



City of Tupelo

Department of Parks and Recreation

Alex Farned, Director

Mayor
Todd Jordan

COUNCIL

Chad Mims
Ward One

Lynn Bryan
Ward Two

Travis Beard
Ward Three

Nettie Y. Davis
Ward Four

Buddy Palmer
Ward Five

Janet Gaston
Ward Six

Rosezlia (Rosie) Jones
Ward Seven

December 9, 2022

Todd Jordan
Mayor, City of Tupelo
PO Box 1485
Tupelo, MS 38802

Dear Mayor Jordan,

I am asking that you and the City Council approve the purchase of a turf tank field marking GPS robot for the Tupelo Parks and Recreation as a sole source purchase. This particular robot is manufactured by Turf Tank and is the only distributor in North America. This piece of equipment will be very useful to us when we paint 15 soccer fields for recreational and competitive play. The cost of the GPS robot is \$46,500 and we do have the funds in our budget to make this purchase.

If you have any questions or concerns please call or email me at 662-841-6440 or alex.farned@tupeloms.gov.

Sincerely,

Alex Farned, M.S.
Director, Tupelo Parks and Recreation



TURF TANK®

WWW.TURFTANK.COM

1/1/2022

To whom it may concern –

Please accept this letter as our assurance and validation that:

Sole Source Statement:

Turf Tank is the exclusive sole distributor in North America for the Intelligent One Field Marking Robot manufactured by Intelligent Marking. In addition, this product is considered a “sole source” provided product in that only the ION Robot incorporates the integration of an on-site ground base station, eliminating the reliance of a 3rd party network provider to operate. Additionally, this product is designed as a 4-wheeled autonomous GPS robot, creating the highest level of accuracy and stability for the consumer.

Additionally, Turf Tank is the sole source of providing the warranty, service, support and upgrades which is built into the Customer Care Plan that is billed annually to the customer.

Sincerely,

Ryan Stubbe

VP of Sales & Marketing

Turf Tank

877-396-4094 (Office)

ryan.stubbe@turf tank.com | www.TurfTank.com



[MS] Tupelo Parks and Recreation - Plus Outright

[MS] Tupelo Parks and Recreation
655 Rutherford Rd
Tupelo, MS 38801
United States

Alex Farned
Deputy Director Parks and rec
alex.farned@tupeloms.gov
(662) 841-6440

Reference: 20221028-074829641
Quote created: October 28, 2022
Quote expires: January 26, 2023
Quote created by: Hunter Pratt
Gulf Coast Territory Manager - LA, MS, &
AL
hunter.pratt@turftank.com
+1 (225) 408-9450

Comments from Hunter Pratt

Customer Care Plan is included in year one and available after at an annual cost of \$3,999.

Products & Services

Item & Description	Quantity	Unit Price	Total
US - Turf Tank Plus Package - Outright Purchase	1	\$45,000.00	\$45,000.00
Includes:			
- GPS Paint Robot + GPS Package			
- Continuous Software Improvements			
- Free Form Text Creation			
- Standard Geometry Package			
- Extended Geometry Package			
- Paint: \$2,000 Allotment of Paint (White)			
- (2) Robot Batteries			
- Customer Support: Normal Business Hours (Mon-Fri)			
- Hardware Warranty Program: Limited (Excludes Consumables)			
- Standard Turf Tank Accessories			

US - Turf Tank Plus Package - Upfront Implementation Cost	1	\$1,500.00	\$1,500.00
Includes:			

- Configuration & Shipping of Robot
- Secure Inventory & Lock in Installation Date
- Product Training & Online Resources

US - Turf Tank Plus Package - Customer Care Plan	1	\$3,999.00 / year	\$3,999.00 / year
Includes:			

- Customer Support: Normal Business Hours (Mon-Fri)
- Hardware Warranty: Limited (Excludes Consumables)
- Continuous Software Improvements
- \$2,000 Allotment of Paint (White)

Subtotals

Annual subtotal			\$3,999.00
One-time subtotal			\$46,500.00

Other Fees

Year One Customer Care Plan Discount			-\$3,999.00
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Total \$46,500.00