



CULTON CONSULTING

Washington, D.C.



Federal & State Advocacy



Olympia, WA



Our Team

The staff at Culton Consulting assist clients in project development by leveraging their extensive knowledge of federal and state funding resources. They create vital connections between a project's needs and the available public and private funding opportunities. This process involves a deep understanding of various grant programs, including their funding ceilings, open and close dates, and local match requirements. Through this expertise, Culton Consulting ensures that clients are well positioned to access the resources necessary to bring their projects to fruition.

About Culton Consulting

Culton Consulting is a premier advocacy and consulting firm, navigating state and federal policymaking. Our firm is comprised of a diverse set of experts from fields ranging from city government management, nonprofit leadership, congressional affairs, private sector strategy, state legislative advocacy, and advanced grant writing.

Our firm has a track record of securing significant funding and championing policies to create solutions for our clients. Our team's interdisciplinary approach allows us to leverage successes into continued momentum when securing competitive grants, budget requests, and policy change.

Services Provided



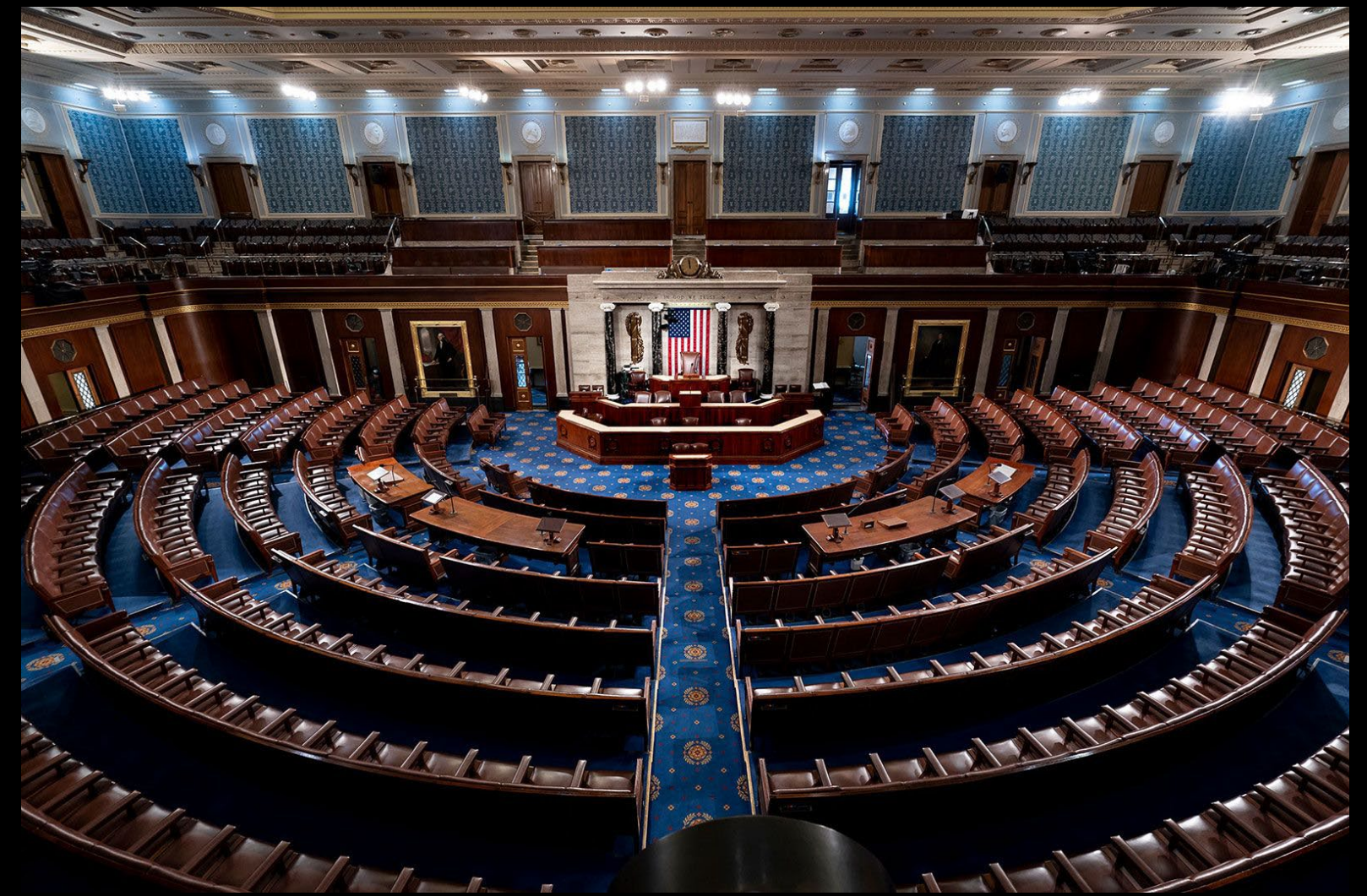
Advocacy

- ☐ Members of Congress and Staff
- ☐ State Legislators
- ☐ Federal and State Executive Agencies
- ☐ Washington State Governor and Staff
- ☐ Develop Legislative Agendas

Funding Specialist

- ☐ Congressionally Directed Spending/
Community Project Funding
- ☐ Washington State Capital, Operating, and
Transportation Budget Requests
- ☐ Identifying competitive State and Federal
Grants
- ☐ Grant Writing

Congressionally Directed Spending Community Project Funding



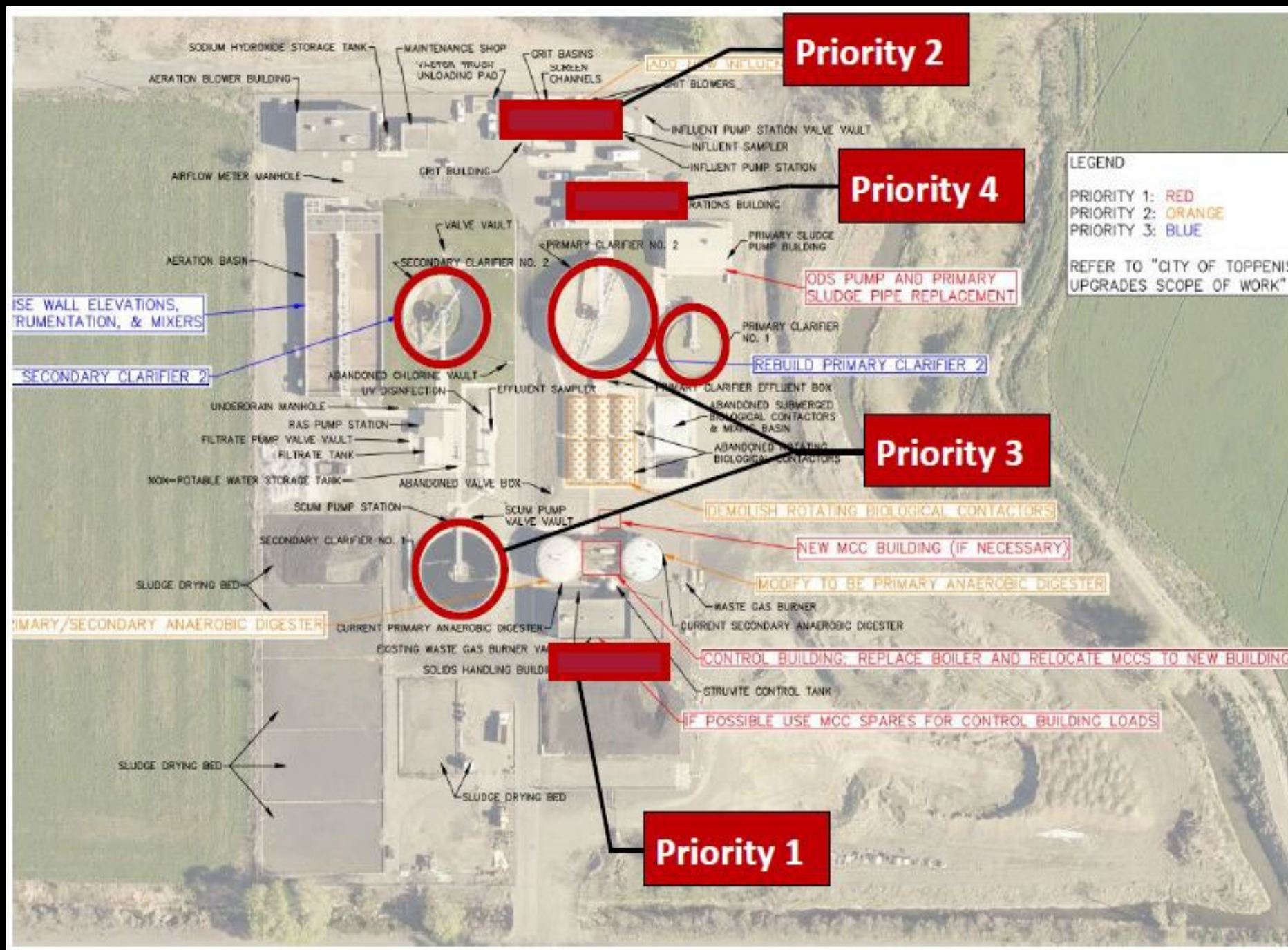
Culton Consulting provides comprehensive support to clients navigating the Congressionally Directed Spending and Community Project Funding processes withing both the U.S. Senate and the House of Representatives. The firm specializes in crafting persuasive advocacy materials, meticulously drafting appropriations requests, and orchestrating strategic meetings with members of Congress and their staff. Through these efforts, Culton Consulting effectively advances projects and policy initiatives that align with clients' priorities, ensuring they receive the attention and support necessary for success.

Funding Strategy Example: Wastewater Treatment plant

The team at Culton Consulting understands that cities have to balance the need to provide public infrastructure and services to its residents while also being fiscally responsible and navigating the limitations of finite resources. In order to reach those goals working diligently with staff put together a funding strategy to maximize the utilization of state and federal resources.

As an example funding strategy to upgrade the city's Wastewater Treatment Plant, Culton Consulting funding specialists would engage with the following agencies and with elected officials to help the City of Toppenish realize it's project goals.

- State Department of Ecology Water Funding Program
- State Public Works Trust Fund
- State Community Economic Revitalization Board
- State Capital Budget Request
- Federal FEMA Bric Grant
- Federal EDA Public Works Grant
- Federal USDA-RD
- Federal Congressionally Directed Spending/Community Project Funding
- Federal Bureau of Water Reclamation WaterSMART



Funding Strategy Example – Second Ave Improvements (Division to G)

Second Avenue (Division to G Street) Improvements –
Funding Needed: \$2.787 Million

- Strategic engagement for resources:
 - State Department of Transportation HSIP Program
 - State Department of Transportation Pedestrian & Bike Program
 - MPO Surface Transportation Block Grant (STBG)
 - State TIB Active Transportation Program
 - State TIB Complete Street Program
 - State Transportation Budget Request
 - Public Works Trust Fund
 - Federal Congressionally Directed Spending/Community Project Funding
 - Federal Department of Transportation Safe Streets and Roads for All (SS4A) Program



Funding Strategy Example – Toppenish Police Station Improvements



- Police Station Enhancement – Funding Needed: \$2.6 Million
- Strategic engagement for resources:
 - State Public Works Trust Fund
 - State Department of Commerce Energy Efficiency Grant
 - State Department of Commerce Solar Grant
 - State Department of Commerce Community Development Block Grant (CDBG)
 - State Department of Military: BRIC Grant – FEMA Passthrough
 - State Capital Budget Request
 - State Department of Military: Hazard Mitigation Grant – FEMA Passthrough
 - Congressionally Directed Spending/Community Project Funding
 - USDA-RD Community Facilities

Funding Strategy Example – Toppenish Drinking Water Well #7 Rehab



- Well #7 Rehabilitation– Funding Needed: \$295,740
- Strategic Funding Advocacy:
 - State Public Works Trust Fund
 - State Department of Commerce Community Development Block Grant (CDBG)
 - State Department of Health: Drinking Water State Revolving Fund
 - State Department of Military: BRIC Grant – FEMA Passthrough
 - USDA-RD Water & Environment

An aerial photograph showing a town with a grid street pattern, a central water tower, and surrounding agricultural fields and a river.

THANK YOU

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