



June 24, 2025

Honorable Mayor and Council Members:

Bret Albert, Fleet/Facilities and Trails Manager

Title: **Titan Electrical Contracting Expenditures**

Jen Calloway, Town Manager

Recommended Action: That Council authorize expenditures up to \$350,000 with Titan Electrical Contracting for street light parts and replacement services; \$150,000 for FY25/26 and \$100,000 per year for FY26/27 and FY27/28.

Discussion: The Town's Facilities Maintenance Department is currently responsible for the maintenance of street/pedestrian lighting for Community Facilities Districts (CFDs), as well as round-a-bout lighting. The Facilities Maintenance Division currently purchases maintenance/replacement parts for streetlights, as well as installation services, with Titan Electrical Contracting for all street light replacement projects.

Following the past two winters, Facilities Maintenance has concluded that it is in the Town's best interest to contract with Titan Electric to maintain an inventory of one of each type of streetlight pole and luminaire regularly used within Town streetlight maintenance areas of responsibility. This proactive approach addresses the significant lead times for these materials, typically 16 to 18 weeks or more. Delays in replacement pose a public safety risk, especially when multiple streetlights in the same area are out of service simultaneously.

Over the past two years, Facilities Maintenance has worked with both Titan Electric and Wedco to procure and replace streetlight components. In evaluating vendor performance, Titan Electric has demonstrated superior cost-effectiveness and responsiveness. They can source a variety of street light poles, brackets, and luminaires used by the Town at a better price point than Wedco and are also capable of performing the installation work, which Wedco does not offer.

Additionally, Facilities Maintenance contacted Consolidated Electric Distributor (CED) to explore further vendor options. However, CED referred staff directly to Wedco, noting that Wedco is their supplier for streetlight parts. This reinforced the limited availability of alternative sources and further supported the recommendation to engage Titan Electric as the primary vendor.

Between the end of FY23/24 and thus far in FY24/25, the Town spent \$46,531 on streetlight materials and services between both vendors with an additional \$50,000 material blanket purchase order for street light parts that will be delivered after the end of FY24/25. The requested \$100,000 contract amount plus the \$50,000 materials blanket purchase order, for a total of \$150,000 to Titan Electrical, for FY25/26, will cover the labor and installation costs for the street light parts currently on order, spare street light poles for inventory, as well as the purchase of additional poles and on-call services for any future replacements that may be required within the fiscal year. Having a contract with Titan Electric exclusively for both materials and installation will improve cost efficiency, reduce response times, and ensure the availability of critical components.

The Town's Purchasing Rules and Regulations state that Council approval is required for purchase authority greater than \$50,000. Staff is requesting that Council authorize expenditures with Titan Electrical in the amount of \$150,000 for FY25/26 and \$100,000 per year for FY26/27 and FY27/28.

Priority:

<input type="checkbox"/> Enhanced Communication	<input type="checkbox"/> Climate and Greenhouse Gas Reduction	<input type="checkbox"/> Housing
<input checked="" type="checkbox"/> Infrastructure Investment	<input type="checkbox"/> Emergency and Wildfire Preparedness	<input type="checkbox"/> Core Service

Fiscal Impact:

Funding of \$150,000 for FY25/26 will be designated to pay for the purchase and installation of the following: the four (4) streetlight post assemblies that are currently on order, the purchase of streetlight post assemblies for inventory for future replacement needs, and installation services. The \$100,000 per year for FY26/27 and FY27/28 will be used to purchase and install street light assemblies within those fiscal years should any be needed. Funding for the purchase of streetlight parts and replacement services will be funded through a combination of budget sources including Community Facilities Districts (CFDs) that have a lighting component and the Town's Facilities Maintenance Division operating budget, specifically for Round-a-bouts.

Community Facilities Districts:

- 212.000.00.66.10 Brickelltown Maintenance District
- 214.000.00.66.10 Railyard Maintenance District
- 218.000.00.66.10 Envision Donner Pass Road Maintenance District
- 219.000.00.66.10 Cold Stream Maintenance District

Facilities Maintenance Department Operating Budget:

- 101.130.36.66.10 RoundABOUTs

Public Communication:.. None beyond continued communication with Titan Electrical Contracting.

Attachments: None