# -Ridwell

Wasting less, made easy

January 2022



# Hard to Recycle Items: A Long-Term Problem

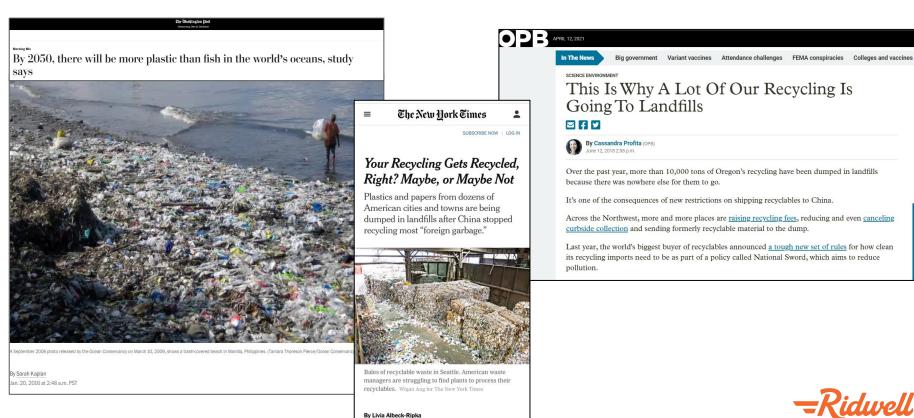


The Danger Lurking in Compact **Fluorescent Light Bulbs** 

bins end up contaminated



# 2010's: A Sense of Helplessness Emerges



## One Family's Response to this Challenge

Each week, they took items not collected curbside and carpooled them with neighbors











# It caught on - thousands joined 'Owen's List'

This 6-Year-Old Wants to Help You Recycle More Because it shouldn't be this hard to be green. More Videos PHOTOGRAPHY BY: COURTESY OF RYAN METZGER □ < # / 00:17 / 02:20

LOCA

Wanted: Women coaches

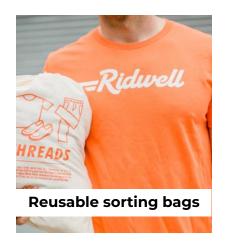
# Father and son turn recycling into a neighborhood event

This father-son bonding time serves a bigger purpose.



# Ridwell Founded to Help Even More Families

Goal: Make It Easy for Households to Waste Less







# Our categories: mix of reuse & specialized recycling

Categories are reused whenever possible. Reuse makes up 80% of categories



The remaining categories are recycled with US-based partners



# Our Categories: Items NOT in Curbside Programs

Zero overlap with existing services

Ridwell focuses on items here that could be reused or recycled (but not through curbside bins)



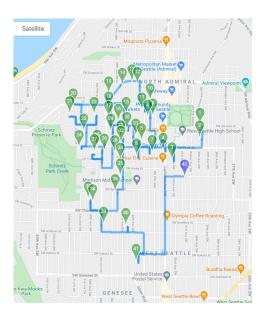
Ridwell does not pick up any of these



# Efficient and reliable pickup and transportation

We've developed systems to efficiently complete all stops and make sure nothing is missed

#### 1. Routing software



#### 2. Our vehicles



# 3. App to gather data and catch any issues



### Our Warehouse



# We Find Local, Regional and National Partners

Local wherever possible, but regional or national when necessary



## Focus on Community

Reuse: moving items (like books, kitchenware) sitting idly so they can help community groups. Plastic film collection: so young people can recycle things not possible curbside.



160 boxes of books donated to Children's Book Bank of Portland

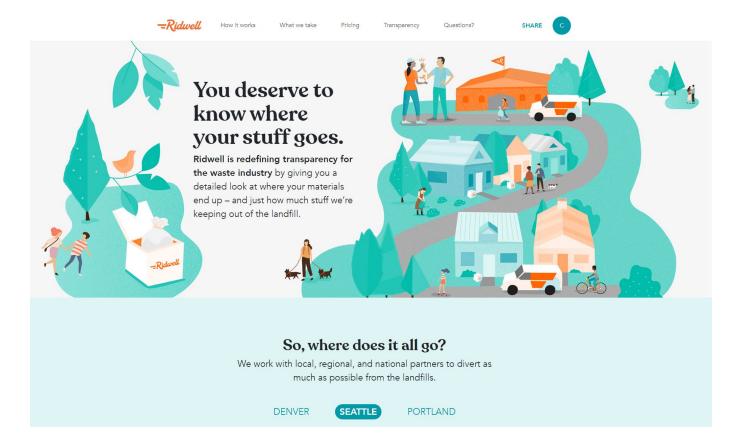


6,300 lbs. of kitchenware donated to Community Warehouse



Huge amount of plastic film covering Girl Scout cookies being recycled

## Fully transparent on partners and contamination



# Committed to regulatory compliance

Seeking partnerships with local governments and traditional garbage haulers

#### Challenges

- Business model often does not fit easily into existing code.
- Old interpretations of code undermine waste reduction and recycling goals.
- Perceived as threat by some in waste industry.

#### Actions

- Pre-launch engagement with local jurisdictions.
- Permit / license applications completed.
- New policy discussions and proposals to update existing code.
- Partnerships with local government entities.

#### Benefits

- Progress toward recycling and waste reduction goals.
- Reduced contamination in hauler loads.
- Meet community demand w/o new costs.
- Expanded access to services.

# **Environmentally-Conscious Cities Have Welcomed Us**

We are helping over 45 Oregon, Washington and Colorado cities waste less



"There has always been a good vibrant recycling community in Seattle. We support vendors who are helping folks recycle different commodities."

Hans, City of Seattle



"It was a pleasure hearing about the Ridwell business model. I do believe Portland, like Seattle will be a great City for this kind of program."

Annette, City of Portland



"Ridwell helps our residents achieve important sustainability goals and it's my belief that Ridwell strengthens rather than interferes with traditional garbage haulers."

Ross, City of Mercer Island



"Kirkland would not have any issues with Ridwell operating and collecting specific items that Waste Management does not."

John, City of Kirkland



# Our members love having Ridwell around



"You're doing amazing work. Thank you for what you're doing to make my daughter's future better." - Melissa

"I'm so very grateful for all of you and the Ridwell organization – you are one of the reasons I have hope for our community, country, and the world! Ridwell's among the top of my thankful list this year." - Maureen

"You provide a service that is **inspirational to those** of us who value taking care of the planet that we inhabit. And you do it with enthusiasm and integrity at a reasonable cost. I hope that you are able to grow and thrive in your efforts." - Jill



# Final Thoughts – What Motivates Us







# Questions?

