



May 19, 2026

Town of Truckee

Delivered Via Email: truckee@townoftruckee.gov

Re: Best and Final Offer (BAFO) for Professional Auditing Services

Dear Proposal Evaluation Committee,

Thank you for the opportunity to participate in the evaluation process for Professional Auditing Services for the Town. We appreciate the time and consideration given to LSL, LLP. We affirm that our initial proposal response, engagement team, and project schedule remains unchanged and that we align with all terms, conditions, and requirements outlined in the Town’s RFP.

In response to the Town’s request for a Best and Final Offer, we are pleased to present the following all-inclusive maximum price and standard hourly billing rates as follows.

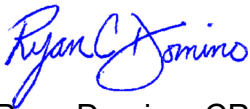
All-Inclusive Maximum Price by Report					
Required Services	2025-26	2026-27	2027-28	Optional 2028-29	Optional 2029-30
Town's Financial Statement (ACFR) Audit *	\$73,950	\$73,950	\$73,950	\$77,650	\$81,530
Single Audit **	\$8,000	\$8,000	\$8,000	\$8,400	\$8,820
Gann (Appropriations) Limit AUP	\$1,220	\$1,220	\$1,220	\$1,280	\$1,340
Subtotal For Year Before Optional Services	\$83,170	\$83,170	\$83,170	\$87,330	\$91,690
Optional Services					
Town's Financial Transactions Report for SCO	\$5,840	\$5,840	\$5,840	\$6,130	\$6,440
Annual Street Report for SCO	\$1,090	\$1,090	\$1,090	\$1,140	\$1,200
Transit Operators Report for SCO	\$1,090	\$1,090	\$1,090	\$1,140	\$1,200
Special District Financial Transactions Report for SCO	\$1,090	\$1,090	\$1,090	\$1,140	\$1,200
Subtotal for Year Including Optional Services Before Discount	\$92,280	\$92,280	\$92,280	\$96,880	\$101,730
Government/Not-For-Profit Discount (40%)	(\$36,910)	(\$36,910)	(\$36,910)	(\$38,750)	(\$40,690)
Total For Fiscal Year	\$55,370	\$55,370	\$55,370	\$58,130	\$61,040

- * Price includes virtual attendance by the audit partner or manager at one (1) public meeting per year. Any additional public meetings requested will be billed separately at our standard hourly rate for the level of staff in attendance. Additionally, any in-person attendance at public meetings will incur additional out-of-pocket costs to be reimbursed for travel, meals, and lodging.
- ** Price includes one (1) major program. Any additional major programs are \$3,200.

Position	2025-26	2026-27	2027-28	Optional 2028-29	Optional 2029-30
Partner	\$590	\$590	\$590	\$620	\$651
Director	\$465	\$465	\$465	\$489	\$514
Senior Manager	\$410	\$410	\$410	\$431	\$453
Manager	\$350	\$350	\$350	\$368	\$387
Supervisor	\$315	\$315	\$315	\$331	\$348
Senior Accountant	\$250	\$250	\$250	\$263	\$277
Experienced Staff	\$210	\$210	\$210	\$221	\$233
Staff Accountant	\$190	\$190	\$190	\$200	\$210
Clerical	\$110	\$110	\$110	\$116	\$122

LSL appreciates the opportunity to continue in the proposal evaluation process and remains available to discuss any aspect of this Best and Final Offer to ensure your complete satisfaction. We look forward to the opportunity to support the Town’s audit needs and working with your team.

Sincerely,



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