

#### RETAINER AGREEMENT

This Retainer Agreement ("Agreement") is made and entered into as of August 1, 2025 by and between:

## Magnolia Lane Strategy Company LLC

Represented by Jordan Starnes "Consultant"

and

# The City of Tupelo "Client"

#### Scope of Work

The Consultant agrees to provide full spectrum government relations consulting services to the Client. These services shall include, but are not limited to, the following:

- Management of all state legislative issues
- Management of executive branch affairs
- Assistance in securing state grants
- Management of public relations
- Business development

The Consultant will provide information, support, and advocacy for issues affecting the Client's interests. All services will be rendered at the direction of the Client and in close consultation with the Client. The Consultant shall be available to the Client on a real-time basis through in-person meetings, telephone calls, texts, and emails.

## **Terms of Agreement**

The Consultant represents that there are no existing conflicts of interest with the Client and agrees to promptly inform the Client should any potential conflicts arise in the future. This Agreement shall commence on August 1, 2025, and continue through July 31, 2026. Both parties agree that all matters arising from this Agreement shall remain confidential. Any modification to this agreement shall be effective only if in writing and signed by both parties.

After commencement, either party may terminate this Agreement upon sixty (60) days written notice.



## **Method of Payment**

In consideration for the services rendered, the Client agrees to pay the Consultant a total of \$4,000.00 per month. Invoices will be sent in the month of services rendered.

Checks shall be remitted to:

Magnolia Lane Strategy Company LLC 1201 Poplar Blvd #3 Jackson, MS 39202

Payments can also be made via ACH deposit to: Community Bank of MS 1665 Lakeland Dr. Jackson, MS 39216 Phone: (601) 321-1530

Account Details

Account Name: Magnolia Lane Strategy Company

Account Holder: Jordan Starnes Routing Number: 065302196 Account Number: 10023561378

### **Terms of Payment**

• Retainer: \$4,000.00 monthly

• Expenses and other considerations as mutually agreed upon between the Client and the Consultant.



<b>IN WITNESS WHEREOF</b> , the parties hereto have executed this Agreement as of the day and year first above written.
Magnolia Lane Strategy Company LLC Jordan Starnes, President
City of Tupelo