

City of Tualatin

May 9th, 2022 Council Packet



Republic Services of Clackamas and Washington Counties



Customer Container Counts

Residential Sizes	Container Counts
20G Can	527
35G Cart	3,156
65G Cart	2,297



Multi Family	Container Counts
35G Cart	14
65G Cart	85
Front Load	110



Commercial Sizes	Container Counts
35G Cart	81
65G Cart	121
95G Cart	117
Front Load	585

Industrial	Hauls
Drop Boxes and Compactors	7,699
*includes all material streams	



Material Destinations

Name	Location	Total Volumes
Brian Clopton Excavating	Sherwood, OR 97140	20
Coffin Butte	Corvallis, Oregon 97330	129.3
Glass to Glass	Portland, OR 97217	100
Greenway Recycling	Portland, Oregon 97210	253.7
Grimm's Fuel Company	Tualatin, OR 97062	0.9
Marion County Burner, Covanta	Salem, Oregon 97305	25.7
Metro South	Oregon City, OR 97045	761.6
NW Polymer	Mollala, Oregon 97038	500.3
Pride Disposal	Sherwood, Oregon 97140	1,263.7
S&H Recycling	Tualatin, Oregon 97062	1,066
Willamette Resources Inc. (WRI)	Wilsonville, Oregon 97070	42,199.4



Statement of Income

For Years Ended December 31, 2019-2023

	Actuals			Forecasted	
	2019	2020	2021	2022	2023
Revenue	\$9,765,280	\$10,240,786	\$10,634,491	\$11,115,993	\$11,619,295
Cost of Operations	\$7,834,429	\$8,107,610	\$8,685,607	\$9,117,224	\$9,588,209
Gross Profit	\$1,930,851	\$2,133,175	\$1,948,884	\$1,998,768	\$2,031,086
Sales, General and Administrative	\$665,548	\$792,643	\$970,908	\$985,179	\$999,772
Operating Income	\$1,265,303	\$1,340,533	\$977,976	\$1,013,589	\$1,031,315
Income Taxes	\$361,877	\$383,392	\$285,276	\$376,751	\$383,649
Net Income	\$903,426	\$957,140	\$692,701	\$636,838	\$647,666

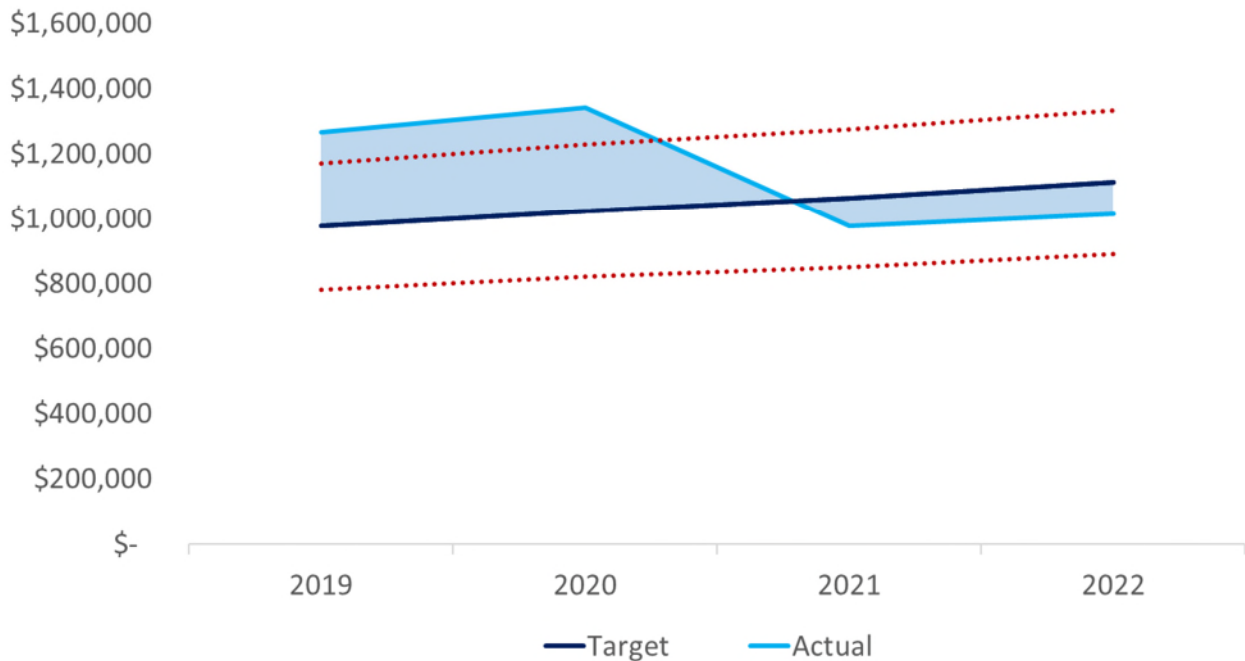


Chart notes: Numbers are still being reviewed with the County and if any changes are made we will notify the City.

Schedule of Expenses

For Years Ended December 31, 2019-2023

	Actuals			Forecasted	
	2019	2020	2021	2022	2023
<i>Cost of Operations</i>					
Disposal & Recycle	\$4,314,649	\$4,370,713	\$4,469,571	\$4,791,827	\$5,137,318
Labor	\$1,932,984	\$2,133,906	\$2,329,050	\$2,404,744	\$2,482,898
Truck & Equipment Expense	\$1,051,641	\$1,037,349	\$1,242,329	\$1,275,996	\$1,323,335
Franchise Fees	\$227,434	\$238,967	\$273,460	\$273,460	\$273,460
Other Direct Expense	\$307,721	\$326,676	\$371,197	\$371,197	\$371,197
Cost of Operations	\$7,834,429	\$8,107,610	\$8,685,607	\$9,117,224	\$9,588,209
<i>Sales, General and Administrative</i>					
Management & Administrative Expense	\$531,664	\$572,381	\$634,288	\$648,559	\$663,152
Other Overhead Expenses	\$133,884	\$220,261	\$336,620	\$336,620	\$336,620
Sales, General, and Administrative	\$665,548	\$792,643	\$970,908	\$985,179	\$999,772

NOTE: This expense schedule is based on NO rate adjustment taking effect for 2022 - 2023. The only two line items that we would expect to see changed with a rate adjustment are Franchise Fees and Bad Debt.



Tualatin Customers

“Your billing person went above and beyond to help the customer get her acct set up correctly. Great Job!!” **-CHARLENE**

“Your driver walked me through the temp 3yard service and thankful for how easy he made the process.” **-Theresa**

“I am very impressed with your prompt service. I was pleasantly surprised at how quickly you took care of my missed pickup a few months ago. I am also very impressed with your communications regarding the weather delays!” **-Elizabeth**

“Your recycling driver helped when he saw that I was struggling with my yard debris bin. Wanted to say thanks!” **-Dawn**

“Thankful for your drivers personal note on volume of oil that can be picked up each week.” **-William**

“Your driver stopped to wait for me to pull out my yard waste cart for pickup. You’ve got the best service ever! Thanks so much to this driver!!!” **-Denise**



Bundled Commercial Organics

Commercial Organics	x1	x2	x3	x4	x5
65 Gallon	\$ 7.33	\$14.66	\$22.00	\$29.33	\$36.66

Front Load Pricing	x1	x2	x3	x4	x5
1 to 3 Yard	\$ 42.77	\$85.54	\$128.31	\$171.08	\$213.85

Roll-cart Service once a Month Example










	Standard	w/ Organics*
35 Gallon Cart	\$26.42	\$33.75
65 Gallon Cart	\$35.61	\$42.94
95 Gallon Cart	\$43.64	\$50.97
1 Yard Front Load	\$113.25	\$120.58

*Rate table built on cart level services, once a week.



Recycling Depot

Tualatin Residents can drop-off the following materials, without charge, at our Ridder Road Recycling Depot.

-  Cardboard
-  Electronic Waste (e-Waste)
-  Glass Bottles
-  Metal
-  Metal Cans
-  Paper
-  Plastic Jugs
-  Plastic Tubs
-  Polystyrene*



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SERVICES

Sustainability in Action

*Polystyrene (#6 plastics) was added last year.



Bulb & Battery Recycling Mail-Back Kits Process & Preparation Guide

✓ Assemble

Bulb kits are boxes which must be assembled. When taping the box's end, seal the flap edges and corners completely. Do not leave any flap edges or corners exposed. Kits for ballasts and batteries are buckets and do not require assembly.

✓ Fill

Carefully fill the kit with your bulbs, dry-cell batteries or non-PCB ballasts.

✓ Seal

When full, seal the end flaps with tape. Do not cover the return shipping label.

✓ Ship

To schedule a pickup, call 1-800-GoFedEx. Once picked up, materials are safely shipped to a vendor's facility for processing.



Did you know?



Bulbs, batteries, ballasts and other mercury-containing items are a subset of hazardous waste called "universal waste."



Federal universal waste regulations (Title 40, Part 273) say businesses are required to properly recycle their universal waste and cannot leave material on-site longer than 12 months.



When disposed of improperly, materials like mercury and lead can contaminate the environment and cause serious health and environmental risks.

Republic Services offers simple solutions, environmental responsibility and reliability.



Simple Solutions

- One-stop service provider
- Tailored options for your needs
- All-inclusive kits deliver a complete recycling solution on your schedule¹



Environmental Responsibility

- Certificate of Recycling (COR) provided
- Federally compliant kits for safe disposal
- Keeps harmful chemicals out of the environment



Reliability

- Highly certified third-party recycling partner
- Optional auto re-order for business's ongoing needs
- Receive your kit within 10 business days



REPUBLIC[®]
SERVICES

Sustainability in Action

Recycle +

- ✿ Monthly Rate, no subscription required
- ✿ Two Pick-up Opportunities Monthly
- ✿ Union CDL Drivers
- ✿ Living Wages

This is the Washington County Model



Inclusion & Diversity



MOSAIC

Mission of Supporting an Inclusive Culture – This committee of leaders ensures that inclusion and diversity are at the core of our culture and business practices.



Women of Republic

The Company's first business resource group aims to create an inclusive culture that develops and values women.



She Drives

This hiring effort strives to broaden the driver candidate pool and increase the number of women hired for driver positions.



We Work for Earth®

Campaign that reinforces Republic Services' commitment to being an inclusive employer of choice, showcasing the work our people do to protect the environment, while elevating their sense of pride in their work.





Sustainability Yearbook
Member 2021
S&P Global



MEMBER OF
Dow Jones
Sustainability Indices
In collaboration with
SAM



Republic Services has achieved People Magazine's 2021 Companies That Care® list.

The companies named to this list show up for humanity in a variety of ways — from showing compassion for their employees to giving back to their communities to putting diversity, equity and inclusion in the forefront of everything they do. We were recognized for our Committed to Serve campaign and the incredible Charitable Giving work we did – and continue to do – during the pandemic.

This is yet another example of our relentless commitment to our customers, our communities and to each other.



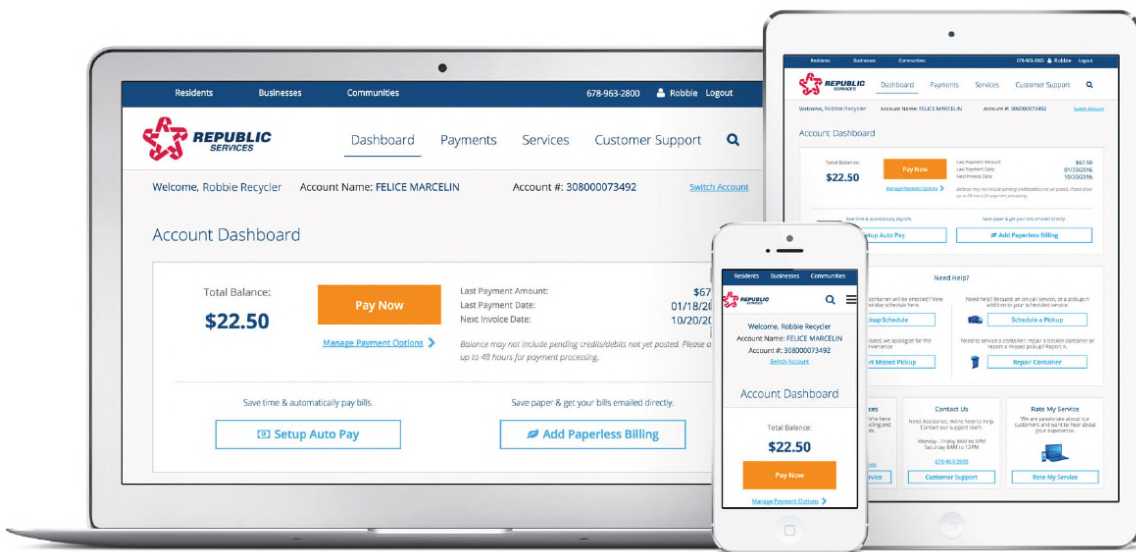
Scan here to view the entire list of 2021 PEOPLE Companies that Care® companies

Thank you for being part of a company that cares!

Republic Services Online Account

One simple tool to manage your recycling, waste, and account needs.

- ✓ Pay your bill
- ✓ Schedule a pickup
- ✓ Find new products and services
- ✓ Report a missed pickup
- ✓ Rate your services
- ✓ Request a cart repair or replacement



Visit RepublicServices.com/Account to sign up for the online portal or download the app.



Sustainability in Action



Travis Comfort, Municipal Contract Administrator
Republic Services of Clackamas and Washington Counties

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Wilsonville, Oregon 97070



Sustainability in Action