

SOLE SOURCE LETTER
InPipe Energy, Inc.
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TO: Maddie Cheek, Management Analyst, City of Tualatin

FROM: Kyle Perrin, Sales Manager, InPipe Energy

RE: InPipe Energy Sole Source Justification for HydroXS Energy Recovery Systems

This letter is to confirm that InPipe Energy's HydroXS Energy Recovery Systems meet sole source requirements per Oregon administrative rules (OAR 125-247-0275) and other related procurement guidelines. Note that this product must be purchased directly from InPipe Energy.

InPipe Energy has a proven track record of being approved as a sole source provider of the HydroXS. InPipe Energy and the HydroXS have been sole-sourced and procured through other Oregon water utilities (City of Hillsboro Utilities Commission). Key factors exclusive to InPipe Energy's HydroXS solution include:

1) *Proprietary technology*

The HydroXS incorporates trade secret software control code proven to optimize energy recovered in water pipelines and enables precise management of downstream water pressure per water utility requirements and specifications. The product also uses InPipe Energy's patent pending variable speed technology to maximize energy generation for a range of water pipeline flow conditions.

2) *Unique Design*

The HydroXS uses a unique modular design that can be efficiently customized to meet specific project requirements. The system integrates mechanical, structural, electrical and communications components into a cohesive package to meet the standards of its water agency customers. The system is also space efficient so that it can be installed in a range of facility footprints.

3) Availability and delivery timing

As a foremost expert in energy recovery & pressure management, InPipe Energy is fully experienced in all steps required to facilitate the seamless installation and setup of the HydroXS. Through following its 8-step process, InPipe Energy is able to quickly navigate any roadblocks to deliver a completed project in the fastest timeframe.

4) Service offering

InPipe Energy offers an industry leading range of services included in its turn-key product, including grant writing, interconnection application preparation & submission, assistance with regulatory approvals, and installation.

5) Warranty and Operations and Maintenance (O&M) support

InPipe Energy includes a one-year warranty for the HydroXS system and extends component or sub-assembly warranties to the owner. Additionally, the Company provides comprehensive O&M documentation and as-built drawings after the system's startup.

There are no other like items or products available for purchase that would serve the same purpose or function. If you desire additional information about this product, please do not hesitate to contact me at the email address listed above or visit our website at <https://inpipeenergy.com>.

Sincerely,

Kyle Perrin
Sales Manager
InPipe Energy