



Date: 12/10/2024

Honorable Mayor and Council Members:

Author and title: Danny Renfrow – Chief of Police

Title: **Law Enforcement Handheld and Portable Mobile Radio Purchase Contract Award**

Jen Callaway, Town Manager

Recommended Action: Council to:

1. Authorize the Town Manager to execute a purchase contract with Motorola Solutions for \$765,430.05 for the purchase of 27 portable mobile vehicle radios and 50 handheld radios manufactured by Motorola; and
2. Authorize a 1% fee to be paid to the State of California Statewide Technology Procurement (STP) team for use of their Leverage Procurement Agreement with Motorola Solutions which results in a 35% discount off MSRP.

Discussion:

On September 30, 2024, the Town of Truckee was notified by the Office of Community Oriented Policing Services (COPS Office) that we were approved for a funding request in the amount of \$468,000. The \$468,000 is a portion of the estimated total project cost of \$850,000. This funding opportunity originated through Congressional designated funding allocations, commonly referred to as a federal earmark, advanced by Representative Kiley, from the Department of Justice COPS Office Technology section. The remaining funds for the project were previously approved and are a combination of General Fund and COPS funds as noted in FY 24-25 and FY 25-26 CIP #C2410.

Our current radio infrastructure was designed 24 years ago which consists of mountaintop bay stations, transmitters, and microwave systems. Our current handheld and mobile in-car radios were replaced over ten years ago. Since then, handheld radio technology has advancements incorporating increased officer safety components and the required technology to comply with Department of Justice legal mandates. The Town's radio infrastructure is becoming more unreliable and costly in terms of maintenance and repairs. The approval of this purchase will be the first step in a complete upgrade to rebuilding radio communications in public safety with continued partnership with Nevada County Sheriff's Office and the State of California. Nevada County and the State of California (as well as other regional public safety agencies) will be transitioning to the State of California Radio Interoperability System (CRIS) within the next two years in an effort to standardize public safety communication across the state.

There are two phases to this project. Phase I, for which this request is funded, consists of replacing all end-user subscriber radios, which includes the replacement of 27 portable mobile vehicle radios, 50 handheld radios, and their associated equipment. The purchase of these state-of-the-art "all-band" radios will enhance usability and effectiveness for radio communications, implement DOJ mandates for encrypted communications, allow for radio user location identification during emergencies, and provide interoperability with local and regional law enforcement, CAL FIRE, and other State and Federal

Agencies. Motorola Solutions has provided a quote for \$765,430.05 (including tax) for the 27 portable mobile radios, 50 handheld radios, and the associated equipment which is valid through the end of 2024. Motorola Solutions has notified the Town there will be a potential price increase of 8-10% in January 2025.

The replacement of the existing police department radios will also ensure compatibility with the upgrade of the radio tower equipment to a digital system, which is Phase II of the Project. Phase II of this project will be a transition to using the State of California Radio Interoperability System (CRIS) for base stations, transmitters, and receiver sites in Nevada County. This system will be operated and maintained by the State of California Public Safety Communications (PSC) division of the Governor’s California Office of Emergency Services (Cal-OES) and is expected to occur in the Fall of 2025. Phase II is being handled and funded by the Nevada County Sheriff’s Office and there is no cost expected to the Town.

As a part of the Phase I project, the Town is requesting the Department of Justice COPS program (which is overseeing the earmark funds) to allow the Town to use a Sole Source agreement with Motorola Solutions for the purchase of the radios. The Town of Truckee has determined that Motorola is the preferred vendor due to the superiority of the equipment and its ability to integrate with existing infrastructure as well as the infrastructure upgrade that will occur with Phase II of the Project. Using the guidance of the Town and other procurement policies, it was determined that it is in the best interest of the Town of Truckee to sole source the Phase I handheld radios and equipment with Motorola Solutions (estimated at \$765,430). The letter sent to the DOJ COPS office is attached to this staff report as Attachment A and explains the reasons and needs for the sole source request.

The actual purchase will be through Motorola Solutions; however, the Town will use a State of California Leveraged Purchase Agreement which the State negotiated with Motorola Solutions. This agreement results in a 35% savings off MSRP and is available to all state departments and any publicly funded entity in the State of California. In order to participate in the Leveraged Purchase Agreement, the State of California requires a 1% purchase fee resulting in an overall 34% savings to the Town.

Priority:

<input type="checkbox"/>	Enhanced Communication	<input type="checkbox"/>	Climate and Greenhouse Gas Reduction	<input type="checkbox"/>	Housing
<input type="checkbox"/>	Infrastructure Investment	<input checked="" type="checkbox"/>	Emergency and Wildfire Preparedness	<input checked="" type="checkbox"/>	Core Service

Fiscal Impact: \$468,000 federally funded, \$192,000 general fund, \$150,000 of COPS grant funding, through fiscal year 25/26. Sufficient funding is available for this purchase contract in FY 24/25 capital budget in project C2410 (Police Radio Equipment and Infrastructure Project).

Public Communication: This publication

Attachments:

- A: Radio Sole Source Justification
- B: Motorola (CRIS) quote #2899356