



Prepared for

**Town of Truckee, CA**

**Town of Truckee, CA - 1 mobile LPR  
vehicle**

**Quote #010900-R1**

Prepared by

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**EyeP Solutions**

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Direct: (844) 393-7462, Ext. 707  
This Quotation Was Prepared Exclusively For Buyer:

Terms: Net 30

**Town of Truckee, CA**  
Attn:  
10183 Truckee Airport Road  
Truckee, California 96161

**Ship to:**  
**Town of Truckee, CA**  
Attn:  
10183 Truckee Airport Road  
Truckee, California 96161

**ONE-TIME**

| ITEM          | DESCRIPTION  | QTY | YOUR PRICE       | TOTAL        |
|---------------|--|-----|------------------|--------------|
| INSTALLATION  | <b>Installation</b> - see Appendix A SOW   | 1   | <b>15,000.00</b> | \$15,000.00  |
| AU-K-O2Z3-850 | <b>AutoVu™ SharpZ3 OVERTIME</b> Single base KIT includes base unit, LPR module for up to 2 LPR cameras hard mount brackets, advanced GPS navigation with dead reckoning, POE aux camera option, 2 Tire Cameras, 2 LPR units and in-vehicle license | 1   | <b>22,312.20</b> | \$22,312.20T |

**RECURRING**

| ITEM                      | DESCRIPTION  | QTY | YOUR PRICE      | TOTAL      |
|---------------------------|--|-----|-----------------|------------|
| PROGRAMMING               | <b>EyeP-LPR-200 plan</b> - EyeP LPR Annual Support   | 1   | <b>6,995.00</b> | \$6,995.00 |
| SCS-AV-MSPBPUG-MULTI      | <b>Subscription for AutoVu Managed Service 2.0.</b> Maximum of 1 year Hit retention (with images) and 1 year read retention (without images). See product description for limitations. Max five (5) concurrent Security Desk connections. Includes: AutoVu base, Security Center mapping, List Updater and Pay-by-Plate Single. Includes Genetec Advantage | 1   | <b>282.35</b>   | \$ 282.35  |
| SCS-AV-MS-1PATROLLER-GOVT | <b>Subscription for AutoVu Managed Service 1 Patroller</b> Connection on the Government Cloud.   | 1   | <b>453.64</b>   | \$ 453.64  |
| MISC                      | <b>SCS-AV-MS-PI3RDPRTYEXPRT -1X</b>  | 1   | <b>1,018.18</b> | \$1,018.18 |

| ITEM              | DESCRIPTION   | QTY | YOUR PRICE      | TOTAL      |
|-------------------|---|-----|-----------------|------------|
| SCS-AV-MS2.0-GOVT | <b>Subscription for AutoVu Managed Service Government Compliant 2.0.</b> Maximum of 1 year Hit retention (with images) and 1 year read retention (without images). See product description for limitations.<br>Max five (5) concurrent Security Desk connections.<br>Includes: AutoVu base, Security Center mapping, List Updater and Pay-by-Plate Single. Includes Genetec Advantage | 1   | <b>5,350.00</b> | \$5,350.00 |

|                      |  |   |               |           |
|----------------------|--|---|---------------|-----------|
| EyeP-LPR-Per Vehicle | <b>Per Vehicle</b> - License plate # or VIN # required at time of purchase<br>Must be in conjunction with new or existing EyeP-LPR-100 or EYeP-LPR-200 | 1 | <b>299.00</b> | \$ 299.00 |
|----------------------|--|---|---------------|-----------|

**OPTIONAL 5-YEAR WARRANTY - PURCHASED UPFRONT**

| ITEM             | DESCRIPTION                                     | QTY | YOUR PRICE       | TOTAL       |
|------------------|---|-----|------------------|-------------|
| AU-K-OXX-EWAS-4Y | <b>Extended Warranty</b> for AU-K-OXX kit with  | 1   | <b>10,964.69</b> | \$10,964.69 |
| AU-K-IXX-EWUP-1Y | <b>AU-K-IXX- advanced</b> swap warranty service | 1   | <b>479.46</b>    | \$ 479.46   |

Subtotal: \$63,154.52

This Quotation is in effect for 30 day(s).  
Delivery Date: TBD from Buyer's placement of order.

Freight 100.00

Sales Tax Paid, ( 8.25 %): 1,840.76  
**Total: \$65,095.28**

**Comments:**

Nevada Electrical License #0088482  
Texas Department Public Safety License # B31128401  
CSLB#684520

**Confidentiality of Quote:**

Neither party shall disclose the terms and conditions of this Quote or the pricing contained therein to any third party except as required by applicable law, rule, or regulation. Provided, however, that either party may disclose such terms, conditions or pricing to legal, accounting and professional advisors bound by formal ethical or fiduciary duties requiring such advisors to treat, hold and maintain such information in accordance with the terms and conditions of this Agreement.

**Prices and Payment**

“Terms and Conditions of sale which appear on purchaser’s document (including purchase orders) and which are inconsistent with these terms shall be voided. EyeP Solutions may ship partial orders. Orders canceled after shipment are subject to a 20% restocking fee. All products and services provided after order receipt shall be invoiced for payment in full including but not limited to; design and planning, layouts, 3rd party meeting and coordination, equipment extraction, etc. Delays in delivery at the customer request may result in storage fees. Prices are good for 30 days. Payment terms are subject to EyeP Solutions credit approval.”

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

# Appendix A | Scope of Work - DRAFT

## Purpose and Overview

The Town of Truckee, CA (“Client”) is installing mobile license plate recognition to enforce parking restrictions in their jurisdiction. EyeP Solutions, Inc. (“Service Provider”) will procure, install, and support this solution. Outlined below are the major phases and milestones to implement this solution.

### Phase 1

#### Remote | Configuration and Testing

##### *Service Provider to:*

- Receive, inventory, and update firmware of all hardware purchased at Service Provider office
- Install and update software on in-vehicle tablet/laptop - limitations may prevent this step until Phase 2
- Configure Genetec Security Center of Client’s parking policies and regulations, including:
  - Up to fifty (50) permit zones including assigning mapped zones
  - Up to fifty (50) timed restriction zones including assigning mapped zones
  - Up to three (3) payment integrations (Pay-by-Plate)
  - Up to three (3) hotlists
  - One (1) enforcement vendor integration
- Provide invoice #1 to Client for review and payment (see [payment schedule](#))

##### *Client to:*

- Be available to meet regularly with Service Provider with an assigned point of contact
- Provide necessary information on LPR vehicle(s) such as: photos of interior, photos of exterior, year, make/model, VIN number, and any after-market accessories installed (i.e. lightbars, radios)
- Replace battery of vehicle(s) if older than seven (7) years old prior to Service Provider installation
- Provide credentials and access to any hotlist(s) – cannot be managed by Service Provider
- Assist Service Provider in the communication with integrations within scope (enforcement, payment technology providers)
- Provide accurate KML and polygon-based mapping files to Service Provider
  - If mapped files cannot be provided or generated, change order may be required
- Ensure/validate with Service Provider that cloud-hosted application shall be CJIS-compliant
- Receive and pay invoice #1 (see [payment schedule](#))

## Phase 2

### Phase 2A | On-Site | LPR Equipment Installation

Installation of one (1) new LPR vehicle with the [kit type] in each vehicle.

#### Service Provider to:

- Procure and install SharpZ3 kit per vehicle at time of PO/order (expected average lead time 6-8 weeks)
- Update based on applicability – Procure and install add-on advanced navigation and/or wheel imaging cameras per vehicle
- Procure and install software application on in-vehicle tablet/computer if not installed in Phase 1

#### Client to:

- Coordinate any resources and assist in the configuration of any network-based roles and requirements
- Ensure vehicle(s) are in possession at least one (1) month in advance prior to Service Provider scheduled travel
- Provide a safe and covered location to Service Provider to install that can be secured at night
- Provide any restrictions or limitations of installation location that are relevant to Service Provider (i.e. hours of operation, restricted access, etc.).
- Activate SIM card(s) one (1) week prior to installation. Service Provider not responsible for SIM card activation and management plan
- Provide schedules and coordination as much as possible to ensure vehicle(s) are available to be worked on by Service Provider
- Inform Service Provider immediately if scheduled on-site installation date will not be feasible with the understanding that a change order may be required if within two (2) weeks of scheduled installation date
- Service Provider and Client need to validate -
  - Client to procure and install in-vehicle computing solution – in-vehicle laptop/tablet, mounting, dock, keyboard, etc.
  - Client to procure and install external modem for cellular connectivity (i.e. CradlePoint, Sierra Wireless)

### Phase 2B | On-Site | Additional Services

#### Service Provider to:

- Installation up to two (2) workstations at Client site of Genetec Security Center
- Train vehicle operators (train-the-trainer approach) of up to three (3) people
- Train administrators (train-the-trainer approach) of up to two (2) people managing the LPR back-end software, with the option of completing this training remotely depending on installation schedule timing

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Phone: (844) 393-7462 | Fax: (530) 387-2106

**Client to:**

- Determine resources for training and coordinate with Service Provider on work schedules and availability
- Determine and prepare for trainees to not be enforcing during this time of training
- Allow for flexibility – focus is on hardware installation and times may shift

## Phase 3

### Remote | Close Out

**Service Provider to:**

- Be available to Client up to one (1) month post-deployment to answer questions, update configurations, etc.
- Provide documentation related to deployment to Client
- Provide any training materials to Client
- Provide invoice #2 to Client for review and payment (see [payment schedule](#))

**Client to:**

- Provide feedback to Service Provider up to one (1) month post-deployment of usage, feedback, etc. to ensure overall happiness with solution and product
- Receive and pay invoice #2 (see [payment schedule](#))

## Post-Deployment | Ongoing Support

EyeP-LPR-200 was quoted in quote, but if EyeP-LPR-100 is preferred, it can be discussed.

### Service Provider to:

- After one (1) month, activate support and provide support information moving forward
- Provide invoice #3 to Client for review and payment (see [payment schedule](#))

### Client to:

- Receive and pay invoice #3 (see [payment schedule](#))

## Discover Our LPR Benefits

### Instant Vehicle Identification

- Quickly recognize vehicles upon entry, track parking durations, and enforce regulations with ease.

### Secure Data Management

- Leverage Federation™ to securely share and control license plate data with partners and public safety agencies.

### Integrated Situational Awareness

- Labor for replacing failed security devices
- RMA and product return management
- Reconfiguration of new security/network devices
- Lift rental cost inclusion
- Technical documentation updates

## EyeP-LPR Service Offering

### EyeP-LPR-100

A Basic annual preventative maintenance service plan. The EyeP-LPR-100 is designed to provide remote support for with mobile LPR or non-mobile LPR cameras.

- Annual firmware and application updates
- Up to 2 hrs remote operator training
- Up to 8 hrs remote help desk support (Monday-Friday, 8am-6pm PST)
- Zone / permit planning sessions

### EyeP-LPR-200

An annual advanced preventative maintenance service plan. The EyeP-LPR-200 is designed to provide support with mobile LPR or non-mobile LPR cameras.

- Includes services defined in EyeP-LPR-100
- Annual onsite wellness service
  - LPR camera cleaning,
  - LPR realignment / recalibration
  - Cable connection verification
- Advanced RMA / warranty enhancement service:
  - RMA- case management - manage product replacement
  - Labor to install and reconfigure RMA
  - shipping and receiving of RMA product
  - Update documentation / license management

### EyeP-Support

- 24/7 Remote helpdesk or onsite support
- Incident response and troubleshooting
- Problem resolution and recovery
- Pay by plate provider integrations

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## Payment Schedule

The Client agrees to pay Service Provider the sum of amount identified in the Quote. Payment shall be made according to the following schedule/milestones with Net30 terms:

| Invoice | Items                       | Notes  |
|---------|-----------------------------|--|
| 1       | 100% hardware and licensing | Delivered to Service Provider office - <a href="#">configuration and testing</a> |
| 2       | 100% of services completed  | <a href="#">on-site installation and services</a>                                |
| 3       | 100% post-install support   | <a href="#">ongoing support</a>  |

## Items of Note

- More information provided upfront to Service Provider will speed up initial phase
- Average lead time for hardware should be expected at 6-8 weeks
- Scope deviations may require change order
- All work to be performed during normal working hours (M-F, 8am-5pm)
- Proposal will remain valid for 30 days
- Reach out to Service Provider if modifications and updates need to be made
- Quote was created based on [Omnia R25204](#) cooperative purchasing
- Service Provider is a Genetec Unified Elite partner