

Attachment 2 - Quote Comparison Spreadsheets

Vendor Name	Barrier Solution	EVALUATION CRITERIA					
		Proposed Cost*	Barrier Crash Certification	Feasibility and ease of deployment	Storage impacts	Ability to quickly re-open roadway	Aesthetics
Meridian	Archer 1200	\$ 400,030.00	Appears to have only been rated for a small sedan for actual deployment. Requires cables. Larger vehicle tested with multiple cables and tighter configuration	- Delivery challenges, due to size/configuration, can only fit 8-9 devices on each trailer, requiring 5 trailers, or 5 trips. - Once on-site, easy to deploy	- Large impact due to the need for 46+ devices, cabling, and ramps	- Quick and effective due to lift gate. But limited to gate location/placement	- Leads group, can select different colors, and could be painted by artists
Delta Scientific	N/A - Did not provide quote	N/A - Did not provide quote	N/A - Did not provide quote	N/A - Did not provide quote	N/A - Did not provide quote	N/A - Did not provide quote	N/A - Did not provide quote
Advanced Security Technologies LLC	MVB3X Modular Vehicle Barrier System	\$ 459,359.79	ASTM-F2656-15, PAS 68 & IWA standards	- Would require the purchase of trailers so that the barrier storage containers can be rolled on/off of	- Moderately good storage, they come in storage containers with a relatively small footprint	- Quick and effective.	- Aggressive and bright
ARX Perimeters	Pitagone F18 Mobile Vehicle Barrier	\$ 217,663.68	ASTM: F2656/F2656M-20 PU30/P3 PAS 68: 2013 Barrier V/7500[N3]/48/90:28.1/18.0 IWA 14-1:2013 Barrier V/7200[N3C]/48/90:29.1	- Leads the group. Entire systems stored in covered 2 trailers	- Leads the group. Only requires space for two covered trailers to be parked.	- Quick and effective.	- Aggressive and bright

* (1) Meridian Archer 1200 cost is a minimum figure and is based on only purchasing 1 trailer. The number of barriers needed would require over 5 trailers, or 5 return trips from the storage site. (2) The advanced Security Technologies product would also require the separate purchase of at least 1 trailer.