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Q-768319-45986AA

Issued: 11/25/2025



Quote Expiration: 12/19/2025

Estimated Contract Start Date: 03/01/2026

Account Number: 108275

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Tumwater Police Dept. - WA 555 Israel Rd SW Tumwater, WA 98501-6515 USA	Tumwater Police Dept. - WA 555 Israel Rd SW Tumwater WA 98501-6515 USA Email:	Alex Aguilar Phone: (253) 389-2615 Email: <a href="mailto:alaguilar@axon.com">alaguilar@axon.com</a> Fax:	John Kenderesi Phone: (360) 754-4200 Email: <a href="mailto:jkenderesi@ci.tumwater.wa.us">jkenderesi@ci.tumwater.wa.us</a> Fax: (360) 754-4126

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	\$866,351.00
<b>ESTIMATED TOTAL W/ TAX</b>	\$932,743.91

### Discount Summary

Average Savings Per Year	\$47,281.78
<b>TOTAL SAVINGS</b>	\$236,408.89

## Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$173,270.20	\$13,278.58	\$186,548.78
Jan 2027	\$173,270.20	\$13,278.58	\$186,548.78
Jan 2028	\$173,270.20	\$13,278.58	\$186,548.78
Jan 2029	\$173,270.20	\$13,278.58	\$186,548.78
Jan 2030	\$173,270.20	\$13,278.59	\$186,548.79
<b>Total</b>	<b>\$866,351.00</b>	<b>\$66,392.91</b>	<b>\$932,743.91</b>

Quote Unbundled Price:	\$1,102,752.40
Quote List Price:	\$994,124.20
Quote Subtotal:	\$866,351.00

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
Fleet3B+TAP	Fleet 3 Basic + TAP	29	60	\$233.42	\$210.15	\$210.15	\$365,661.00	\$29,634.41	\$395,295.41
BWCUwTAP	BWC Unlimited with TAP	44	60	\$125.47	\$99.66	\$99.66	\$263,102.40	\$20,004.39	\$283,106.79
<b>A la Carte Hardware</b>									
H00002	AB4 Multi Bay Dock Bundle	3			\$1,595.00	\$1,595.00	\$4,785.00	\$464.14	\$5,249.14
H00001	AB4 Camera Bundle	48			\$899.00	\$899.00	\$43,152.00	\$4,185.74	\$47,337.74
H00004	AB4 FLEX POV HARDWARE BUNDLE	4			\$299.00	\$0.00	\$0.00	\$0.00	\$0.00
H00003	AB4 1-Bay Dock Bundle	5			\$229.00	\$229.00	\$1,145.00	\$111.06	\$1,256.06
<b>A la Carte Software</b>									
102011	AXON AI ASSISTANT	44	60		\$32.55	\$0.00	\$0.00	\$0.00	\$0.00
73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	44	60		\$5.42	\$5.42	\$14,308.80	\$1,387.96	\$15,696.76
73739	AXON PERFORMANCE - LICENSE	44	60		\$10.85	\$10.85	\$28,644.00	\$2,778.47	\$31,422.47
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	44	60		\$10.85	\$10.85	\$28,644.00	\$2,778.47	\$31,422.47
73618	AXON COMMUNITY REQUEST	44	60		\$10.85	\$10.85	\$28,644.00	\$2,778.47	\$31,422.47
100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	44	60		\$32.76	\$24.57	\$64,864.80	\$0.00	\$64,864.80
ProLicense	Pro License Bundle	8	60		\$48.82	\$48.75	\$23,400.00	\$2,269.80	\$25,669.80
<b>A la Carte Services</b>									
99901	AXON ACCELERATE CONFERENCE REGISTRATION	10			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
85144	AXON BODY - PSO - STARTER	1			\$10,000.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$866,351.00</b>	<b>\$66,392.91</b>	<b>\$932,743.91</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 1-Bay Dock Bundle	100201	AXON BODY 4 - DOCK - SINGLE BAY	5	1	02/01/2026
AB4 1-Bay Dock Bundle	71104	AXON - DOCK/DATAPORT POWERCORD - NORTH AMERICA	5	1	02/01/2026
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	02/01/2026
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	48	1	02/01/2026
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	53	1	02/01/2026
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	53	1	02/01/2026
AB4 Camera Bundle	11507	AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	3	1	02/01/2026
AB4 Camera Bundle	11508	AXON BODY - MOUNT - RAPIDLOCK DOUBLE MOLLE	50	1	02/01/2026
AB4 FLEX POV HARDWARE BUNDLE	100200	AXON BODY 4 - FLEX POV MODULE	4	1	02/01/2026
AB4 FLEX POV HARDWARE BUNDLE	100852	AXON BODY 4 - C-CLIP - POV	4	1	02/01/2026

## Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 FLEX POV HARDWARE BUNDLE	100958	AXON BODY 4 - FLEX POV MODULE CABLE 48 IN	4	1	02/01/2026
AB4 FLEX POV HARDWARE BUNDLE	101127	AXON BODY 4 - MOUNT - POV PICATINNY RAIL MOUNT	5	1	02/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	3	1	02/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	3	1	02/01/2026
Fleet 3 Basic + TAP	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	29	1	02/01/2026
Fleet 3 Basic + TAP	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	29	1	02/01/2026
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	29	1	02/01/2026
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	29	1	02/01/2026
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	45	1	08/01/2028
BWC Unlimited with TAP	73313	AXON BODY - TAP REFRESH 1 - DOCK SINGLE BAY	5	1	08/01/2028
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	3	1	08/01/2028
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	45	1	02/01/2031
BWC Unlimited with TAP	73314	AXON BODY - TAP REFRESH 2 - DOCK SINGLE BAY	5	1	02/01/2031
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	3	1	02/01/2031
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	29	1	02/01/2031

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	44	03/01/2026	02/28/2031
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	44	03/01/2026	02/28/2031
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	29	03/01/2026	02/28/2031
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	58	03/01/2026	02/28/2031
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	24	03/01/2026	02/28/2031
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	8	03/01/2026	02/28/2031
A la Carte	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	44	03/01/2026	02/28/2031
A la Carte	102011	AXON AI ASSISTANT	44	03/01/2026	02/28/2031
A la Carte	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	44	03/01/2026	02/28/2031
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	44	03/01/2026	02/28/2031
A la Carte	73618	AXON COMMUNITY REQUEST	44	03/01/2026	02/28/2031
A la Carte	73739	AXON PERFORMANCE - LICENSE	44	03/01/2026	02/28/2031

## Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	29
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	29
A la Carte	85144	AXON BODY - PSO - STARTER	1
A la Carte	99901	AXON ACCELERATE CONFERENCE REGISTRATION	10

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	1	02/01/2027	02/28/2031
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	44	02/01/2027	02/28/2031
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	3	02/01/2027	02/28/2031
BWC Unlimited with TAP	80466	AXON BODY - TAP WARRANTY - SINGLE BAY DOCK	5	02/01/2027	02/28/2031
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	29	02/01/2027	02/28/2031
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	29	02/01/2027	02/28/2031

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	555 Israel Rd SW	Tumwater	WA	98501-6515	USA

## Payment Details

### Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	44	\$12,972.96	\$0.00	\$12,972.96
Annual Payment 1	102011	AXON AI ASSISTANT	44	\$0.00	\$0.00	\$0.00
Annual Payment 1	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	44	\$2,861.76	\$277.59	\$3,139.35
Annual Payment 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 1	73618	AXON COMMUNITY REQUEST	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 1	73739	AXON PERFORMANCE - LICENSE	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 1	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 1	99901	AXON ACCELERATE CONFERENCE REGISTRATION	10	\$0.00	\$0.00	\$0.00
Annual Payment 1	BWCUwTAP	BWC Unlimited with TAP	44	\$52,620.47	\$4,000.87	\$56,621.34
Annual Payment 1	Fleet3B+TAP	Fleet 3 Basic + TAP	29	\$73,132.21	\$5,926.90	\$79,059.11
Annual Payment 1	H00001	AB4 Camera Bundle	48	\$8,630.40	\$837.15	\$9,467.55
Annual Payment 1	H00002	AB4 Multi Bay Dock Bundle	3	\$957.00	\$92.83	\$1,049.83
Annual Payment 1	H00003	AB4 1-Bay Dock Bundle	5	\$229.00	\$22.21	\$251.21
Annual Payment 1	H00004	AB4 FLEX POV HARDWARE BUNDLE	4	\$0.00	\$0.00	\$0.00
Annual Payment 1	ProLicense	Pro License Bundle	8	\$4,680.00	\$453.96	\$5,133.96
<b>Total</b>				<b>\$173,270.20</b>	<b>\$13,278.58</b>	<b>\$186,548.78</b>

### Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	44	\$12,972.96	\$0.00	\$12,972.96
Annual Payment 2	102011	AXON AI ASSISTANT	44	\$0.00	\$0.00	\$0.00
Annual Payment 2	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	44	\$2,861.76	\$277.59	\$3,139.35
Annual Payment 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 2	73618	AXON COMMUNITY REQUEST	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 2	73739	AXON PERFORMANCE - LICENSE	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 2	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 2	99901	AXON ACCELERATE CONFERENCE REGISTRATION	10	\$0.00	\$0.00	\$0.00
Annual Payment 2	BWCUwTAP	BWC Unlimited with TAP	44	\$52,620.47	\$4,000.87	\$56,621.34
Annual Payment 2	Fleet3B+TAP	Fleet 3 Basic + TAP	29	\$73,132.21	\$5,926.90	\$79,059.11
Annual Payment 2	H00001	AB4 Camera Bundle	48	\$8,630.40	\$837.15	\$9,467.55
Annual Payment 2	H00002	AB4 Multi Bay Dock Bundle	3	\$957.00	\$92.83	\$1,049.83
Annual Payment 2	H00003	AB4 1-Bay Dock Bundle	5	\$229.00	\$22.21	\$251.21
Annual Payment 2	H00004	AB4 FLEX POV HARDWARE BUNDLE	4	\$0.00	\$0.00	\$0.00
Annual Payment 2	ProLicense	Pro License Bundle	8	\$4,680.00	\$453.96	\$5,133.96
<b>Total</b>				<b>\$173,270.20</b>	<b>\$13,278.58</b>	<b>\$186,548.78</b>

### Jan 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	44	\$12,972.96	\$0.00	\$12,972.96

**Jan 2028**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	102011	AXON AI ASSISTANT	44	\$0.00	\$0.00	\$0.00
Annual Payment 3	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	44	\$2,861.76	\$277.59	\$3,139.35
Annual Payment 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 3	73618	AXON COMMUNITY REQUEST	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 3	73739	AXON PERFORMANCE - LICENSE	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 3	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 3	99901	AXON ACCELERATE CONFERENCE REGISTRATION	10	\$0.00	\$0.00	\$0.00
Annual Payment 3	BWCUwTAP	BWC Unlimited with TAP	44	\$52,620.47	\$4,000.87	\$56,621.34
Annual Payment 3	Fleet3B+TAP	Fleet 3 Basic + TAP	29	\$73,132.21	\$5,926.90	\$79,059.11
Annual Payment 3	H00001	AB4 Camera Bundle	48	\$8,630.40	\$837.15	\$9,467.55
Annual Payment 3	H00002	AB4 Multi Bay Dock Bundle	3	\$957.00	\$92.83	\$1,049.83
Annual Payment 3	H00003	AB4 1-Bay Dock Bundle	5	\$229.00	\$22.21	\$251.21
Annual Payment 3	H00004	AB4 FLEX POV HARDWARE BUNDLE	4	\$0.00	\$0.00	\$0.00
Annual Payment 3	ProLicense	Pro License Bundle	8	\$4,680.00	\$453.96	\$5,133.96
<b>Total</b>				<b>\$173,270.20</b>	<b>\$13,278.58</b>	<b>\$186,548.78</b>

**Jan 2029**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	44	\$12,972.96	\$0.00	\$12,972.96
Annual Payment 4	102011	AXON AI ASSISTANT	44	\$0.00	\$0.00	\$0.00
Annual Payment 4	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	44	\$2,861.76	\$277.59	\$3,139.35
Annual Payment 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 4	73618	AXON COMMUNITY REQUEST	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 4	73739	AXON PERFORMANCE - LICENSE	44	\$5,728.80	\$555.69	\$6,284.49
Annual Payment 4	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 4	99901	AXON ACCELERATE CONFERENCE REGISTRATION	10	\$0.00	\$0.00	\$0.00
Annual Payment 4	BWCUwTAP	BWC Unlimited with TAP	44	\$52,620.47	\$4,000.87	\$56,621.34
Annual Payment 4	Fleet3B+TAP	Fleet 3 Basic + TAP	29	\$73,132.21	\$5,926.90	\$79,059.11
Annual Payment 4	H00001	AB4 Camera Bundle	48	\$8,630.40	\$837.15	\$9,467.55
Annual Payment 4	H00002	AB4 Multi Bay Dock Bundle	3	\$957.00	\$92.83	\$1,049.83
Annual Payment 4	H00003	AB4 1-Bay Dock Bundle	5	\$229.00	\$22.21	\$251.21
Annual Payment 4	H00004	AB4 FLEX POV HARDWARE BUNDLE	4	\$0.00	\$0.00	\$0.00
Annual Payment 4	ProLicense	Pro License Bundle	8	\$4,680.00	\$453.96	\$5,133.96
<b>Total</b>				<b>\$173,270.20</b>	<b>\$13,278.58</b>	<b>\$186,548.78</b>

**Jan 2030**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	44	\$12,972.96	\$0.00	\$12,972.96
Annual Payment 5	102011	AXON AI ASSISTANT	44	\$0.00	\$0.00	\$0.00
Annual Payment 5	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	44	\$2,861.76	\$277.60	\$3,139.36
Annual Payment 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	44	\$5,728.80	\$555.71	\$6,284.51
Annual Payment 5	73618	AXON COMMUNITY REQUEST	44	\$5,728.80	\$555.71	\$6,284.51
Annual Payment 5	73739	AXON PERFORMANCE - LICENSE	44	\$5,728.80	\$555.71	\$6,284.51
Annual Payment 5	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Annual Payment 5	99901	AXON ACCELERATE CONFERENCE REGISTRATION	10	\$0.00	\$0.00	\$0.00
Annual Payment 5	BWCUwTAP	BWC Unlimited with TAP	44	\$52,620.47	\$4,000.91	\$56,621.38
Annual Payment 5	Fleet3B+TAP	Fleet 3 Basic + TAP	29	\$73,132.21	\$5,926.81	\$79,059.02
Annual Payment 5	H00001	AB4 Camera Bundle	48	\$8,630.40	\$837.14	\$9,467.54
Annual Payment 5	H00002	AB4 Multi Bay Dock Bundle	3	\$957.00	\$92.82	\$1,049.82
Annual Payment 5	H00003	AB4 1-Bay Dock Bundle	5	\$229.00	\$22.22	\$251.22
Annual Payment 5	H00004	AB4 FLEX POV HARDWARE BUNDLE	4	\$0.00	\$0.00	\$0.00

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	ProLicense	Pro License Bundle	8	\$4,680.00	\$453.96	\$5,133.96
<b>Total</b>				<b>\$173,270.20</b>	<b>\$13,278.59</b>	<b>\$186,548.79</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## **Terms and Conditions**

Contract NASPO OK-MA-145-21-100 (PA-Washington - NO. 05720) is incorporated by reference into the terms and conditions of this Agreement.

## **Acceptance of Terms**

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

11/25/2025

