



## AGENDA REQUEST

**TO:** Mayor and City Council  
**FROM:** Johnny Timmons, Tupelo Water & Light Department Manager  
**DATE** 03/12/2020  
**SUBJECT: SOLE SOURCE PROCUREMENT**

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### **Request:**

At your regular meeting on December 3, 2019, the city council approved the award of a sole source procurement of our new AMI water meters and accessories to McNeil Rhoads. We have been informed that McNeil Rhoads is no longer a distributor of Mueller water meters and we will be purchasing directly from Mueller Systems. Therefore, we ask that this Sole Source Procurement be awarded to Mueller Systems and remain in place as long as we have the Muller Mi-Net AMI System.

### **Attachments:**

- A. Letter from Mueller Systems



Mueller Systems  
10210 Statesville Boulevard  
Cleveland, NC 27013

office: 704-278-2221  
toll free: 800-323-8584

March 11, 2020

City of Tupelo, Mississippi  
PO Box 588  
Tupelo, MS 38802

Subject: Sole Source Manufacturer

To Whom It May Concern,

Mueller Systems, LLC is a leading innovator and provider of Advanced Metering Infrastructure (AMI), Automated Meter Reading (AMR), and water meters. Mueller Systems, originally founded in 1859, manufactures our products at our ISO certified facility in Cleveland, North Carolina. We are a wholly owned subsidiary of Mueller Water Products and, along with our sister companies, we are one of the largest manufacturers of smart water distribution products in the world. Mueller Systems has the distinction of sole source manufacturer of Mueller Systems' products, which include water meters, data acquisition components, systems integration, software, analytics, and other smart water applications and capabilities.

Should you have any questions, please do not hesitate to contact your Mueller Systems Territory Manager, Jerry Johnson, at [jerryjohnson@muellerwp.com](mailto:jerryjohnson@muellerwp.com) or 704-903-2250. We appreciate the opportunity to be of service to you.

Sincerely,

A handwritten signature in blue ink, appearing to read "K. Anita Short", written over a horizontal line.

K. Anita Short  
Proposal Manager

CC: File  
Jerry Johnson