar days shall immediately accrue interest at the rate of 2% monthly plus a recurring monthly service fee of \$50. Supplier agrees that after 90 (ninety) days of non-payment, Supplier shall be considered in default of this agreement by PH Bidding Group and subject to all necessary and legal means of collection of this debt. In addition, Supplier agrees to pay all fees and lost monies required to collect Suppliers debt to PH Bidding Group. Jurisdiction for all collection efforts shall be Tupelo, Mississippi exclusively.

Suppliers should ensure that their total bid includes all fees due PH Bidding Group. Supplier agrees that it is his sole and absolute responsibility to include fees due PH Bidding Group with all submitted bids.

Supplier agrees that any and all future orders or transactions arising from the use of PH Bidding Group' Reverse Auction Event Platform shall be subject to the fees listed above and payable based upon the same guidelines. Future orders and transactions shall include but not be limited to, accessories, modifications or aftermarket equipment.



Cat[®] 308 CR

MINI HYDRAULIC EXCAVATOR

FEATURES:

The Cat[®] 308 CR Mini Excavator delivers maximum power and performance in a mini size to help you work in a wide range of applications.

ALL DAY COMFORT

- A sealed and pressurized cab is equipped with an improved air conditioning system, adjustable wrist rests and a suspension seat to help keep you working comfortably all day long.

EASY TO OPERATE

- Controls are easy to use and the intuitive Next Generation Monitor provides customizable machine operator preferences and easy to read machine information.

STICK STEER TRAVEL MODE

- Moving around the job site is even easier with Cat Stick Steer. Easily switch from traditional travel controls with levers and pedals to joystick controls with a push of a button. The benefit of less effort and improved control is in your hands!

BIG PERFORMANCE IN A MINI DESIGN

- Increased lifting, swinging, travel and multi-functioning performance help you get the job done more efficiently, and blade float allows for easy clean up.

SAFETY ON THE JOB SITE

- Your safety is our top priority. The Cat Mini Excavator is designed to help keep you safe on the job. A back-up camera, courtesy work lights and a fluorescent retractable seat belt are just a few of the safety features we've built into the machine.

SIMPLE SERVICE FOR LESS DOWNTIME

- Maintenance is quick and easy on the Cat Mini Excavator. Routine check points are easy to access at ground level with grouped service points and robust service panels.

LOWER OPERATING COSTS

- Equipped with features such as auto idle, auto engine shutdown, and efficient hydraulics with a variable displacement pump, the Cat Mini Excavator was designed with reducing your operating costs in mind.

UNMATCHED DEALER SUPPORT

- Your Cat dealer is here to help you reach your business goals. From providing equipment solutions to operator training to service needs and beyond, your Cat dealer is ready to help.

Specifications

Engine

Engine Model	Cat C3.3B	
Rated Net Power @ 2,200 rpm		
U.S. EPA Tier 4 Final/EU Stage V	51.8 kW	69.5 hp
ISO 9249/EEC 80/1269		
Gross Power		
SAE J1995	55.4 kW	74.3 hp
Bore	94 mm	3.7 in
Stroke	120 mm	4.7 in
Displacement	3.33 L	203 in ³

Weights

Minimum Operating Weight with Cab*	8440 kg	18,610 lb
Maximum Operating Weight with Cab**	9105 kg	20,077 lb

*Minimum Weight is based on rubber tracks, no counterweight, operator, full fuel tank, standard stick, blade and no bucket.

**Maximum Weight is based on steel tracks with rubber pads, counterweight, operator, full fuel tank, long stick, blade and no bucket.

Weight Increase from Minimum Configuration

Counterweight	250 kg	552 lb
Long Stick	66 kg	146 lb
Steel Tracks with Pads	341 kg	752 lb



308 CR Mini Hydraulic Excavator

Lift Capacities – Minimum Configuration

Lift Point Height			Lift Point Radius 3 m (9.8 ft)			Lift Point Radius 4.5 m (14.8 ft)			Lift Point Radius (Maximum)			
			Over Front		Over Side	Over Front		Over Side	Over Front		Over Side	m (ft)
			Blade Down	Blade Up		Blade Down	Blade Up		Blade Down	Blade Up		
4.5 m (14.8 ft)	Standard Stick	kg (lb)				*2445 (*5,391)	1870 (4,123)	1630 (3,594)	*2195 (*4,840)	1490 (3,285)	1300 (2,867)	5.13 (16.8)
	Long Stick	kg (lb)							*1625 (*3,583)	1235 (2,723)	1075 (2,370)	5.74 (18.8)
3 m (9.8 ft)	Standard Stick	kg (lb)				*2770 (*6,108)	1805 (3,980)	1565 (3,451)	*2130 (*4,697)	1160 (2,558)	1010 (2,227)	5.90 (19.4)
	Long Stick	kg (lb)				*2400 (*5,292)	1825 (4,024)	1580 (3,484)	*1585 (*3,495)	995 (2,194)	865 (1,907)	6.42 (21.1)
1.5 m (4.9 ft)	Standard Stick	kg (lb)				*3345 (*7,376)	1685 (3,715)	1450 (3,197)	*2305 (*5,083)	1060 (2,337)	915 (2,018)	6.13 (20.1)
	Long Stick	kg (lb)				*3080 (*6,791)	1685 (3,715)	1450 (3,197)	*1695 (*3,737)	915 (2,018)	790 (1,742)	6.63 (21.8)
0 m (0 ft)	Standard Stick	kg (lb)	*3750 (*8,269)	2970 (6,549)	2460 (5,424)	*3535 (*7,795)	1600 (3,528)	1370 (3,021)	*2365 (*5,215)	1090 (2,403)	945 (2,084)	5.89 (19.3)
	Long Stick	kg (lb)	*3845 (*8,478)	2920 (6,439)	2405 (5,303)	*3480 (*7,673)	1570 (3,462)	1340 (2,955)	*1990 (*4,388)	935 (2,062)	805 (1,775)	6.42 (21.1)

Minimum Weight includes rubber belts, cab, operator, full fuel tank, no counterweight and no bucket.

Lift Capacities – Maximum Configuration

Lift Point Height			Lift Point Radius 3 m (9.8 ft)			Lift Point Radius 4.5 m (14.8 ft)			Lift Point Radius (Maximum)			
			Over Front		Over Side	Over Front		Over Side	Over Front		Over Side	m (ft)
			Blade Down	Blade Up		Blade Down	Blade Up		Blade Down	Blade Up		
4.5 m (14.8 ft)	Standard Stick	kg (lb)				*2445 (*5,391)	2090 (4,608)	1820 (4,013)	*2195 (*4,840)	1675 (3,693)	1460 (3,219)	5.13 (16.8)
	Long Stick	kg (lb)							*1625 (*3,583)	1395 (3,076)	1215 (2,679)	5.74 (18.8)
3 m (9.8 ft)	Standard Stick	kg (lb)				*2770 (*6,108)	2025 (4,465)	1760 (3,881)	*2130 (*4,697)	1315 (2,900)	1145 (2,525)	5.90 (19.4)
	Long Stick	kg (lb)				*2400 (*5,292)	2045 (4,509)	1775 (3,914)	*1585 (*3,495)	1135 (2,503)	990 (2,183)	6.42 (21.1)
1.5 m (4.9 ft)	Standard Stick	kg (lb)				*3345 (*7,376)	1905 (4,201)	1645 (3,627)	*2305 (*5,083)	1205 (2,657)	1050 (2,315)	6.13 (20.1)
	Long Stick	kg (lb)				*3080 (*6,791)	1905 (4,201)	1640 (3,616)	*1695 (*3,737)	1050 (2,315)	910 (2,007)	6.63 (21.8)
0 m (0 ft)	Standard Stick	kg (lb)	*3750 (*8,269)	*3750 (*8,269)	2795 (6,163)	*3535 (*7,795)	1820 (4,013)	1565 (3,451)	*2365 (*5,215)	1250 (2,756)	1080 (2,381)	5.89 (19.3)
	Long Stick	kg (lb)	*3845 (*8,478)	*3845 (*8,478)	2745 (6,053)	*3480 (*7,673)	1790 (3,947)	1535 (3,385)	*1990 (*4,388)	1075 (2,370)	930 (2,051)	6.42 (21.1)

Maximum Weight includes steel tracks with pads, cab, operator, full fuel tank, counterweight and no bucket.

*The above loads are in compliance with hydraulic excavator lift capacity rating standard ISO 10567:2007 and they do not exceed 87% of hydraulic lifting capacity or 75% of tipping capacity. The excavator bucket weight is not included on this chart.

308 CR Mini Hydraulic Excavator

Standard and Optional Equipment

Standard and optional equipment may vary. Consult your Cat dealer for details.

	Standard	Optional		Standard	Optional
ENGINE			OPERATOR ENVIRONMENT (CONTINUED)		
Cat C3.3 Diesel Engine (U.S. EPA Tier 4 Final/EU Stage V) – Electronic Engine, Turbo, Diesel Particulate Filter (DPF)	✓		Next Generation Advanced Monitor		✓
Automatic Engine Idle	✓		(below are all included with Next Generation Advanced Monitor option)		
Automatic Engine Shutdown	✓		– Touch Screen		
Automatic Swing Brake	✓		– Site Reference System		
Automatic Two Speed Travel	✓		– High Definition Camera Capable (IP68 & IP69K)		
Fuel Water Separator with Indicator	✓		– Numeric Security Code		
Radial Seal – Double Element Air Filter	✓		UNDERCARRIAGE		
Extended Life Coolant, –37° C (–37° F)	✓		Greased and Lubricated Track	✓	
HYDRAULICS			Tie Down Eyes on Track Frame	✓	
Electronic Variable Displacement Piston Pump	✓		Dozer Blade	✓	
Load Sensing/Flow Sharing Hydraulics	✓		Wide Dozer Blade		✓
Power On Demand	✓		Dozer Float	✓	
Hydraulic Temperature Monitoring	✓		Bolt-on, Reversible Wear Edge	✓	
Certified Accumulator	✓		Steel Tracks (450 mm/17.7 in wide)		✓
HYDO Advanced Hydraulic Oil	✓		Wide Steel Tracks (600 mm/23.6 in)		✓
OPERATOR ENVIRONMENT			Steel Track with Rubber Pads		✓
Top Guard ISO 10262 1998 Level I	✓		Track Guides		✓
ROPS ISO 12117-2:2008	✓		BOOM, STICK AND LINKAGES		
Stick Steer Mode	✓		One Piece Boom (3400 mm/133.9 in)	✓	
Travel Cruise Control	✓		Standard Stick (1820 mm/71.7 in)	✓	
Control Pattern Changer	✓		Long Stick (2360 mm/92.9 in)		✓
Adjustable Wrist Rests	✓		Front Shovel Capable – Pin-on/Manual Coupler/Hydraulic Coupler (not available in all regions)	✓	
Molded Footrests	✓		Thumb Ready (not available in all regions)	✓	
Removable, Washable Floor Mat	✓		Attachments including Buckets, Augers and Hammers		✓
Travel Pedals and Hand Levers	✓		2nd Auxiliary Hydraulic Lines		✓
Cat Key with Passcode Option	✓		Boom Lowering Check Valve		✓
Push to Start with Bluetooth® Key		✓	Stick Lowering Check Valve		✓
HVAC with Automatic Temperature Control	✓		Certified Lifting Eye		✓
Hydraulic Lockout Controls	✓		ELECTRICAL		
Integrated Lower Front Window	✓		12 Volt Electrical System	✓	
Assisted Front Window Overhead Storage	✓		60 Ampere Alternator	✓	
Rear Window Emergency Exit	✓		Circuit Breaker	✓	
Fabric, High Back, Suspension Seat	✓		900 CCA Maintenance Free Battery	✓	
Air Suspension Heated Seat		✓	Battery Disconnect	✓	
Retractable Seat Belt (75 mm/3 in)	✓		Ignition Key Stop Switch	✓	
Coat Hook	✓		Product Link Elite (regulations apply)		✓
Cup Holder	✓		Travel Alarm		✓
LED Interior Light	✓		Rearview Camera		✓
Literature Holder	✓		Rotating Beacon		✓
Mounting Bosses for Top and Front Guards	✓		GUARDING		
12V Power Socket	✓		Mesh Front Guard ISO 10262 1998 Level I		✓
Radio – Bluetooth, Auxiliary, Microphone, USB (charging only)	✓		Heavy Duty Front Guard ISO 10262 1998 Level II		✓
Skylight	✓		Overhead Cab Guard ISO 10262 1998 Level II		✓
Signaling/Warning Horn	✓		Polycarbonate Front Window EN356 P5A		✓
Cab and (left side) Boom Work Lights	✓		Track Guards		✓
Utility Space for Mobile Phone	✓		OTHER		
Rain Visor		✓	Additional Counterweight		✓
Next Generation Color LCD Monitor (IP66)	✓		Locks on External Enclosure Doors	✓	
– Jog Dial Interface	✓		Lockable Fuel Cap	✓	
– Fuel Level and Coolant Temperature Gauges	✓		Beacon Socket	✓	
– Maintenance and Machine Monitoring	✓		Rear Reflectors	✓	
– Performance and Machine Adjustments	✓		Water Jacket Heater		✓
– Numeric Security Code	✓		Refueling Pump		✓
– Multiple Languages	✓		Variable Angle Boom (refer to 308 CR VAB brochure for VAB specs and additional information)		✓
– Camera Ready (IP68 & IP69K)	✓				
– Hour Meter with Wake Up Switch	✓				

For more complete information on Cat products, dealer services, and industry solutions, visit us on the web at www.cat.com

© 2020 Caterpillar
All rights reserved

Materials and specifications are subject to change without notice. Featured machines in photos may include additional equipment. See your Cat dealer for available options.

CAT, CATERPILLAR, LET'S DO THE WORK, their respective logos, "Caterpillar Corporate Yellow," the "Power Edge" and Cat "Modern Hex" trade dress as well as corporate and product identity used herein, are trademarks of Caterpillar and may not be used without permission.

AEHQ8163-03 (12-2020)
Replaces AEHQ8163-02
Build Number: 07A
(North America, Europe, ANZP)



UNIT INFORMATION	
In the box to the right, state the Equipment Manufacturer and Model# of your offered unit	CAT 308 Next Gen
In the box to the right, state the Engine Make and Model# of your offered unit	CAT C3.3B
Notes: In the open space below, please indicate any exceptions or deviations from the Specification Response Form. Please include the section to which you are referring:	
Cat 308 has Stick Steer, Cat has Constant Flow	

Alternate 24ft Gooseneck Trailer (Not required to bid on alternate trailer)			
Item	ACKNOWLEDGE		VARIANCE
	YES	NO	
24' Gooseneck Trailer for hauling Compact Excavator			
Tandem Dual Axle			
Dual Loading Gear			
Minimum G.V.W.R. of 25,000 lbs (List G.V.W.R. in box to the right)	G.V.W.R.:		
LIGHTS: L.E.D. D.O.T. Stop, Tail, Turn & Clearance			
SAFETY CHAINS: 3/8" Grd. 70 w/Safety Latch Hook (2 each)			
SIDE RAILS: 8" Channel w/Rub Rail, Stake Pockets on 24" Centers, and Chain Spools			
In the Box to the right, List the trailer manufacturer	Manufacturer:		
In the box to the right, list the approximate lead time for delivery of trailer	Trailer Lead Time:		
In the space below, list any additional features of offered trailer that you would like to highlight:			

Specification Response Form Complete Document Checklist and Bid Requirement Acknowledgment			
Please include all below documents in order for your Specification Response Form to be considered:			
Item	ACKNOWLEDGE		VARIANCE
	YES	NO	
Equipment Brochure(s) Included:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Written Warranty Information/Service Information Included:	<input type="checkbox"/>	<input type="checkbox"/>	
PH Bidding Supplier Agreement Included. Checking this box acknowledges that you understand your responsibilities under the PH Bidding Supplier Agreement.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
If your product meets specifications and you are approved to participate in the reverse auction, you will be given full details regarding participation in the reverse auction.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

If you will require technical assistance for the website usage, submission of the specification response, or the reverse auction process, you may contact PH Bidding Group at 662-407-0193 or cory@phbidding.com. If you require assistance, please contact us at least one day prior to the specification response deadline or the reverse auction date.

BIDDER INFORMATION

Company Thompson Machinery Title Sales

Physical Address 421 Wallace Drive

Billing Address Same

City Balden State MS Zip 38826

Phone 662-844-1634 Email bubba@tmcatt.com

Website ThompsonMachinery.com

Authorized Agent Name Bubba Dean

Title Sales

Signature Bubba Dean