## Attachment 2:

## Deed Restriction for New Development Program Program Operator Scope of Work

## <u>Program Operator Role – Sierra Business Council (SBC)</u>

Task	Deliverable
Developer & Project Outreach & Discussion	<ul> <li>Develop summary marketing and educational materials</li> <li>Proactive outreach and initial discussion with potential applicants to explain and gauge interest in program</li> </ul>
	<ul> <li>Follow-up discussions regarding program details, screening of eligibility, and negotiating number and type of units to participate</li> </ul>
Program Operation	<ul> <li>Execute participation agreement with each developer</li> <li>Once participation agreement is signed, provide warm hand-off of participant to Program Administrator<sup>(1)</sup></li> <li>Following Program Administrator underwriting, complete final approval eligibility verification utilizing criteria established in Program Guidelines</li> </ul>
Budget Management	<ul> <li>SBC will receive from the Town of Truckee and administer a deed restriction purchase budget of \$2,000,000 to obligate over two years</li> <li>SBC will disperse funds directly to program participant following final approval, execution of deed restriction documents, and Certificate of Occupancy</li> <li>SBC to charge Town of Truckee for program facilitation on a time and materials basis.</li> </ul>

The Town of Truckee will perform the following tasks in coordination with the Program Operator scope of work described above:

Tasks	Deliverables
Documentation	<ul> <li>Execute and record program documents</li> <li>Deed restriction, deed of trust, promissory note</li> </ul>

(1)Program Administrator HousingINC will perform the following tasks in coordination with the Program Operator scope of work described above:

- Working with developer to explain underwriting process for project and answer questions about required documentation.
- Develop summary of eligibility for Program Operator to complete final eligibility verification.
- Ongoing eligibility and occupancy monitoring of all housing units deed restricted through the Program.